



Unlock your Finance Team's Potential with Global Payment Automation

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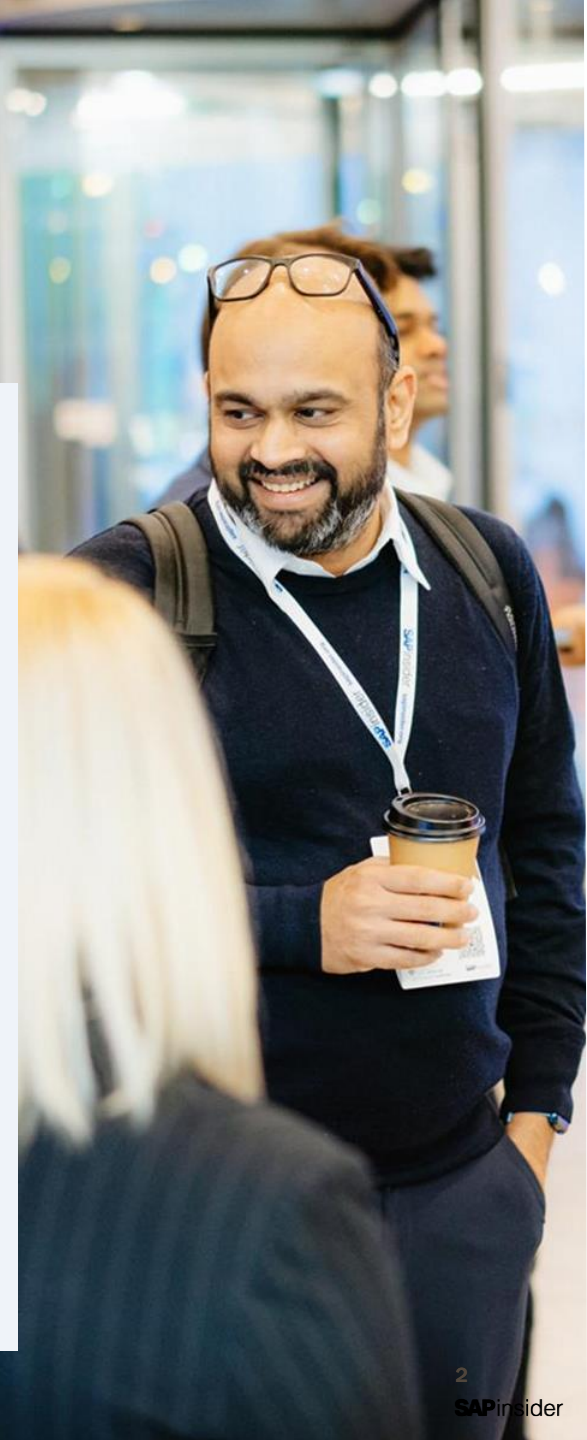
Las Vegas

2024

SAPinsider

What We'll Cover

- Meet Tipalti
- Challenges Facing Finance
- Tipalti Solution Overview
- Demonstration
- Pathway to Automation
- Conclusion



Never Have I ever





Today's Session

- Leverage Global Finance Automation to maximize team efficiency
- Gain a competitive advantage for your business through connected finance
- Achieve resilient future growth while maintaining employee satisfaction

Meet Tipalti

4000+ Customers

\$50B+ Annual Transactions

5M+ Payees

99% Customer Retention

\$700M in Funding

\$8.3B+ Valuation

Specializing in **Fast-Growing, Mid-Sized** Businesses

6-year **Deloitte 500 & Inc 5000** Winners



An Award Winning Solution



Challenges Facing Finance

Almost four out of five CFOs (76%) believe that **manual tasks still absorb too much of their finance teams' time and effort***

Finance executives agree that applying digital technology is very important to the following areas:

- **Expenses (46%)**
- **Tax Compliance (45%)**
- **Automated payments (42%)**
- **Corporate credit card spend management**
- **PO Management***

