



SAPinsider
SUMMITSERIES
**Technology
& Innovation**

October 24-25, 2024 | Dallas

Unleash the Diverse
Capabilities of SAP BTP to
Accelerate Your Transition
to SAP S/4HANA Cloud

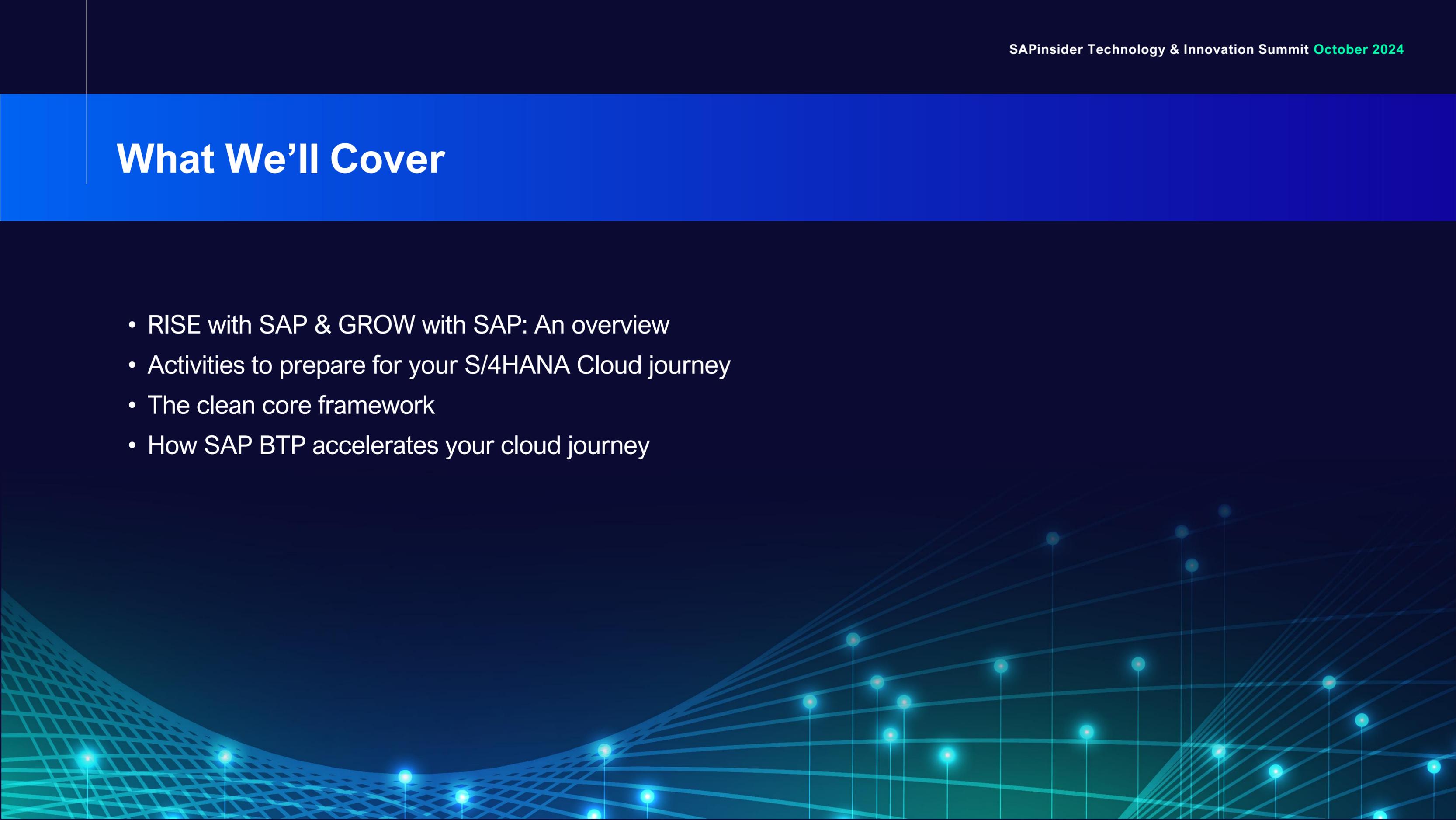
Anurag Barua

Transformation Leader, SAP America



- ✓ 26 years of SAP experience in a career of 31 years in a variety of roles including SAP product development, delivery/advisory/consulting, pre-sales, & sales; currently work for the SAP S/4HANA Center of Excellence, North America
- ✓ Served nearly 150+ clients globally & across multiple industry verticals including Public Sector, Utilities, Media, Manufacturing, Pharmaceuticals, Oil & Gas, & Hi-tech among others
- ✓ Areas of expertise include SAP Financials, Logistics/Supply Chain, Reporting & Analytics, Data Management & Governance, Cloud technologies, User Experience, & Project/Program Management
- ✓ Prolific thought leader: Published over 100 articles & white papers for SAP publications; written 5 SAP books; spoken at over 200 SAP conferences globally

What We'll Cover

- RISE with SAP & GROW with SAP: An overview
 - Activities to prepare for your S/4HANA Cloud journey
 - The clean core framework
 - How SAP BTP accelerates your cloud journey
- 

RISE with SAP & GROW with SAP: An overview

SAP S/4HANA Cloud



GROW with SAP

Ready-to-run finance capabilities with SAP S/4HANA Cloud Public Edition



RISE with SAP

Tailored-to-fit finance capabilities with SAP S/4HANA Cloud Private Edition

Add-On Modules

Extend SAP S/4HANA Cloud capabilities to meet any needs.

- Marketing & Commerce
- Sales & Service
- Procurement
- Finance
- Supply Chain
- HR
- IT & Cross-Functional

GROW WITH SAP

SAP S/4HANA Cloud Public Edition

is a ready-to-run cloud ERP that delivers the latest industry best practices and continuous innovation

- Run on the industry standard
- Accelerate business growth
- Keep innovation moving

Customer Journey

Implement a ready-to-run cloud ERP that delivers the latest industry best practices and continuous innovation

RISE WITH SAP

SAP S/4HANA Cloud Private Edition

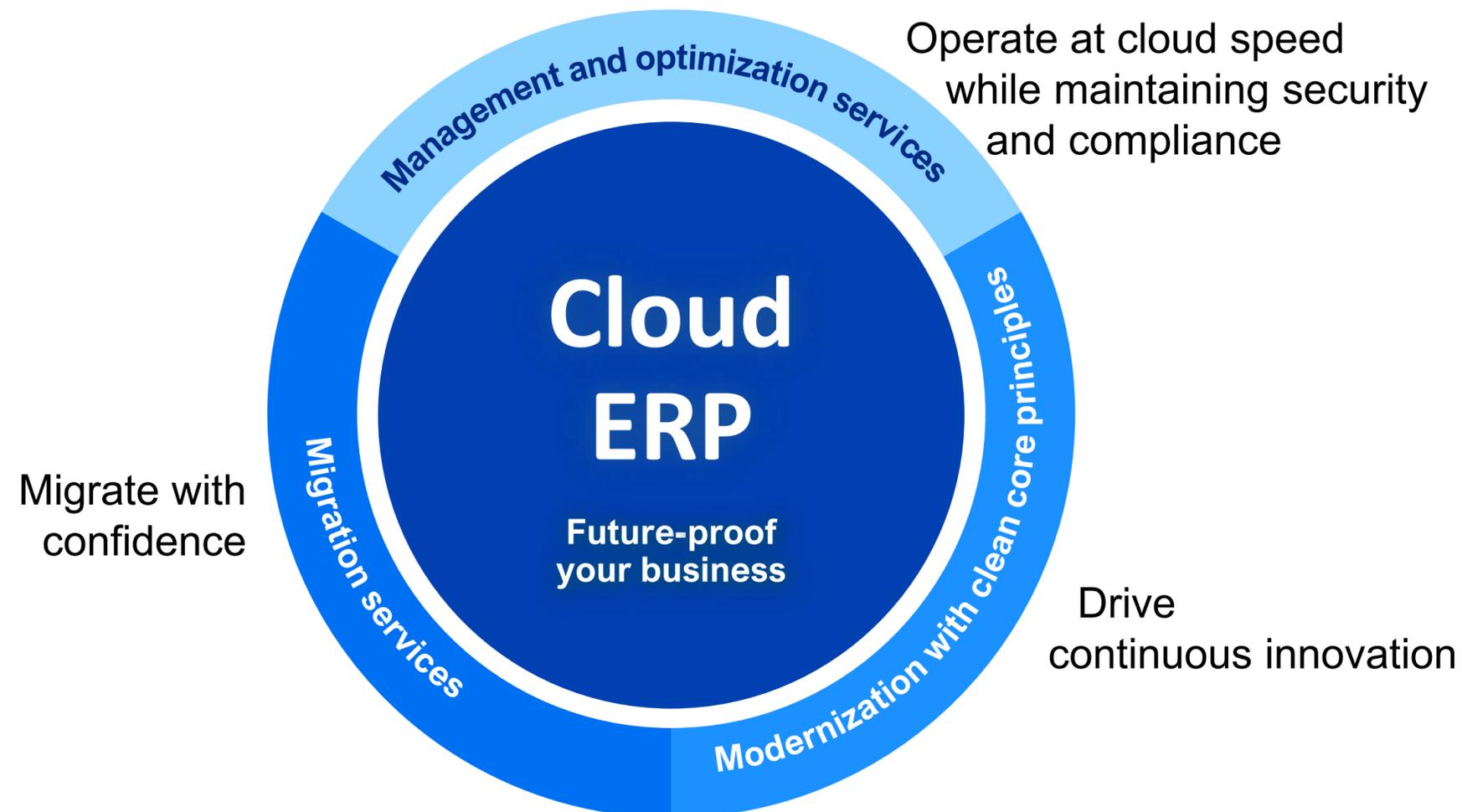
is a tailored-to-fit cloud ERP that adapts to your organization's unique transformation

