

**Dr. Tomasz Janasz, Hadi Hares**Global Product Management
SAP Business Al

Barcelona

2024

**SAP**insider

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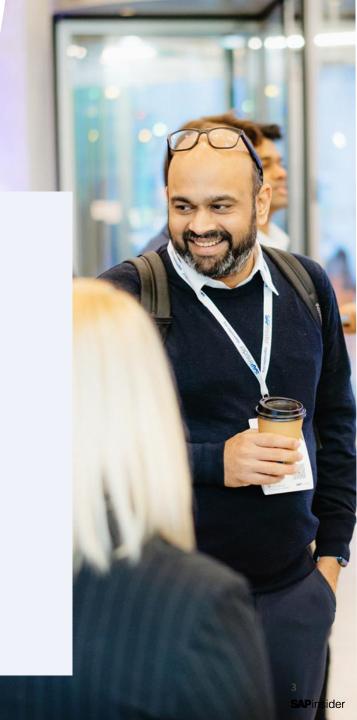
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### What We'll Cover

### Objective:

Explore what is possible with SAP Business Al already TODAY!

- SAP Business Al
- Generative Al Scenarios
- Live Demo
- Q&A



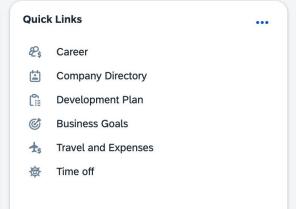




#### Insights

Bench List Employees cu	nch List ployees currently on bench	
First Name	Last Name	Bench Since
Michael	Waldman	2023-01-01
Brett	Neil	2022-12-31
Shaan	Ghosh	2022-12-15
Shane	Watson	2023-01-01

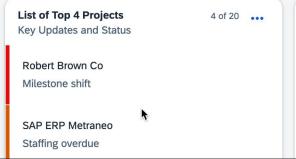
Resource Reque Today	est Watchlist	•••
Resource Request	Customer Project	Status
000000565	Camp IV	Cancelled
000001316	EH Go Live	In Progress
000001303	Base Camp	In Progress
000001318	Clonemine	New
000001045	Blueprinting	In Progress





Digital Practi Current and F		Utilization   %	•••
84 %	Target 85%	Deviation 15%	
Based on plann	ed project d	ates	
Utilization P	rojection		
150 —			

Project Staffin	g Alerts	•••
Project	Customer	Staffing
5000010422	Clonemine	41%
5000010052	4KG AG	50%
5000010050	Robert Brown	59%



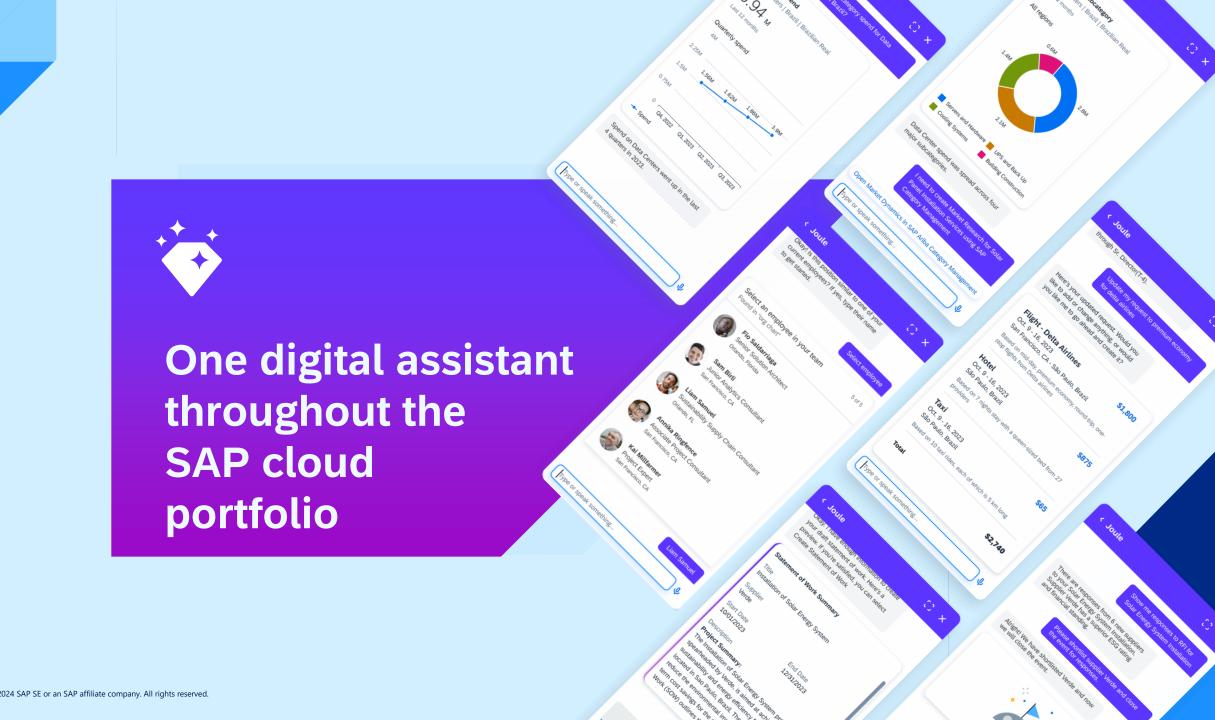
Deliver Clonemine project in time, scope and quality. Performance Goal Due: Jul 3, 2023