**CFOs Heighten Focus on Achieving Efficiencies- 2023 CFO Dive Report*

Today's Manual Payables Workflow

AP FINANCIAL REPORTING

- Payment reconciliation
- 1099 1042-S reporting
- ERP integration

PAYMENT COMMUNICATIONS

- Payment status communications
- Payment issue management

DOMESTIC & GLOBAL PAYMENTS

- Support for a range of payment methods
- Cross-border remittance coverage
- Currency conversion
- Payment approval process



SUPPLIER MANAGEMENT

- Supplier registration
- Supplier data validation
- Ongoing vendor record updates

TAX & REGULATORY COMPLIANCE

- Tax form collection
- Tax data vetting & TIN matching
- Withholding
- OFAC & other sanctions screening

INVOICE PROCESSING

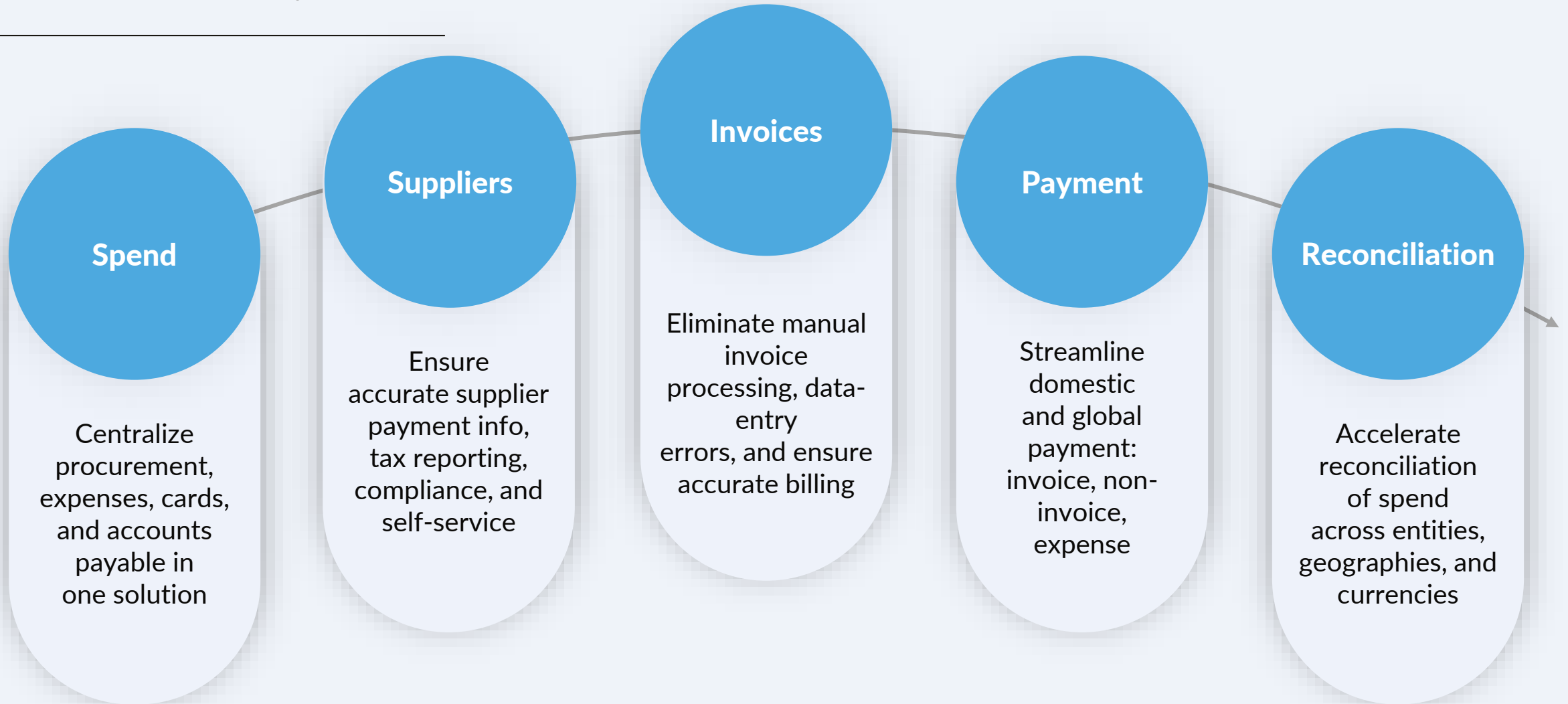
- Collection, data extraction, & review
- PO matching
- Approvals