- Run on your own standard
- Modernize your business
- Keep the control

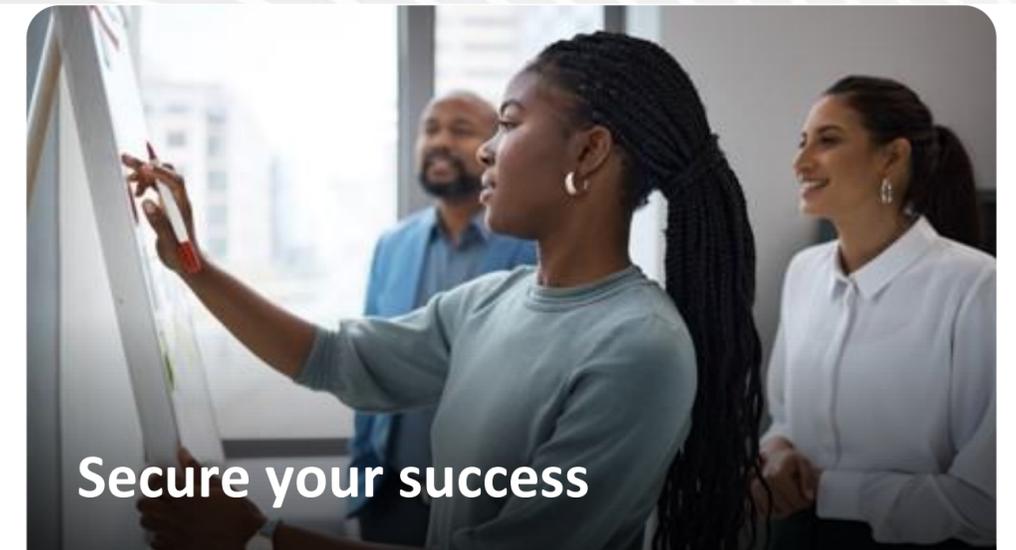
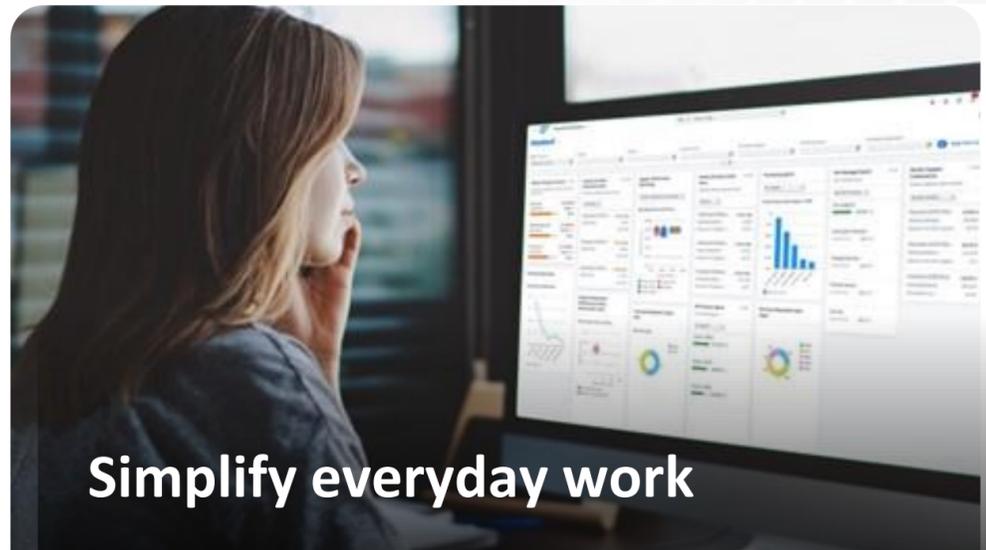
Customer Journey

Migrate installed base customers to cloud by leveraging their existing solution, with a tailored-to-fit cloud ERP that adapts to their unique transformation.

- ✓ The RISE with SAP offering includes an AI-enabled Cloud ERP that's managed and optimized by SAP
- ✓ It provides services and tools built on the SAP clean core principles so you can migrate on-prem systems, transform business processes, drive continuous innovation, and unlock cloud agility.



GROW – high level overview



Optimized user experience

Embedded collaboration

Automation with AI

Full-featured ERP Suite

New business models

Global expansion

Organizational agility

Cloud native best practices

Accelerate go live

Extend and integrate

Run with confidence

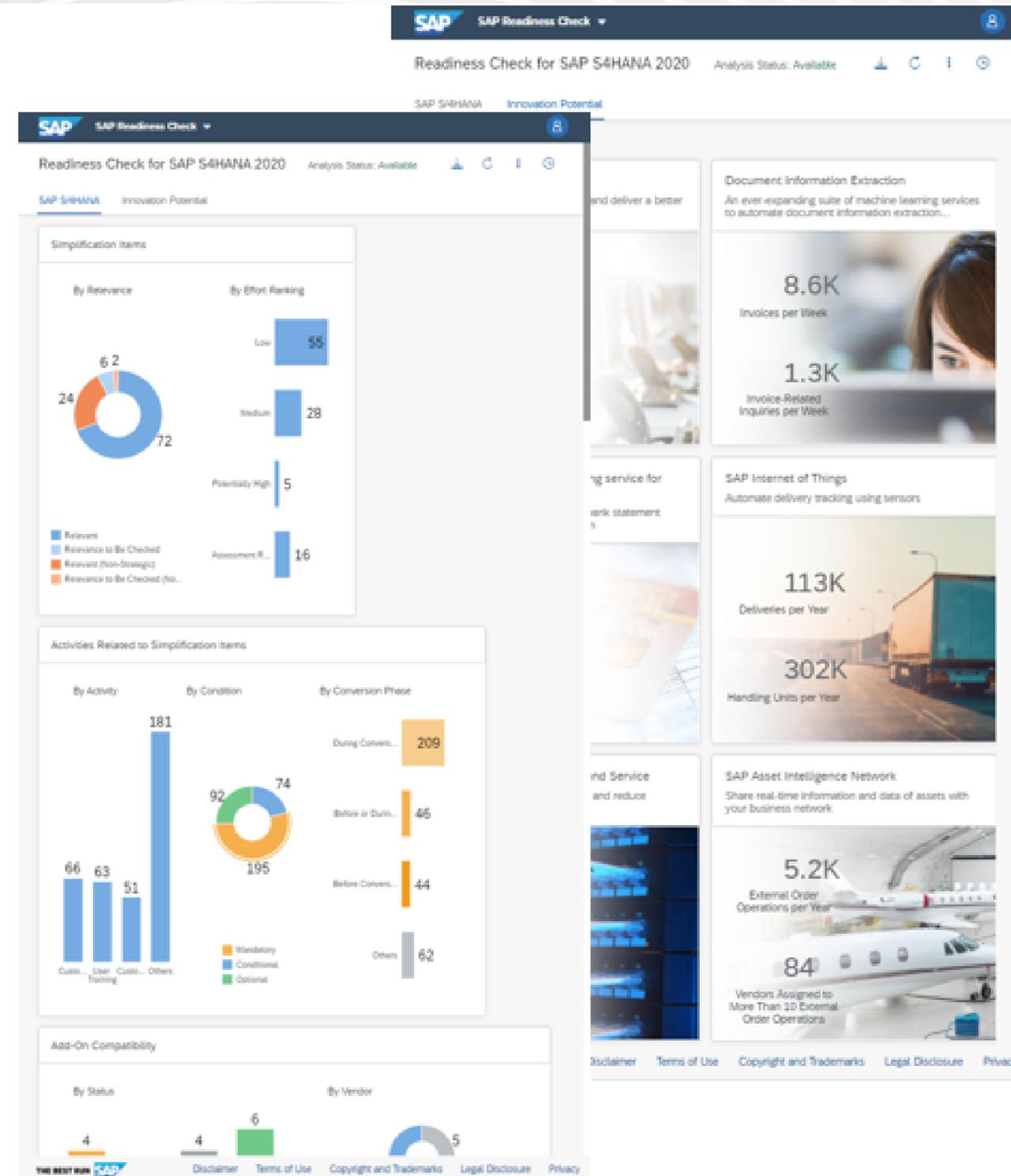
Activities to prepare for your S/4HANA Cloud journey

As you prepare your SAP S/4HANA transition project, it is critical to understand both the **technical and functional considerations** that can influence the project scope and duration.

SAP Readiness Check for SAP S/4HANA provides customers with the **analysis tools and an interactive dashboard** to evaluate an existing SAP ERP system in preparation for the transition to SAP S/4HANA.

Have you ever wondered...

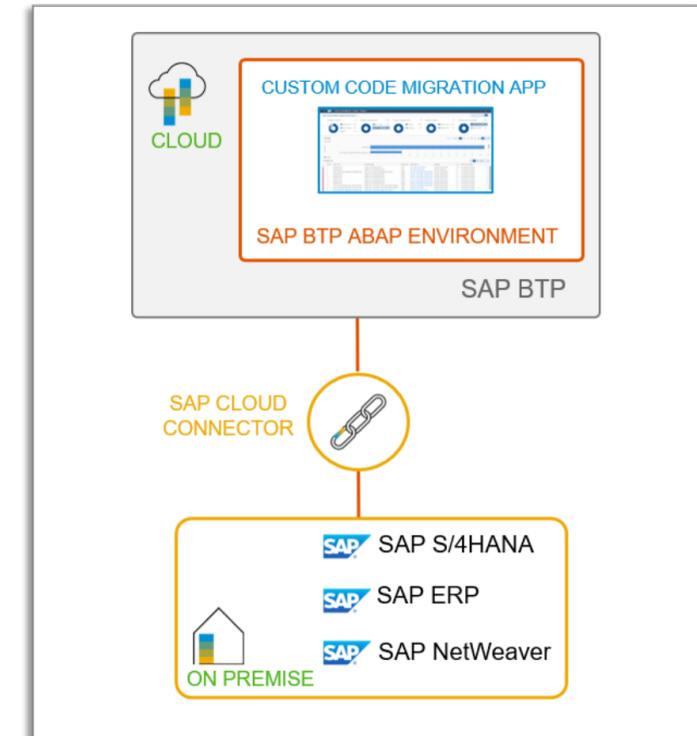
- Which **SAP S/4HANA simplification items** are relevant for you?
- Which **project activities** are behind each simplification item and how high is the effort?
- Will my **custom code** work with SAP S/4HANA, and if not, what do I do?
- Are my **add-ons** and **business functions** compatible with SAP S/4HANA?



