

Gain Better Visibility Into Your Multi-Tiered Supply Chain with SAP Business Network

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SAPinsider



In This Session

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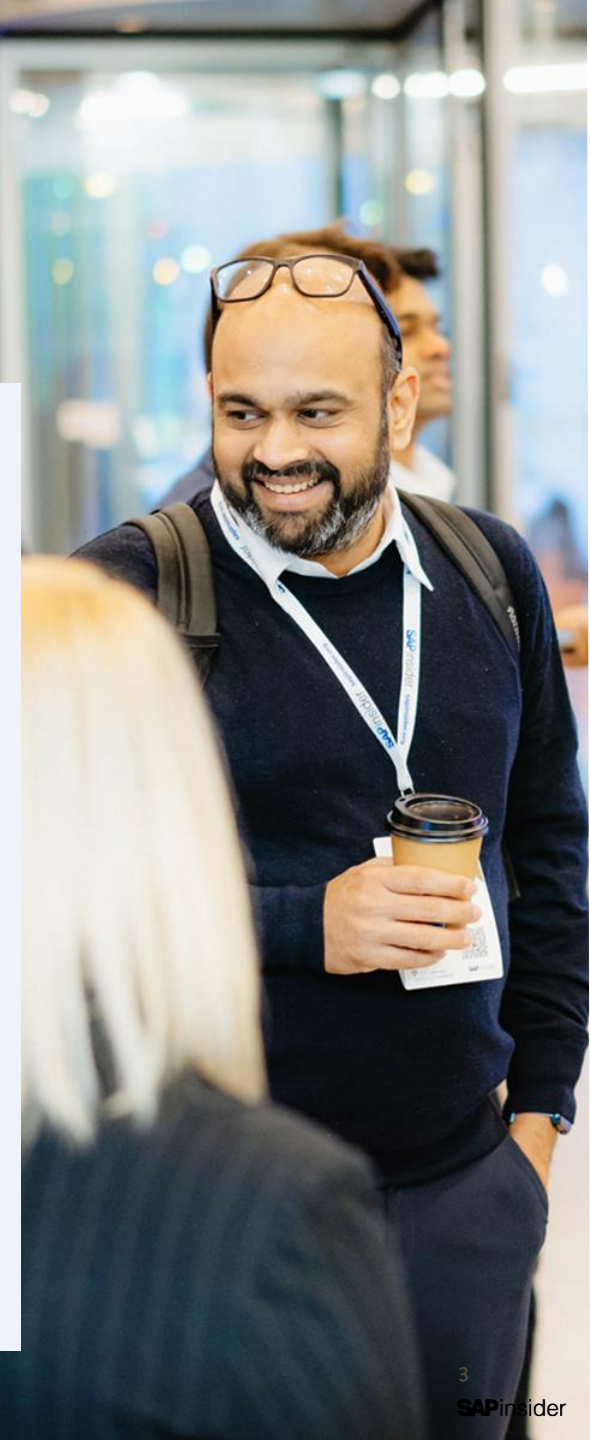
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for Supply Chain Global Advisory Practice

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What We'll Cover

- Global disruptions impact supply chain resilience
- Supply chain visibility versus reliance on trading partners: is it a tradeoff?
- Supply chain collaboration supports visibility and reliance on trading partners
- How SAP Business Network can help