MANUAL

INEFFICIENT

RISKY

Finance Automation Key Workflows



Tipalti Solution Overview

Top 3 Priorities for CFOs over the next 6-12 months:

- **Managing cash flow (60%)***
- **Cost analysis and reduction (48%)***
- **Adopting new technologies and digital transformation (32%)***



**CFOs Heighten Focus on Achieving Efficiencies- 2023 CFO Dive Report*

Tipalti Delivers Finance Automation



Automate your finance operations workflow.

Single finance operations platform cuts costs and boosts efficiency.



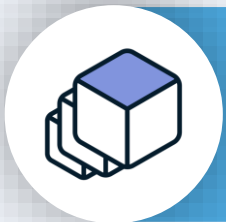
De-Risk your business by preventing Fraud and ensuring compliance.

Spending policies set company-wide, for all entities provides controls and compliance.



Inform the team by centralizing all information in one place.

Real-time spending data keeps departments and the company on track.



Scale your business with a platform that grows with you.

Manage suppliers, partners, and operations globally on one platform.

Extend SAP with Tipalti Finance Automation

KEY BENEFITS

- Eliminate 80%+ of manual AP effort
- Accelerate financial close by 25%+ with real-time reconciliation
- Protect from risk with advanced financial controls
- Scale and get truly global AP processes without complex bank integrations

KEY FEATURES

- Self-service vendor onboarding & integrated web portal
- Touchless Invoice processing
- Global payments (including ACH)
- Financial and compliance controls
- Real-time payments reconciliation



Tipalti Connected Suite Products

ACCOUNTS PAYABLE

MASS PAYMENTS

PROCUREMENT

EXPENSES

TIPALTI CARD

Tipalti Capabilities

- Invoice Management
- Supplier Management
- Multi-Entity
- Funds & Currency Management
- Financial Controls
- Tax Compliance
- Global Payment

Tipalti Cloud Platform

- AI
- ERP Connect
- APIs
- Data & Privacy

Tipalti Global Payment Network

- 196 Countries
- 120 Currencies
- 6+ Payment Methods
- Blue-Chip Bank Integrations
- AML Processes
- Money Transmission Licensed

Accounts Payable Automation

Global accounts payable operations automated - supplier onboarding, invoice management, payment, and reconciliation - across all company entities with complete control.

Key Capabilities

- Touchless invoice management
- Complete controls and compliance
- Streamlined supplier management
- 2 & 3-way PO-matching
- Robust global payments
- Seamless ERP integration

The screenshot displays the Tipalti user interface. On the left is a dark vertical sidebar with a 't' logo and several square icons. The main area is titled 'Bills' and features a 'Pending Payment' section with a progress bar. Below this is a table of bills with columns: Payee Name, Due Date, Amount, Payment Method, PO Number, and Sync Status. The table lists five bills with amounts ranging from \$10,200 to \$23,500, all marked as 'Success'. A search bar is located in the top right of the bills section. In the bottom left, an 'Invoice' overlay shows a list of items and a total of \$25,000.00. The Tipalti AI logo is visible in the center of the interface.

