

SAP Finance Vision, Strategy, and Roadmap: Unlock the Future of Digital Finance

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SAPinsider

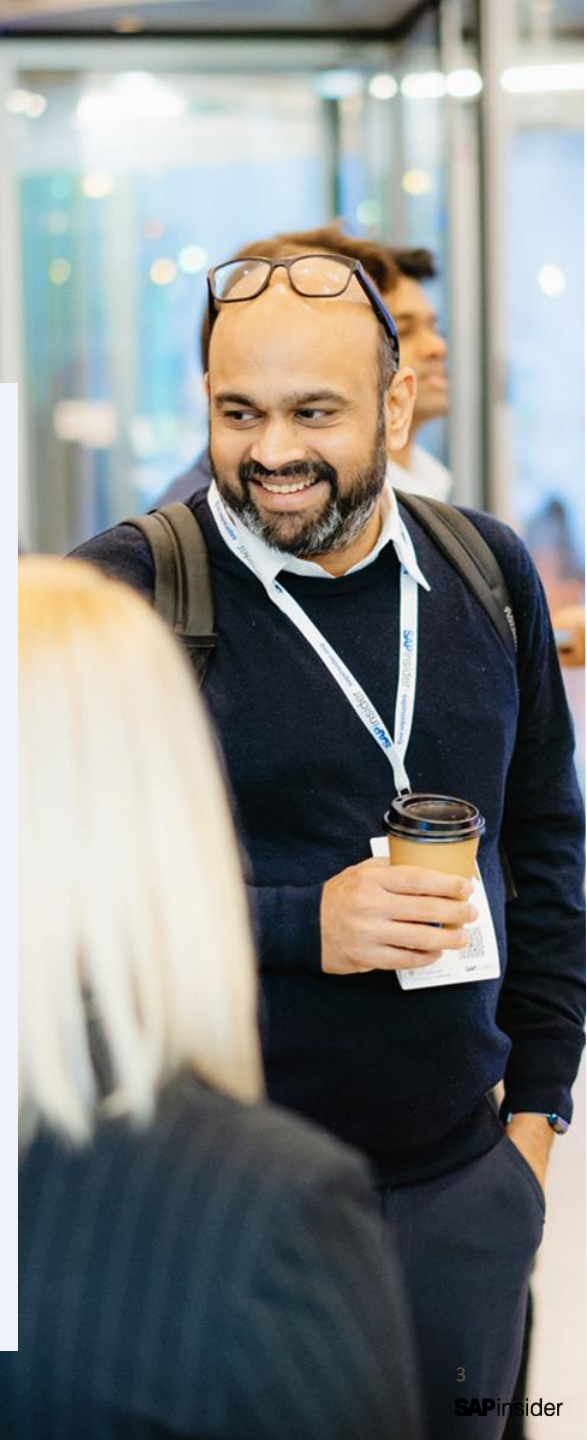


In This Session

- Discover the vision and strategy of Finance in SAP S/4HANA Cloud
- Understand latest commercial updates for public and private Cloud
- Get a glimpse into future finance innovations

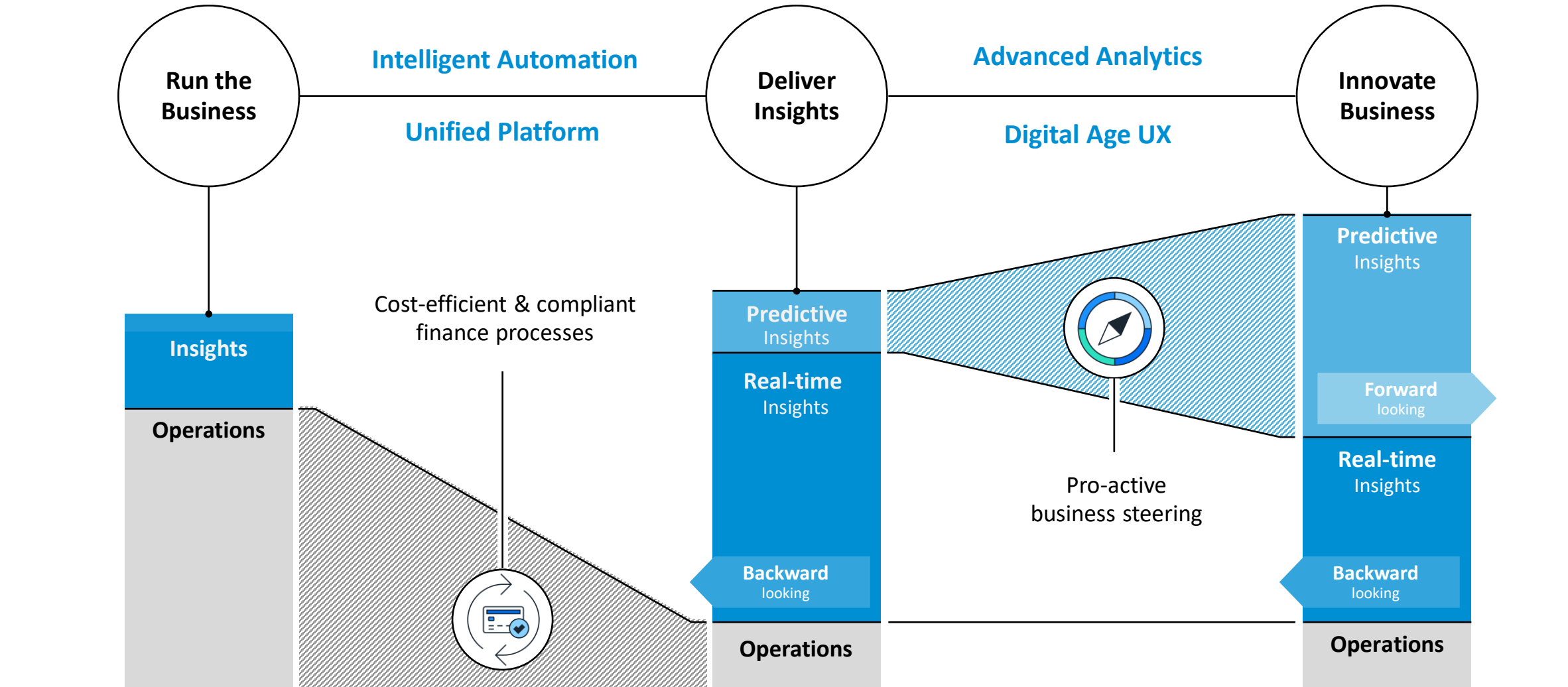
Agenda

- **Vision and Strategy**
- Solution Deep Dives
- Roadmap
- Commercial Updates
- Wrap-Up