Create one blogpost every month to share best pra...

3 of 3 ...

**Objectives** 

Performance Goal



# \$

# 4.1 trillion

potential economic impact in the next 3 years

# Where will AI impact your organization?

# Everywhere

**Finance** 

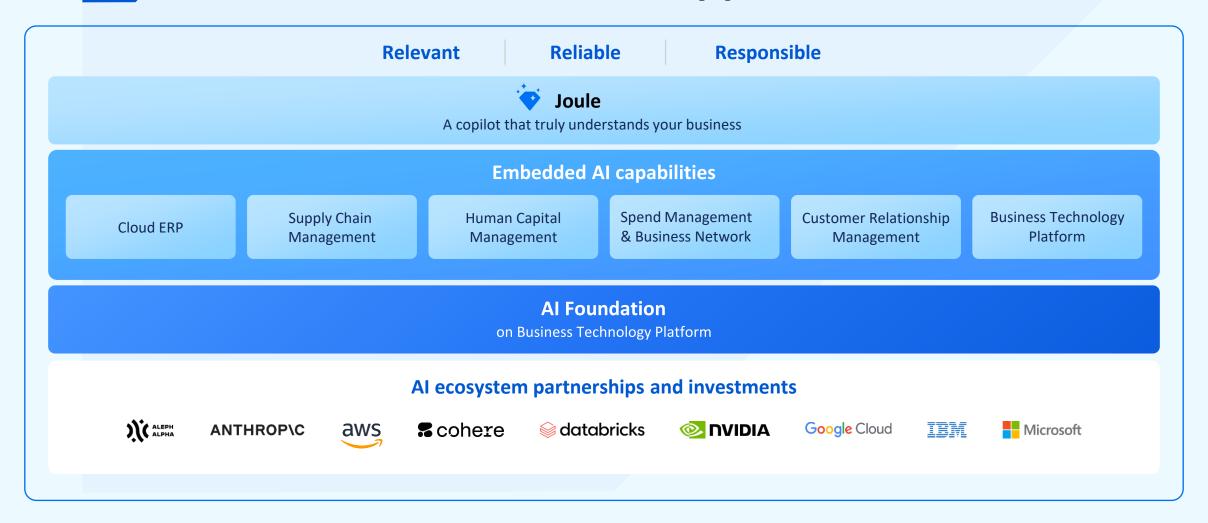
**Supply Chain** 

**Customer Experience** 

**Procurement** 

Human Resources IT and Cross-Function

# **SAP Business Al approach**



# What's available

# Some of the available AI scenarios our customers are benefitting from. Today.

ERP and	Supply	Customer	Procurement	Human	IT and
Finance	Chain	Experience		Resources	Cross-Function
<ul> <li>Tax compliance</li> <li>Cash application</li> <li>Intelligent accrual</li> <li>Travel expense auditing</li> <li>Travel expense verification</li> <li>Invoice processing</li> <li>Business Integrity screening</li> <li>Goods and invoice receipt matching</li> <li>Mobile expense entry</li> </ul>	<ul> <li>Stock in transit</li> <li>Visual inspection</li> <li>Demand forecasting &amp; sensing</li> <li>Project-cost prediction</li> <li>Predicted delivery processing</li> <li>Demand-driven replenishment</li> <li>Forward scheduling</li> <li>Field service scheduling</li> <li>Asset prediction &amp; optimization</li> <li>Slow-moving materials prediction</li> <li>Delivery note processing</li> </ul>	<ul> <li>Intelligent customer profile</li> <li>Intelligent Q&amp;A</li> <li>Al product tagging</li> <li>Al product descriptions</li> <li>Visual search</li> <li>Email draft recommender</li> <li>Account synopsis for sales</li> <li>Lead booster</li> <li>Subject line generation</li> <li>Churn prediction</li> <li>Customer lifetime value scoring</li> <li>13 role specific Al tools</li> </ul>	<ul> <li>Guided buying</li> <li>Sourcing item and supply prediction</li> <li>Material group recommendations</li> <li>Invoice object recommendations</li> <li>Job matching for contingent workforce</li> <li>Resume ranking for contingent workforce</li> <li>O'Net labelling</li> <li>Category management</li> <li>Hotel receipt itemization</li> <li>Travel cost estimates</li> </ul>	<ul> <li>Skill and career path recommendations</li> <li>Learning recommendations</li> <li>Job description generation</li> <li>Interview question generation</li> <li>Assisted performance goals</li> <li>Assisted development goals</li> <li>Feedback actions</li> <li>Create/approve spot awards</li> <li>View pay statement via Joule</li> <li>Job analyzer</li> </ul>	<ul> <li>Joule - Al copilot</li> <li>Document processing</li> <li>Generative Al Hub</li> <li>Analytics Just Ask</li> <li>Process automation</li> <li>Business rule mining</li> <li>Intrusion detection</li> <li>Code generation</li> <li>Vector engine</li> </ul>