Payee Name	Due Date	Amount	Payment Method	PO Number	Sync Status
[Redacted]	[Redacted]	\$1,580	PayPal	[Redacted]	Success
[Redacted]	[Redacted]	£2,025	Global ACH	[Redacted]	Success
[Redacted]	[Redacted]	€15,230	Hold My Payments	[Redacted]	Success
[Redacted]	[Redacted]	\$10,200	ACH	[Redacted]	Success
[Redacted]	[Redacted]	¥23,500	Wire Transfer	[Redacted]	Success

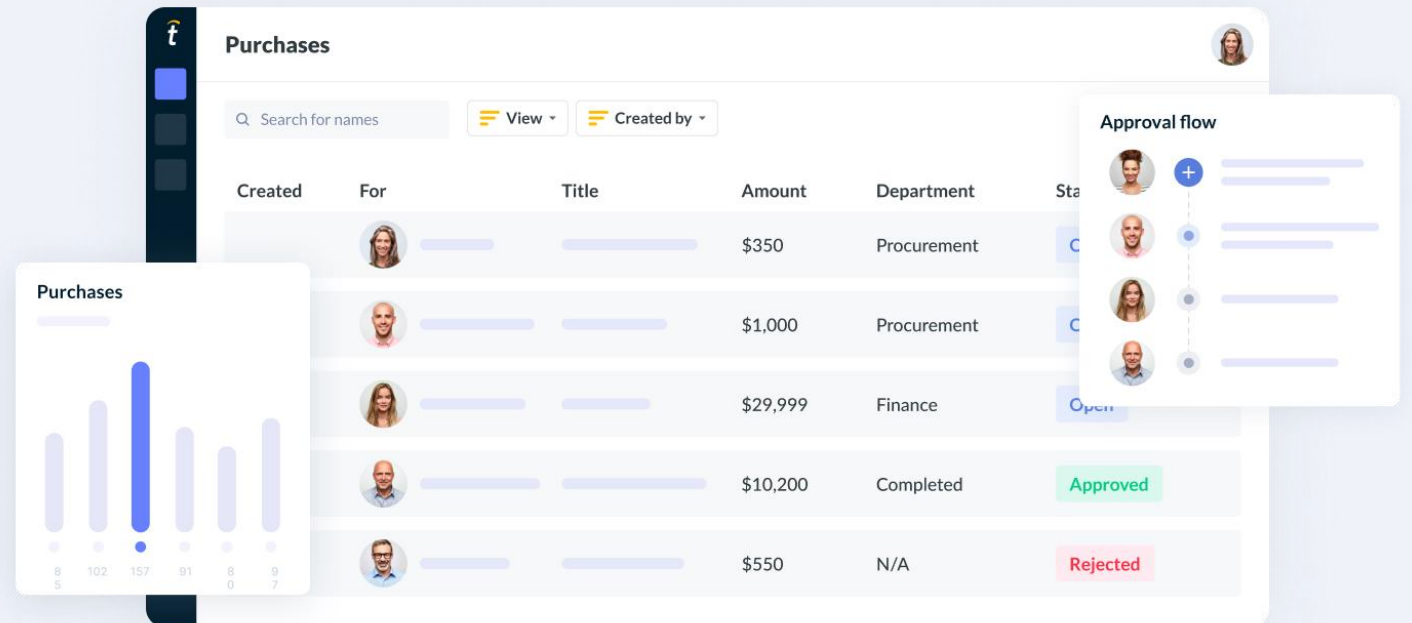
Item	Description	Amount
1	[Redacted]	[Redacted]
2	[Redacted]	[Redacted]
3	[Redacted]	[Redacted]
Total		\$ 25,000.00

Procurement

Modernize your procurement with a powerful, easy-to-use and adopt solution that manages all your purchases, reduces maverick spend, minimizes risk and scales with your business.

Key Capabilities

- Simple intake management
- Streamlined supplier management
- Built-in contract management
- Automated PO management
- Best-in-class integrations
- Robust spend analytics