SAP's vision of finance transformation

Finance supports business strategy and innovation with forward-looking insights





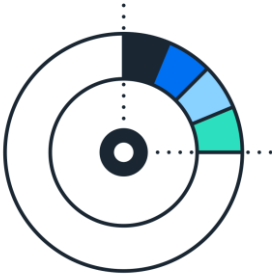
Value Pillars for SAP S/4HANA

Increase agility to drive growth



Steer the business with agile planning and forecasting, advanced financial close and reporting, and the ability to adopt new revenue models

Boost financial resilience



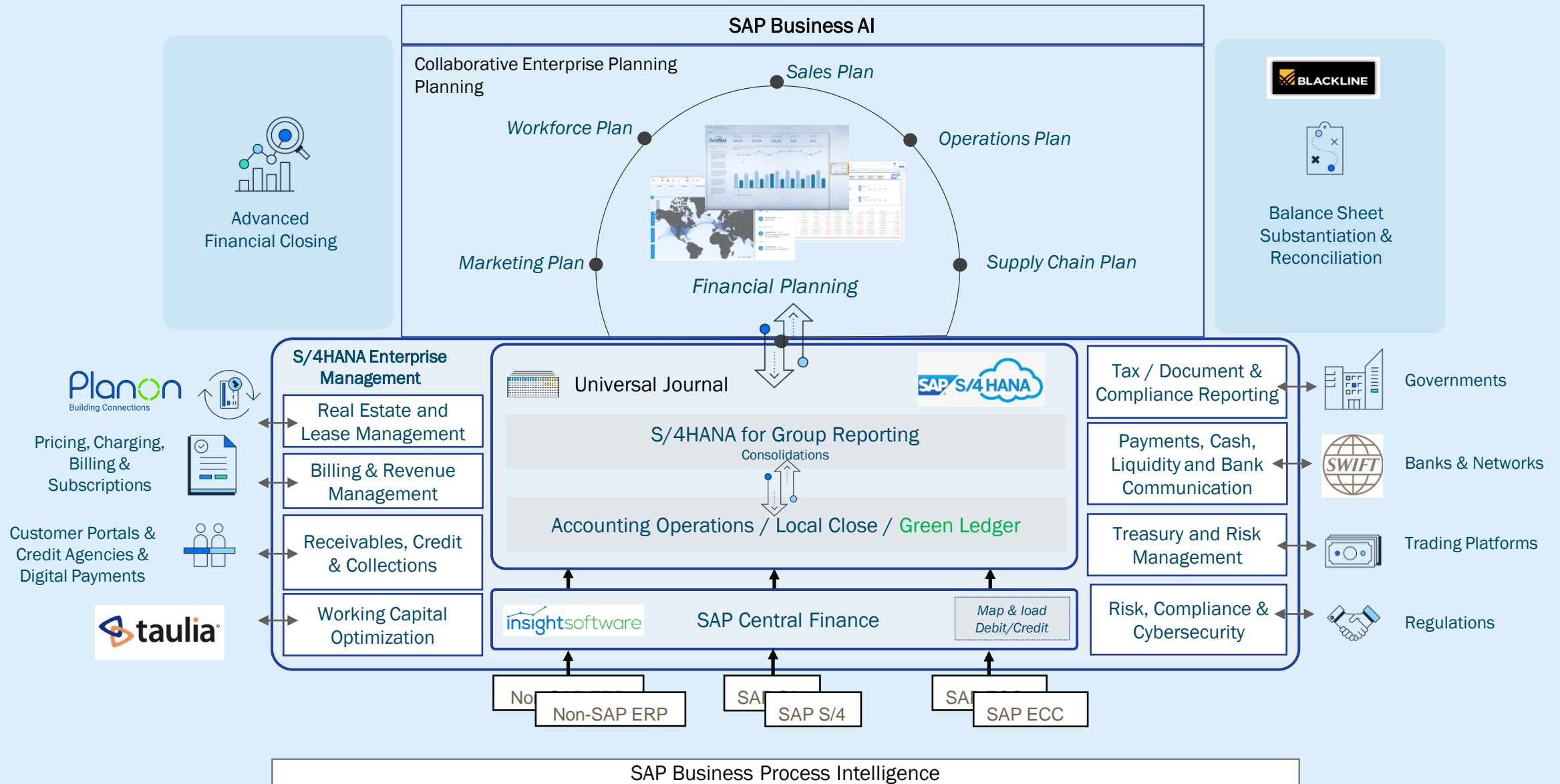
Respond quickly to critical risks such as increased cost of capital, geopolitical volatility, and the evolving regulatory landscape to stay on course

