**DETAILED FINDINGS**

From The Benchmark Report:
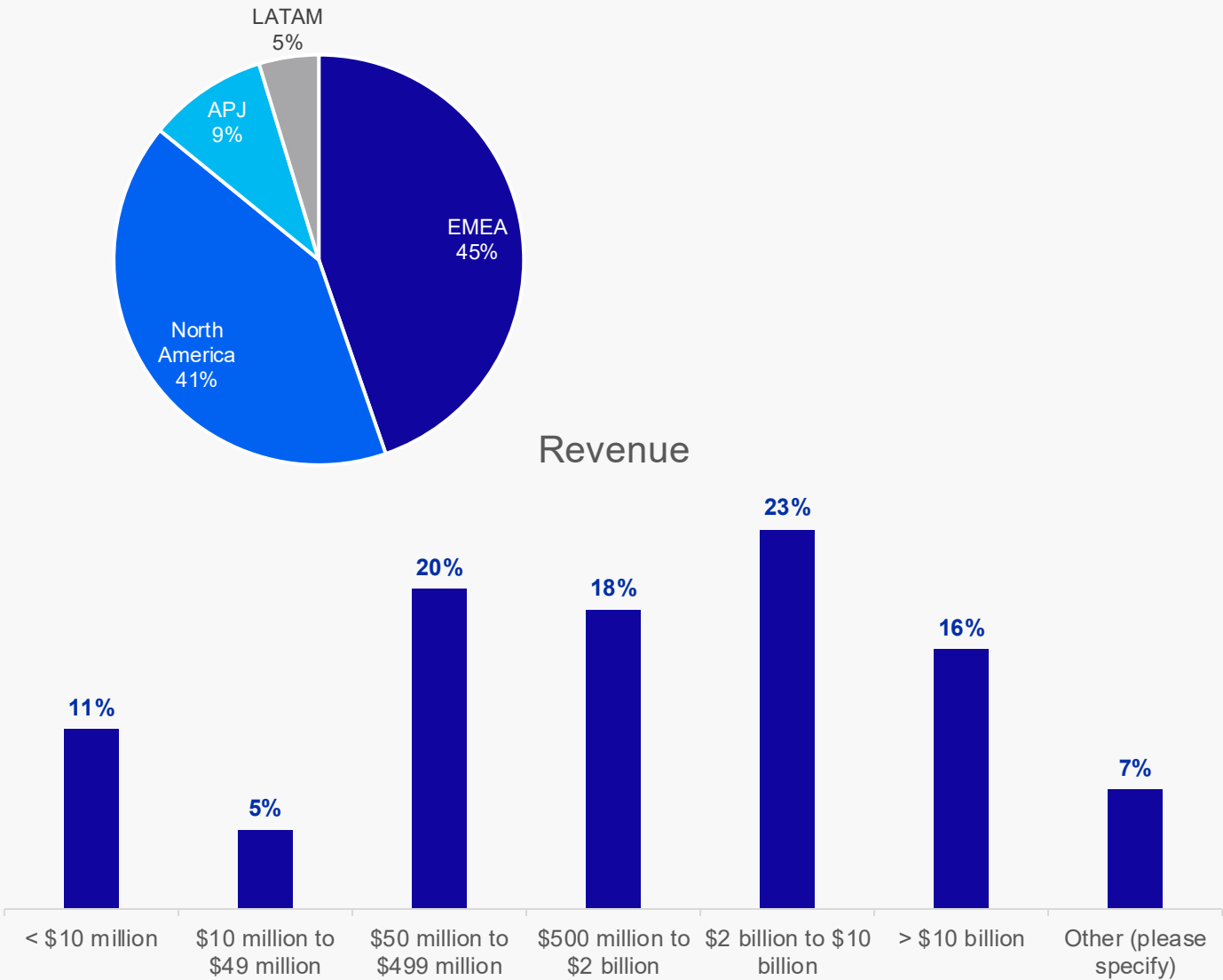
# Planning and Consolidation After SAP BPC

Robert Holland and Craig Powers

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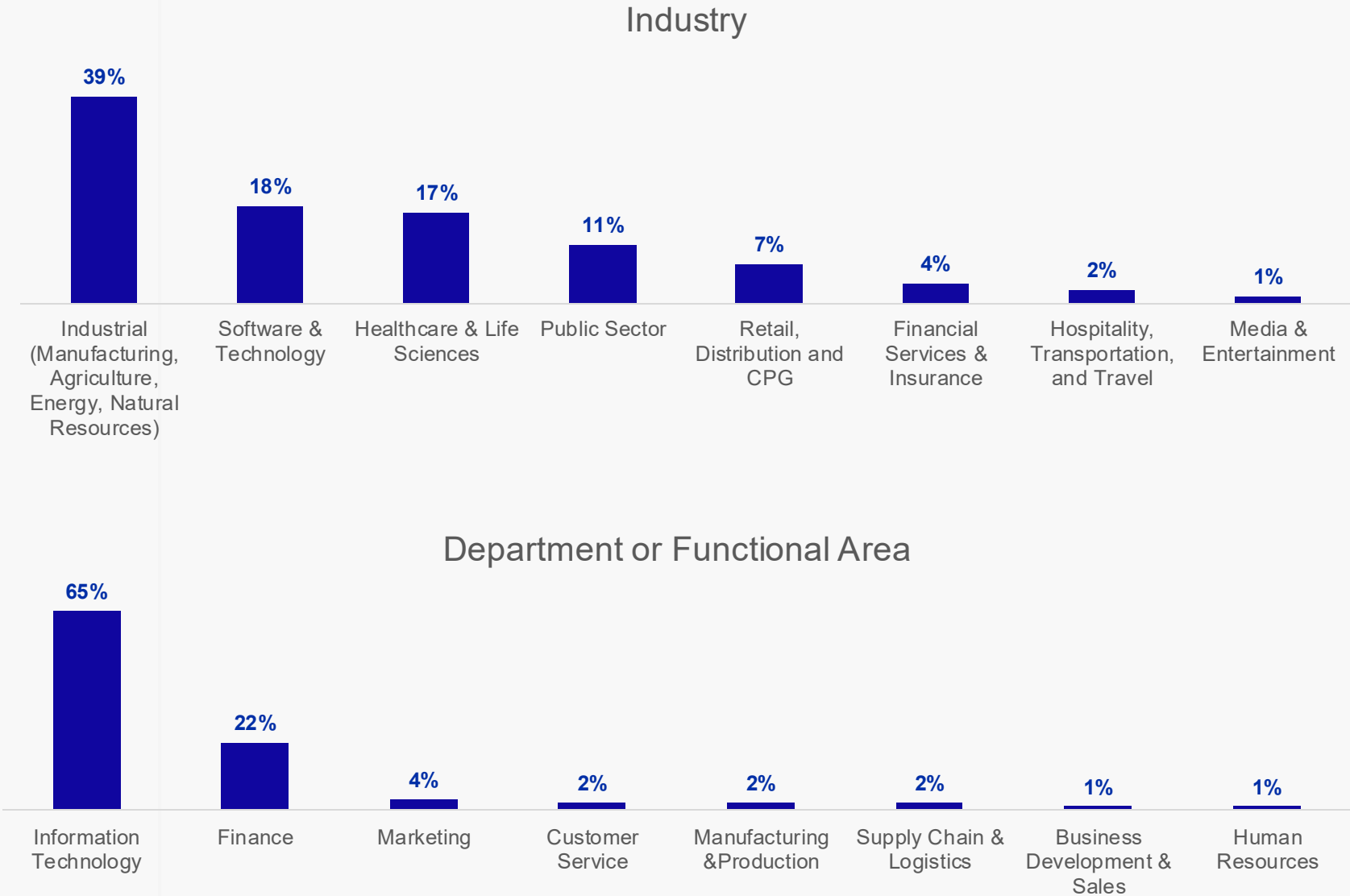EY Shape the future with confidence