Custom code analysis with Custom Code Migration app

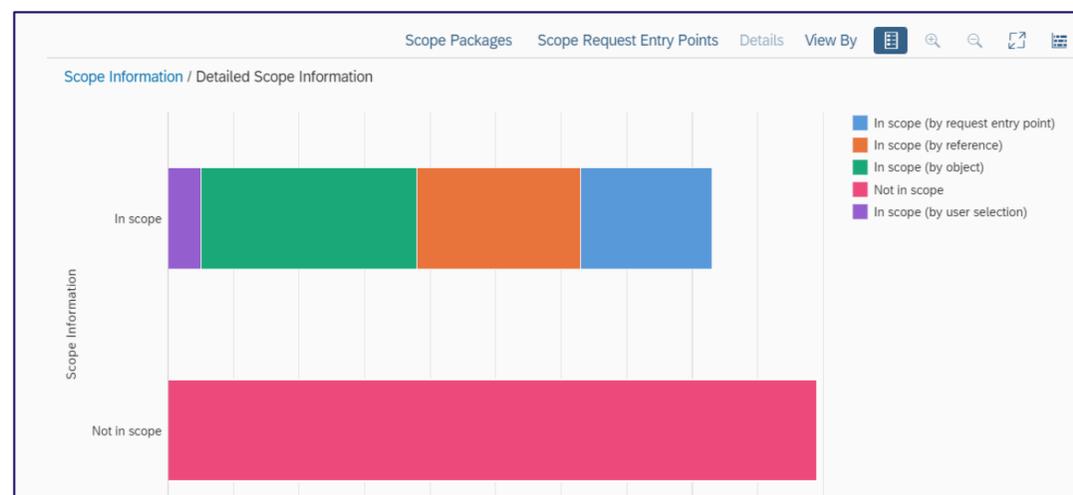
SOLUTION OVERVIEW

- Available in an SAP S/4HANA >=1809 system or in SAP BTP ABAP Environment
- Technically based on [remote ABAP test cockpit](#)
- Analysis of custom code for SAP S/4HANA, SAP BTP, ABAP Cloud, classic ATC use cases
- Simplified custom code remediation
- Obsolete custom code removal based on usage data
- Identification of custom code candidates for back-to-standard and redesign
- Evaluation of custom code for semi-automated adaptation (quick fixes in ABAP development tools for Eclipse)

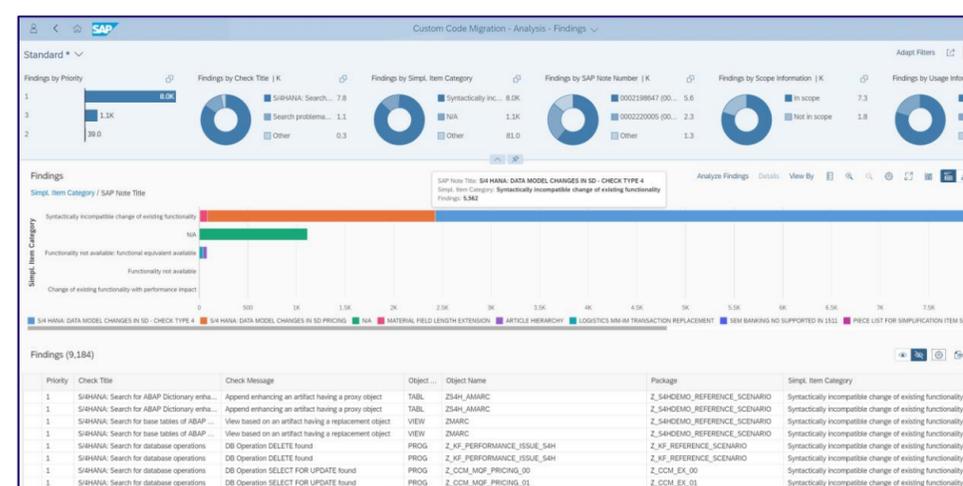


HIGH LEVEL FEATURES

SCOPING

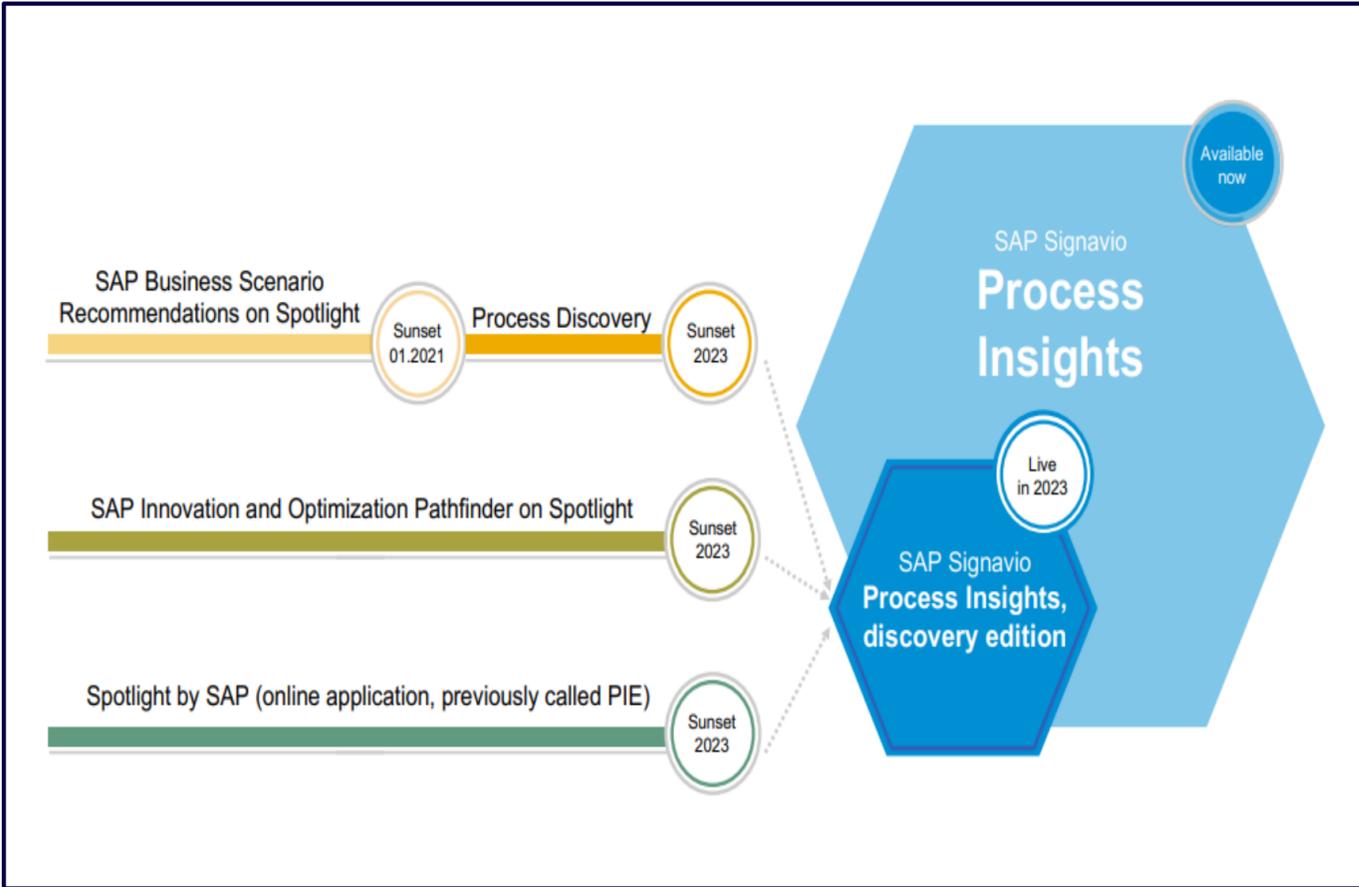


ANALYSIS



SAP Signavio Process Insights, Discovery Edition

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Signavio Process Insights helps analyze and visualize business processes through process mining to identify opportunities for process optimization at a tactical level and enable you to assess where you need to start your transformation journey to S/4HANA

Root cause analysis and detailed information about indicators of performance of your processes

Filtering capabilities

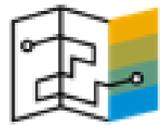
Detailed list of documents

Blockers and typical process break points (for one process flow)

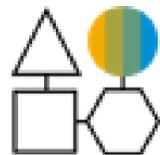
Process Flow Performance of 14.5K documents created between 20 Jun 2022 - 1 Aug 2022					
Supplier Invoices Issued	Supplier Invoices Created and Posted	FI-AP Items Released for Payment	FI-AP Clearing Documents Created	FI-AP Items Released for Payment	FI-AP Items Released for Payment
100% 14.5K Documents Average Days Taken: 5	100% 14.5K Documents Average Days Taken: 5	100% 14.5K Documents Average Days Taken: 5	95% 13.7K Documents Average Days Taken: 25	95% 13.7K Documents Average Days Taken: 25	95% 13.7K Documents Average Days Taken: 25
5 Days	0 Days	20 Days	0 Days	0 Days	0 Days