Prioritize sustainable outcomes



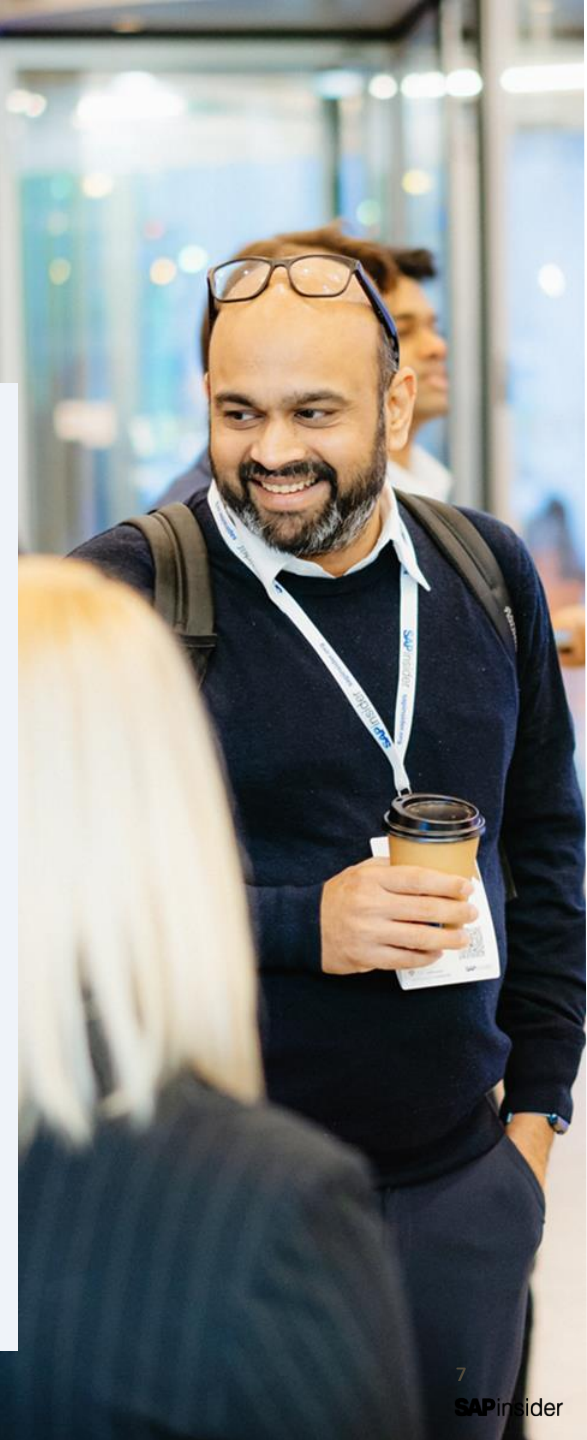
Drive sustainability and connect environmental, social, and financial data holistically to guide the business toward better decisions

A Comprehensive Finance Portfolio on S/4HANA Cloud



Agenda

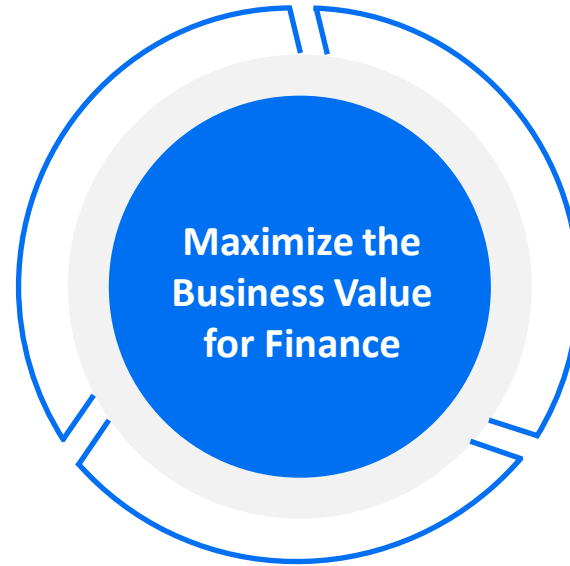
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Unlock Business Value for the Finance Department

Streamline and enhance all your finance processes

Core Capabilities for
Finance in SAP S/4HANA
Cloud, enterprise
management license



Solution Entitlements for the
office of the CFO in GROW and
RISE

Extend Finance Scenarios
to unlock even more
business value

Core Capabilities for Finance

Run fast, highly automated finance processes



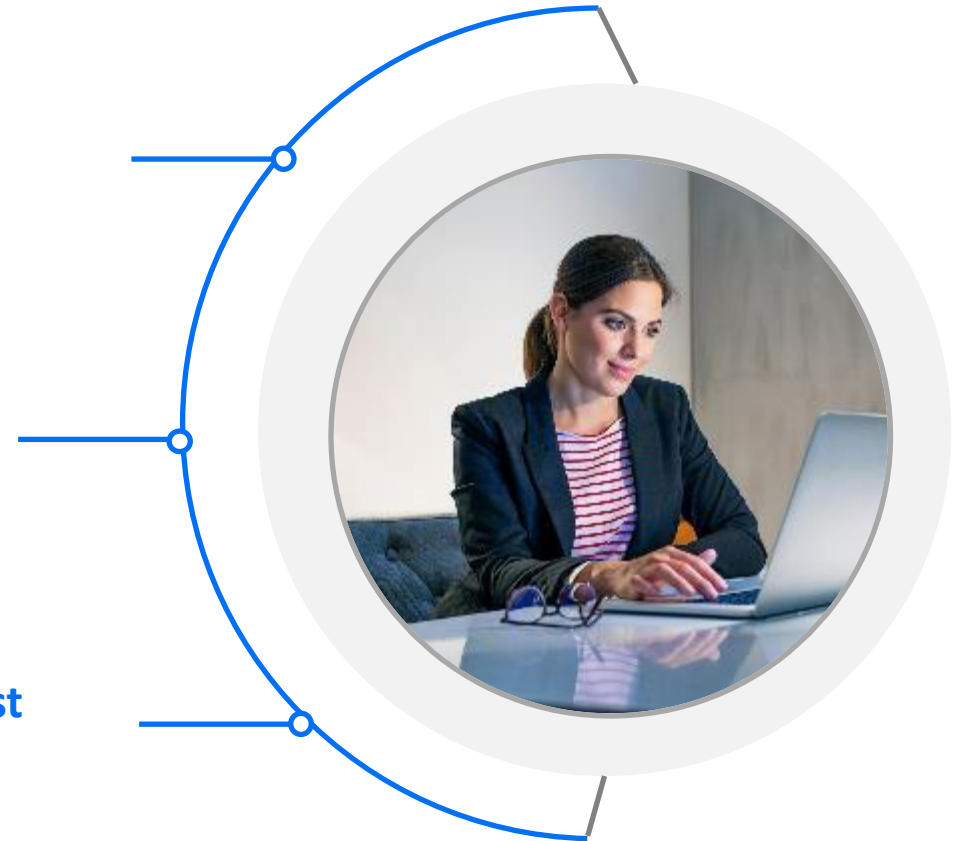
Run fast, highly automated corporate **accounting and entity close** processes