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**1**

**Between April and May 2025, SAPinsider surveyed 109 community members to gain deeper insights into Enterprise Performance Management trends, specifically plans for Planning and Consolidation solutions. The survey sought to understand whether these organizations were using existing planning and consolidation solutions, their plans around the upcoming end of maintenance of SAP BPC, and what is needed in a replacement planning and consolidation offering.**



Pie chart:
- EMEA 45%
- North America 41%
- APJ 9%
- LATAM 5%

Revenue



Bar chart (Revenue):
- < $10 million: 11%
- $10 million to $49 million: 5%
- $50 million to $499 million: 20%
- $500 million to $2 billion: 18%
- $2 billion to $10 billion: 23%
- > $10 billion: 16%
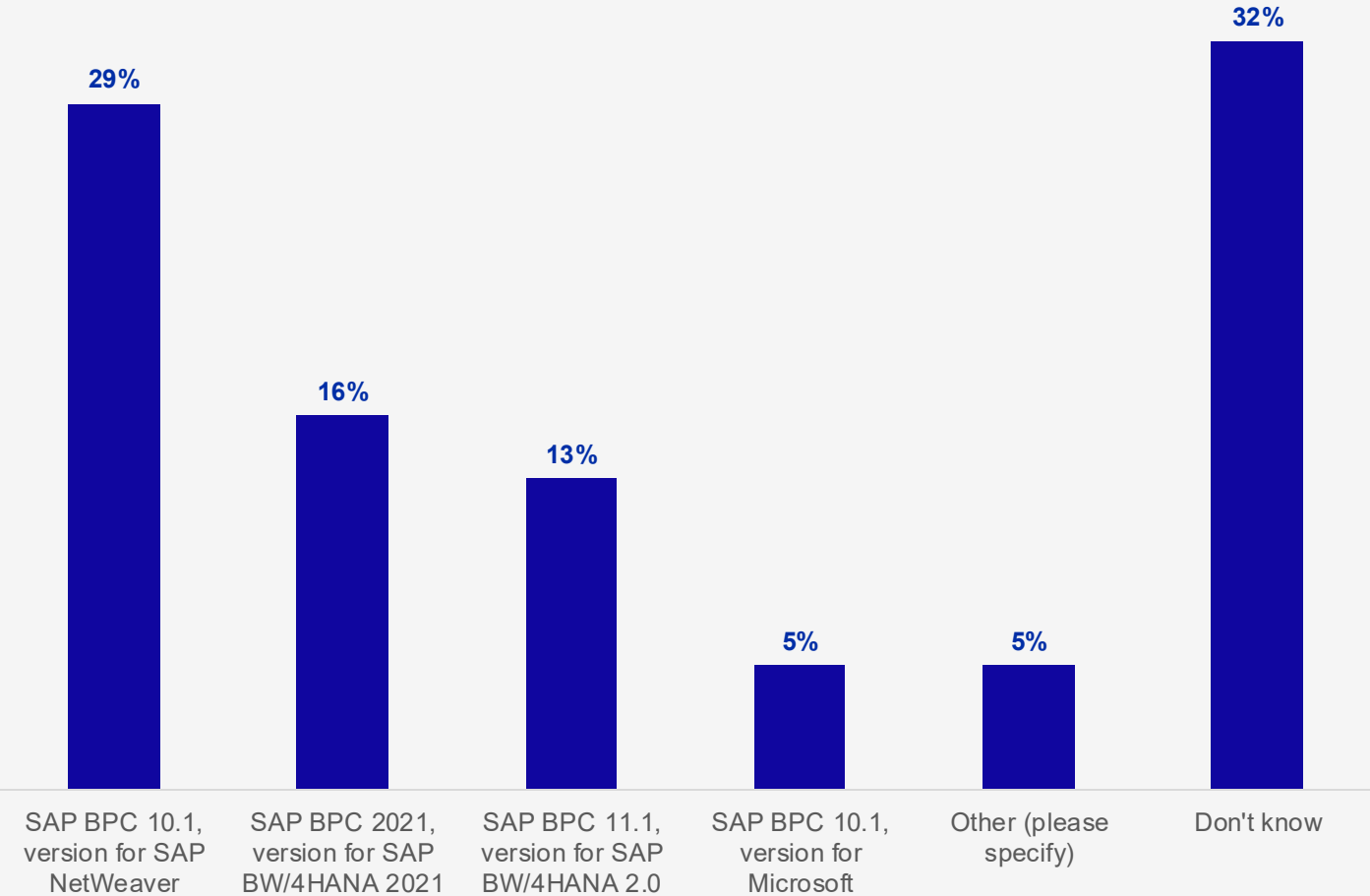- Other (please specify): 7%

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**2**

**Respondents were also asked about their organizational roles and the market sector in which their organizations operated.**

## Industry

- Industrial (Manufacturing, Agriculture, Energy, Natural Resources) — 39%
- Software & Technology — 18%
- Healthcare & Life Sciences — 17%
- Public Sector — 11%
- Retail, Distribution and CPG — 7%
- Financial Services & Insurance — 4%
- Hospitality, Transportation, and Travel — 2%
- Media & Entertainment — 1%

## Department or Functional Area

- Information Technology — 65%
- Finance — 22%
- Marketing — 4%
- Customer Service — 2%
- Manufacturing & Production — 2%
- Supply Chain & Logistics — 2%
- Business Development & Sales — 1%
- Human Resources — 1%

