

Navigating SAP's Suite of Tools for a Seamless SAP S/4HANA Transition

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Las Vegas

2024

SAPinsider

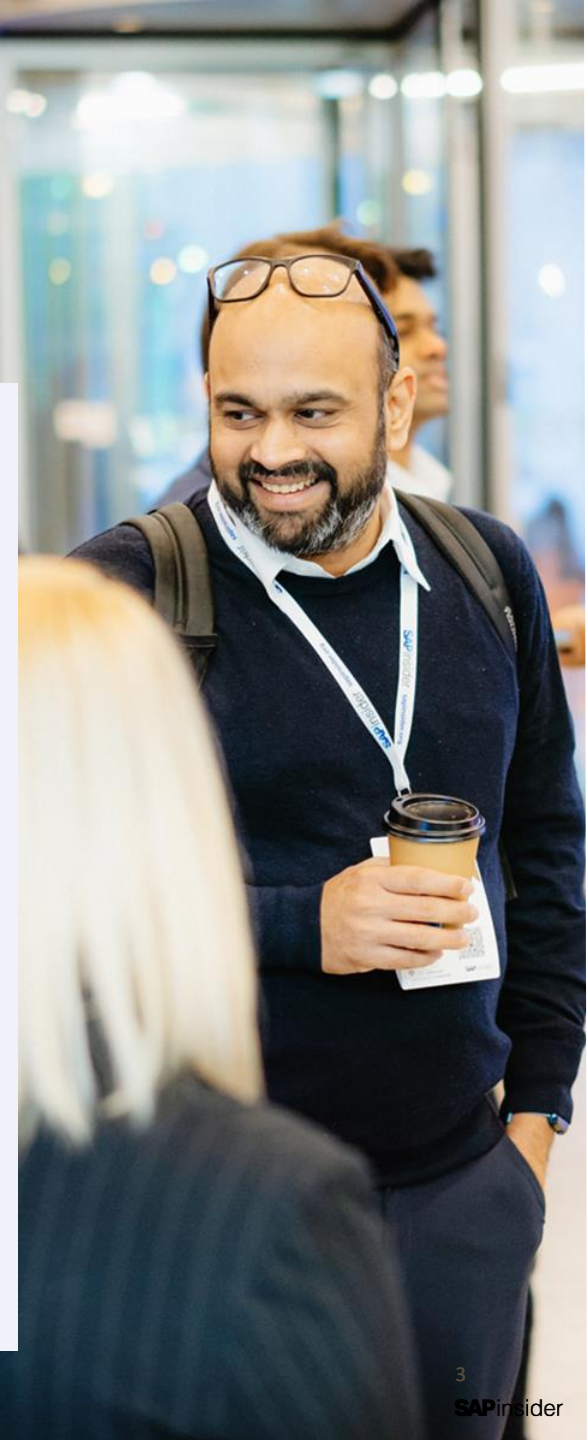


In This Session

Gain an in-depth overview of the diverse array of SAP tools and services included in your SAP investment that are designed to facilitate a seamless transition to SAP S/4HANA. From SAP Process Insights, discovery edition, SAP Readiness Check, SAP Cloud ALM, Continuous Quality Checks, and other service offerings, the session will guide you through the features and benefits of each tool.

What We'll Cover

- SAP Signavio Process Insights, discovery edition (SPIDE)
- S/4HANA Readiness Check
- SAP Customer Evolution Kit
- SAP Cloud ALM
- SAP Continuous Quality Checks (CQCs)
- SAP Enterprise Support Value Maps
- SAP Virtual SAP S/4HANA bootcamps
- Wrap-Up



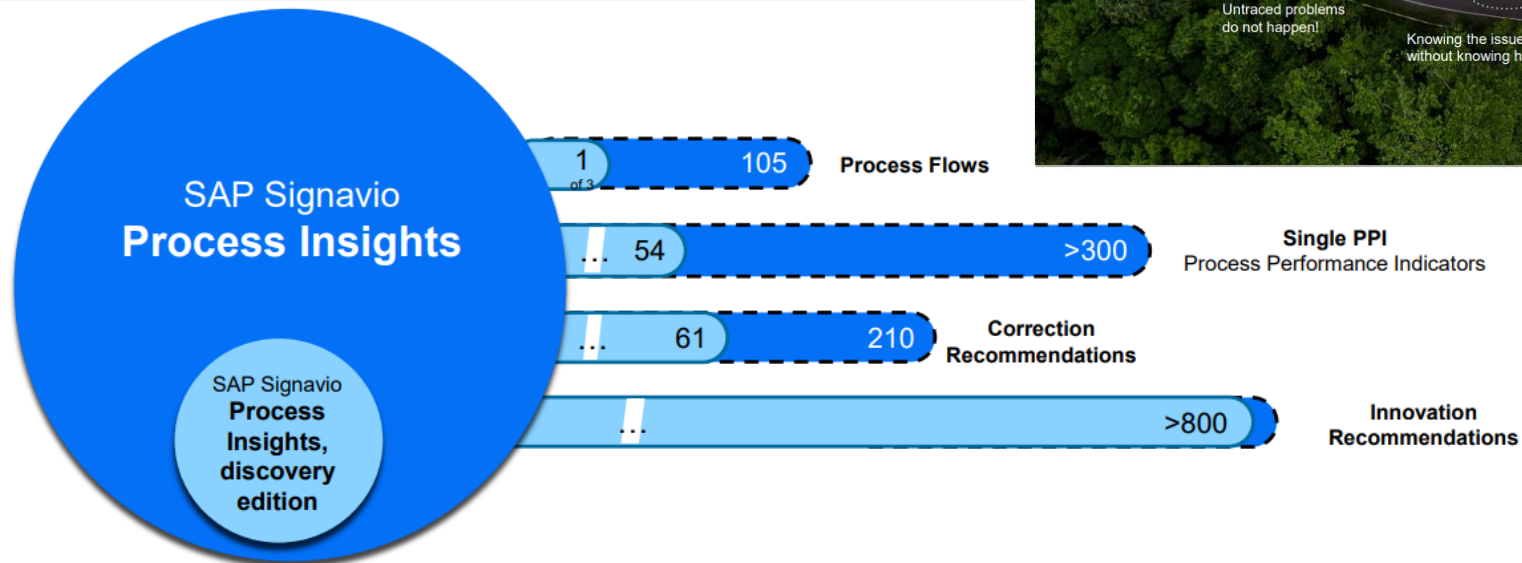
SAP Signavio Process Insights, discovery edition (SPIDE)



SAP Process Insights, discovery edition Report (SPIDE)

You can now try the free solution **SAP Signavio Process Insights, discovery edition** to:

- Improve business processes
- Start the journey to SAP S/4HANA
- Optimize live SAP S/4HANA systems



SAP Signavio **Process Insights, discovery edition** is free, one-time analysis with limited fields

Benefits

Identify issues and blockers as the first step of improving your business processes