Improve efficiency in **financial operations** to decrease days sales outstanding, bad debt write-offs, and costs



Drive profits with powerful capabilities for **overhead cost management**, product costing, and profitability analysis



Steering Model

Manage all views, categories, and levels on the most granular level – reconciled by design

Organization

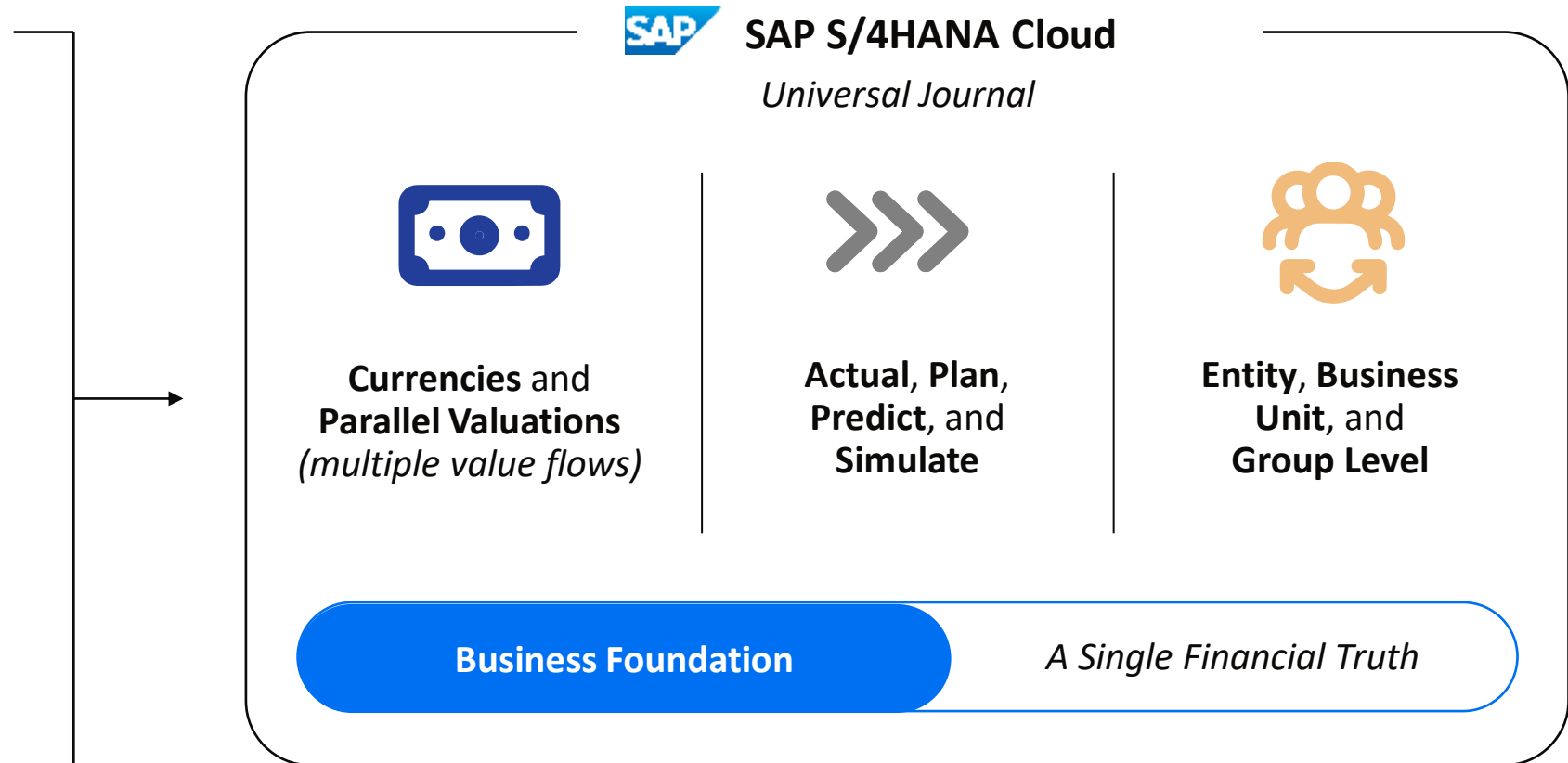
- Unit
- Region
- Market Unit
- ...

Product + Services

- Product
- Portfolio Category
- Service Model
- ...

Customer

- Industry
- Customer Segment
- Distribution Channel
- ...



All dimensionality is fully reflected in the Universal Journal

Entity Close Steering and Orchestration*

Improve governance and compliance, drive efficiency, and gain transparency.



Automate closing tasks, even in remote systems. Streamline manual tasks using advanced collaboration tools, notifications, and workflows.

Monitor closing progress across subsidiaries and your headquarters with real-time insight into each closing status.

Define a **game plan for entity close** and use it across companies and closing cycles and improve governance and compliance with a clear audit trail.

Group Reporting* and Group Reporting Data Collection**

Streamline financial consolidation and close processes by unifying operational and group reporting.