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# 3

Respondents were initially asked whether their organization was currently using SAP Business Planning and Consolidation (BPC). Respondents that answered yes (43%) were asked a series of follow-up questions about their use of SAP BPC with the first being related to the version currently in use. Although IT teams might typically be expected to be more knowledgeable about which versions of software are deployed, 80% of those that reported not knowing which version was deployed were from IT teams.
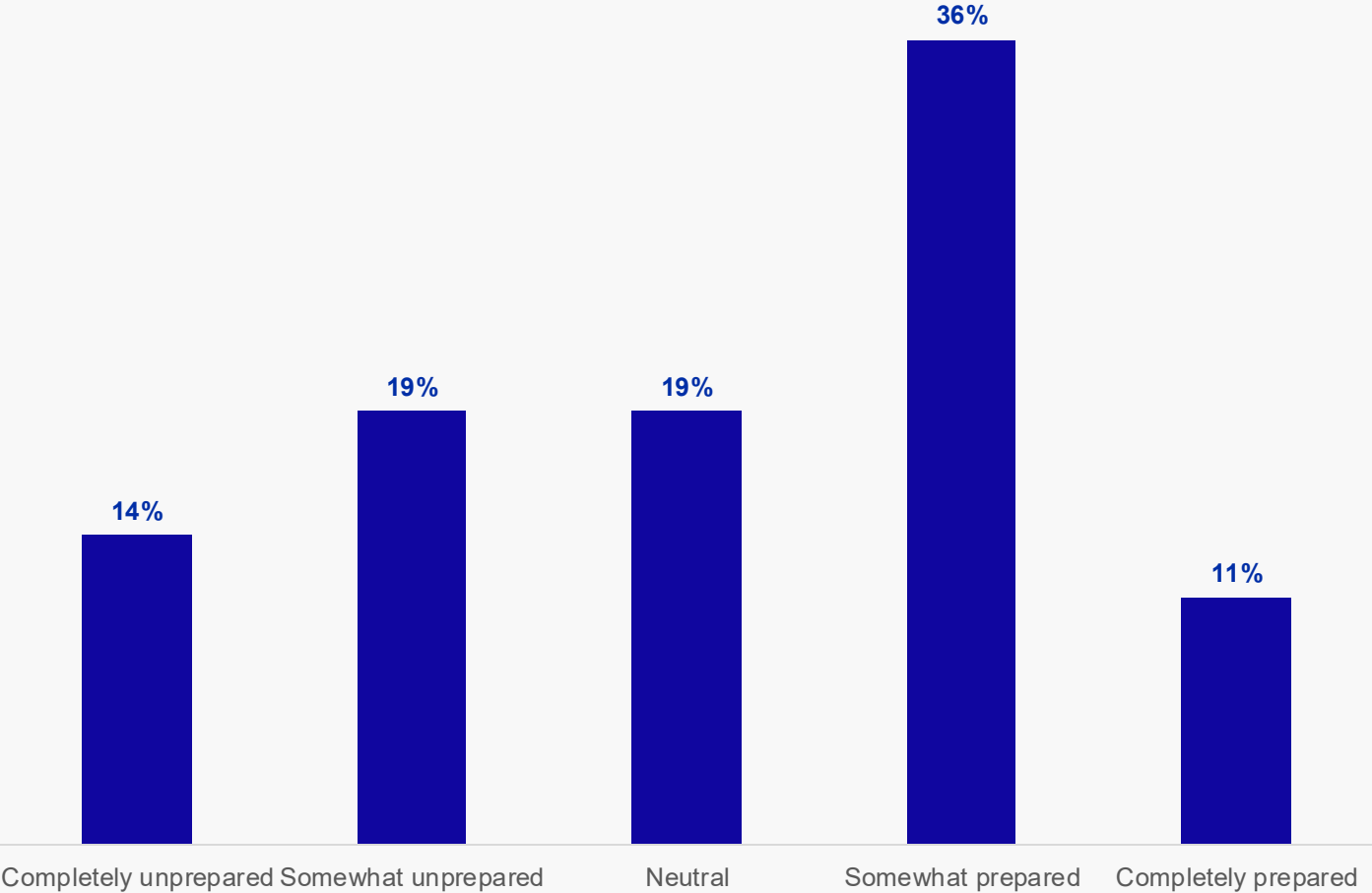
## Version of SAP BPC Currently in Use

| Version | Percentage |
|---------|-----------|
| SAP BPC 10.1, version for SAP NetWeaver | 29% |
| SAP BPC 2021, version for SAP BW/4HANA 2021 | 16% |
| SAP BPC 11.1, version for SAP BW/4HANA 2.0 | 13% |
| SAP BPC 10.1, version for Microsoft | 5% |
| Other (please specify) | 5% |
| Don't know | 32% |

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**4**

**Despite the upcoming end of mainstream maintenance of SAP BPC at the end of 2027, only 63% of respondents reported being aware of this deadline. This likely accounts for 33% of respondents reporting that they were completely or somewhat unprepared for transitioning from SAP BPC, almost the same number as those who were not aware of the upcoming end of maintenance (37%).**
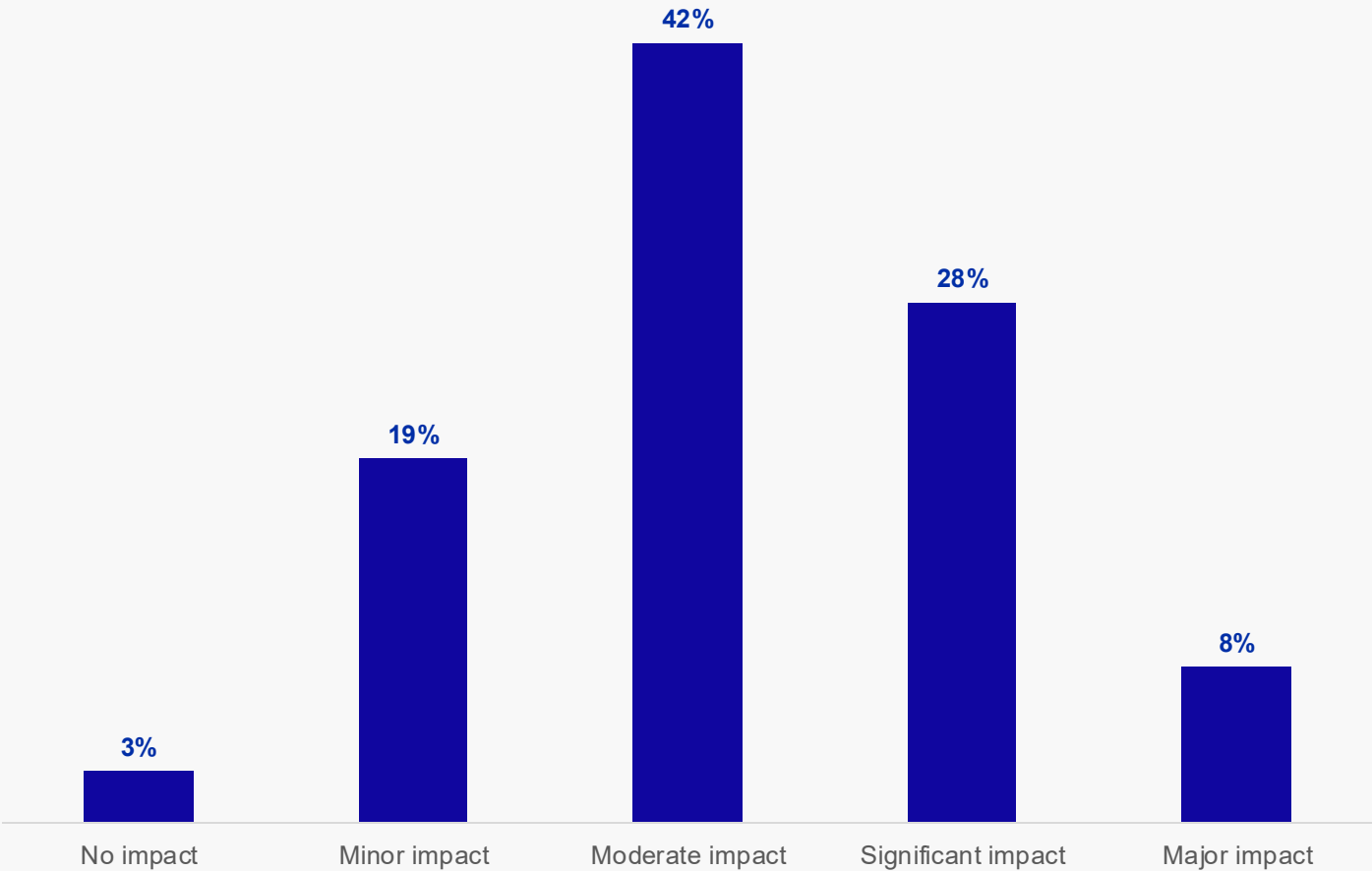
## Level of Preparedness for Transitioning from SAP BPC