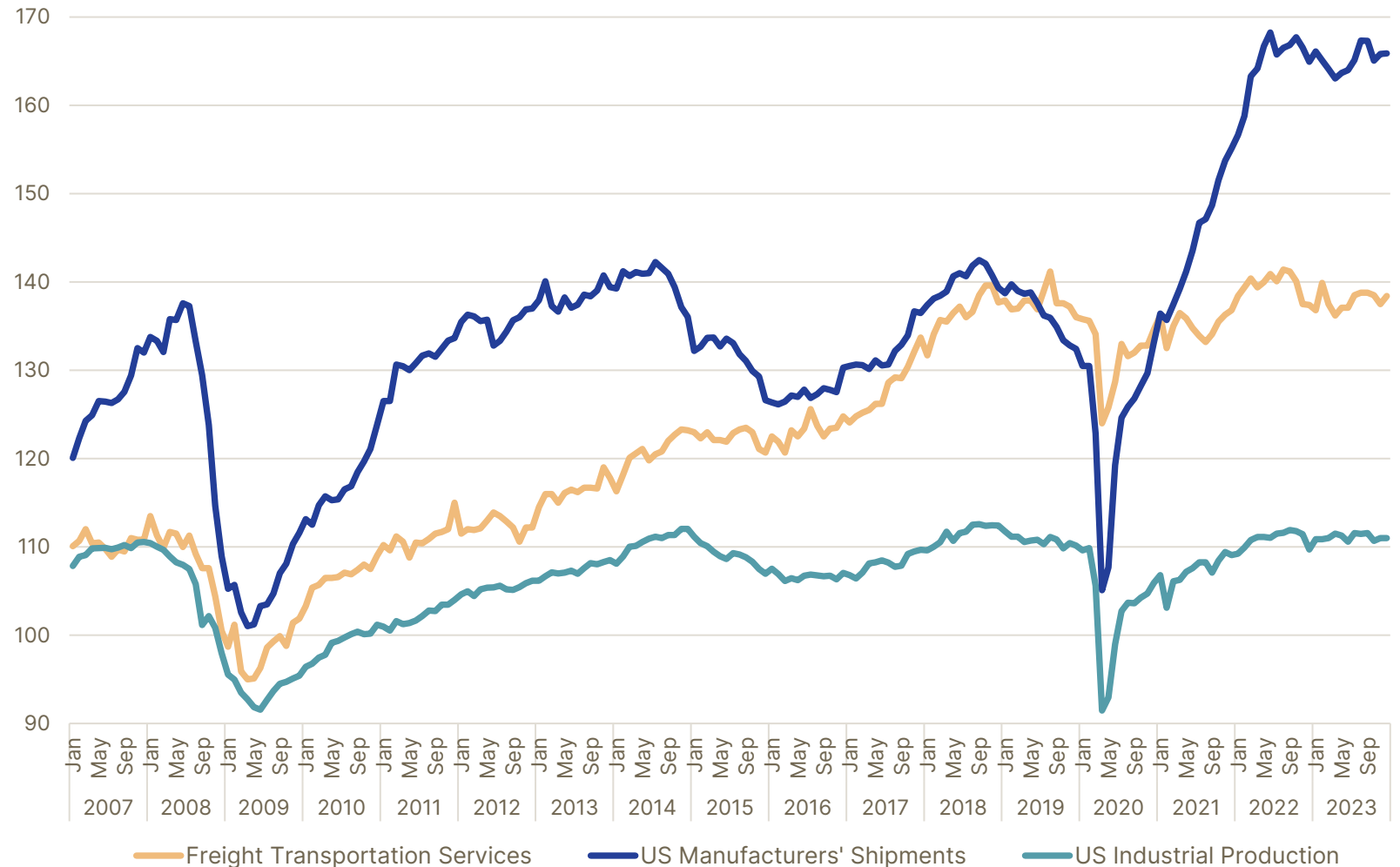
Supply Chain Disruption in the Headlines: The New Norm?



Supply Chain Disruption: Is What We Have Seen Really That Unusual?

As an indicative measure of supply chain activity the *US Bureau of Transportation Statistics*¹ evaluates the monthly seasonally-adjusted indices for:

- US Manufacturers' Shipment value²
- Freight Transportation Services demand¹
- US Industrial Production output³