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## What's already possible

#### **Recent release highlights**

#### **ERP** and finance

#### SAP S/4HANA Cloud, public edition

✓ Joule availability (EAC)

#### **SAP Sustainability Footprint Management**

✓ Intelligent emission factor mapping

#### **SAP Enterprise Service Management**

✓ Next Generation Shared Services Automation

#### **Procurement**

#### **SAP Ariba Category Management**

✓ Content recommendations in category tools

#### **SAP Concur**

- √ Faster Itemization of Hotel Receipts
- ✓ Request Assistant: Cost estimates

#### **SAP Fieldglass**

- ✓ Job Description Generation
- ✓ Job Description Translation
- ✓ Statement of Work Description Generation

#### **Supply chain**

#### **SAP Digital Manufacturing**

✓ Visual Inspection

#### **SAP Transportation Management**

✓ Intelligent Goods Receipt Analysis (Pilot)

#### Sales and marketing

#### **SAP CX AI Toolkit**

- ✓ Intelligent Customer Profile
- ✓ Intelligent Q&A
- ✓ Smart Scheduling
- ✓ Record Summarization
- ✓ Al Product Tagging
- ✓ Al Product Descriptions
- ✓ Visual Search
- ✓ AI Tools

#### **SAP Service Cloud**

- ✓ Email Draft Recommender
- ✓ Account Synopsis for Sales
- ✓ Case Summary

#### **SAP Sales Cloud**

- ✓ Email Draft Recommender
- ✓ Account Synopsis for Sales
- ✓ Lead Booster

#### **SAP Emarsys**

✓ AI Subject Line Generator (Pilot)

#### **Human resources**

#### **SAP SuccessFactors**

- ✓ Joule availability
- ✓ Job Description Generation
- ✓ Assisted Interviews & Feedback
- ✓ Al person insights for compensation discussions (preview)
- ✓ Generative AI for performance goals (preview)
- ✓ Generative AI for development goals (preview)
- ✓ Generative AI for Feedback Actions (preview)

#### **SAP Fieldglass**

- ✓ Al-enhanced SOW description generation (Beta)
- ✓ Al-enhanced job description generation (Beta)
- ✓ AI-enhanced translation of job Description (Beta)

#### **IT and platform**

#### **SAP Analytics Cloud**

✓ Just Ask Search

#### **SAP AI Core & Launchpad**

✓ Generative AI Hub

#### **Document Information Extraction**

✓ Premium Edition

#### **SAP BTP Cockpit**

✓ Joule availability (Beta)

#### **SAP HANA Cloud**

✓ Vector Engine

#### **SAP Build Code**

✓ Code Generation (Joule)

#### **SAP Automation Pilot**

✓ Content Generation Assistant (Beta)

#### LeanIX

✓ Al Assistant (Beta)