Consolidate plan and actual data in real time, both before and after closing. Necessary adjustments can be made locally, and results provided immediately.

Manage consolidation with a unified environment, reduce data movements, and **eliminate time-consuming reconciliation processes** and analysis of inconsistencies.

Streamline efficiently the **collection of financial and non financial data**, including unstructured and ESG data

Receivables Management*

Improve the flexibility and efficiency of your financial operations to decrease days sales outstanding, bad debt write-offs, and costs – and rapidly respond to fluctuating market dynamics.



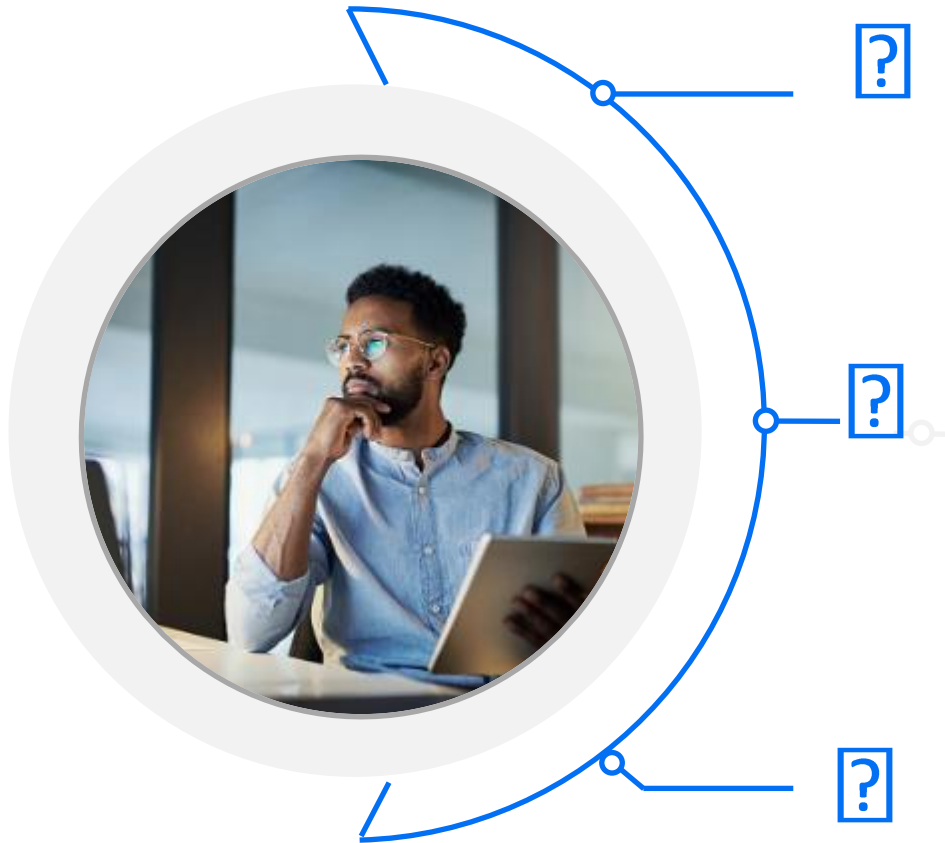
Centralize account payables and accounts receivables and efficiently manage collections and disputes

Improve customer service with efficient dispute management and add-on for e-invoicing, electronic bill presentment, and online payments

Reduce risk of bad debt with better credit management. Lower operational costs with automated exception handling, validation, and routing of invoices

Cash Management*

Gain an accurate, real-time view of your company's cash position and forecast with end-to-end transparency.



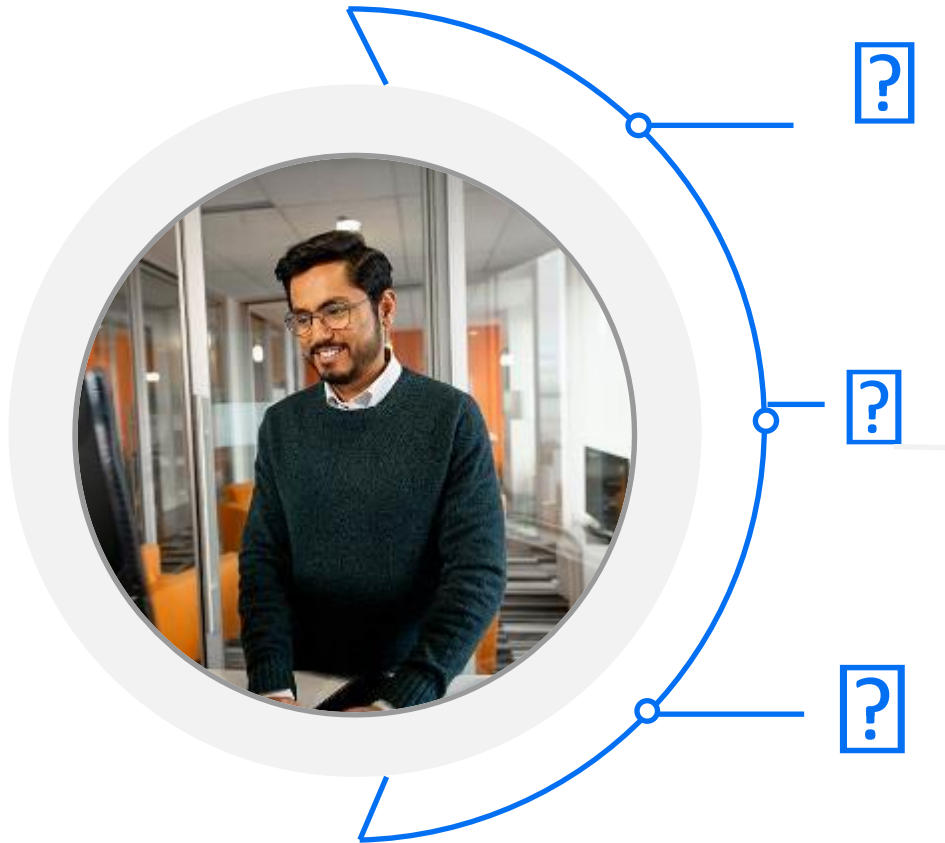
Centralized bank account management – Manage bank accounts in a single repository and control their complete life cycle with workflows and reporting.