| | | | | |
|---|---|---|---|---|
| 14% | 19% | 19% | 36% | 11% |
| Completely unprepared | Somewhat unprepared | Neutral | Somewhat prepared | Completely prepared |

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**5**

**More than three-quarters of respondents (78%) expect at least moderate impact on day-to-day finance operations due to the end of mainstream maintenance for SAP BPC. This aligns with the proportion of organizations who are still seeking out a plan for replacing SAP BPC.**
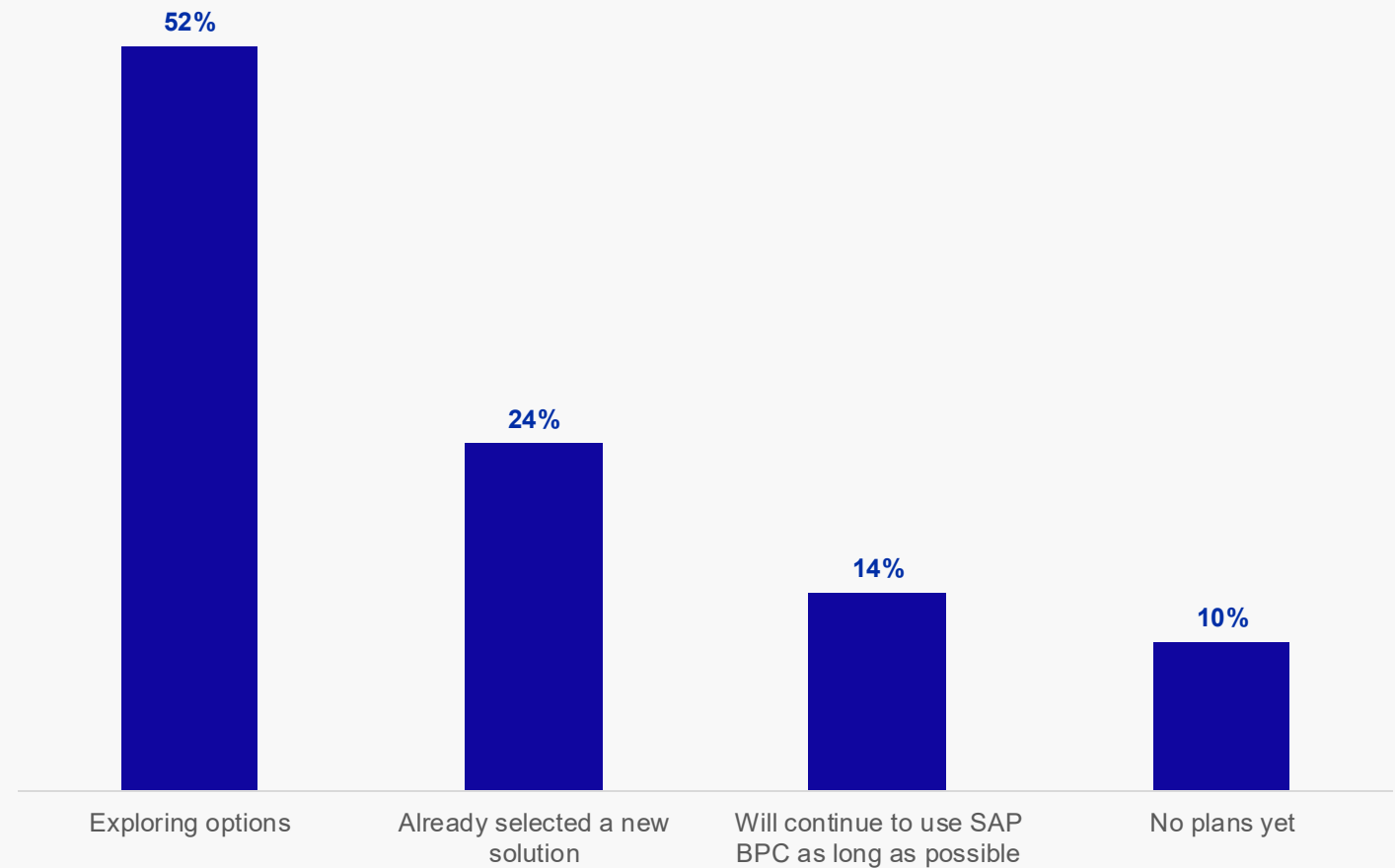
Anticipated Impact on Day-to-Day Finance Operations
of the End of Maintenance of SAP BPC

| | | | | |
|---|---|---|---|---|
| 3% | 19% | 42% | 28% | 8% |
| No impact | Minor impact | Moderate impact | Significant impact | Major impact |