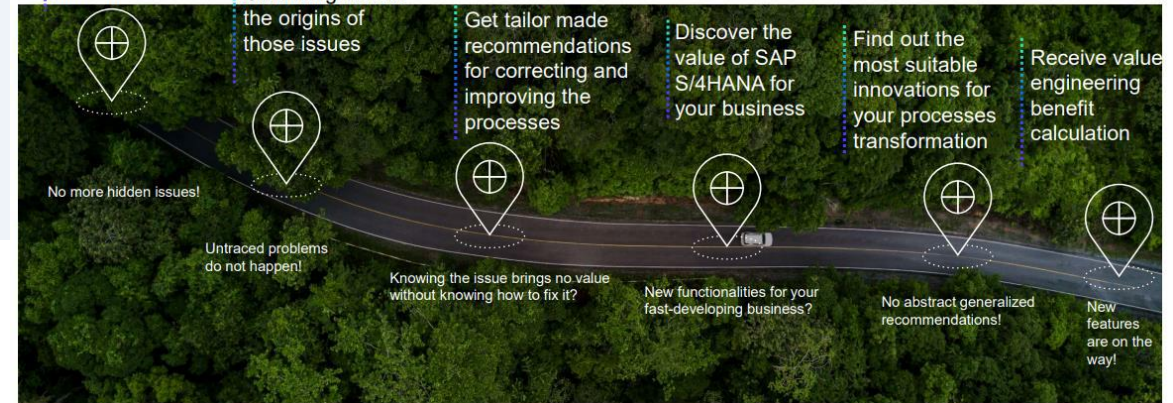
Gain insights into the origins of those issues

Get tailor made recommendations for correcting and improving the processes

Discover the value of SAP S/4HANA for your business

Find out the most suitable innovations for your processes transformation

Receive value engineering benefit calculation



- SAP Signavio Process Insights, discovery edition
- SAP Signavio process Insights

The slide features a blue background with a white diagonal stripe. The SAP logo is in the top left corner. The main title is 'SAP Signavio Process Insights, discovery edition' in white, followed by 'Executive Summary' in a larger white font. Below this, a table lists customer information: Customer Name (Sample Inc.), Customer Number (12345), Date of analysis (22 Jan, 2024), Country/Region (USA), System ID (ABC), Current Release (SAP ERP - EHF), and Database (SAP HANA). At the bottom, a yellow box contains the text 'Interactive Sample Report: View in "Full Screen Mode" with Adobe Acrobat Reader'.

Customer Information	
Customer Name:	Sample Inc.
Customer Number:	12345
Date of analysis:	22 Jan, 2024
Country/Region:	USA
System ID:	ABC
Current Release:	SAP ERP - EHF
Database:	SAP HANA

Consumer Products Division

Interactive Sample Report:
View in "Full Screen Mode" with Adobe Acrobat Reader

Reduce Sales Cost	Estimated Benefits: 414.2K EUR	Recommended SAP S/4HANA capabilities
<p>Sales documents created</p> <p>Current metric: 3000 Documents</p>	<p>Current Automation Rate: 8%</p> <p>Target Automation Rate: 77%</p>	<p>Sales Order Management and Processing</p> <p>Sales Master Data Management</p> <p>Details »</p>
Reduce Finance Cost	Estimated Benefits: 289K EUR	Recommended SAP S/4HANA capabilities
<p>Sales billing documents created</p> <p>Current metric: 4,179 Documents</p>	<p>Current Automation Rate: 24%</p> <p>Target Automation Rate: 94%</p>	<p>Sales Billing</p> <p>Solution Billing</p> <p>Details »</p>
Reduce Total Manufacturing Cost	Estimated Benefits: 245.1K EUR	Recommended SAP S/4HANA capabilities
<p>Process orders created</p> <p>Current metric: 1,251 Documents</p>	<p>Current Automation Rate: 0%</p> <p>Target Automation Rate: 82%</p>	<p>Kanban Manufacturing</p> <p>Outsourced Manufacturing</p> <p>Production Execution</p> <p>Details »</p>
Access the Full Value Calculation Details »		Access Correction Recommendations »

SAP Process Insights, discovery edition: LOB Summary and Recommendations List Example

OVERVIEW

LINES OF BUSINESS

NEXT STEPS

INTRODUCTION

FINANCE

SOURCING & PROCUREMENT

SALES

SUPPLY CHAIN

MANUFACTURING

ASSET MANAGEMENT

LINE OF BUSINESS SUMMARY

RECOMMENDATIONS LIST

Finance: Your Current Process Performance in SAP ERP System "ABC"

Value Drivers:	Reduce Days Payables Outstanding	Reduce Days Sales Outstanding	Reduce Finance Costs	Reduce Days to Close Annual Books
<div>Process performance:</div> <div>In the green area, are the various process performance indicators coming from your system.</div> <div>All performance Indicators »</div>	<div>62,379</div> <div>Overdue & open Account Payable Items »</div> <div>not available</div> <div>Automation rate: Supplier invoice clearing »</div>	<div>112,292</div> <div>Overdue & open Account Receivable Items »</div> <div>not available</div> <div>Automation rate: Customer invoice clearing »</div> <div>638</div> <div>Sales invoices not posted to accounting »</div>	<div>38,283</div> <div>Electronic bank statements not completely posted »</div> <div>14%</div> <div>Open items in general ledger accounts »</div> <div>2%</div> <div>Incorrect cost calculations from confirmations »</div>	<div>2,522</div> <div>Delivery items shipped and overdue for billing »</div> <div>52%</div> <div>Errors during variance calculation for manufacturing orders »</div>

How SAP helps:

In the blue area, are the recommended SAP S/4HANA capabilities.

All innovation recommendations »

Accounts Payables »

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RECOMMENDATIONS LIST

Recommended SAP S/4HANA Capabilities – Based on Your Current SAP Usage

The table below shows SAP S/4HANA capabilities that are enhancing process areas which you are already running:

See details »

SAP S/4HANA CAPABILITIES	RELEVANCE	INDUSTRY POPULARITY
Access Governance and Identity Management	■■■	New
Enterprise Risk Management	■■■	■■■
Commodity Procurement	■■■	■■■
Profitability Analysis	■■■	■■■

Sample Inc. | System: ABC
Consumer Products Industry

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SAP Process Insights Discovery Edition: How-To-Request

Request Process Overview

1 Extract data



- Implement the latest version of SAP Notes [2745851](#) and [2758146](#) in productive SAP ERP or SAP S/4HANA system
- Run data extraction report and download ZIP file

[How-To Guide »](#)

2 Initiate your request



- Initiate your request – go to: <https://url.sap/discovery-edition>
- Fill in the form, upload the extracted ZIP file and submit your request

3 Confirm your request



- After submitting your request you receive an e-mail to confirm your e-mail address
- SAP starts to create your analysis after your confirmation

4 SAP will share results



- SAP sends you the instruction to activate your SAP Signavio Process Insights, discovery edition account via email