Cash and liquidity management - Reduce time and effort to obtain up-to-date cash position and forecasts. Understand future cash requirements and trigger any necessary actions from within the application. Conduct in-depth analysis.

Payments and bank communication – Track payments and monitor them from initiation till successful processing at the bank. Manage errors and exceptions with efficiency.

Financial Planning*

Drive agile decisions with planning and analysis combined



Activate **predictive analytics** to gain insights with greater ease and speed

Deliver plans **natively integrated** with your SAP S/4HANA Cloud application data based on predefined financial planning content

Simulate scenarios through intuitive modelling to deliver better financial plans

*entitlement in RISE premium package.

SAP Analytics Cloud for Planning

Drive agile decisions with planning and analysis combined



Activate predictive analytics to gain insights with greater ease and speed



Deliver financial plans natively integrated with your SAP S/4HANA Cloud application data based on predefined financial planning content



Simulate scenarios through intuitive modelling to deliver better financial plans



Create aligned plans that are tightly integrated with the SAP ERP application and other application across the organization



Adopt processes with SAP S/4HANA Cloud for Group Reporting for seamless financial consolidation and planning

Benefits

- ✓ Real-time planning, analysis, budgeting, and forecasting
- ✓ Accurate forecasts and greater agility to adapt to changing market conditions
- ✓ Use machine learning for everyday planning
- ✓ Extended financial, strategic, and operational planning business-wide

Extend **f**inance scenarios to unlock even more business value



Centralize Financial Operations, Reporting and Planning



Efficient Quote to Cash management for innovative, recurring revenue business models