#### **SAP Sales & Services Cloud**

**Case Summarization** 

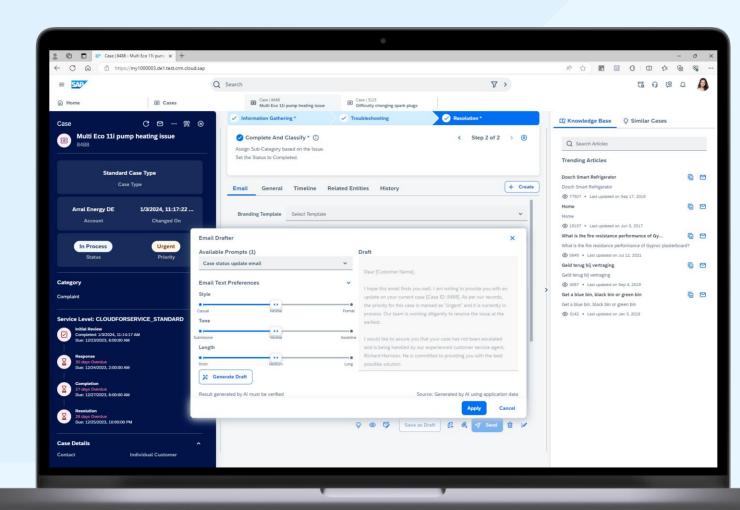
**Email Draft Creation** 

**Intelligent Leads Navigator** 

**Account Synopsis** 

Speed up processing of handed over case by up to 50%

Reduce manual effort of drafting emails by 90%

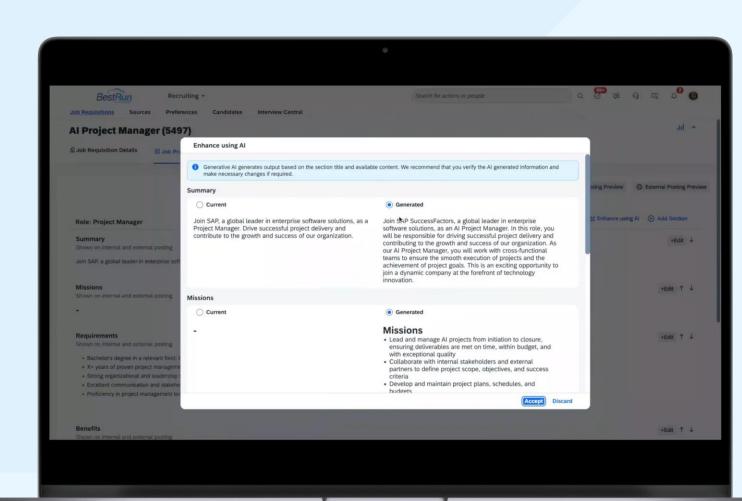


#### **SAP SuccessFactors**

Job Description Generation
Assisted Interview Preparation & Feedback

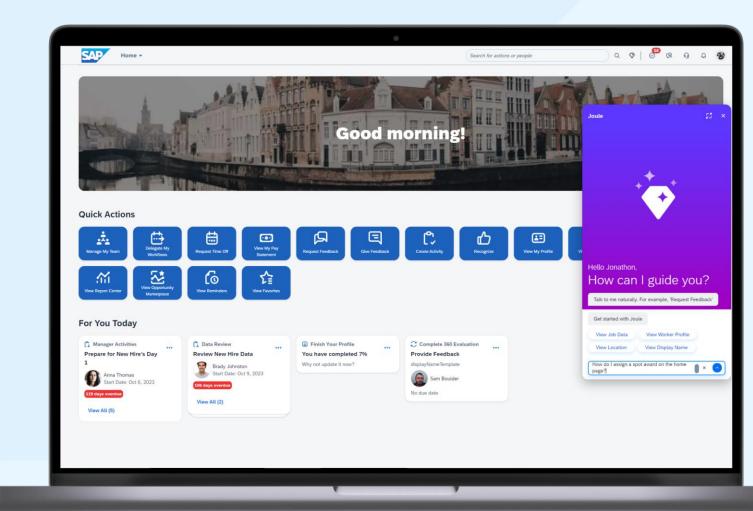
Learning in Viva with Co-Pilot

- 2x anticipated higher jobdescription quality throughuse of relevant data for generation
- 54% increase in employee time spent learning