S/4HANA Readiness Check



SAP Readiness Check for SAP S/4HANA

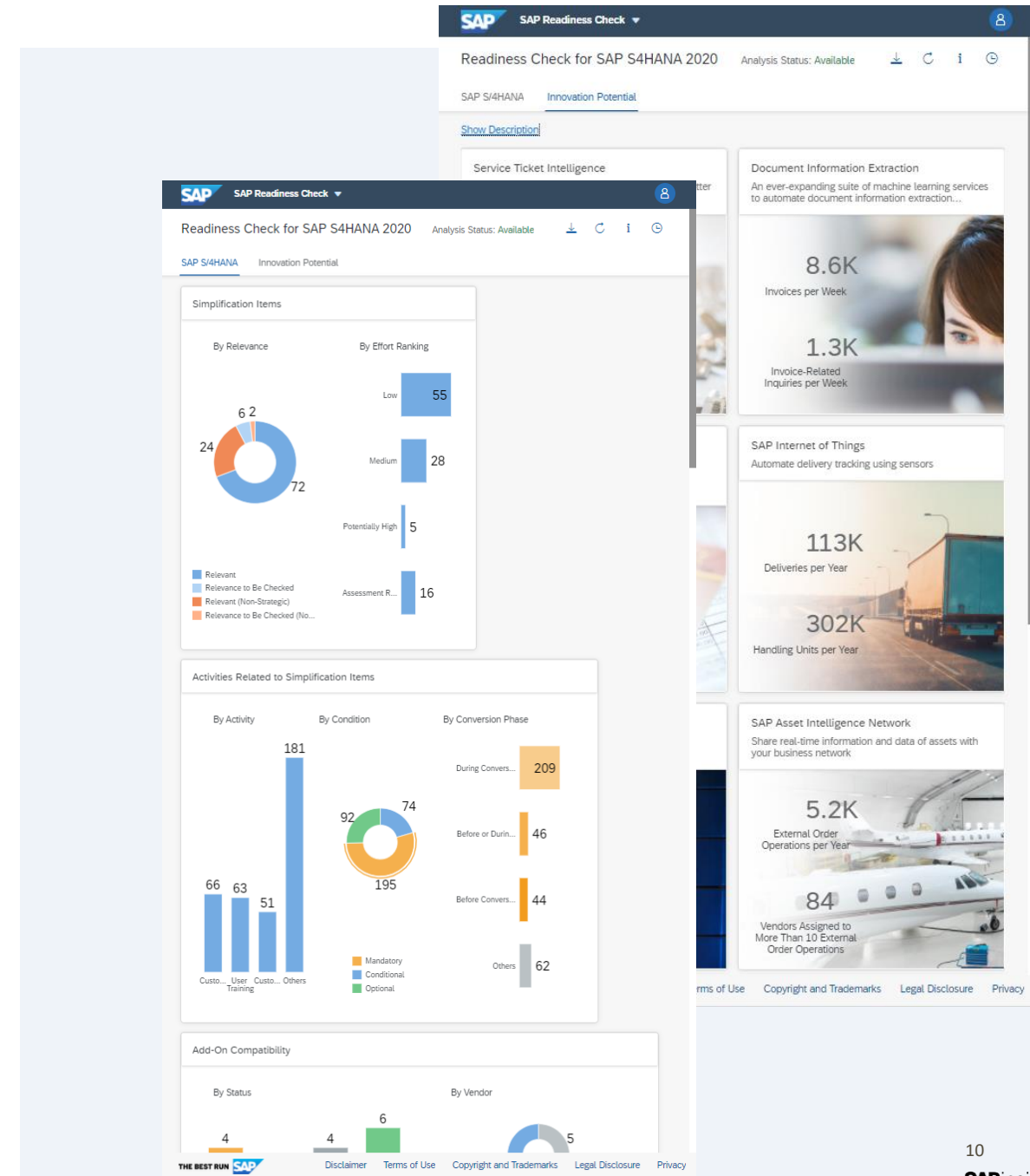
Preparing for Your SAP S/4HANA Conversion

As you prepare your SAP S/4HANA transition project, it is critical to understand both the technical and functional considerations that can influence the project scope and duration.

SAP Readiness Check for SAP S/4HANA provides customers with the analysis tools and an interactive dashboard to evaluate an existing SAP ERP system in preparation for the transition to SAP S/4HANA.

Have you ever wondered...

- Which SAP S/4HANA simplification items are relevant for you?
- Which project activities are behind each simplification item and how high is the effort?
- Will my custom code work with SAP S/4HANA, and if not, what do I do?
- Are my add-ons and business functions compatible with SAP S/4HANA?



SAP Readiness Check for SAP S/4HANA

Overview of the Dashboard

Bookmark this link of the Readiness Check application entry page:

<https://me.sap.com/readinesscheck>



- A holistic system analysis is the foundation for further planning steps toward a successful and smooth SAP S/4HANA system transition.
- SAP Readiness Check for SAP S/4HANA **summarizes the most important aspects of the conversion in an easily consumable way.**



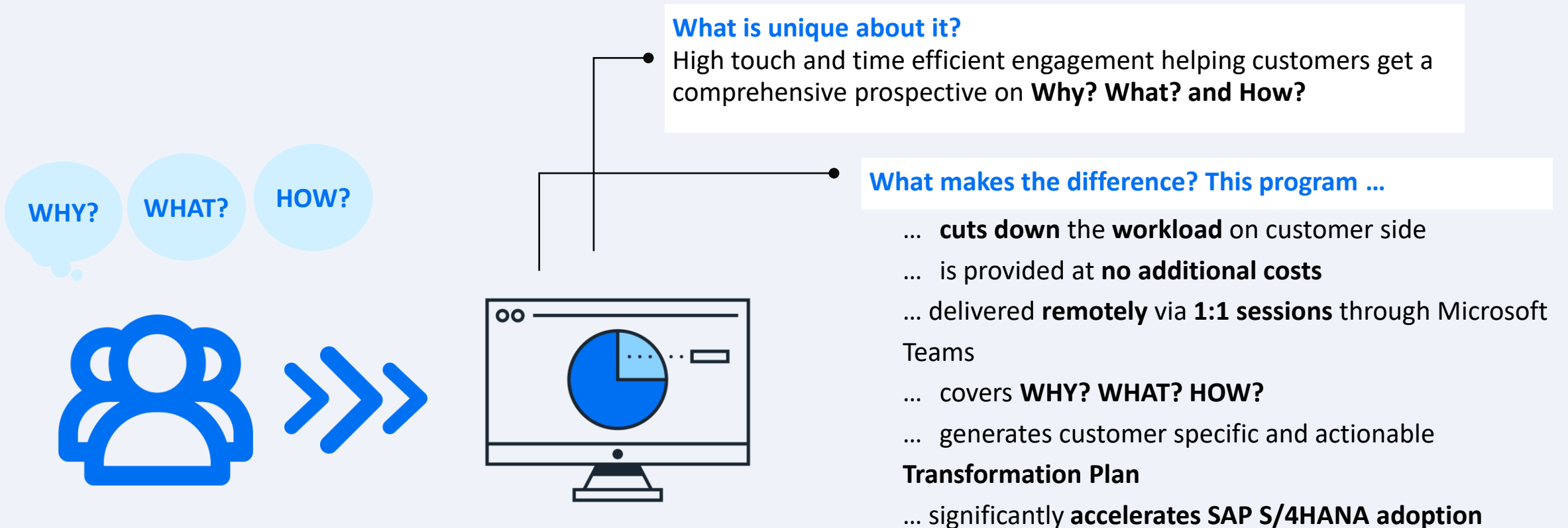
[SAP Help Portal: SAP Readiness Check](#)
SAP Note [2913617](#) (Conversions)

SAP Note [3059197](#) (Upgrades)