Most Frequent Blockers and Other Information					
Supplier Invoices Issued before purchase order 3% 426	Supplier Invoices created via BAPI interface 94% 13.7K	Supplier Invoices created after posting date 88% 12.8K	FI-AP items currently blocked for payment < 1% 18	Open FI-AP items with net due date in the past 5% 758	FI-AP items currently blocked for payment < 1% 90
Supplier Invoices reversed < 1%	Supplier Invoices created via EDI / IDoc 4%	Supplier Invoices currently parked 0%	FI-AP items previously blocked for payment 0%	Open FI-AP items with possible discount < 1%	FI-AP items currently blocked for payment before net due date 3%

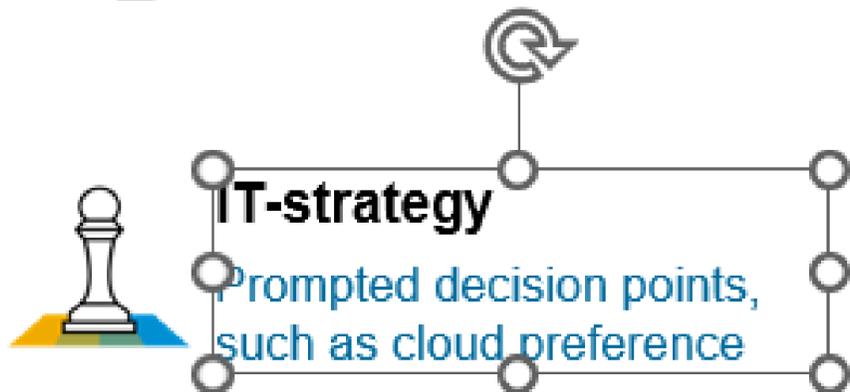
CUSTOMER INPUTS



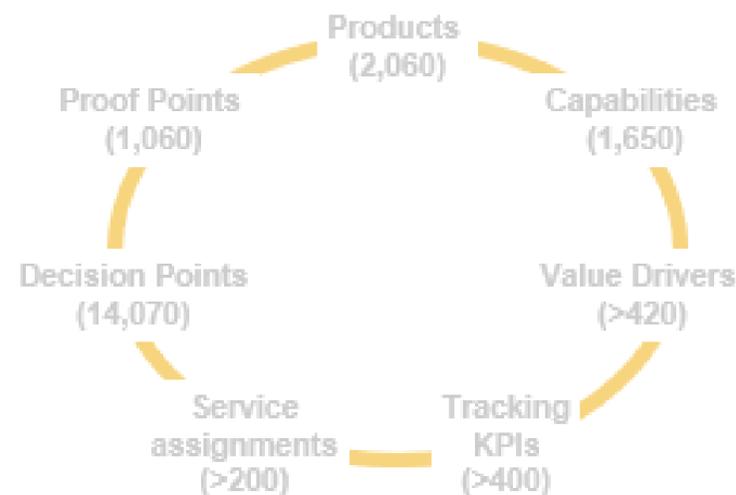
Current product list
Pre-filled from support profile



Business needs
Selected from capability catalog



Select | Navigate | Display | Share



TOOL OUTPUTS

Business guide – why?



- Value drivers
- Aspiration ranges
- Tracking KPIs

Technical guide – what?

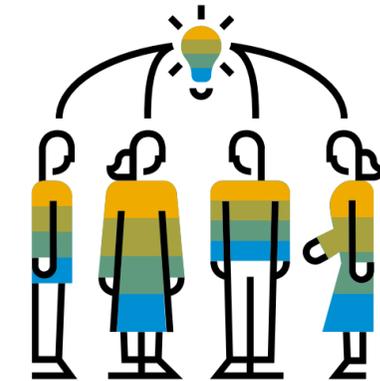
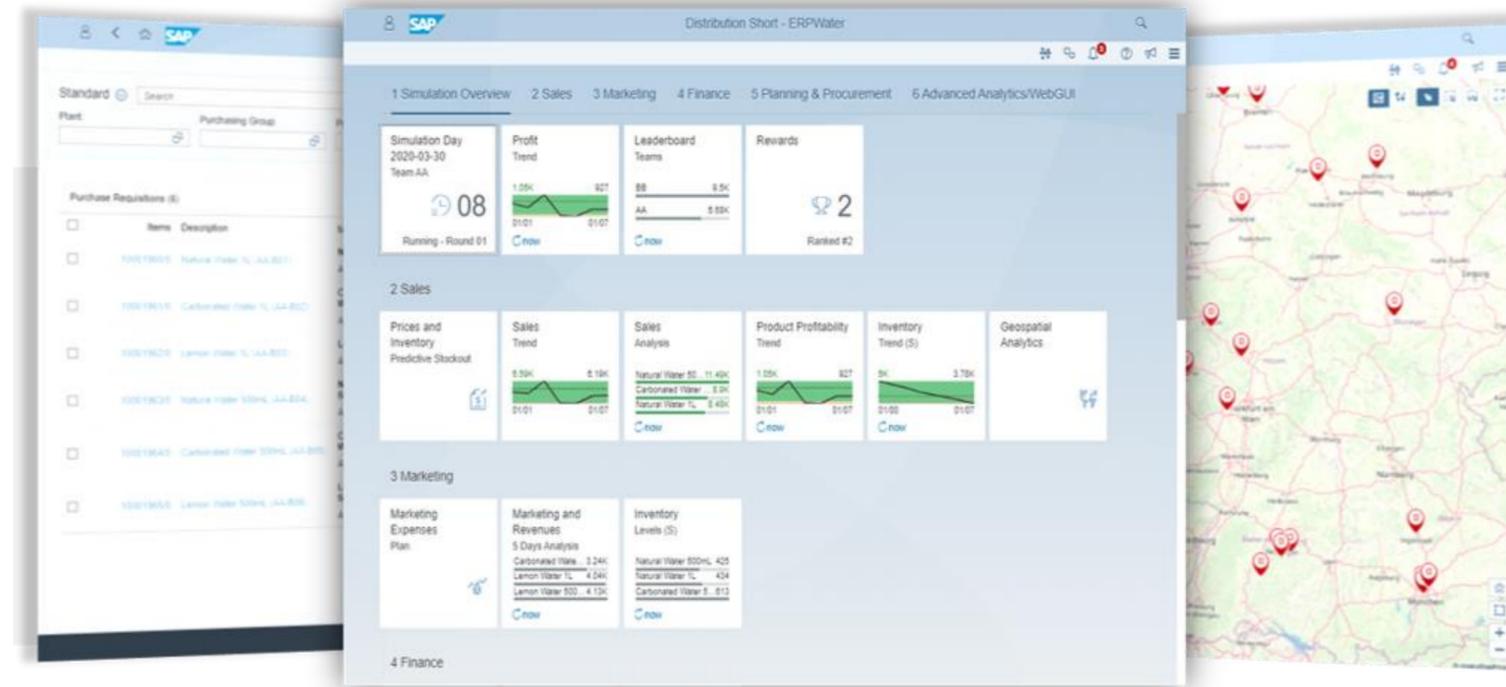


- Industry reference map
- Product recommendations
- Decision points

Transformation guide – how?



- Transition types
- License policies
- Services



SIMULATION ENGINE

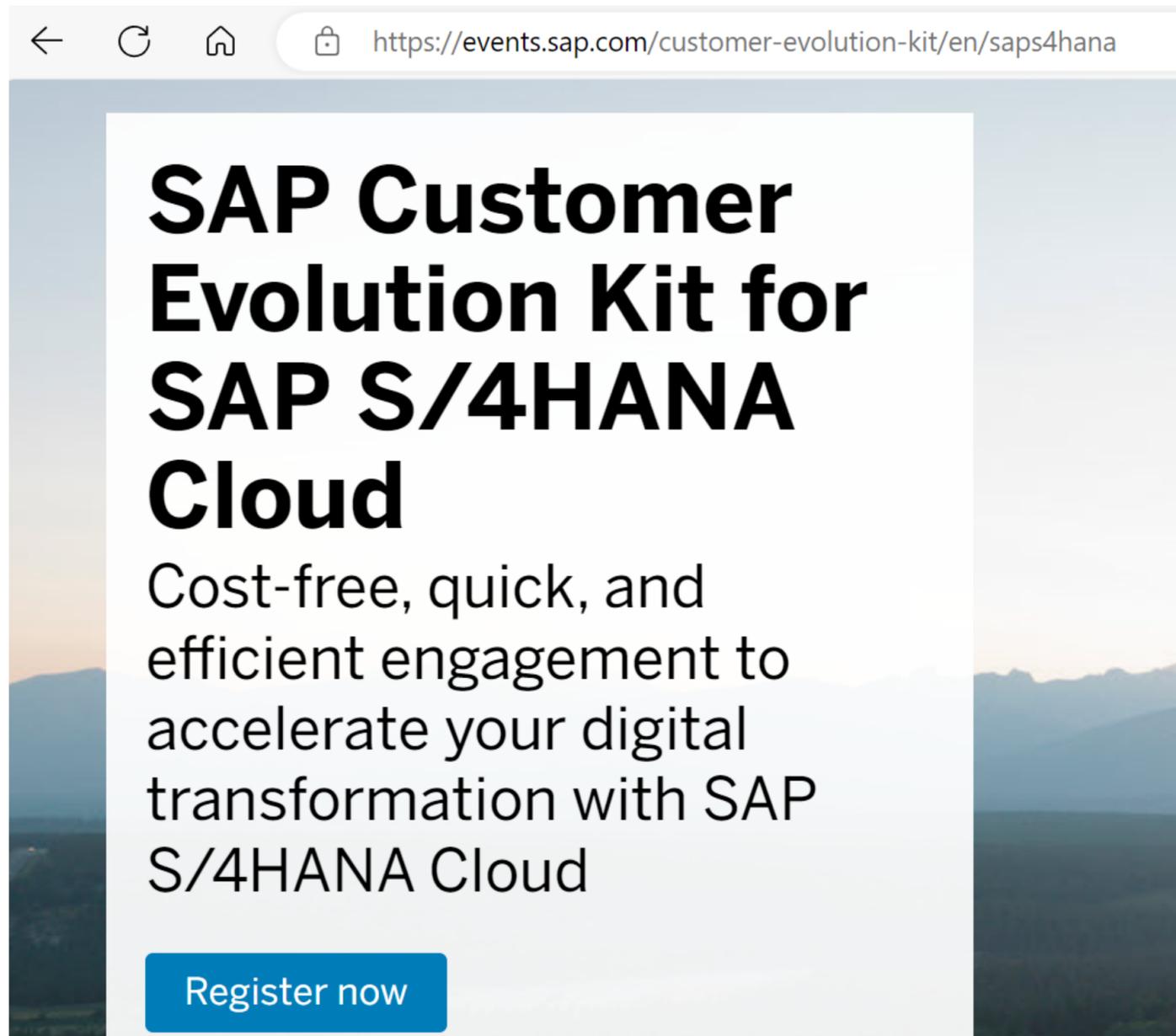
1. Customer and supplier behavior algorithms
2. Simplification of administrative tasks (iRPA)
3. Time acceleration