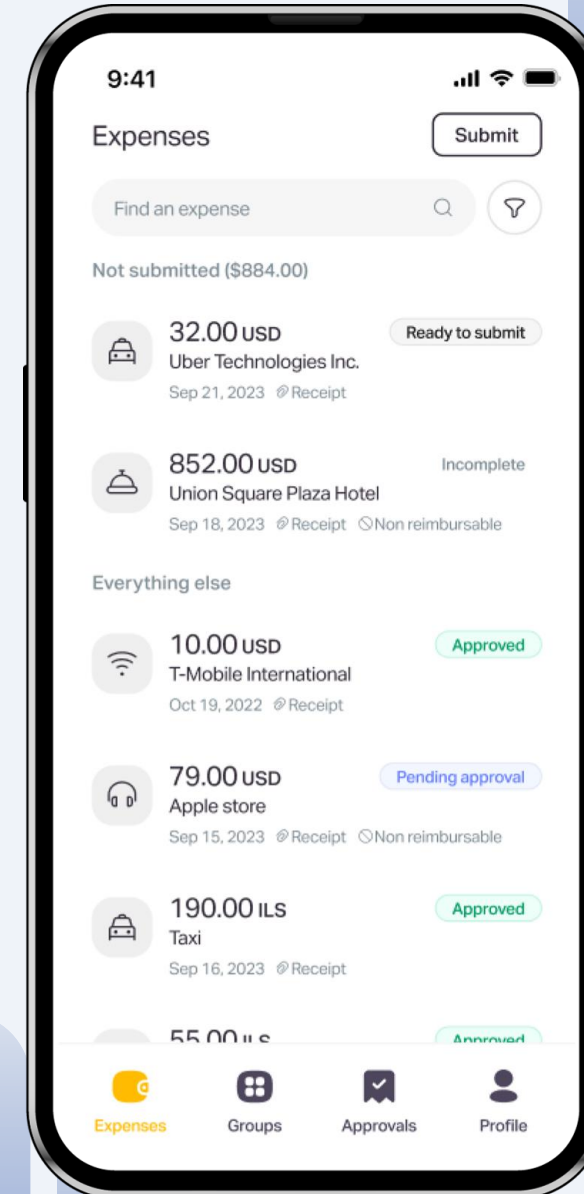
Expenses

Tipalti Expenses is a modern, global solution for automating and managing employee spend and reimbursements.

Key Capabilities

- Global reimbursements
- Automatic reconciliation
- Corporate card integration
- Spend control and visibility
- Tax support
- Mobile-friendly