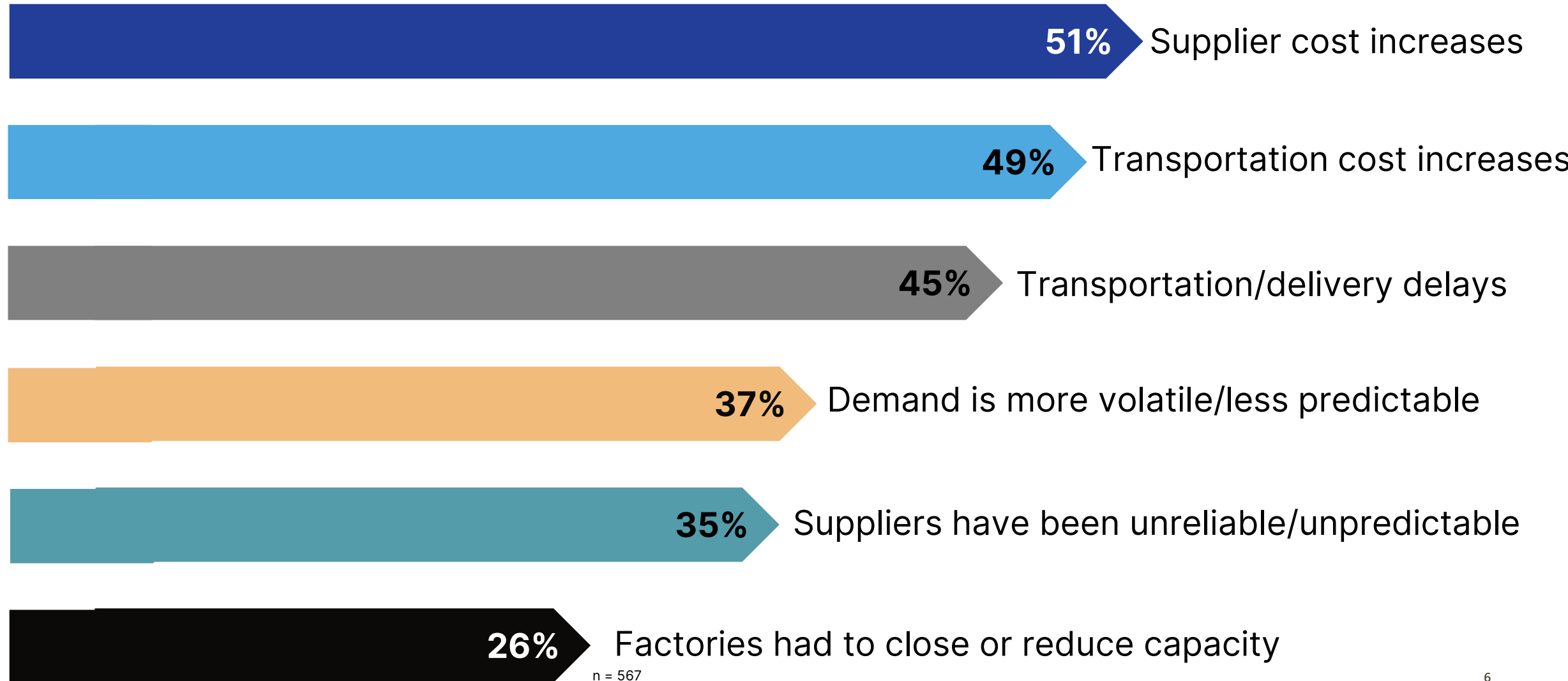


¹U.S. Department of Transportation, Bureau of Transportation Statistics, Transportation Economic Trends, available at www.bts.gov/product/transportation-economic-trends.

²U.S. Census Bureau, Source: "Manufacturers' Shipments, Inventories, and Orders," Seasonally Adjusted Value of Shipments, April 2, 2024

³Board of Governors of the Federal Reserve System (US), Industrial Production: Total Index [INDPRO], retrieved from Federal Reserve Bank of St. Louis; <https://fred.stlouisfed.org/series/INDPRO>, March 27, 2024

Global Disruptions Continue to Plague Manufacturers: How Have They Impacted Supply Chains This Past Year?