SAP S/4HANA

SAP Business Technology Platform

PARTICIPANTS ROLE

1. Business decisions
2. Business analytics
3. End-to-end process collaboration



The screenshot shows a web browser window with the URL <https://events.sap.com/customer-evolution-kit/en/saps4hana>. The main heading is **SAP Customer Evolution Kit for SAP S/4HANA Cloud**. Below the heading, the text reads: "Cost-free, quick, and efficient engagement to accelerate your digital transformation with SAP S/4HANA Cloud". At the bottom left of the content area, there is a blue button labeled "Register now".



Take advantage of this free service, today!

The clean core framework



What is clean core?

CLEAN

Clean means **up-to-date, transparent, unmodified, consistent, efficient, and cloud compliant.**



CORE

The core describes the main aspects of an ERP system landscape, namely **extensibility, processes, data, integration, and operation.** Capabilities of the core depend on the implemented software stack.

Process complexity

*Companies must have a **flexible infrastructure** that allows them to quickly **adapt their business models** as needed. This means being able to **rapidly adjust** key applications to meet changing market demands and customer needs.*

New technologies

*To succeed in the digital age, organizations need to embrace **new capabilities**. This includes **accelerating innovation**, optimizing and automating processes, and fostering agility in order to **gain a competitive edge**.*

Business change

*In today's **fast-paced and ever-changing business environment**, disruption across global supply chains, customer preferences, and the workforce has become a common occurrence. **Businesses must quickly adapt** to these changing requirements to remain relevant and thrive.*

Technical Debt can add up to 20-40% of the value of customers entire technology outlays

Historically, IT Upgrades have been costly exercises due to the amount of complexity associated with the amount of customizations (custom business processes, custom IT extensions) – referred to as “technical debt”.

Technical debt becomes a blocker for customers in realizing future cost savings and innovations by requiring specialist resources to maintain/develop and increase overall IT upgrade durations.

Adopting Clean Core principles allows Customers to “re-visit” technical debt and find cost reductions

Reducing TCO associated with S/4HANA Upgrades

- ✓ **Systems that leverage “Clean Core” principles can be upgraded quicker** vs. systems with high levels of Classic Extensions & complex processes – allowing upgrades to become “non-events”.
- ✓ **Upgrades require fewer specialist IT resources** (e.g. Technical developers) to support in testing & remediation due to lower complexity reducing overall cost of upgrade.
- ✓ **Minimal business / LoB involvement required during upgrades** to re-validate business processes.

Benefit from OPEX savings related to S/4HANA maintenance

- ✓ Clean Core principles provide a more stable Extensibility experience, this helps **reduce day-to-day IT maintenance** associated to Classic Extensions and unused objects (“technical debt”).
- ✓ Extensions are performed on SAP “released” objects – providing **higher level of stability vs. bespoke development** helping decrease overall IT / Vendor support needed

Realize Potential Partner Cost Saving

- ✓ **Service partners are able to leverage commodity skillsets in the market** (associated to Cloud technologies) vs. highly specialised resources – allowing opportunities for **potential cost savings to be passed onto Customers**.
- ✓ Cloud Technology skillset is more widely available in the ecosystem, this **provides customers with more choice on IT Service Partners** – offering opportunities for greater cost savings.

Illustrative Model - Components of The Core



Software Stack

The versions of the foundational standard software in use; e.g., enterprise resource planning (ERP), database, etc.



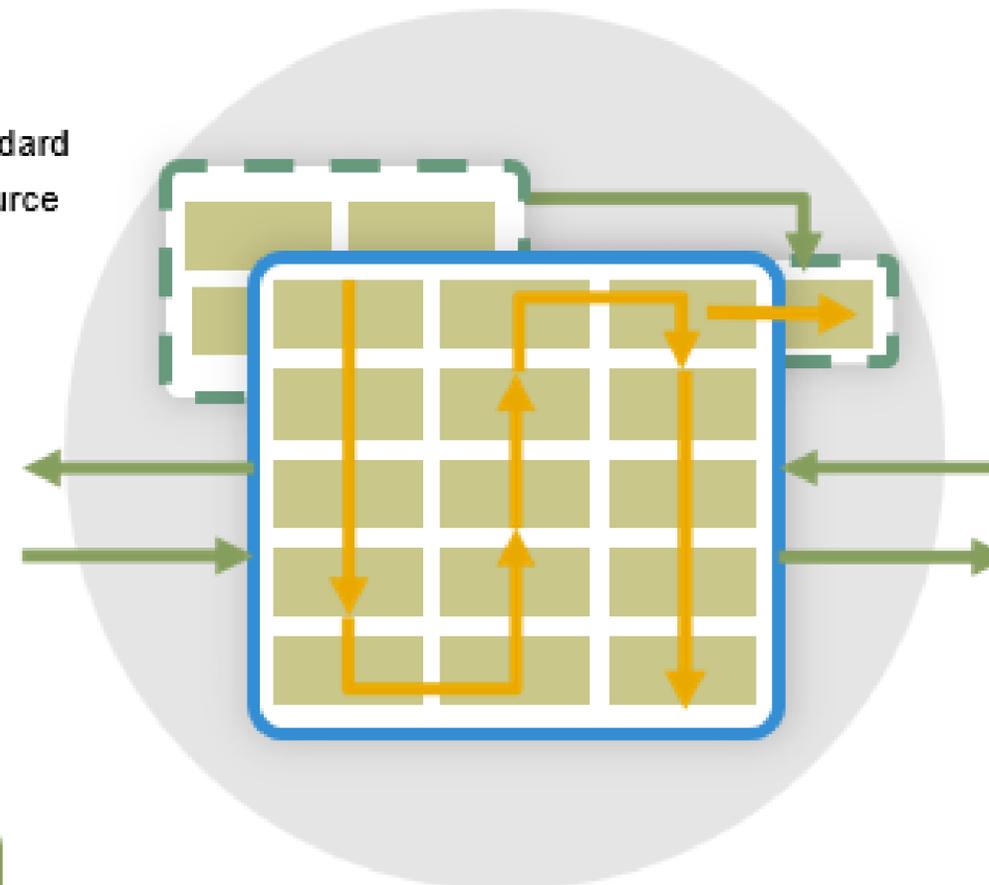
Extensibility

Functionality added to standard software which extends it to address organizational needs that are not met by standard



Integrations

Communication between extensions and standard solution as well as communication between solutions



Processes

The series of actions or steps taken within your system that cover the end-to-end (E2E) experience of delivering an outcome



Operations

Governance responsible for managing infrastructure, upgrade decisions, extension decisions, and system monitoring and maintenance activities



Data

Three types of information in the system:

Configuration data: a set of static objects that define the organization's structure (e.g., company codes, controlling areas)

Master data: a set of identified and attributes (e.g., customers, products)

Transactional data: information recorded during usage of your system (e.g. a sale, a purchase)

Element of the Core

Criteria for Clean Core



Software Stack

- Software version close to the latest release
- Software version close to the latest Feature Pack Stack (FPS) and Support Pack Stack (SPS)
- Partner solutions clean core compliant



Extensibility

- Upgrade-stable extensions following prescribed extensibility model
- Only actively-used and well-documented extensions
- Adherence to general code quality standards and best practices
- No duplication of SAP standard functionality



Integrations

- Upgrade stable interfaces
- Proper monitoring and error resolution capabilities
- Only actively-used and well-documented integration



Data

- Complete
- Correct
- Used and relevant



Processes

- No inconsistent or inefficient processes
- Leveraging SAP recommended Best Practices