SAP Customer Evolution Kit

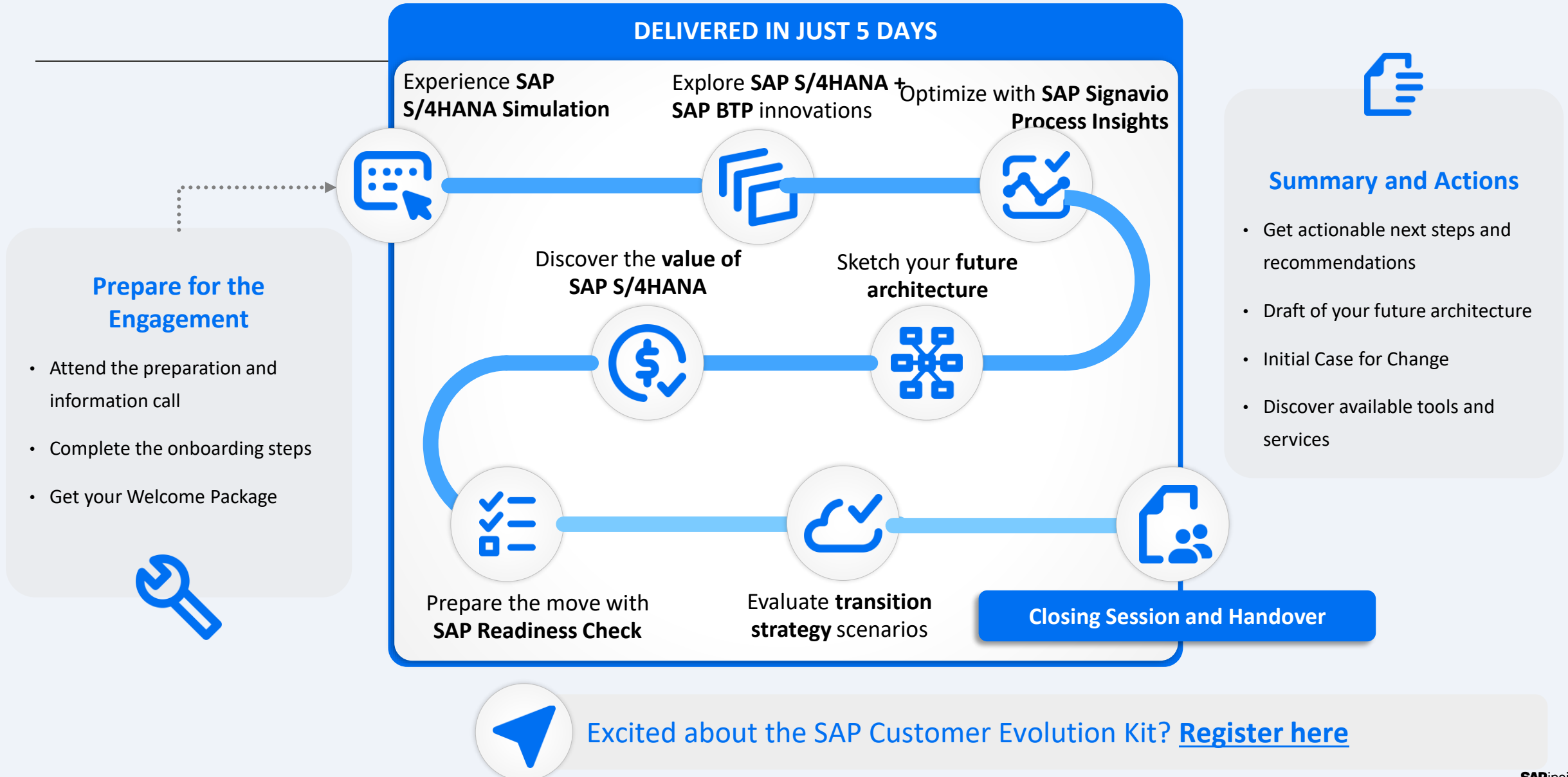


Why SAP Customer Evolution Kit?



SAP Customer Evolution Kit for SAP S/4HANA

How does the customer journey look like?