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# 6

**Over half of respondents are still exploring options for financial planning and consolidation software to replace SAP BPC as its mainstream maintenance expires. Another quarter of the respondents either will continue to use SAP BPC as long as possible, which will require an alternative maintenance solution to avoid being exposed to vulnerabilities in the software, or they have not created an SAP BPC replacement plan at all. This aligns with the proportion of organizations who are still determining a plan for replacing SAP BPC**
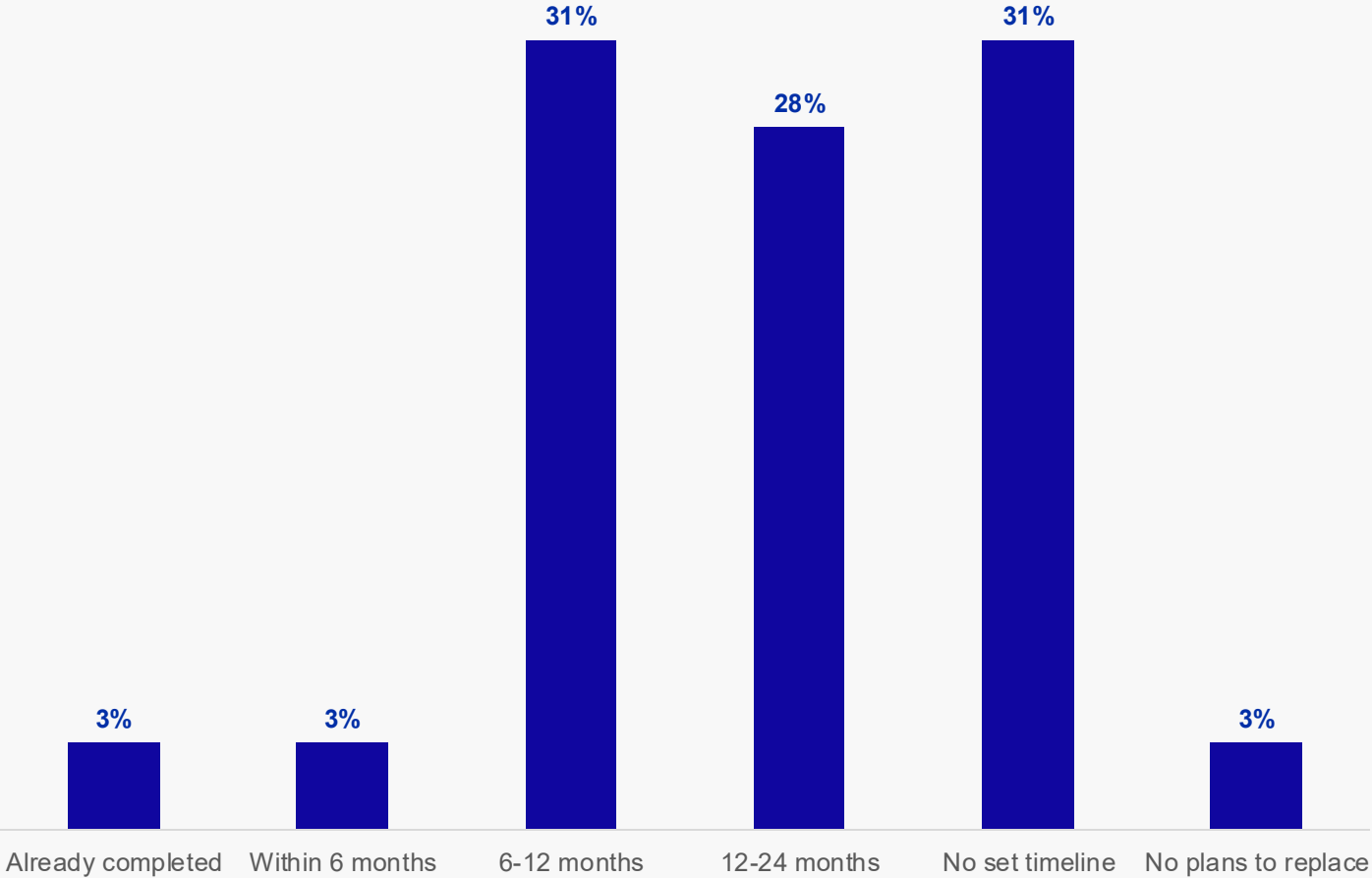
## Stage Reached in the Process of Replacing SAP BPC

| Exploring options | Already selected a new solution | Will continue to use SAP BPC as long as possible | No plans yet |
|---|---|---|---|
| 52% | 24% | 14% | 10% |

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# 7

**Most respondents are on a timeline for transitioning from SAP BPC before SAP ends mainstream maintenance for the product. However, almost one-third have yet to set a timeline. This aligns with the number of respondents that were not aware of SAP ending mainstream maintenance for SAP BPC.**
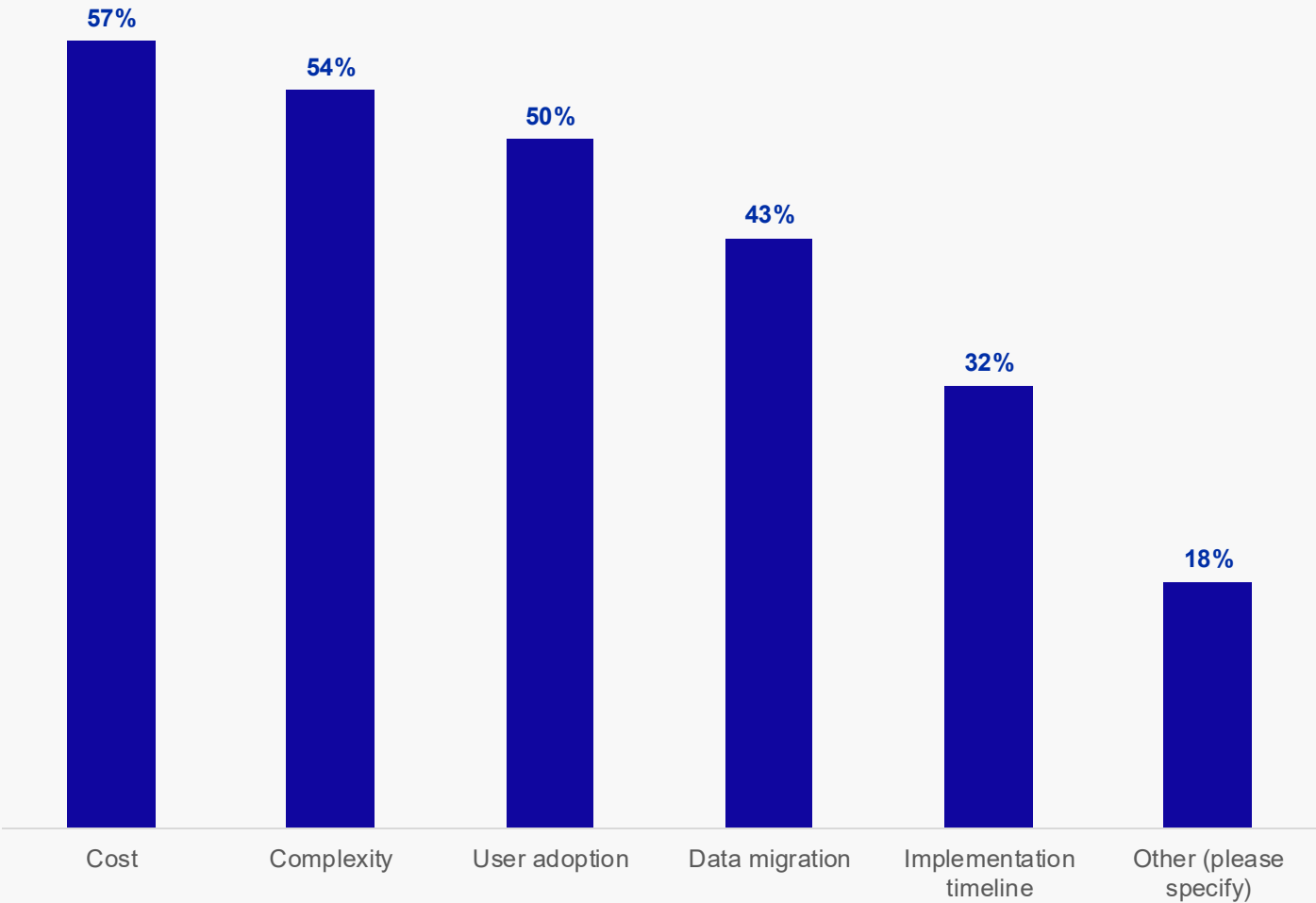
## Timeline for Transitioning from SAP BPC