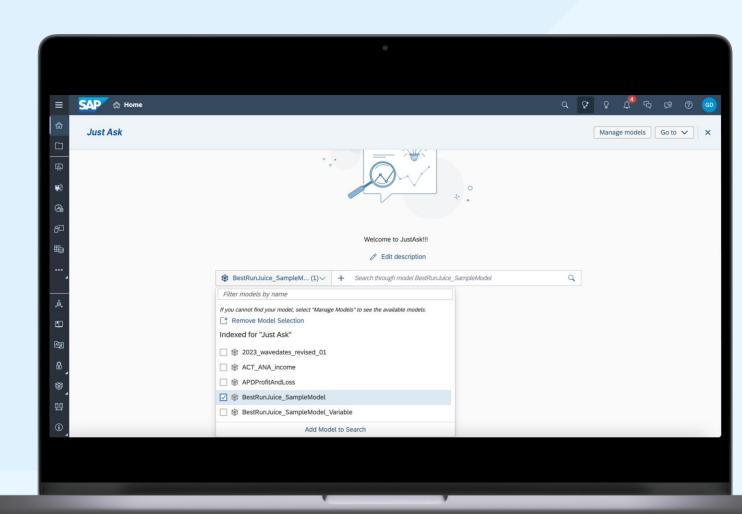
# Joule for User Enablement

Up to 10 minutes time saved for help inquiries



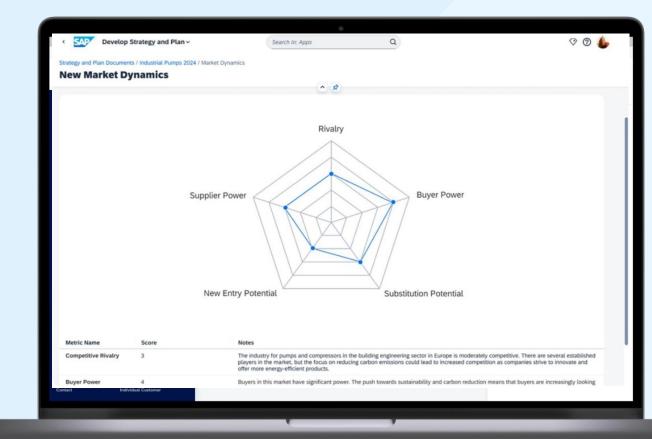
# JustAsk in SAP Analytics Cloud

Improvement of information retrieval by knowledge workers by up to 25%



# **Content Recommendations in SAP Ariba Category Management**

- 56% faster onboarding time
- 70% realized category coverage



# **Expedite freight verification**and documentation

Increase business productivity

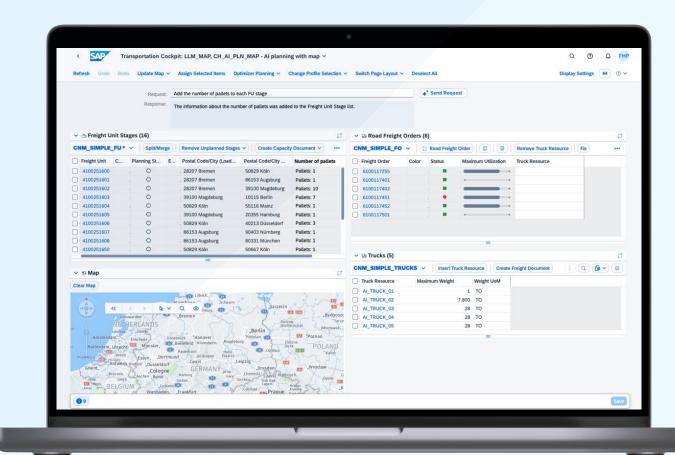
Speed up decision-making

Reduce processing errors

Optimize resource utilization

50% faster processing of delivery notes

50% lower cost for truck delivery processing

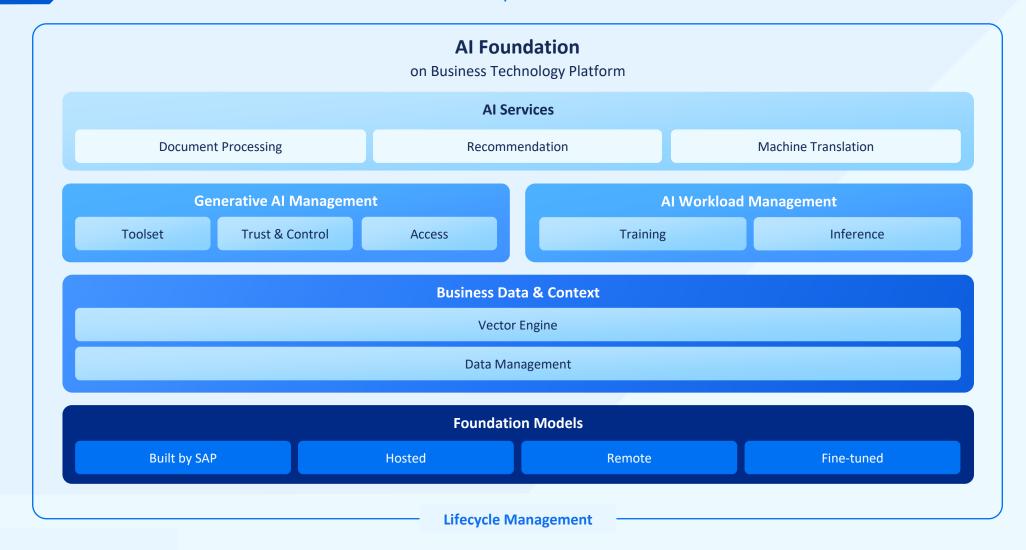