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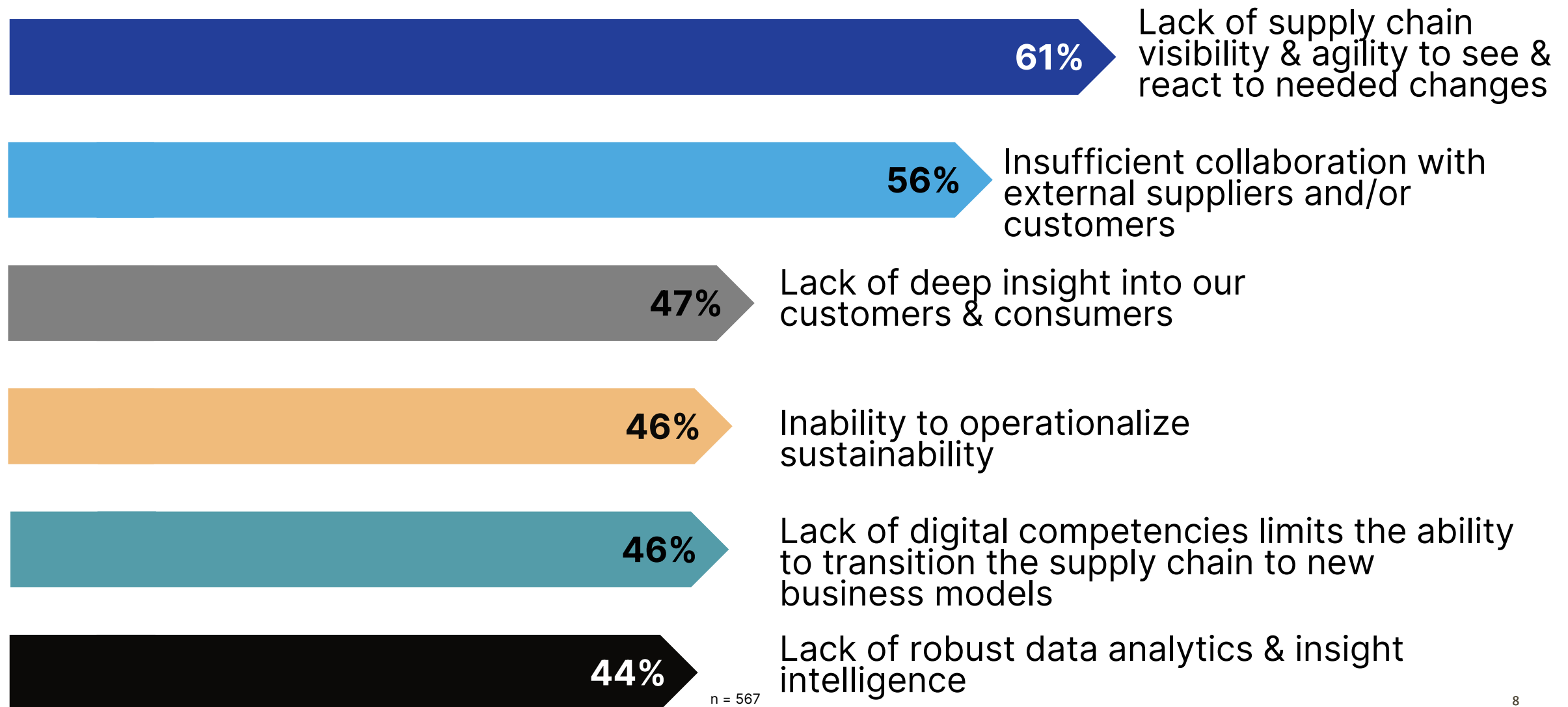
Source: IDC, "2023 IDC Multi-Industry by Company Size Supply Chain Survey Findings and Implications," Doc:# US51186622k
September 2023

Supply Chain Visibility: What Happened?

87%
**of companies outsource at least
part of their operations**

Source: IDC Spotlight, sponsored by SAP, "Enabling an Adaptive Supply Chain: Multi-Enterprise Business Networks and Supplier Collaboration," #US51374823, November 2023.

Current Supply Chain Gaps: Which Are Likely To Be Most Problematic If Not Addressed?



Collaboration Helps Enterprises Regain Visibility: What are the most pressing collaboration challenges?

32%

Upstream with suppliers (buy-side B2B collaboration)

21%

Within our business
(between supply chain and engineering, marketing, sales, or R&D)

14%

Within the supply chain (between planning & execution)