Operations

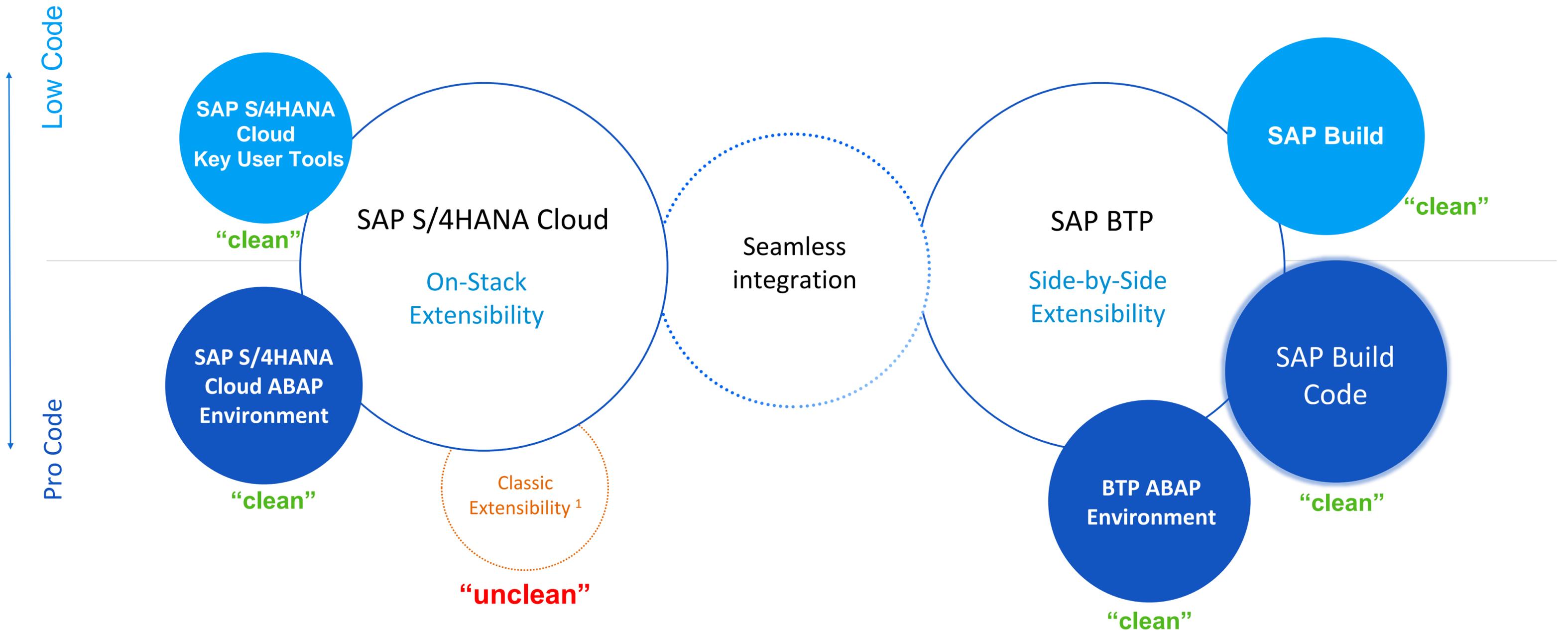
- Day-to-day operations are planned and executed regularly to maintain alignment with the above-mentioned guidelines (e.g., security authorizations, integrations, data, etc.)
- Opt-in on lifecycle events such as periodic upgrades
- Compliance with pre-approved maintenance windows

How SAP BTP accelerates your cloud journey

Clean Core Extensibility Options for SAP S/4HANA

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Core Solution Extensions ← → Side-by-Side Extensions



¹ SAP S/4HANA Cloud Private Edition and on premise only; **not** "clean core"



App Dev	Automation	Integration	Data and Analytics	AI
→ Visual low-code/ no-code experience	→ Workflow management	→ Process integration	→ Analytics and planning	→ Pretrained AI models
→ Pro-code tooling	→ Robotic process automation	→ API-led integration	→ Data management	→ Generative AI and AI workload management
→ Digital experience	→ Process monitoring and analytics	→ Event-driven integration	→ Operational database	→ Business data and context
→ DevOps	→ Automated document processing	→ Hybrid integration	→ Data warehouse and data lake	→ Responsible AI
		→ B2B integration		
		→ Data integration		



Simplified and guided development

Smooth extensibility of SAP solutions



Generative AI for development

Interoperability



More secure and trusted integration

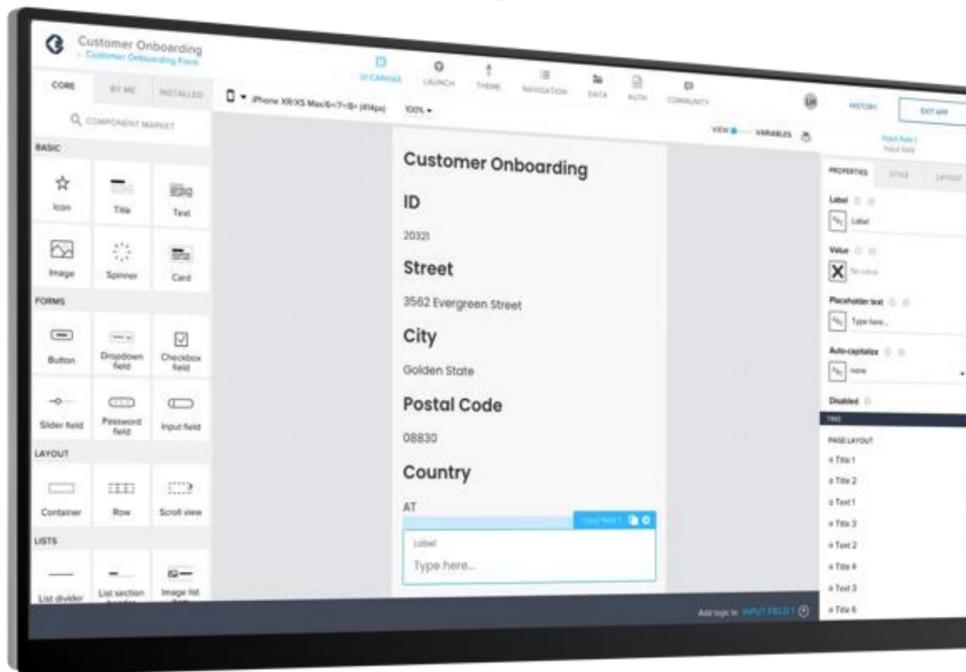
Fusion development



Create enterprise apps, automate processes, and design business sites with drag-and-drop simplicity

Create apps

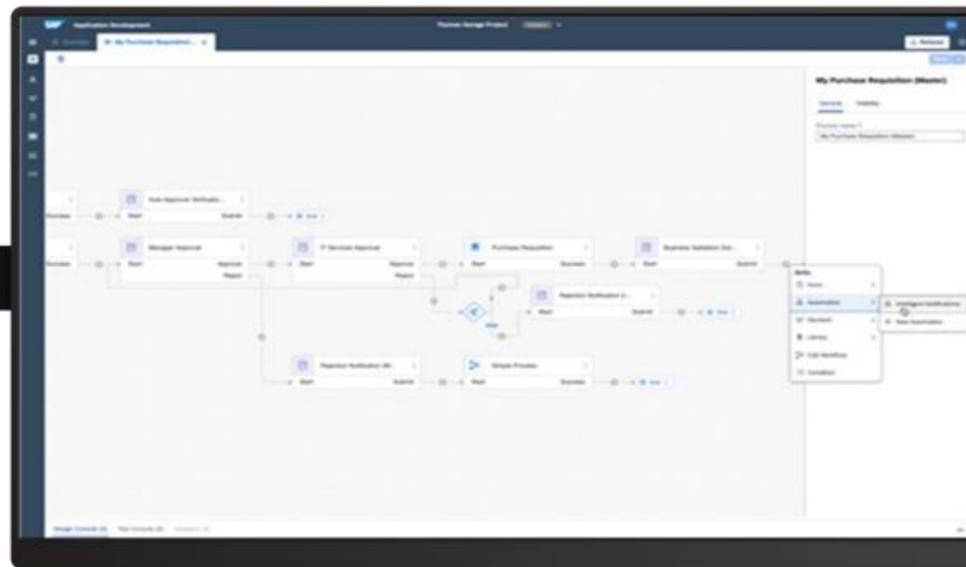
Create **enterprise applications** without writing code



SAP Build Apps

Automate processes

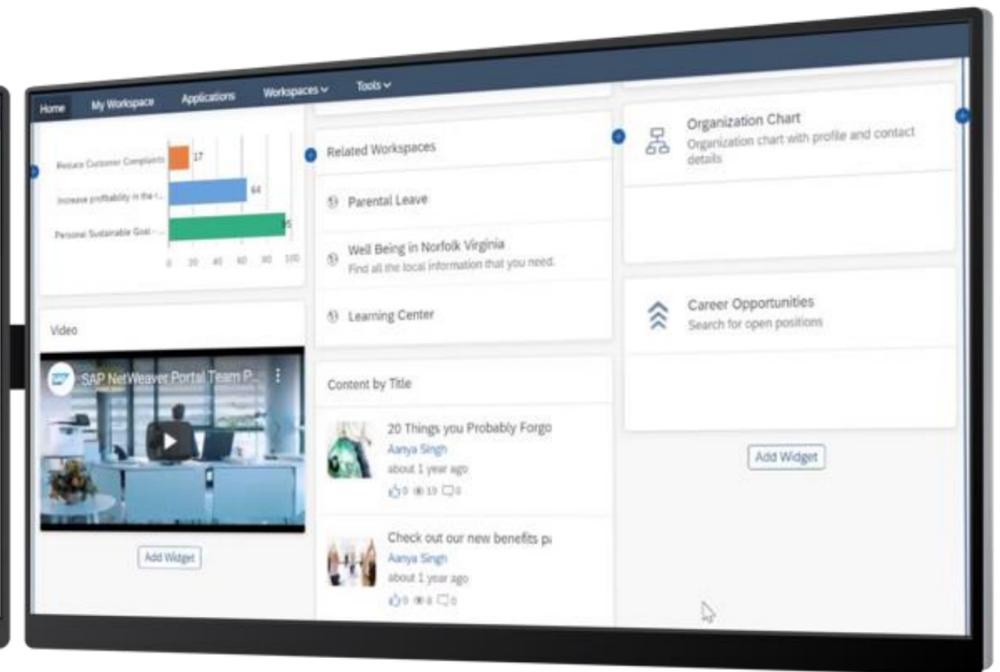
Automate **processes and tasks** with simple drag-and-drop and AI capabilities



SAP Build Process Automation

Design business sites

Design engaging **business sites** to get work done quickly across your enterprise applications