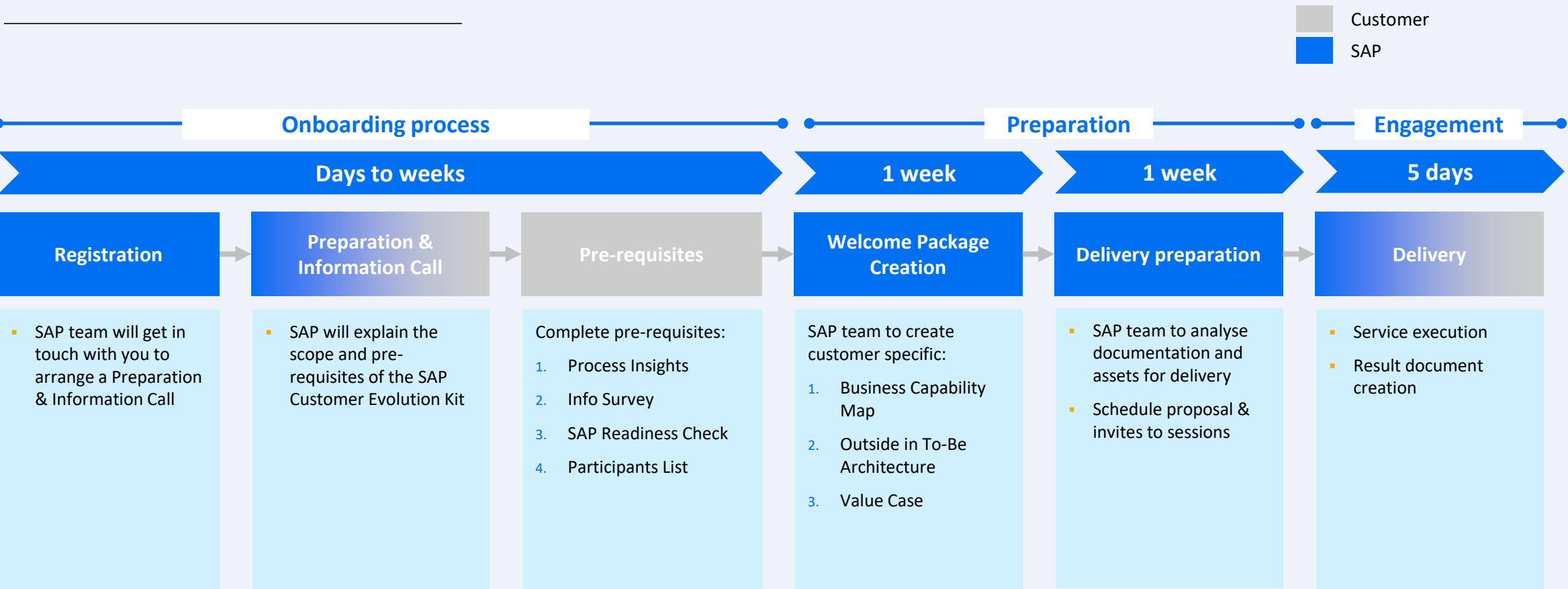


SAP Customer Evolution Kit – Recommended participants

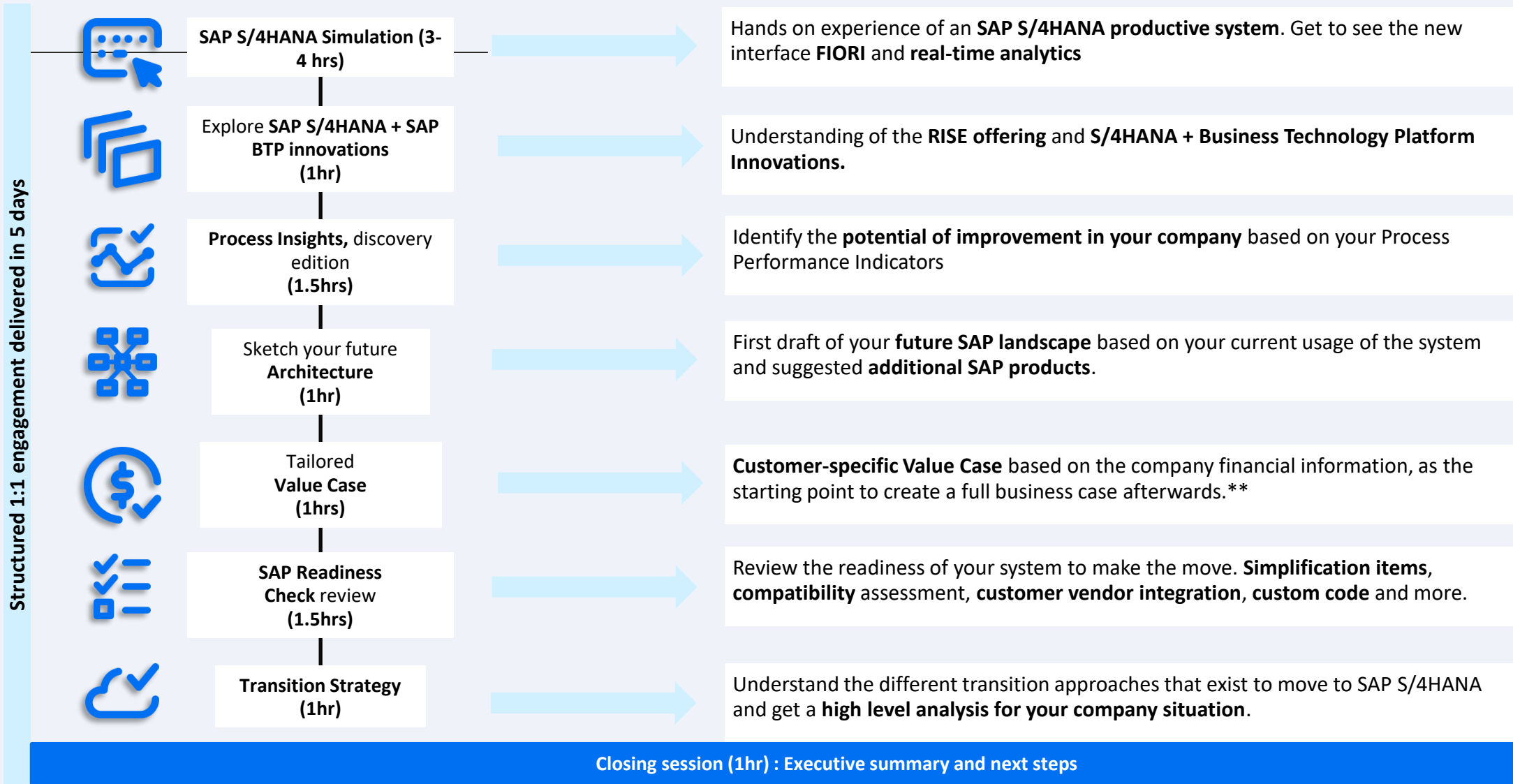
1. SAP S/4HANA Simulation	2. SAP S/4HANA & BTP Innovations	3.Signavio Process Insights, discovery edition	4. Sketch your Future Architecture	5. Tailored Value Case	6. SAP Readiness Check Review	7. Transition Strategy	8. Closing Session and Results Document
SAP TEAM :							
Certified Instructor/Delivery Expert	SAP Delivery Expert						Delivery Expert Customer Account team
CUSTOMER TEAM:							
Core Business Team leadership: 1. Engagement Coordinator (registrant) 2. Logistics Lead (Business VP or Director) 3. Finance Lead (Business VP or Director) 4. IT Lead (Enterprise Architect, Infrastructure Lead, or Solution Architect; Value Advisor suggested if available) 5. Key SAP users	Core Business Team leadership: 1. Engagement Coordinator (registrant) 2. Logistics Lead (Business VP or Director) 3. Finance Lead (Business VP or Director) 4. IT Lead (Enterprise Architect, Infrastructure Lead, or Solution Architect; Value Advisor suggested if available)			Core Business Team leadership: 1. IT Lead (Enterprise Architect, Infrastructure Lead, Solution Architect; Value Advisor suggested if available)	Core Business Team leadership: 1. IT Lead (Enterprise Architect, Infrastructure Lead, Solution Architect; Value Advisor suggested if available)	Core Business Team leadership: 1. Engagement Coordinator (registrant) 2. Logistics Lead (Business VP or Director) 3. Finance Lead (Business VP or Director) 4. IT Lead (Enterprise Architect, Infrastructure Lead, or Solution Architect; Value Advisor suggested if available) 5. Customer Executive Sponsor (recommended)	

PARTNER TEAM (Optional): Account Team Representative; Engagement Manager; Solutions Architect/ Solution Advisor (Value Advisor suggested if available); Business Process Consultants

Estimated Timeline for SAP Customer Evolution Kit



SAP Customer Evolution Kit – Outcomes



SAP Cloud ALM



SAP Cloud ALM – facts and figures

License and cost

Included in SAP Enterprise
Support and Subscription

- ✦ Maintenance and operations by SAP
- ✦ Included memory: 8 GB
- ✦ API usage: 8 GB outbound data transfer per month



Supported Solutions

Designed for cloud and hybrid
customers

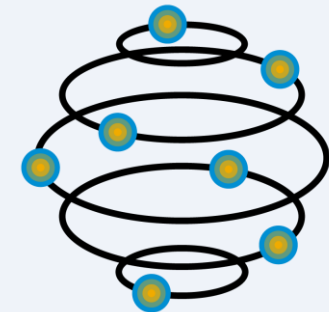
- ✦ Cloud solutions from SAP
- ✦ On-premise ABAP solutions (SAP S/4HANA, SAP Business Suite, SAP BW)
- ✦ PI/PO integration monitoring
- ✦ Non-SAP solutions



Delivery and update model

Cloud-native

- ✦ Customer-owned SaaS
- ✦ Available in 15 minutes
- ✦ Daily integrated delivery
- ✦ Bi-weekly feature release



ALM Recommendations for customers moving to the cloud

	SAP S/4HANA Cloud, public edition	SAP S/4HANA Cloud, private edition	SAP S/4HANA SAP Business Suite (on-premise with service provider)
Conversion / Transition	n/a	SAP Solution Manager or SAP Cloud ALM*	
Implementation	SAP Cloud ALM		
Operations	SAP Cloud ALM	SAP Cloud ALM	SAP Cloud ALM

* Evaluate SAP Cloud ALM for available and upcoming functions



Service providers can monitor the customer landscapes centrally with **SAP Focused Run**

What are the ALM costs?



n/a	Hardware & Infrastructure
Less configuration & user onboarding	Configuration & user onboarding
n/a	Deployment of agents
n/a	Operating SAP Solution Manager
n/a	Deployment of SAP notes, support packages
(Subscription of additional memory in case of extended usage)	(SAP ECS subscription for customers without SAP on-premise maintenance agreement)

From SAP Solution Manager to SAP Cloud ALM

All SAP Solution Manager customers should plan to move to SAP Cloud ALM.