14%

With external logistics providers

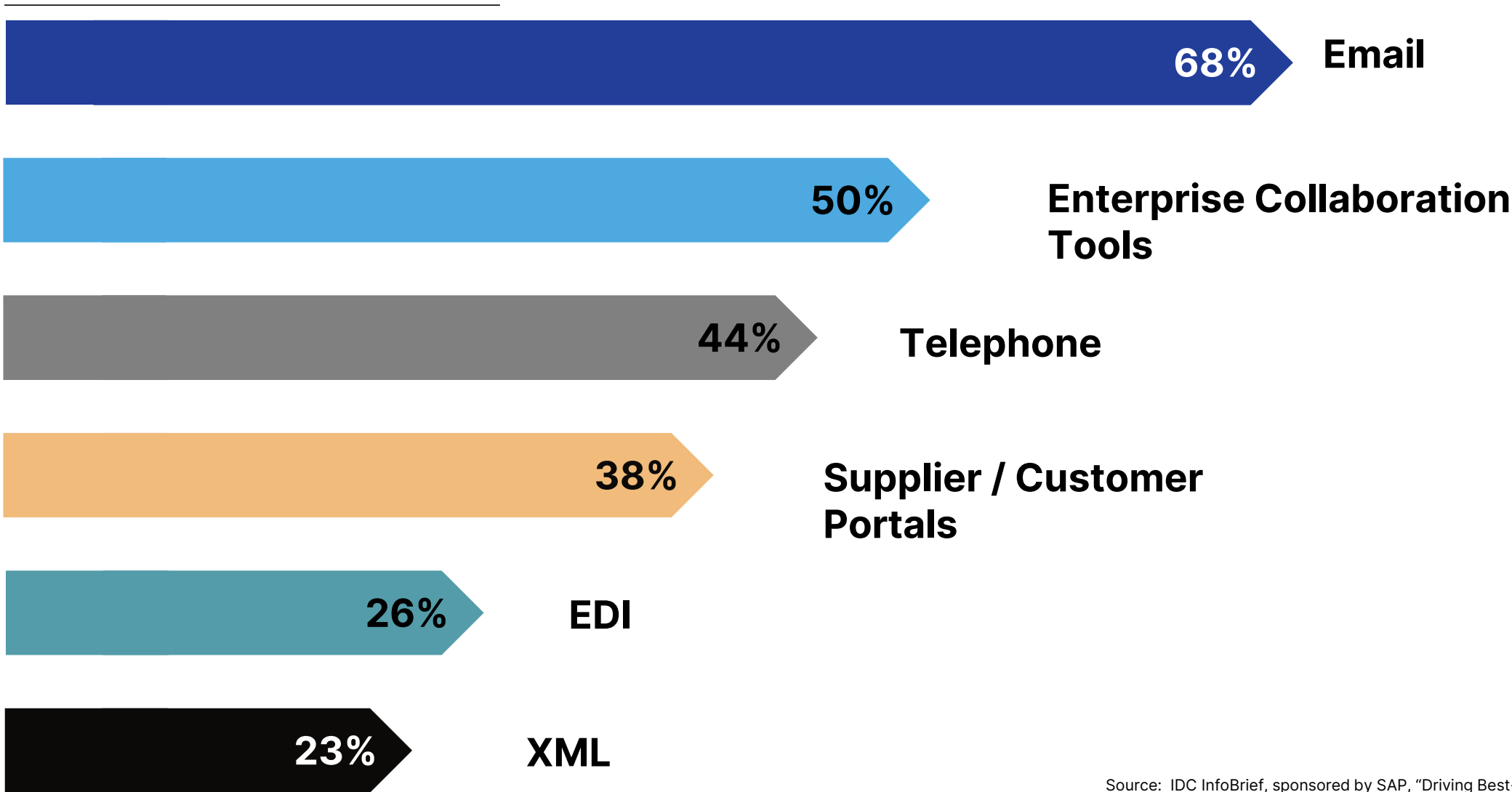
10%

Downstream with customers

N=1,506

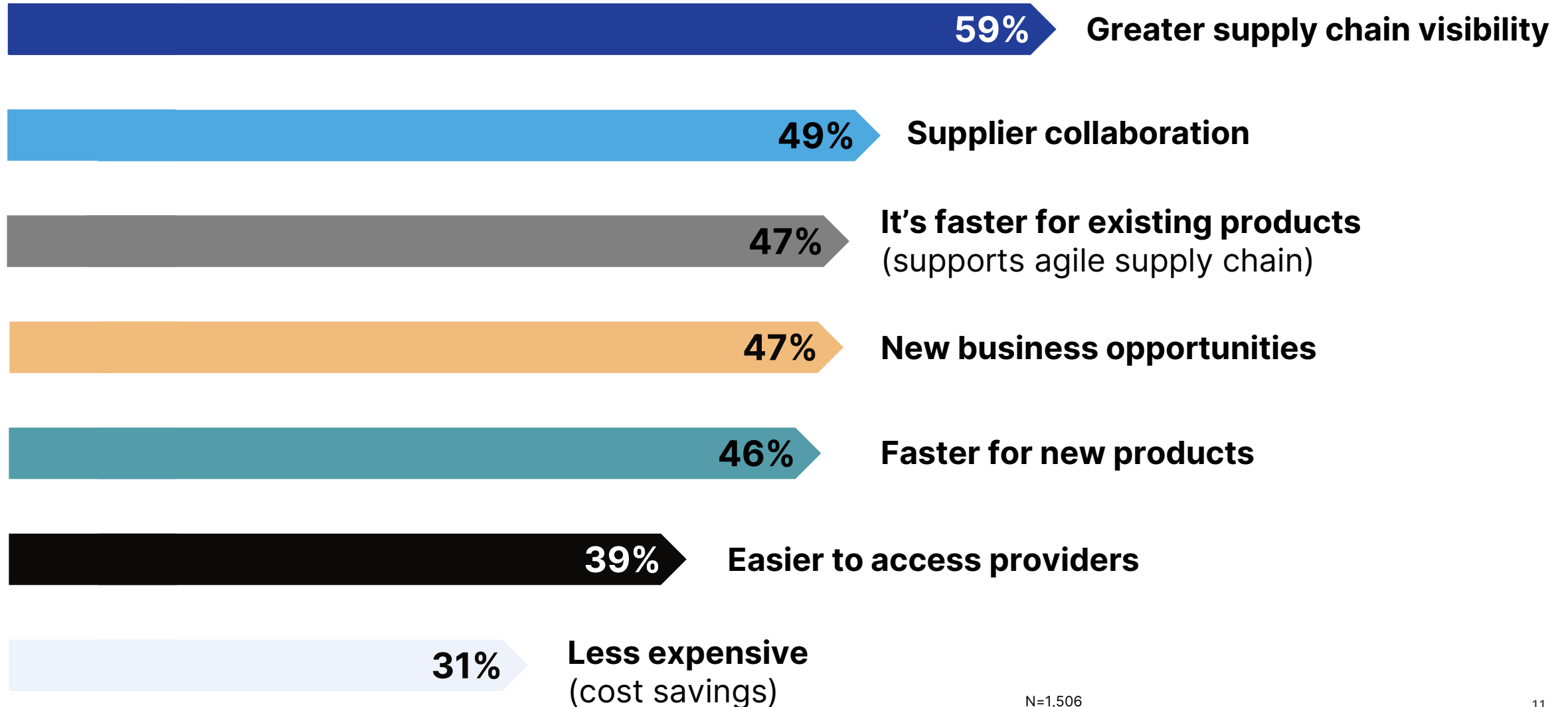
Source: IDC InfoBrief, sponsored by SAP, "Driving Best-in-Class Supply Chain Collaboration with a Business Network" #US50854723, August 2023