| | |
|---|---|
| Already completed | 3% |
| Within 6 months | 3% |
| 6-12 months | 31% |
| 12-24 months | 28% |
| No set timeline | 31% |
| No plans to replace | 3% |

Detailed Findings from the SAPinsider Benchmark Report | **Planning and Consolidation Solutions in Enterprise Performance Management**
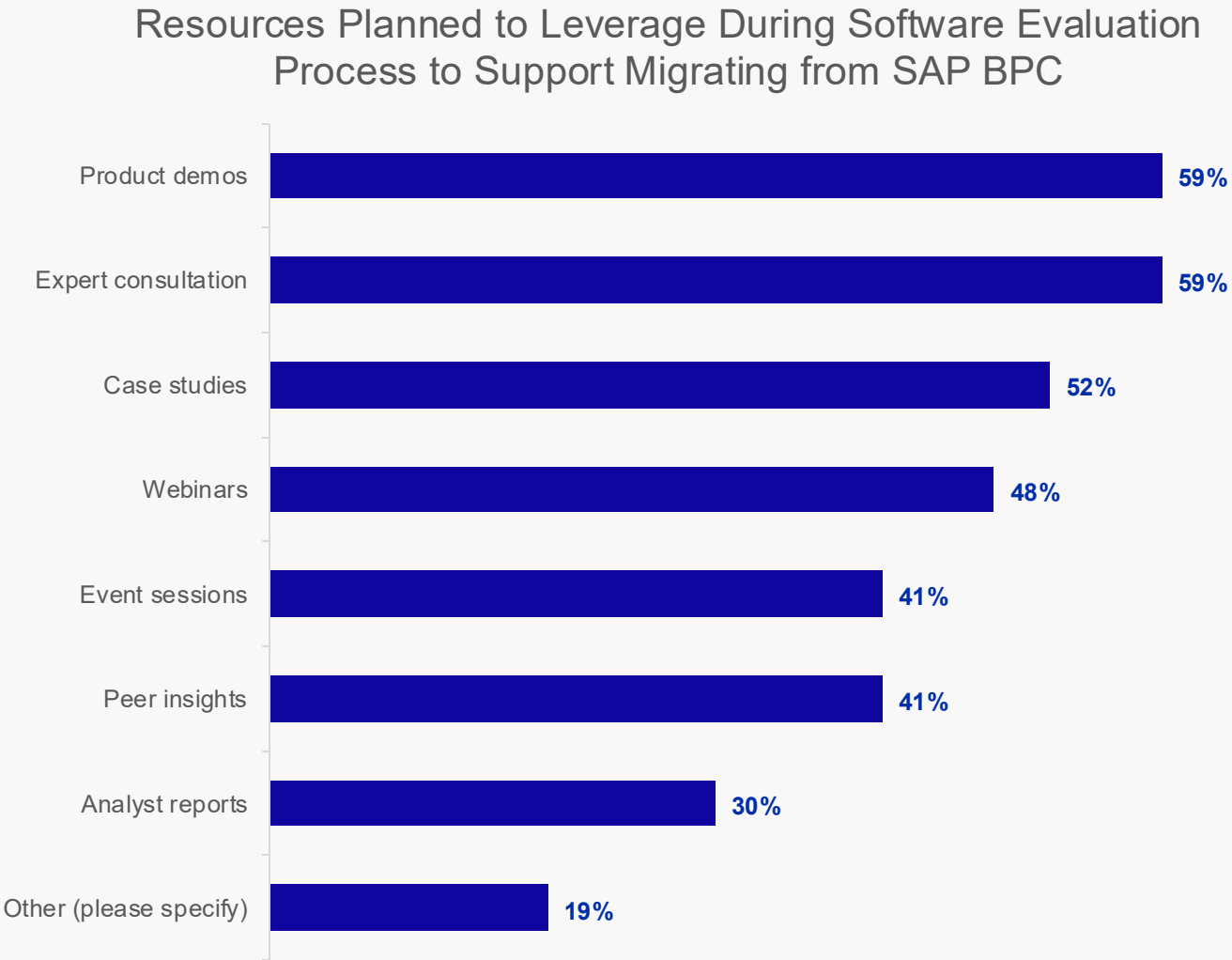
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**8**

**Cost, complexity, and user adoption are the top concerns for SAP BPC about moving to a new financial planning and consolidation tool. With these concerns, it fits that many view the end of mainstream maintenance for SAP BPC as having a moderate to major impact on their businesses. They see the potential for having to spend money on a new tool that will require more training and more change management.**