**SAP Transportation Management** 

# How we build...

# A complete set of services

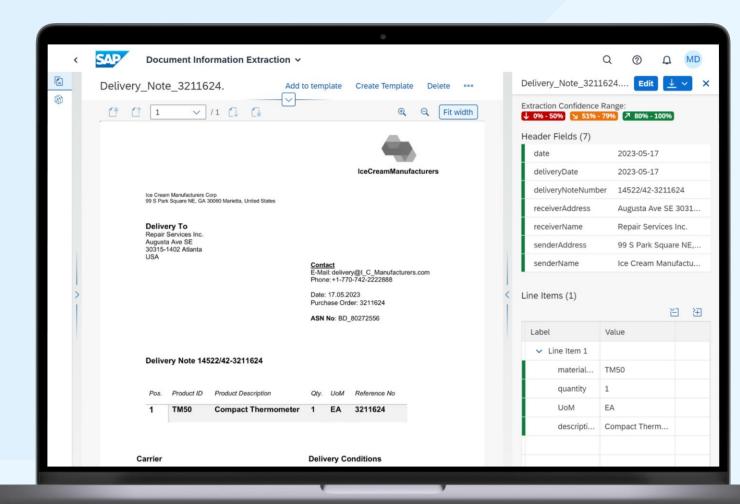
for AI developers on SAP BTP



# **Document Information Extraction Premium Edition**

Effortlessly automate
 processing of documents
 of any type and language

Extended language support with over 40 languages



# **City of Hamburg**

**DOX Premium** 

With the help of digital innovation and integrated solutions, they created a comprehensive digital platform for financial support throughout the federal territory.

> 2.7 million

Documents automatically Evaluated and classified

47,000

Cultural aid applications filed on the platform so far

up to 33,104

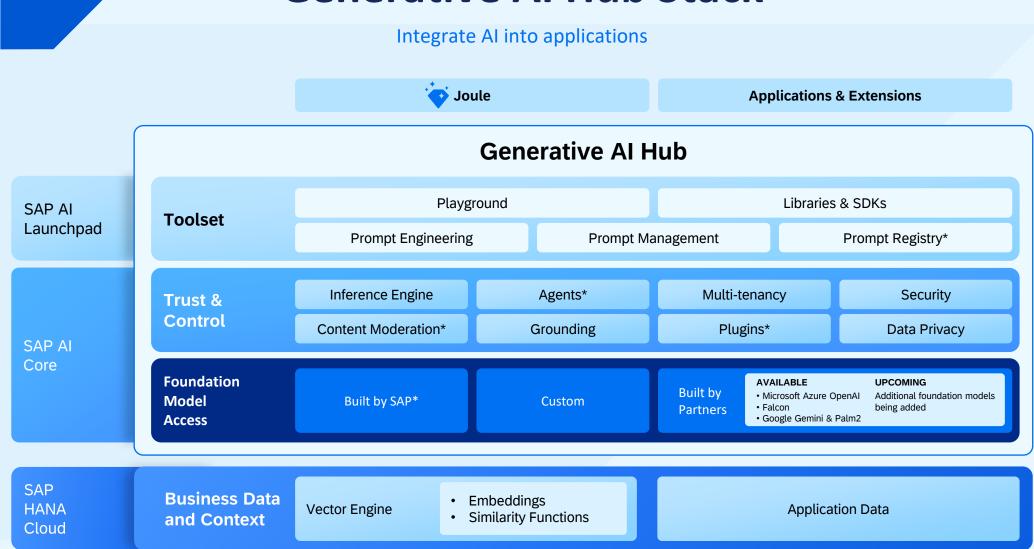
Hours of manual document-related work reduced in order to spend them on high-value tasks