Most Common Forms of Procurement and Supply Chain Collaboration Today

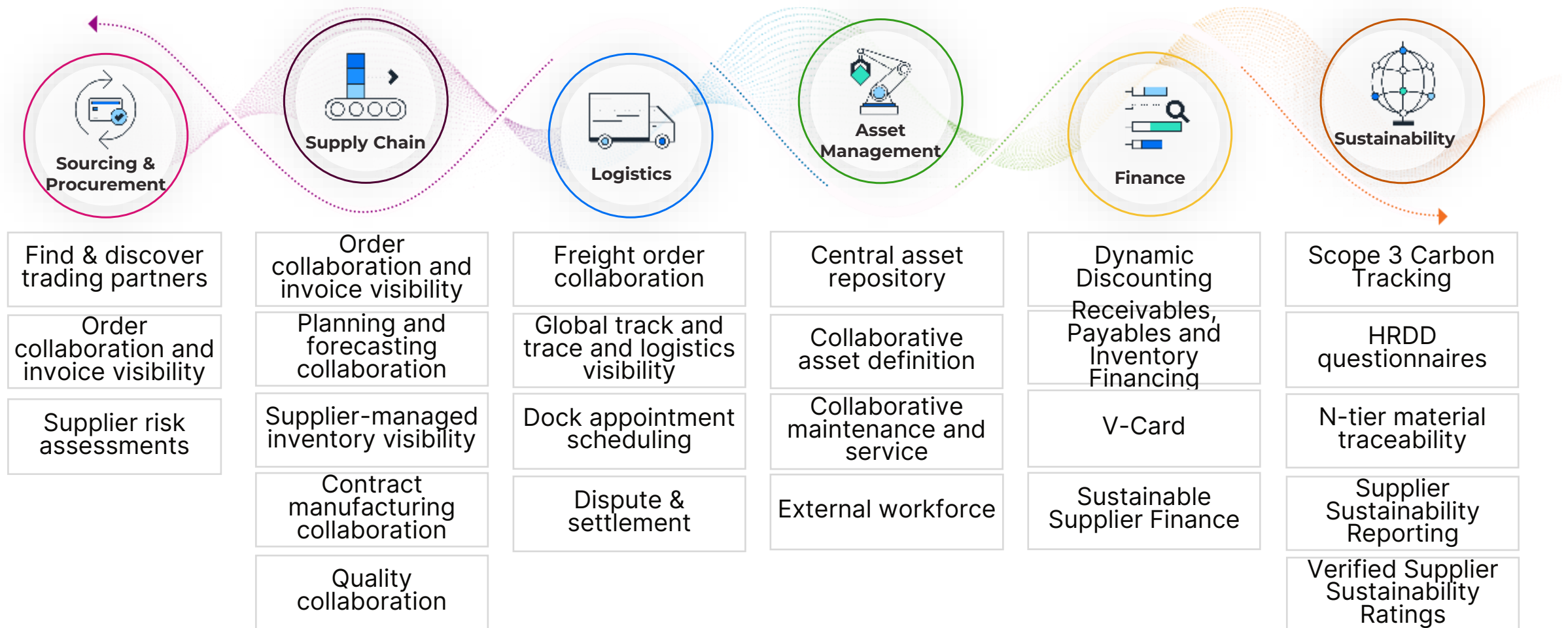


Source: IDC InfoBrief, sponsored by SAP, "Driving Best-in-Class Supply Chain Collaboration with a Business Network" #US50854723, August 2023

What have been the benefits of participation in a B2B network commerce?