Adopt SAP Cloud ALM for service and operations **NOW**

- Less customer effort for updates
- Ease of use and consumption
- Simplified monitoring without agents
- Additional monitoring use cases
- SAP service delivery integrated

Bonus value:

Use SAP Cloud ALM for fast-paced cloud implementations

Adopt SAP Cloud ALM for implementation **at your own pace**

- Complete your move to SAP S/4HANA
- More functionality for Testing, Deployment Management and Solution Documentation is planned for 2024
- Advanced functionality for Deployment Management and Solution Documentation planned for later

See [Transition to SAP Cloud ALM](#) for details

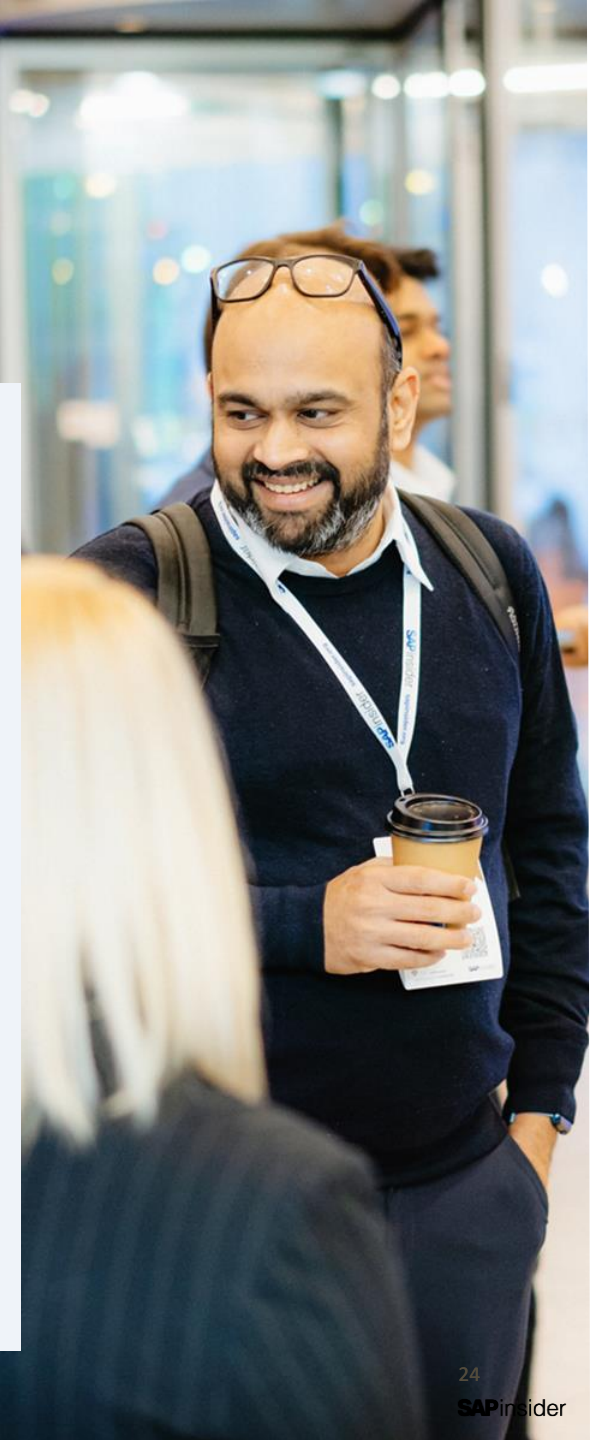
SAP Continuous Quality Checks (CQCs)



What are Continuous Quality Checks (CQCs)?

Continuous Quality Check & Improvement Services

Continuous quality check and improvement services from SAP connect you with an SAP Expert. Our experts analyze your system and/or situation based on real life data from your systems or solution. Depending on the topic, you will be given the chance to provide more information (i.e. via questionnaire) that will be part of the analysis. After each service, you receive a service report with an executive summary, findings and a detailed action plan to mitigate risks or improve your situation.



What Continuous Quality Checks are Available and How to Request?

SAP Continuous Quality Checks		SAP Improvement Services
<ul style="list-style-type: none"> • SAP CQC Business Process Improvement • SAP CQC Business Process Performance Optimization • SAP CQC Data Volume Management • SAP CQC Deployment Readiness • SAP CQC EarlyWatch Check • SAP CQC Financial Data Quality • SAP CQC Going-Live Support • SAP CQC Implementation • SAP CQC Interface Management • SAP CQC OS/DB Migration Check 	<ul style="list-style-type: none"> • SAP CQC Private Cloud Go-Live • SAP CQC Security Optimization • SAP CQC Technical Conversion Optimization • SAP CQC Transformation Assessment • SAP CQC Technical Performance Optimization • SAP CQC Upgrade • SAP CQC Upgrade Assessment 	<ul style="list-style-type: none"> • SAP CQC SAP Modification Justification Check • SAP CQC SAP Custom Code Maintainability Check

SAP Support Portal

- [SAP Enterprise Support Delivery \(CQCs & Improvement Services\)](#)
- [Remote Support](#)

SAP Note

How to request a CQC service ?

- Remote Services can be requested via the new [Get Support](#) application in SAP for Me ([SAP Note 1296527](#))
- When submitting your request, select 'Product' **Continuous Quality Check & Improvement Services** and in 'Product function' choose either:
- **Service Request for a Cloud Solution**
 - **Service Request for an On-Premise Solution**

If you need assistance to submit your request, you may contact [your local Customer Interaction Center \(CIC\)](#)

SAP Enterprise Support Value Maps



What are SAP Enterprise Support Value Maps?

SAP Enterprise Support value maps – an empowerment and support program, which leads you through the knowledge, skills, experts and services needed to address business challenges and adopt intelligent technologies. Learn more [here](#).