SAP Build Work Zone

Build visually

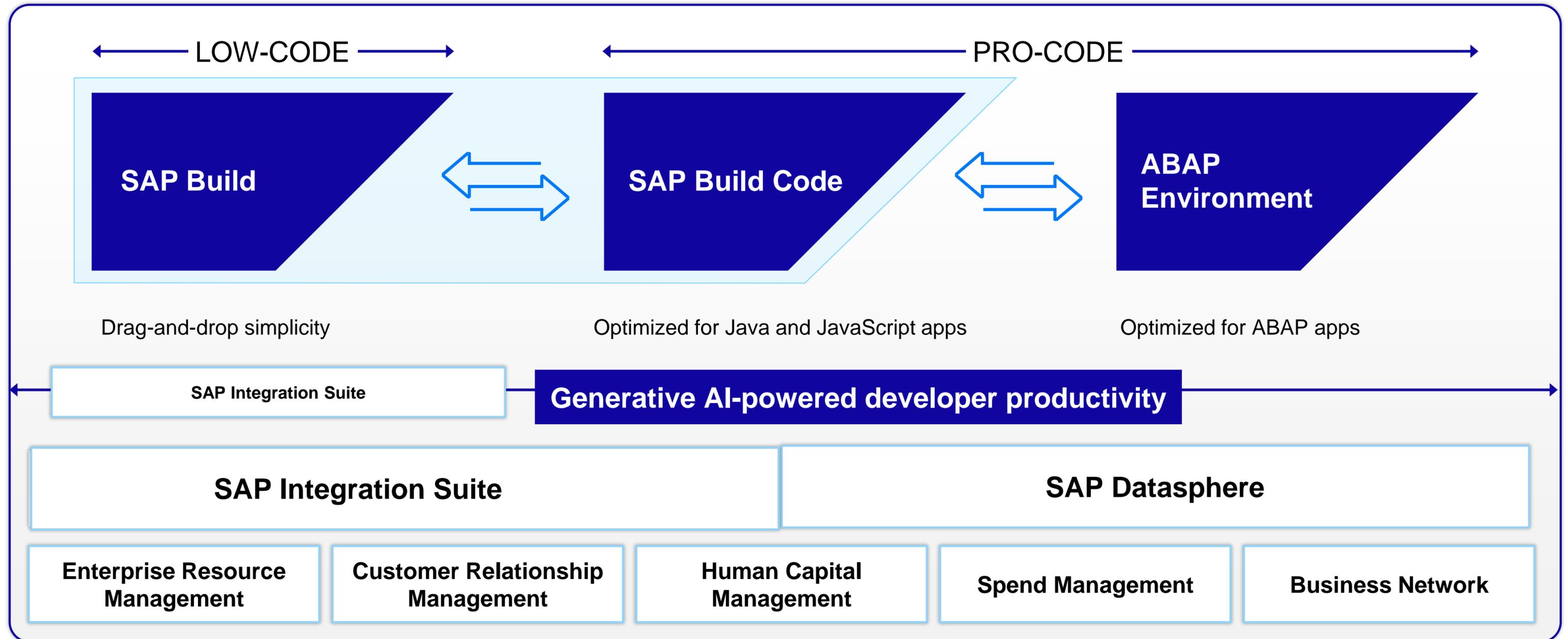
Integrate smoothly

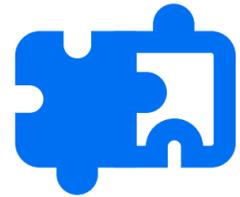
Collaborate effectively

SAP Business Technology Platform

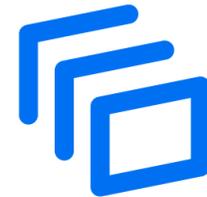
SAP Build solutions

Integrated solutions enabled by generative AI





Extend SAP solutions



Build SAP Fiori apps with
SAPUI5 and elements
from SAP Fiori



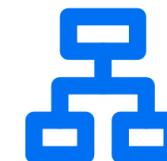
Build cross-platform
mobile apps



Generative AI-based
code development with
Joule Cockpit



Develop applications
native to SAP HANA

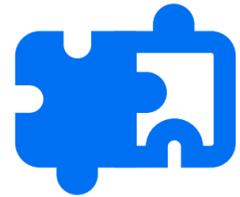


Build multitenant,
SaaS applications

SAP BTP ABAP environment

Develop & run ABAP Cloud apps and extensions

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Extend SAP applications using
side-by-side approach



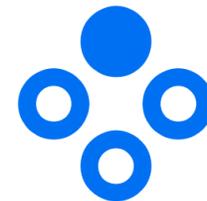
Create OData-based
SAP Fiori applications



Simplified onboarding and role-
based access



Accelerate cloud transformation



Keep the core clean



Analyze ABAP code with
advanced custom code migration
tools

Build full-stack enterprise-apps in minutes - absolutely zero coding required

Drag-and-drop the user interface

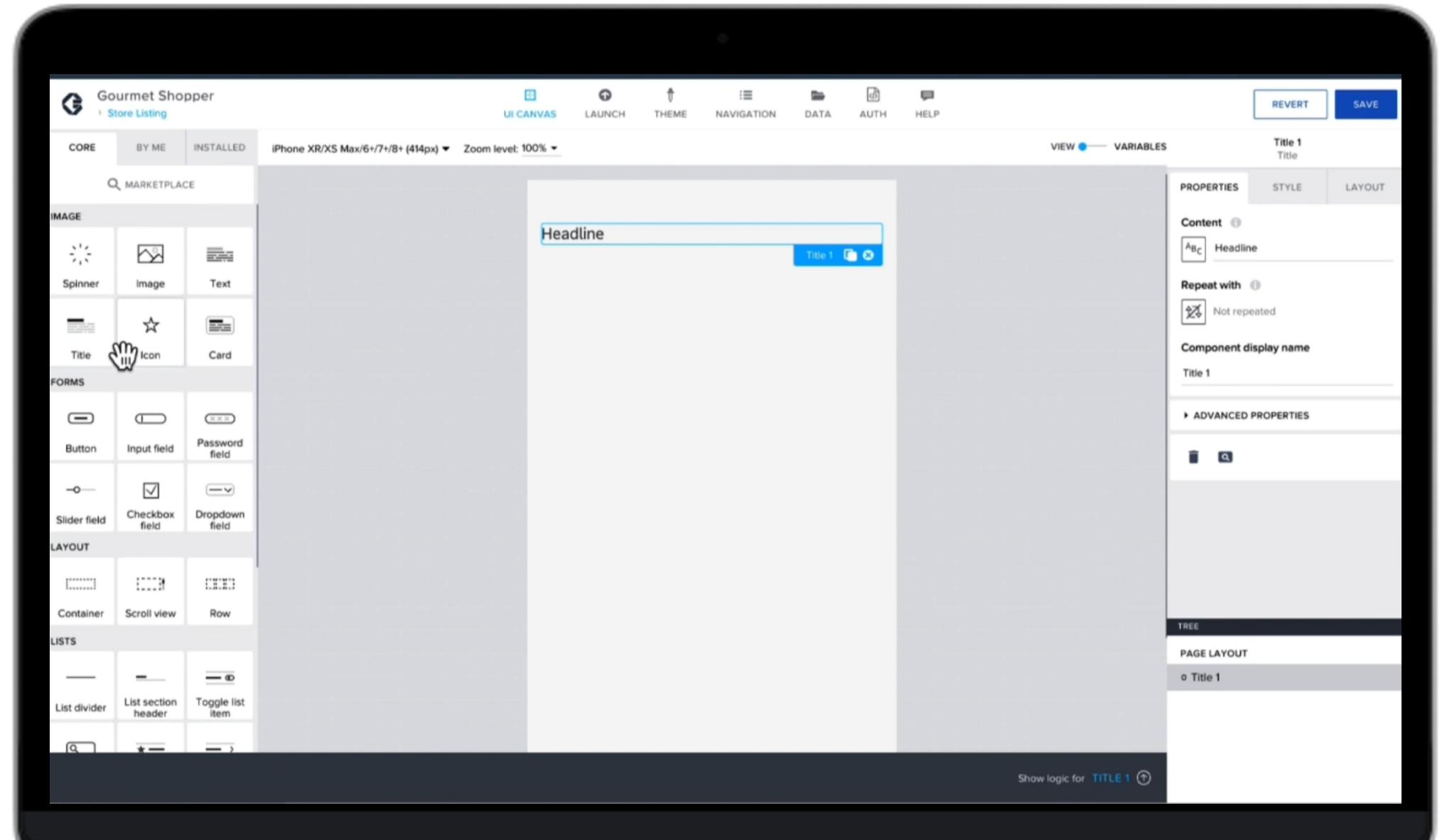
Access a pallet of user interface controls, drag them into place, and preview the final result in real time.

Create any logic without code

Drag-and-drop any logic function – sensors, file operations, data functions, animations, and more – onto a canvas.