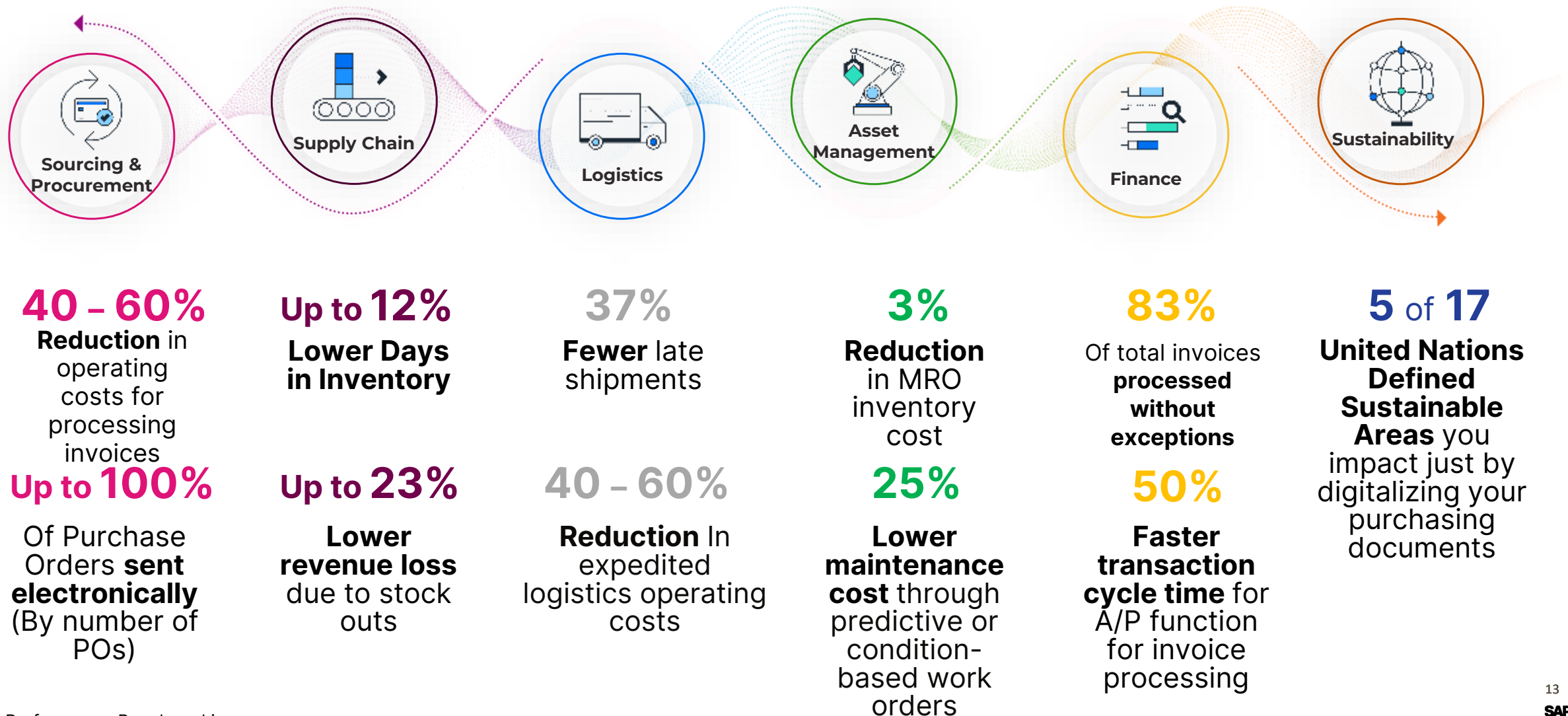
SAP Business Network Collaborative Processes