Tipalti Connected Suite

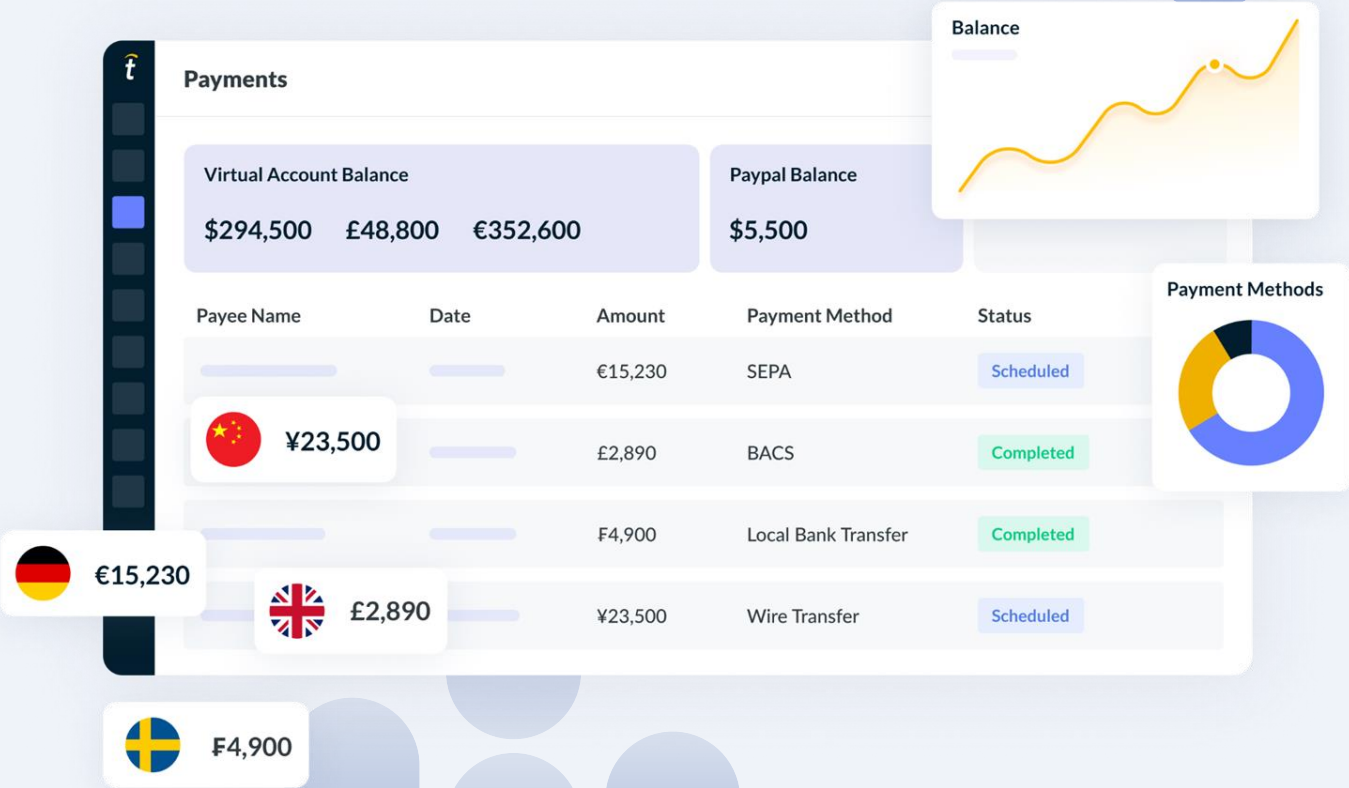


Mass Payments

Easily deliver thousands of payments around the world and elevate your brand with a payment experience your recipients will love.

Key Capabilities

- Fast, efficient global payments
- Streamlined partner management
- Powerful & flexible APIs
- Proactive fraud prevention
- Complete tax compliance
- Advanced currency management



Cards

Tipalti Card is a corporate card solution that enables companies to issue employees credit and debit cards to manage spend. It is available in both physical and virtual formats.

Key Capabilities

- Robust spend control
- Support for T&E expenses
- Automatic reconciliation
- Integration with Tipalti expenses
- Cashback



Pathway to Automation

78% of finance leaders will take a fresh look at the fundamentals of the finance function in the next year to determine if there are ways to align investment in technology with the goals of finance in order to facilitate growth, and recover quickly from any financial adversity that they face.*

**Strengthening the Resilience of the Finance Function- 2023
Vantage Research Report*

Finance Automation Journey



Manual Finance Operations

Spending data difficult to access

Suppliers unhappy, manual payment

Manual invoice process & data input

Slow and error prone payments

Slow close with manual reconciliation



Partial Finance Automation

Spend data difficult to reconcile

Suppliers happy, extra staffing

OCR invoice, manual matching, entry

Payment manual reconcile, tracking

Semi-automated reconciliation



Full Finance Automation

- ✓ Real-time spend visibility
- ✓ ESupplier happy, self-service mgmnt
- ✓ Totally automated invoice processing
- ✓ Payments efficient, on-time, compliant
- ✓ Automated spend reconciliation
- ✓ Flexible scaling, locally and globally

Key Points to Take Home

- Manual processes are weighing your team down. Unlock their time for strategic initiatives through automation
- Extending SAP with finance automation boosts team efficiency
- Tipalti aligns with your custom financial workflows
- Invest in comprehensive connected finance to leverage full finance automation
- Stop by the booth or set up time with the Tipalti team to talk about your specific business processes that need automation.

Where to find more information



Learn more about our
SAP Solutions and
Request a Demo



Learn more about
extending SAP with
Tipalti



Learn more about our
Tipalti Partner
Program



Learn more about
Tipalti's integration with
SAP Business One

Thank you! Any Questions?

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**Please remember to
complete your session
evaluation.**

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