# A complete set of services

for AI developers on SAP BTP

	Al Foun on Business Tech			
	Al Ser	vices		
Document Processing	Recomme	Recommendation Machine Translation		
Generative Al Manage	ment	Al Workloa	ad Management	
Toolset Trust & Control	Access	Training	Inference	
	Business Data Vector I	Engine		
	Foundatio	n Models		
Built by SAP	Hosted	Remote	Fine-tuned	

### **Generative AI Hub Stack**

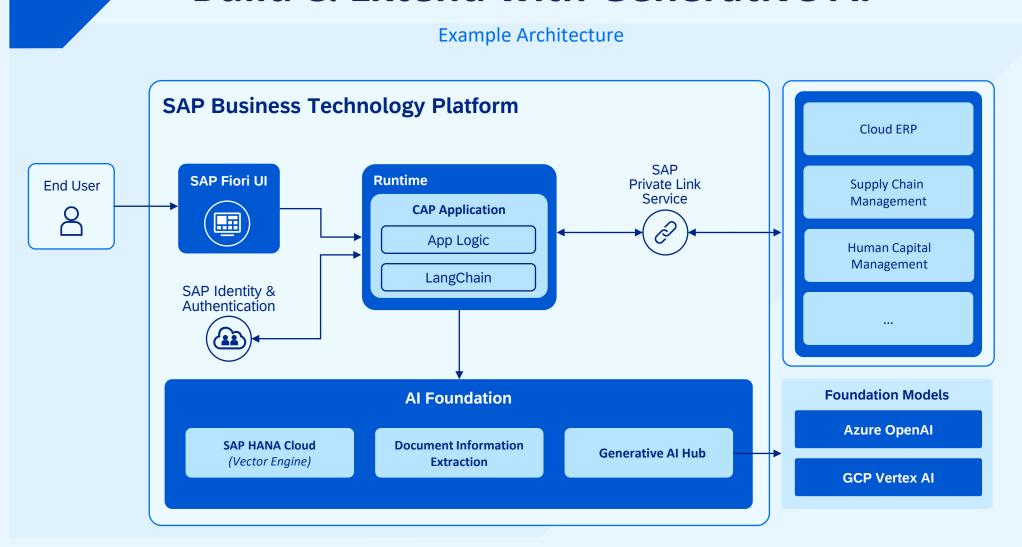


INTERNAL – SAP and Customers Only \* coming soon 24

# How you build...

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## **Build & Extend with Generative Al**



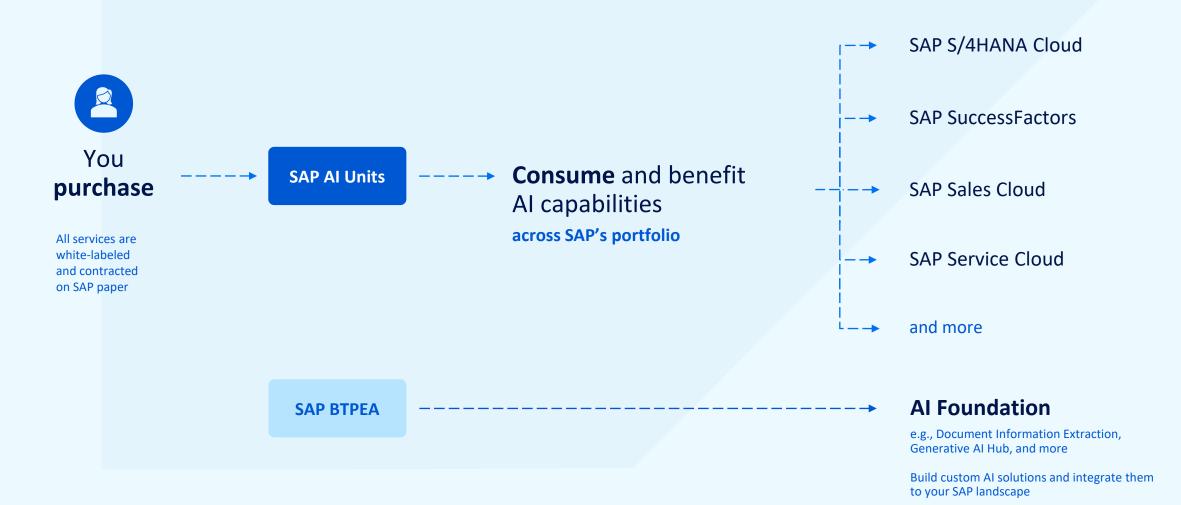
How we sell...