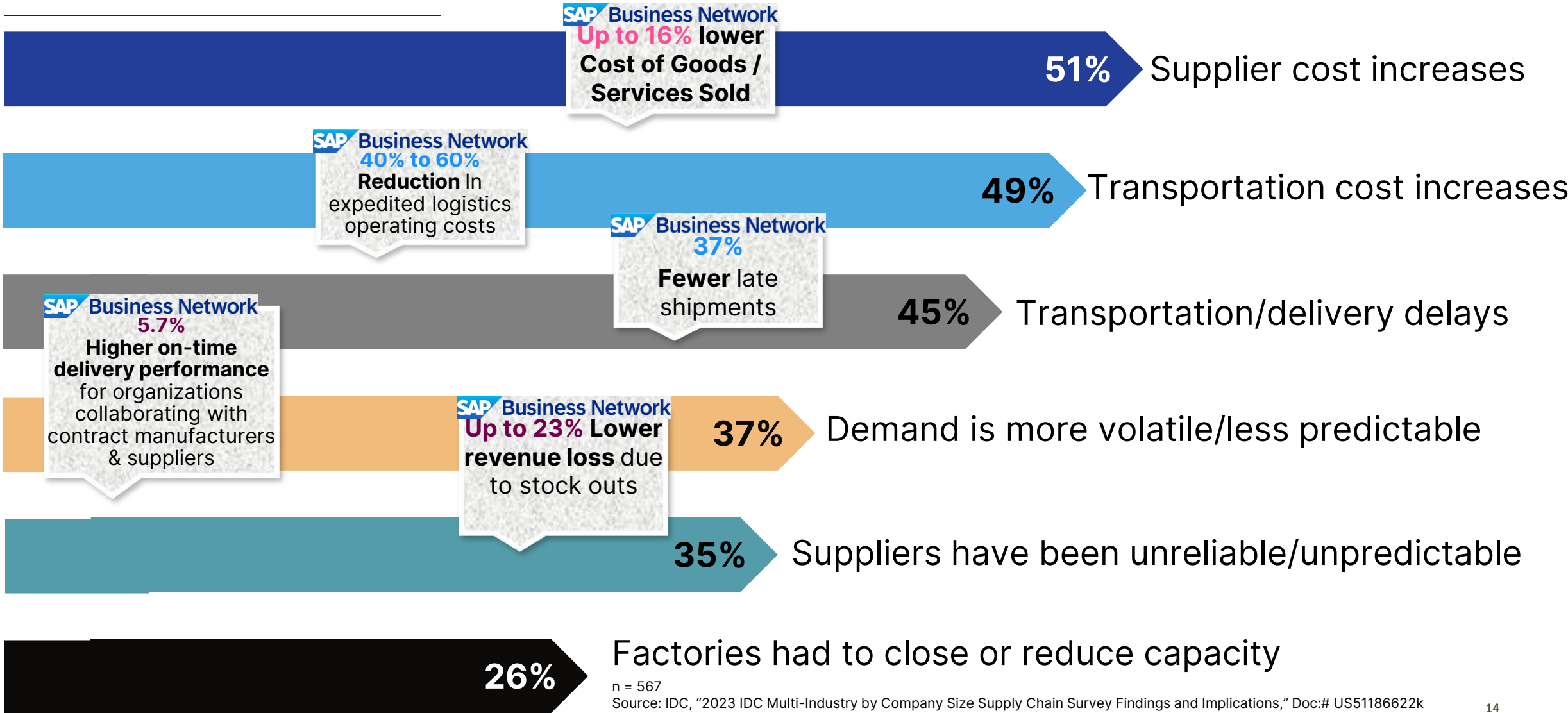
Integrated with SAP solutions to orchestrate end-to-end processes with all trading partners

SAP Business Network

Business Value



Global Disruptions Continue to Plague Manufacturers: How Have They Impacted Supply Chains This Past Year?



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Source: IDC, "2023 IDC Multi-Industry by Company Size Supply Chain Survey Findings and Implications," Doc:# US51186622k
September 2023

Where to Find More Information

[Lessons Learned from the Best-Run Supply Chain Networks - www.sap.com](#)

- Find out how you can enable an intelligent network to connect extended supply chains and optimize collaboration and visibility

[SAP Business Network customer use cases](#)

- Hear directly from leading manufacturers how they collaborate with their multi-tiered supply chains

[IDC's Worldwide Multi-Enterprise Supply Chain Commerce Network 2023 Assessment - www.sap.com](#)

- Learn more about business networks

[Mabe's supply chain collaboration journey - www.sap.com](#)

- Learn how a producer of household appliances collaborates with its suppliers

Key Points to Take Home

- Global disruptions impact supply chain resilience with cost increases and delays in supply and transportation
- 87% of companies outsource some of the operations, impacting supply chain visibility
- Supply chain collaboration enables enterprises to outsource to trading partners without losing visibility
- SAP Business Network can help automate that collaboration and improve OTIF, inventory turns, and costs

Thank you! Any Questions?

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complete your session
evaluation.

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