## Concerns about Moving from SAP BPC to Another Solution

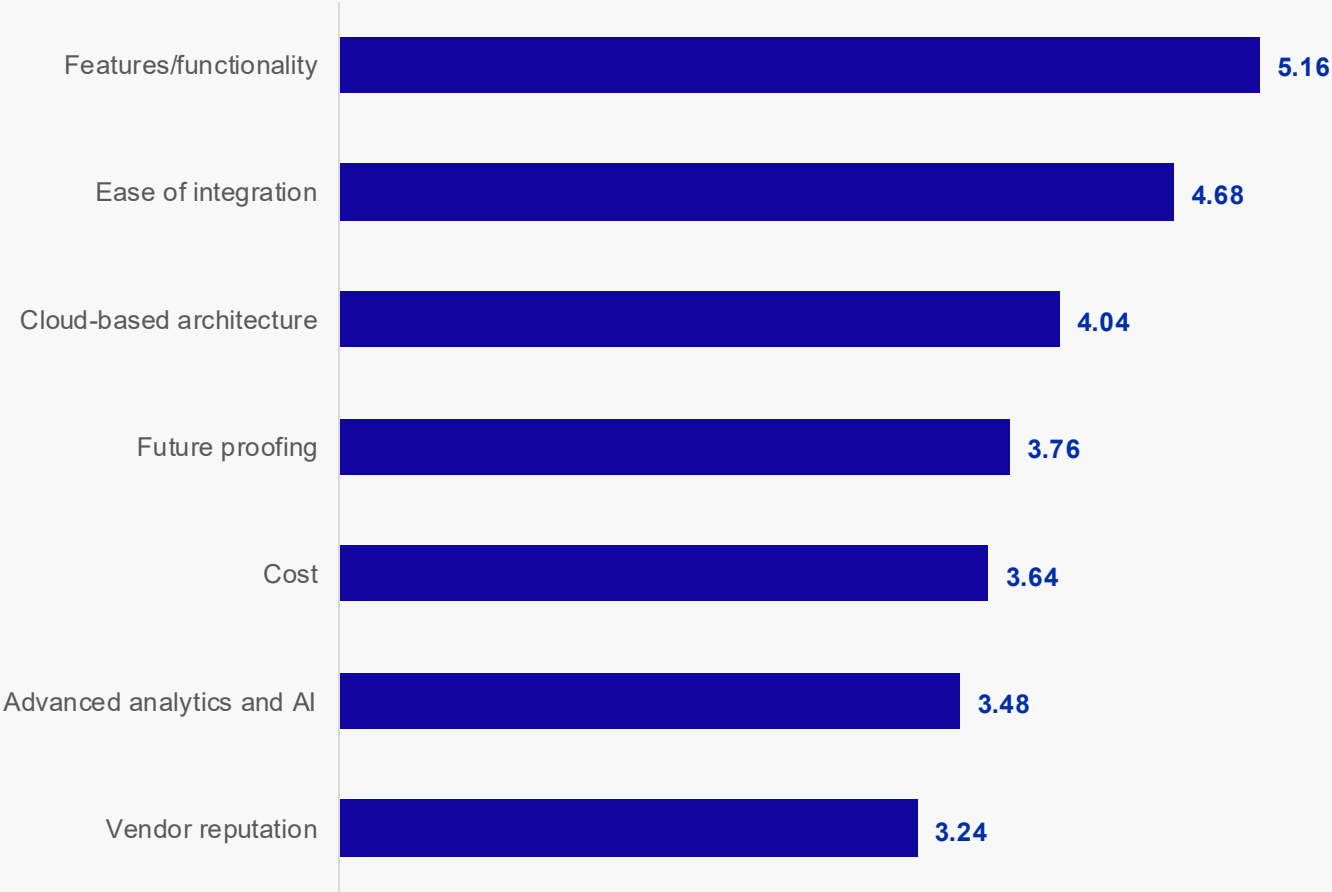| Cost | Complexity | User adoption | Data migration | Implementation timeline | Other (please specify) |
|------|-----------|---------------|----------------|-------------------------|------------------------|
| 57% | 54% | 50% | 43% | 32% | 18% |

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# 9

**Technology and service companies will play a critical role during the software evaluation process to support migration from SAP BPC. Product demos and expert consultations are the top resources planned. User communities will also play a key role by providing case studies, webinars, event sessions, and peer insights.**

## Resources Planned to Leverage During Software Evaluation Process to Support Migrating from SAP BPC

| Resource | Percentage |
|---|---|
| Product demos | 59% |
| Expert consultation | 59% |
| Case studies | 52% |
| Webinars | 48% |
| Event sessions | 41% |
| Peer insights | 41% |
| Analyst reports | 30% |
| Other (please specify) | 19% |

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**10**

**While cost is a top concern in migrating from SAP BPC, it is farther down the list when it comes to selecting SAP BPC's replacement. Features and functionality and ease of integration are the most impactful factors for our respondents. This is why they are seeking product demos and expert consultations as resources so often—they want to see what a product can do and learn how it can integrate into their business.**
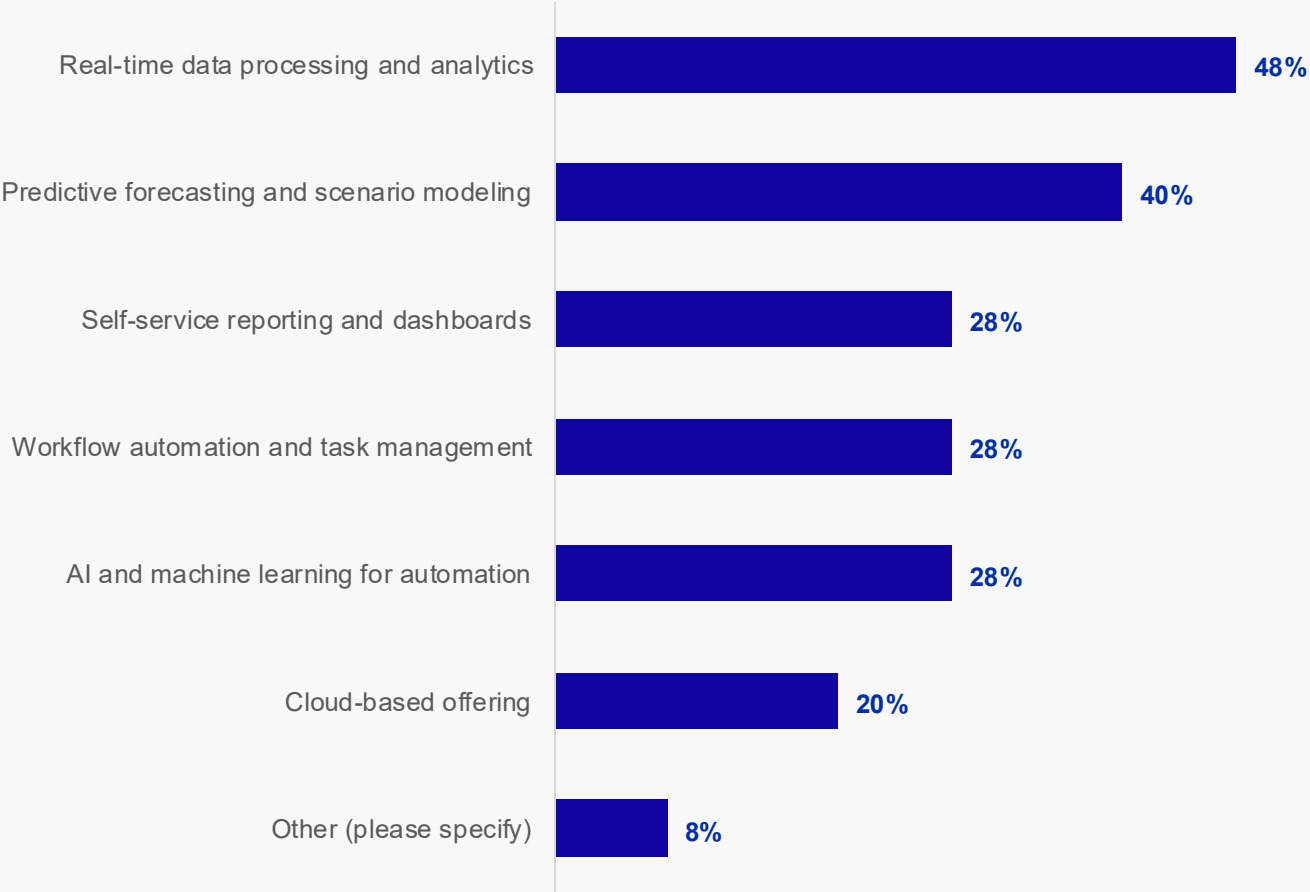
## Factors Most Impacting Selection of a Replacement for SAP BPC