# Unlock value for your business.



through generative AI

### Al units provide you with full flexibility.



# What's coming

## **Roadmap Highlights**

2024

**ERP** and finance

SAP S/4HANA Cloud Private Edition

Joule: Availability

SAP S/4HANA Cloud Public Edition

Intelligent User Experience

SAP S/4HANA Cloud for Projects

Intelligent Matching of Employees to Projects

**SAP Sustainability Footprint Management** 

**Emission Factor Mapping** 

Supply chain

**SAP Digital Manufacturing** 

**Execute Multiple Visual Inspection Tasks** 

**SAP Asset Performance Management** 

**Detect Anomalies and Create Alerts** 

SAP Integrated Business Planning

Automated Outlier Correction Logic

Joule: Availability

**SAP Product Lifecycle Management** 

Joule: Availability

IT and platform

**SAP Build Code** 

Refactoring Existing CAP Code using

Generative AI

**Document Information Extraction** 

Document classification (List of values)

**Generative AI Hub** 

Automated Grounding of Prompts with RAG

**Industries** 

**SAP Intelligent Product Recommendation** 

**CRM Sales Pipeline Intelligence** 

**SAP Intelligent Agriculture** 

Farming Intelligence

**Human resources** 

SAP SuccessFactors

Generative AI Writing Assistant for Feedback

Actions

Assisted Q&A

Generative AI for Performance Goals

Generative AI for Development Goals

Al Person Insights for Compensation Discussions

Sales and marketing

SAP CX AI Toolkit

New Generative AI Capabilities

**SAP Sales Cloud** 

Insights Through Visit Surveys

Procurement

**SAP Fieldglass** 

Job Description Generation

Job Description Translation

Statement of Work Description Generation

SAP Business Network

**Enhanced Responses to Discovery Postings** 

**Enhance Product Information on the Network Catalog** 

SAP Concur

Travel and Expense Policy Guidance

SAP Spend Control Tower

First Release

**ERP** and finance

SAP S/4HANA Cloud Public Edition

Joule: Navigational Assistance to Public Sector

2024

Management Applications

**SAP Signavio** 

**KPI Recommender** 

Process Recommender for SAP S/4HANA

Supply chain

**SAP Asset Performance Management** 

Visual Inspection for Asset Condition Monitoring

SAP Product Lifecycle Management

Al-assisted Master Data Tagging for 3D Visualization

**Procurement** 

SAP Ariba

Intelligent Sustainability Scorecard in the Supplier Profile

Summary

SAP Spend Control Tower

Premium Plus Edition Release

Sales and marketing

SAP Sales Cloud

Guided selling – leverage ML-based opportunity closing

date predictions

IT and platform

**Document Information Extraction** 

Boosting accuracy quality based on user feedback

Document translation

**SAP Build Process Automation** 

Generative AI for Process Automations

**Industries** 

**SAP Returnable Packaging Management** 

Generative Al-powered Receipt of Account Statements in PDF Format

2024

**ERP** and finance

SAP S/4HANA Cloud Private Edition

Joule: Project Assistant Capabilities - Navigational and

Transactional Skills

SAP Enterprise Service Management

Shared Services Automation for Finance

Supply chain

**SAP Digital Manufacturing** 

Train Your Own Visual Inspection Machine Learning Models

**SAP Field Service Management** 

Joule: Availability

SAP S/4HANA for manufacturing logistics

Inbound Cargo Registration -Two-step Goods Receipt

**Human resources** 

SAP SuccessFactors

Writing Assistant

Text Analyzer

**Assisted Recognition Messages** 

Assignment Creation

Detailed, 360-degree Report Generation

IT and platform

SAP Analytics Cloud

Joule: Accelerating and Improving Product Experiences

**SAP Integration Suite** 

Visualization of Actions and Functions in the Graph Navigator

**Industries** 

SAP Cell and Gene Therapy Orchestration

**Control Tower for Advanced Therapies** 

More details: https://roadmaps.sap.com

### **Get started with SAP Business AI**

#### www.sap.com/ai

External-facing AI page

#### SAP Business AI LO / L1

External-facing standard deck



**Public roadmap** 



**SAP Business AI White Paper** 



**SAP Discovery Center** 

#### <u>Joule</u>

External-facing standard deck

#### **SAP Global AI Ethics Policy**

External-facing ethics policy





### Thank you! Any Questions?

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Hadi Hares

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Please remember to complete your session evaluation.

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