Program Offerings

- **Prescriptive guidance** - Structured content enables guided journey, simplification, and accelerated consumption of content
- **Expert access** - SAP experts provide prescriptive guidance, best practices and technology insight
- **Social Collaboration** - Forums allow you to exchange ideas and best practices with SAP experts and peers
- **Empowerment** - Interactive learning formats to empower you with the knowledge and skills for realizing your deployment strategy



User Benefits

- **Advance** digital skill level with interactive learning formats
- **Achieve** deployment and operational goals
- **Maximize** the value of your SAP solutions
- **Reduce** training expenditures
- **Get quick** advice from SAP experts and peers
- **Easy** access to latest news and releases
- **Access** to virtual events with leading experts
- **Record** of learning accomplishments

Available value maps

[SAP S/4HANA](#)

[SAP S/4HANA Cloud, public edition](#)

[SAP S/4HANA Cloud, private edition](#)

[SAP SuccessFactors HXM Suite](#)

[SAP Analytics Solutions](#)

[SAP Customer Experience solutions](#)

[SAP Business Technology Platform](#)

[Business Process Transformation](#)

[Data Volume Management](#)

[SAP Digital Supply Chain](#)

[Application Lifecycle Management](#)

[Business Process Improvement](#)

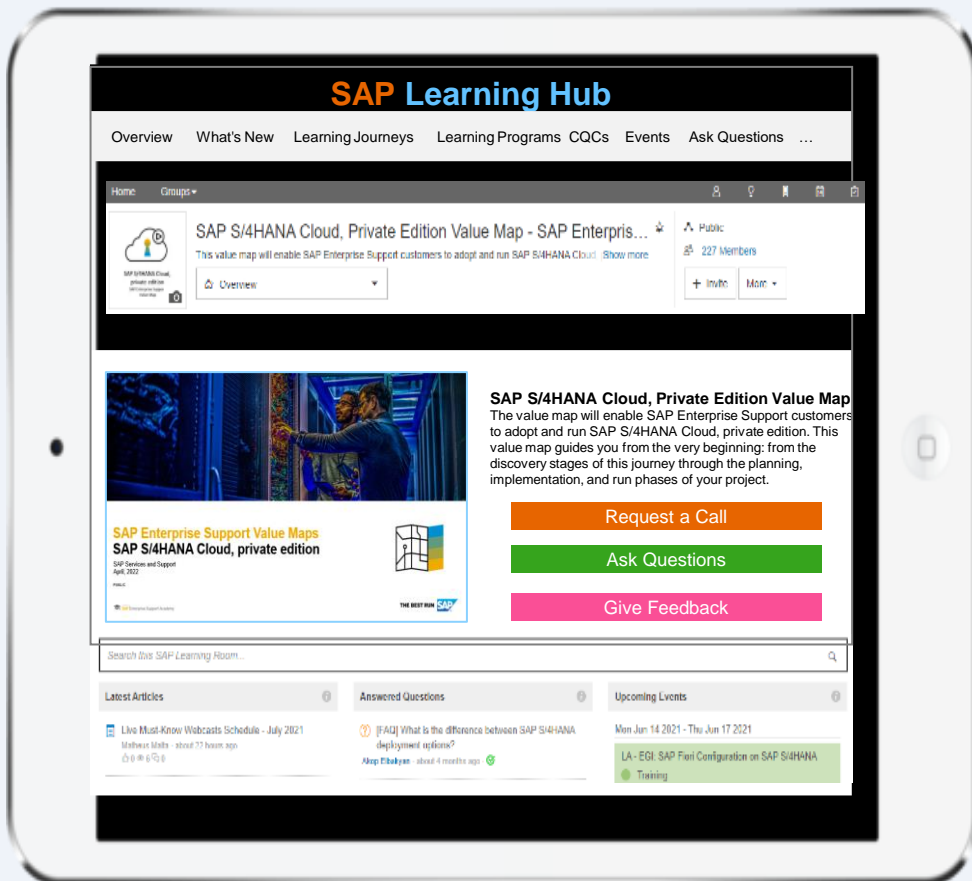
[Security](#)

[SAP Ariba solutions](#)

SAP Enterprise Support Value Maps

Explore the value map for SAP S/4HANA Cloud, private edition

The value map will enable SAP Enterprise Support customers to adopt and run SAP S/4HANA Cloud, private edition. It will guide you from the very beginning: from the discovery stages of this journey through the planning, implementation, and run phases of your project



- Discover the value of SAP S/4HANA Cloud, private edition; get to know RISE with SAP
- **Define your transition path (new Implementation, system conversion, or selective data transition) to SAP S/4HANA Cloud, private edition**
- Understand the tools for your journey to SAP S/4HANA Cloud, private edition
- Utilize SAP Readiness Check for SAP S/4HANA Cloud, private edition
- Understand SAP Activate for SAP S/4HANA Cloud, private edition
- Understand how to perform an SAP S/4HANA transition for new implementation, system conversion, or selective data transition
- For system conversion, have a comprehensive overview of the required prerequisites, the potential risks, and main effort drivers
- For system conversion, understand some of the key preparation topics such custom code adaptation and conversion of accounting
- For new implementation, understand how to migrate your legacy data using SAP S/4HANA Migration Cockpit
- Learn about SAP Fiori implementation and embedded analytics
- Leverage Continuous Quality Check services to ensure a smooth go-live
- Learn about new innovations and continue value generation

SAP Enterprise Support Value Maps

How to register and access value maps in 2 steps

Step 1

Request access to SAP Learning Hub, edition for SAP Enterprise Support. Watch [the video](#) and refer to our [tutorial](#) to learn how to sign up and use the hub. If you are already registered you should use 'Access Value Maps' button.

Sign Up



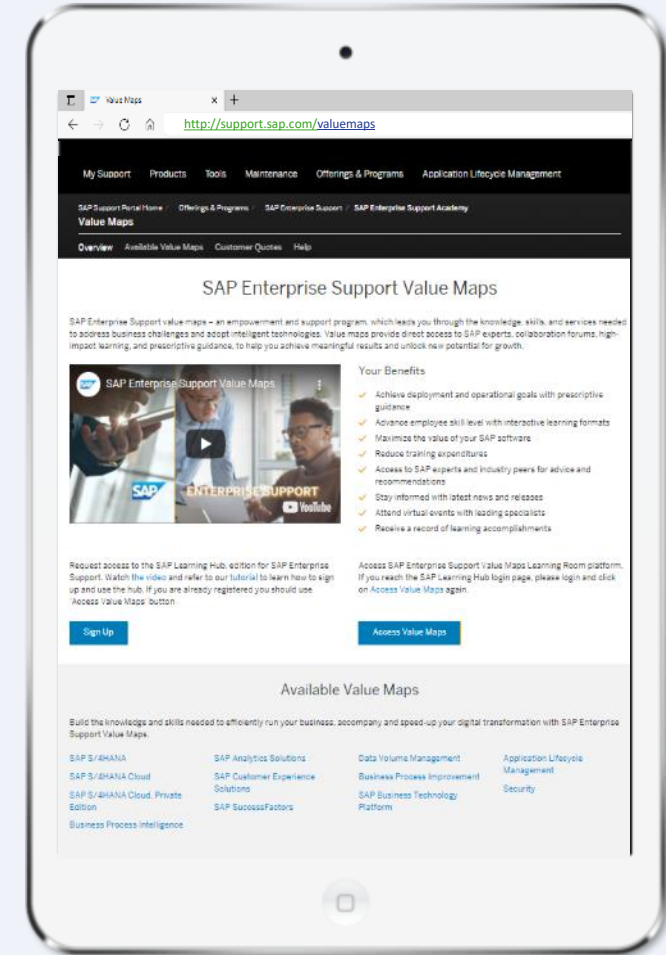
Step 2

Access SAP Enterprise Support Value Maps Learning Room platform. If you reach the SAP Learning Hub login page, please login and click on [Access Value Maps](#) again.

Access Value Maps



| Learn more: <https://support.sap.com/valuemaps>



SAP Virtual SAP S/4HANA bootcamps



SAP S/4HANA Virtual Bootcamp Details

Boost your knowledge and confidence by executing an end-to-end system conversion from SAP ERP to SAP S/4HANA Cloud, Private Edition.