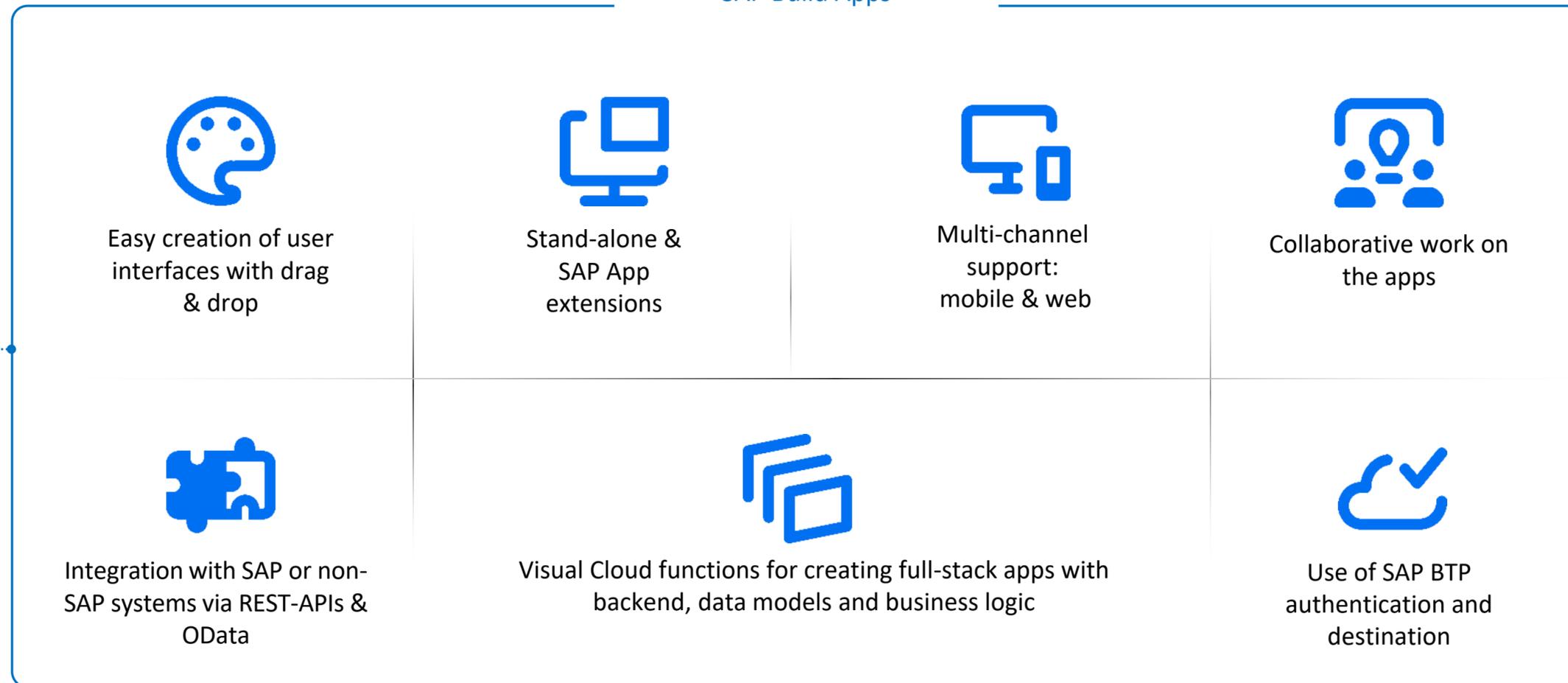
Easily integrate data

Easily add your own data integrations or get started with some of ours.



SAP Build Apps


SAP Build Process
Automation




SAP Build Code


SAP Build Work Zone

Professional Developer

- Design, develop, deploy, test, handover to production
- Can write the code to develop a complex app
- Understands concepts of development lifecycle, testing, versioning
- Aware of permissions and roles

Citizen Developer

- Design, develop, deploy, test, handover to production
- Can imagine, create, and publish low-code apps/processes with close links to business contexts
- Understand business processes to be improved

IT Admin

- Governance, operations, upgrades, technical monitoring, control
- Checks processes/apps
- Publishes, coordinates overall process to get assets into productive environments
- Manages the lifecycle of business applications and processes

End User

- Consumes / uses apps and processes but does not create them
- Anyone who is consuming information, using an app or automation, and managing their individual personalization of the tooling

Automate tasks & processes & with drag-and-drop-simplicity

Integration, process insights and sentiments



SAP and non-SAP integration

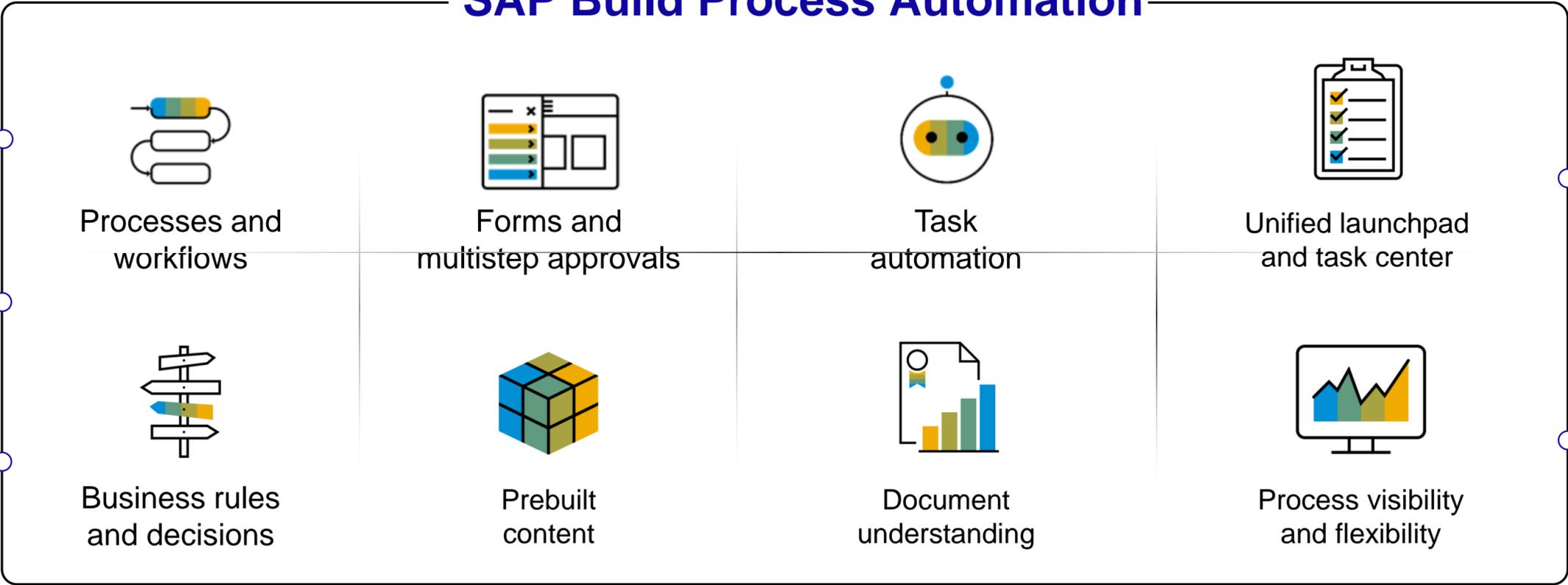
SAP Signavio

Business process transformation

qualtrics^{XM}

Experience management

SAP Build Process Automation



Fusion team development



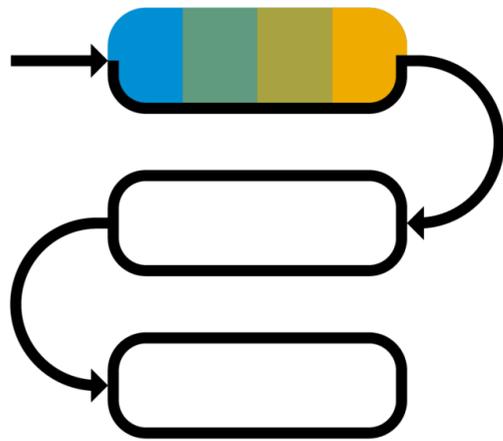
Low-code app dev and business sites

01011
11010
10101
01101

Pro-code app dev

100s of pre-built processes and automations

A simpler and faster way to automate business processes



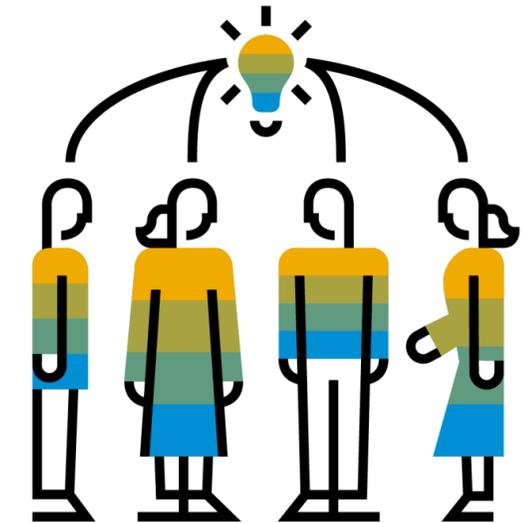
Automate visually

Simplify automation with drag-and-drop and AI capabilities



Integrate seamlessly

Automate faster using pre-built workflows, bots and connectors for SAP and non-SAP systems



Collaborate securely

Enable fusion team development in a secure and agile fashion

Wrap-up



Where to Find More Information

<https://pages.community.sap.com/topics/business-technology-platform/building-extensions>

- SAP Community site on building extensions with SAP BTP

<https://learning.sap.com/learning-journeys/build-side-by-side-extensions-on-sap-btp>

- Free SAP Learning (formerly openSAP) e-learning course on creating side-by-side extensions with BTP on

<https://community.sap.com/t5/technology-blogs-by-sap/10-ways-to-reshape-your-sap-landscape-with-sap-business-technology-platform/ba-p/13652132>

- SAP blog on the clean core

https://learning.sap.com/learning-journeys/practicing-clean-core-extensibility-for-sap-s-4hana-cloud/validating-clean-core-workstreams_f7022a5b-f184-44f4-b57c-8554313b1d62

- Clean core chapter from free SAP Learning course on clear course approach

<https://sdmp-prod-prod-bpi-sdmp-app.cfapps.eu20-001.hana.ondemand.com/create-request/create-request.html>

- SAP website for Signavio Process Insights, Discovery Edition

<https://pages.community.sap.com/topics/build-apps>

- SAP Build Community

Key Points to Take Home

- SAP provides two paths to your cloud transformation to S/4HANA Cloud – GROW with SAP & RISE with SAP
- SAP provides many applications to help companies determine what their transformation journey could look like based on where they currently are using SAP Readiness Check, Transformation Navigator, Signavio Process Insights etc.
- Customers have incurred technical debt which places a heavy burden on their move to S/4HANA Cloud
- A clean core is a desired outcome of this cloud transformation; SAP provides a robust framework for customers to attain & maintain a clean core
- The most reliable enabler of a clean core is BTP
- BTP provides multiple capabilities such as the Build portfolio that supports extensions to the core in a variety of ways including no-code, low-code, and pro-code

Thank you! Any questions?

Anurag Barua

<https://www.linkedin.com/in/anurag-barua-5351552/>

Please remember to complete your session evaluation.

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