Improve Digital Banking and Payments

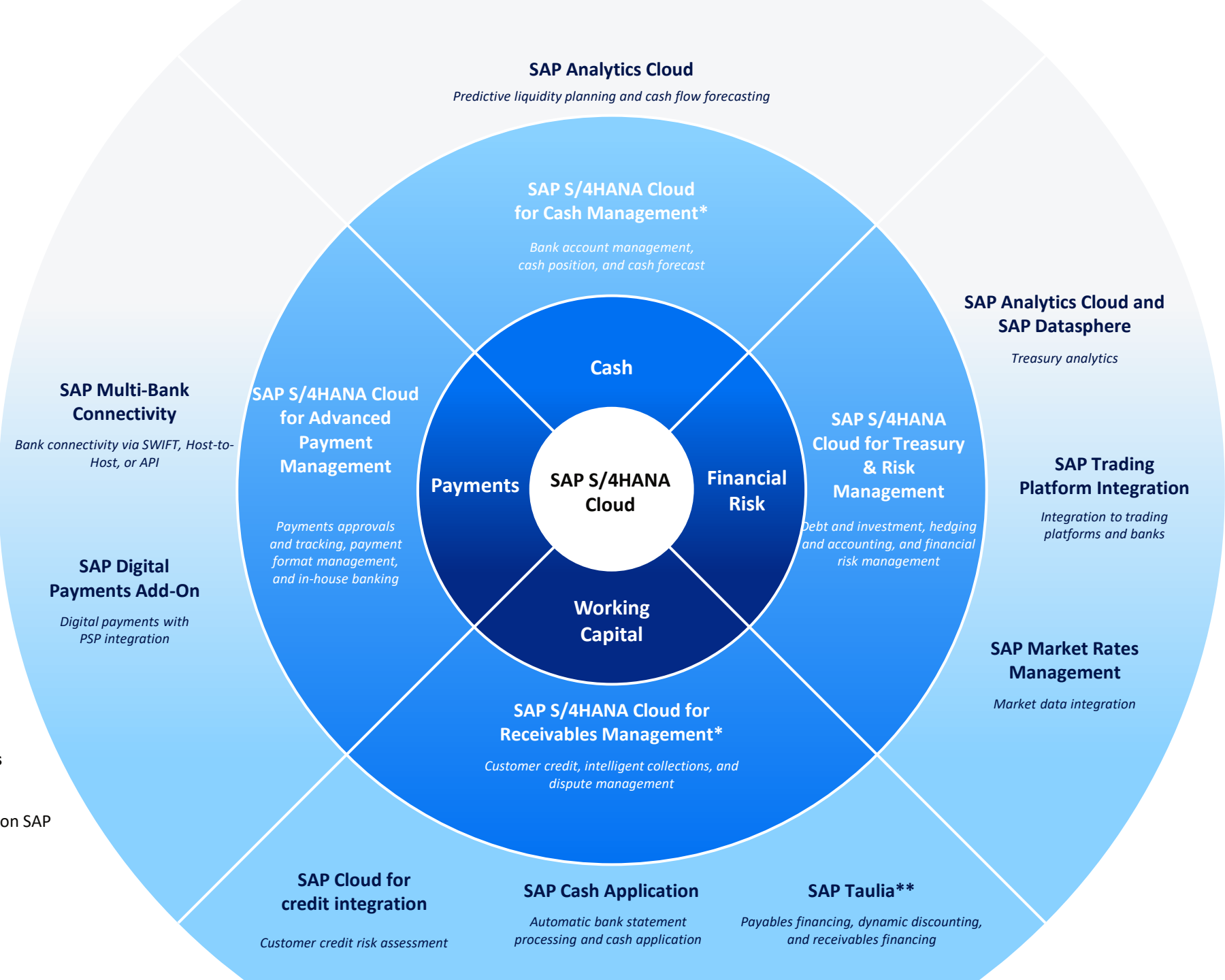


Secure your business along the 3 lines of defense



Explore the Finance & Risk solution portfolio

Delivering SAP's Broad Portfolio for Treasury and Working Capital

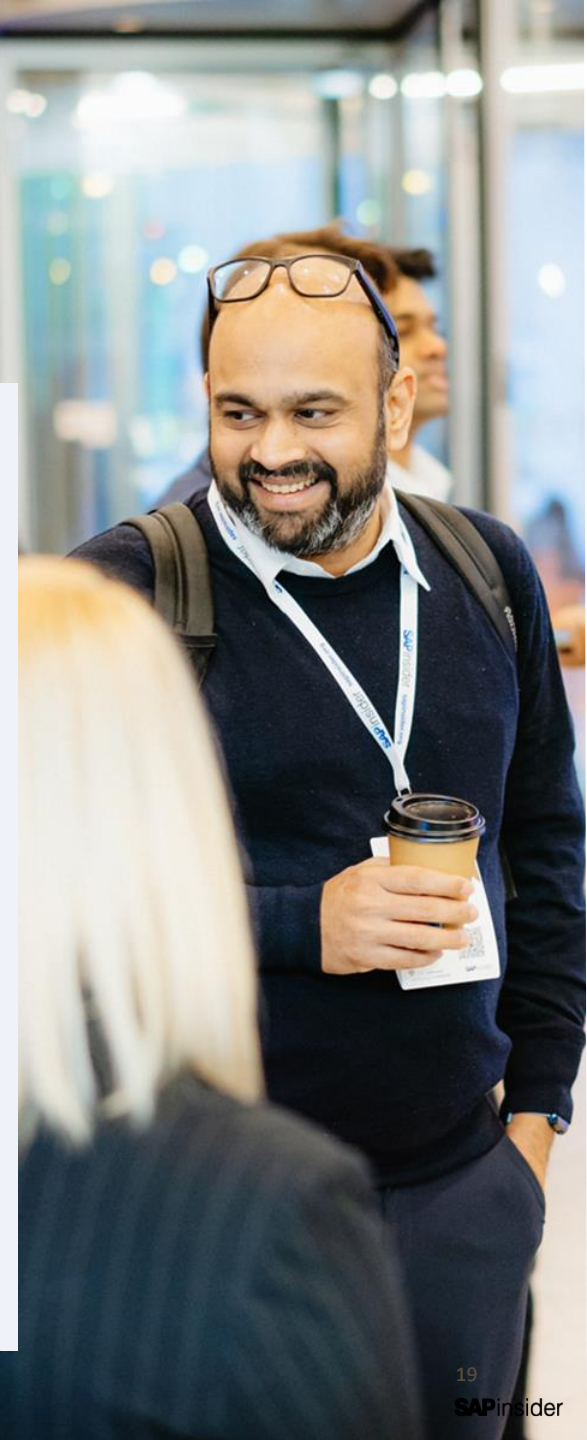


- Treasury pillars
- Core treasury capabilities and solutions (additional license required)
- Value-added capabilities and solutions on SAP Business Technology Platform

* Already included in SAP S/4HANA Cloud, public edition (5 users)
 ** SAP Taulia on its own platform, fully integrated into SAP S/4HANA Cloud

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Gen AI for enhanced business performance

Automate cash collections processes

Objective

Efficiency in dispute resolution

- Prioritize customer messages
- Document electronic exchanges automatically
- Resolve disputes quickly