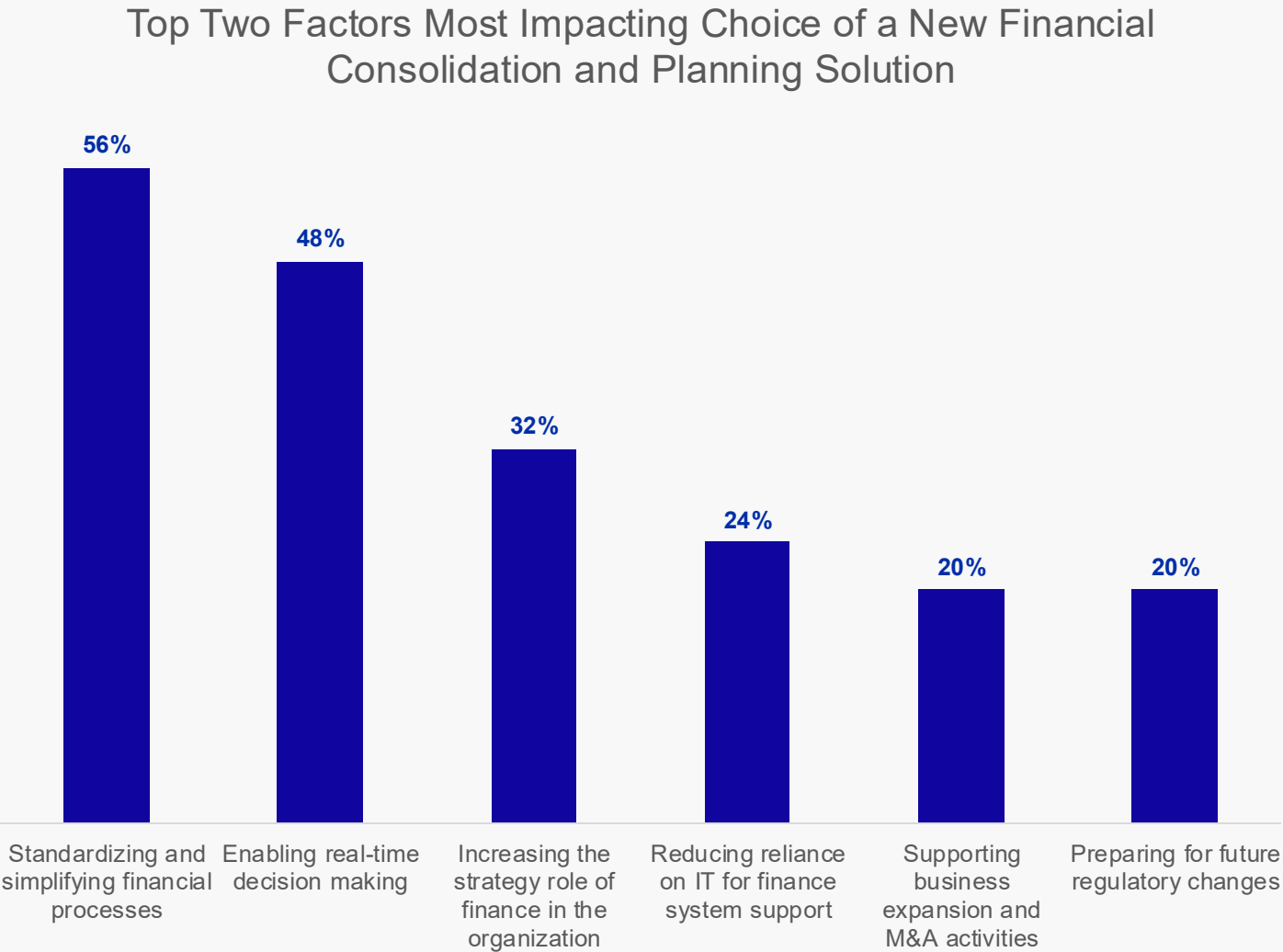| Factor | Score |
|---|---|
| Features/functionality | 5.16 |
| Ease of integration | 4.68 |
| Cloud-based architecture | 4.04 |
| Future proofing | 3.76 |
| Cost | 3.64 |
| Advanced analytics and AI | 3.48 |
| Vendor reputation | 3.24 |

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## 11

**Respondents are most commonly looking for real-time data processing and analytics, as well as predictive functionality, in their future financial planning and consolidation tool.**

### Top Two Most Important Capabilities in a Future Planning and Consolidation Solution

| Capability | Percentage |
|---|---|
| Real-time data processing and analytics | 48% |
| Predictive forecasting and scenario modeling | 40% |
| Self-service reporting and dashboards | 28% |
| Workflow automation and task management | 28% |
| AI and machine learning for automation | 28% |
| Cloud-based offering | 20% |
| Other (please specify) | 8% |

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## 12

**With the concerns over cost and complexity around the shift from SAP BPC, the hope among customers is to use that as an opportunity to upgrade their financial planning and consolidation processes. Most are seeking standardization and simplification of financial processes. Many more are wanting to add real-time decision-making.**

### Top Two Factors Most Impacting Choice of a New Financial Consolidation and Planning Solution

| Factor | Percentage |
|---|---|
| Standardizing and simplifying financial processes | 56% |
| Enabling real-time decision making | 48% |
| Increasing the strategy role of finance in the organization | 32% |
| Reducing reliance on IT for finance system support | 24% |
| Supporting business expansion and M&A activities | 20% |
| Preparing for future regulatory changes | 20% |

# THANK YOU

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