S/4HANA RIG Experts explain step-by-step how to convert a system to SAP S/4HANA Cloud, Private Edition or SAP S/4HANA On-Premise in ten virtual classroom sessions distributed over a period of four weeks.

Every customer enrolled in this program performs the system conversion activities in a dedicated SAP ERP system provided by SAP.

RIG experts will provide activity documents for each step and will be available to answer questions and assist you through the entire duration of the bootcamp.

If you, as an SAP ERP customer, are planning to move to S/4HANA, this is a great opportunity to get hands-on experience and come out with confidence and a good understanding of what it takes to convert your system. We expect you to participate as a team (Basis, Finance, and Logistics) and complete all the steps.

FOR REGISTRATION AND DATES:

[10 Steps to S/4HANA for SAP Customers](#) | [SAP Blogs](#)

ID	Date	Region
EMEA-15	Mar 4 – 29, 2024	EMEA
AMER-15	Apr 4 – 30, 2024	Americas
APJ_GCN-13	May 6 – 31, 2024	APJ

Your Team

***Important:** Three members, one each with Basis, Finance, and Logistics experience, are required per customer team. Additional members from customer organization may be enrolled as guests to join the presentation sessions.*



Basis

Senior technical expert with experience in OS/DB migrations and upgrades.

Main tasks: Technical preparation for system conversion, SUM execution, migration to HANA, Gateway configuration, FIORI initial configuration.

Hours of commitment: 50 hours (Presentation: ~20 and Hands-On: ~30)



Finance

Finance expert with experience in accounting.

Main tasks: Check consistency of finance data, period-end closing activities, posting data snapshot, finance migration to ACDOCA, customizing migration for SAP Accounting, credit management migration.

Hours of commitment: 30 hours (Presentation: ~20 and Hands-On: ~10)



Logistics

Logistics expert with a general understanding of Master data and MRP

Main tasks: Customer Vendor integration, MRP.

Hours of commitment: 30 hours (Presentation: ~20 and Hands-On: ~10)



ABAP (Optional)

Developer with experience in ABAP development and optimizations.

Main tasks: Check custom code for migration to S/4HANA, fix SPAU and SPDD, and learn S/4HANA Extensibility options.

Hours of commitment: 10 hours (Presentation: ~5 and Hands-On: ~5)

Wrap-Up

SAP provides several tools, reports, and resources that support you in your SAP S/4HANA journey: from planning, to implementing, to going live, to innovating after go-live.

Leverage these resources, which are included with your cloud subscription and SAP Enterprise Support maintenance agreement.

Where to Find More Information

SAP Customer Evolution Kit - <https://webinars.sap.com/customer-evolution-kit/en/home>

- Remote workshop to build the why, when, and how to move to SAP S/4HANA

SAP S/4HANA Readiness Check – <http://me.sap.com/readinesscheck>

- Multiple Readiness Check options on this page, including S/4, Cloud ALM, HXM to name a few

SAP Process Insights, discovery edition – <https://url.sap/discovery-edition>

- Insights into how to begin journey to SAP S/4HANA, improve business processes, and optimize live S/4HANA systems

SAP Cloud ALM - <https://support.sap.com/en/alm/sap-cloud-alm/transition-to-sap-cloud-alm.html>

- Understand the steps to transition from SAP Solution Manager to SAP Cloud ALM

SAP Continuous Quality Checks - <https://support.sap.com/en/offerings-programs/enterprise-support/enterprise-support-academy/continuous-quality-check-improvement-services.html>

- Leverage these remote services to help with go-live, clean up data, and understand your custom code situation

SAP Enterprise Support Value Maps - <https://support.sap.com/valuemaps>

- Register for the Value Maps to receive learning, enablement, contact with SAP Experts

SAP S/4HANA Virtual Bootcamps - <https://community.sap.com/t5/enterprise-resource-planning-blogs-by-sap/10-steps-to-s-4hana-for-sap-customers/ba-p/13517247>

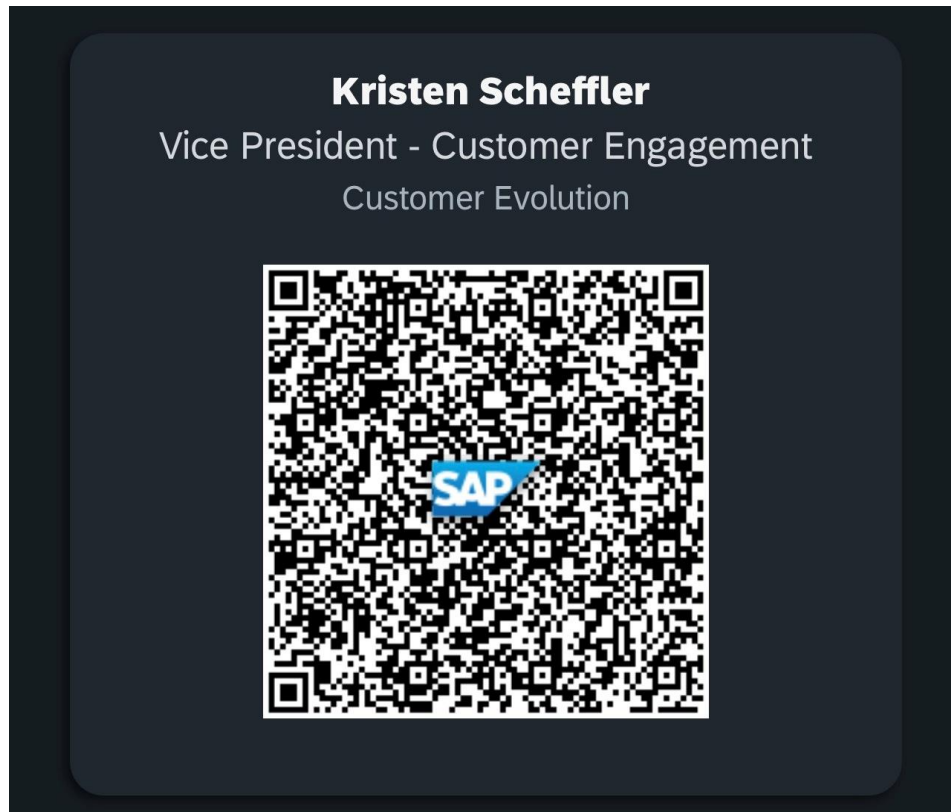
- Get hands-on experience and direction from SAP experts on performing a system conversion to SAP S/4HANA

Key Points to Take Home

- [SAP Enterprise Support Value Maps](#) can be registered by anyone in your organization with a S-user ID
- The [SAP Customer Evolution Kit](#) is a complimentary remote workshop aimed at providing you with the guidance to understand how, why, and when to move to SAP S/4HANA
- [SAP Process Insights, discovery edition](#) is the evolution of the Business Scenario Recommendations/SAP Pathfinder/Process Discovery reports
- Begin your transition to [SAP Cloud ALM](#) from SAP Solution Manager
- [SAP Continuous Quality Checks](#) can be leveraged during many stages: prior to go live/upgrade, if having technical performance problems, trying to get handle on data volume or customization
- Use the [SAP S/4HANA Readiness check](#) to evaluate your existing SAP ERP system in preparation for your transition to SAP S/4HANA.

Thank you! Any Questions?

Kristen Scheffler



Please remember to
complete your session
evaluation.

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