Capabilities

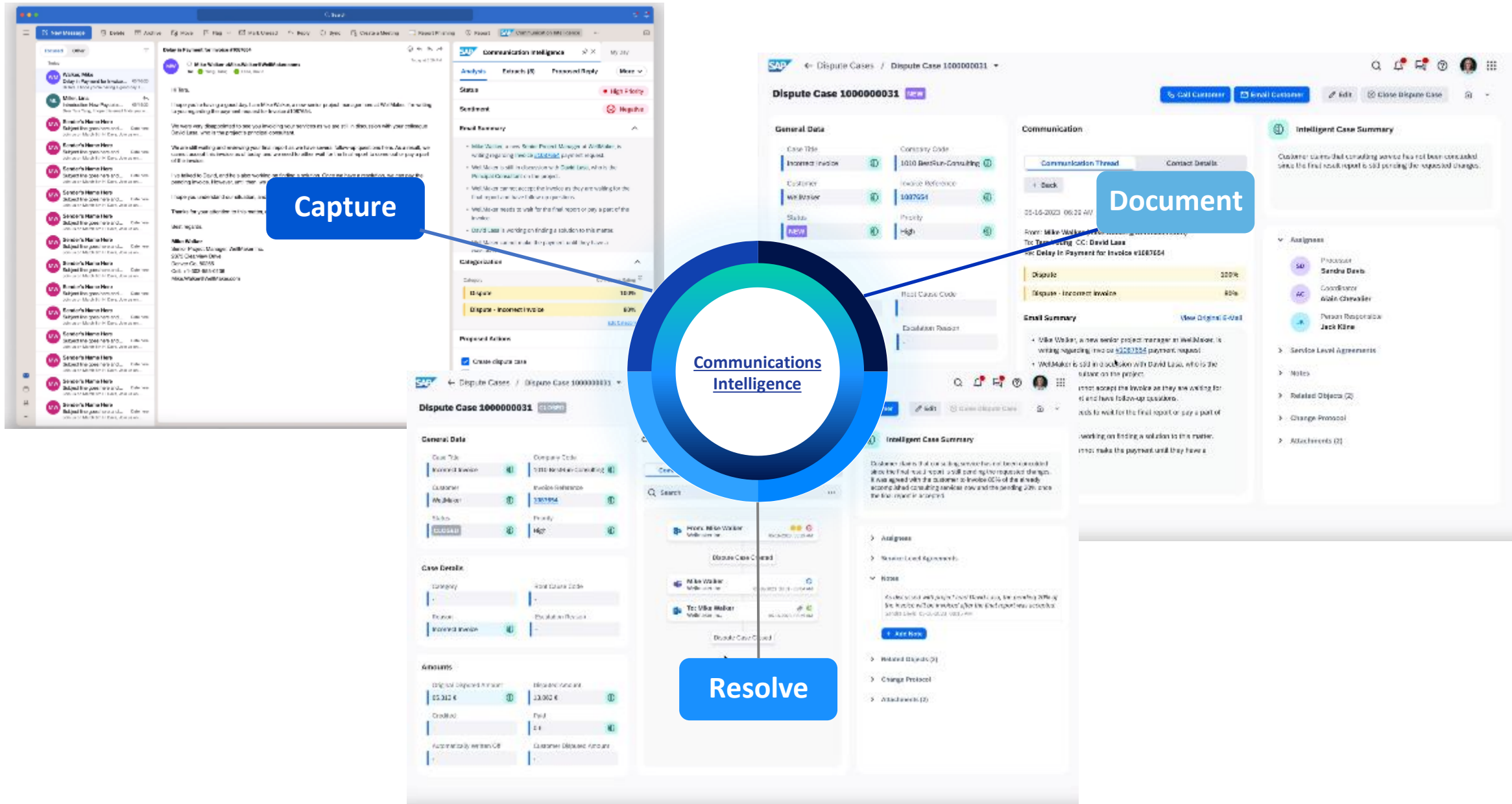
Embedded Gen AI for Collections

- Prioritize tasks through AI proposals
- Automate logging and summarization of phone and email communication
- Integrate AI proposals with disputes and collections management in SAP S/4HANA Cloud

Benefits

- ✓ Increase overall customer satisfaction
- ✓ Raise productivity of collections staff
- ✓ Quickly scale collections process during new product launches
- ✓ Improve Days Sales Outstanding (DSO) metric

Dispute Resolution in Invoice-to-Cash



The Path to the Green Ledger

Manage carbon alongside with your financials

Objective

Ledger-based accounting for carbon

- Apply the financial principles and qualities of double entry bookkeeping to green house gases
- Extend financial reporting with GHG quantities and run sustainability reporting and analysis along financial dimensions
- Steer your business towards a decarbonized economy by understanding and analyzing environmental and financial performance in a connected manner
- Going beyond compliance and providing a differentiator will allow you to gain a competitive advantage in your markets

Capabilities

Unite finance and carbon

- Flexibly drill down on revenue, cost, and margin in relation to emissions along organizational structures and value chains
- Set carbon budgets at cost center level
- Embed carbon into your business decision making at the point where a decision is made

Benefits

- ✓ Analyze carbon data at a level of granularity that allows decision making and targeted actions for business units, departments and locations
- ✓ Steer your business towards a decarbonized economy
- ✓ Gain a competitive advantage while you get recognition as a pioneer in the area of climate action

Vision of the Green Ledger

Finance and GHG Emissions Overview

Overview Simulation

Operating Income

in Million USD

232.06 (+1.10%)

Operating Income (Δ 2023 Apr)

Operating Income per 100 Vehicles

2.01 (+4.98%)

Operating Expense

in Million USD

-2,147.27 (-0.14%)

Operating Expense (Δ 2023 Apr)

Operating Expense per 100 Vehicles

-18.64 (-3.98%)

Emission

in tCO2e

75,141 (-1%)

Emission (Δ 2023 Apr)

Emission per 100 Vehicles (Δ 2023 Apr)

652 (+3%)

Emission per Operating Income

in tCO2e / Million USD

323.80 (-2.13%)

Emissions per Operating Income (Δ 2023 Apr)

Product Group

- ALL
- SUV

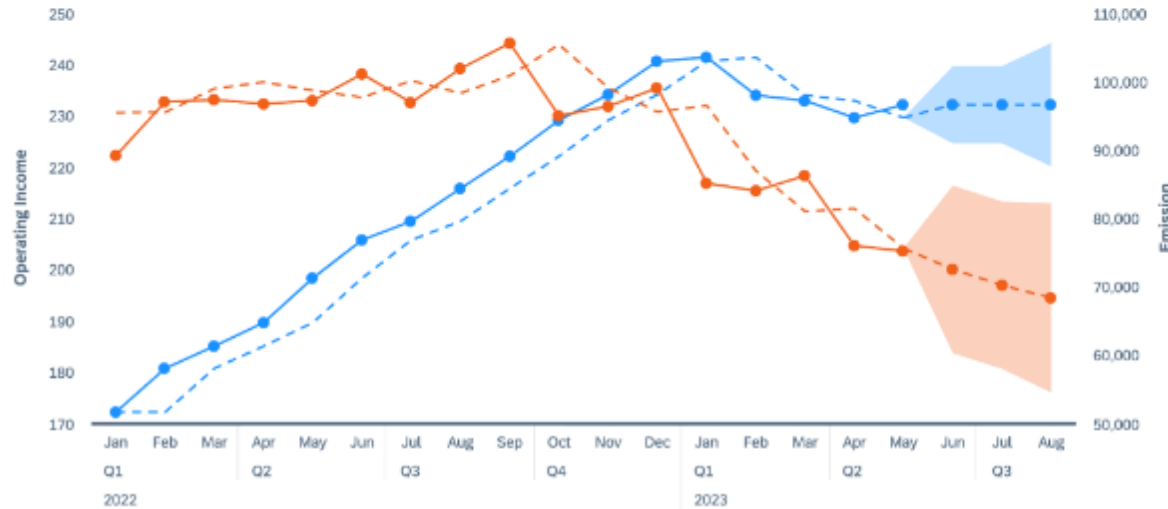
Show Inactive Values

Series

- All
- Gamma X

Operating Income & Emission

in Million USD, in tCO2e



Emission per Operating Income

By Product Group

in tCO2e / Million USD

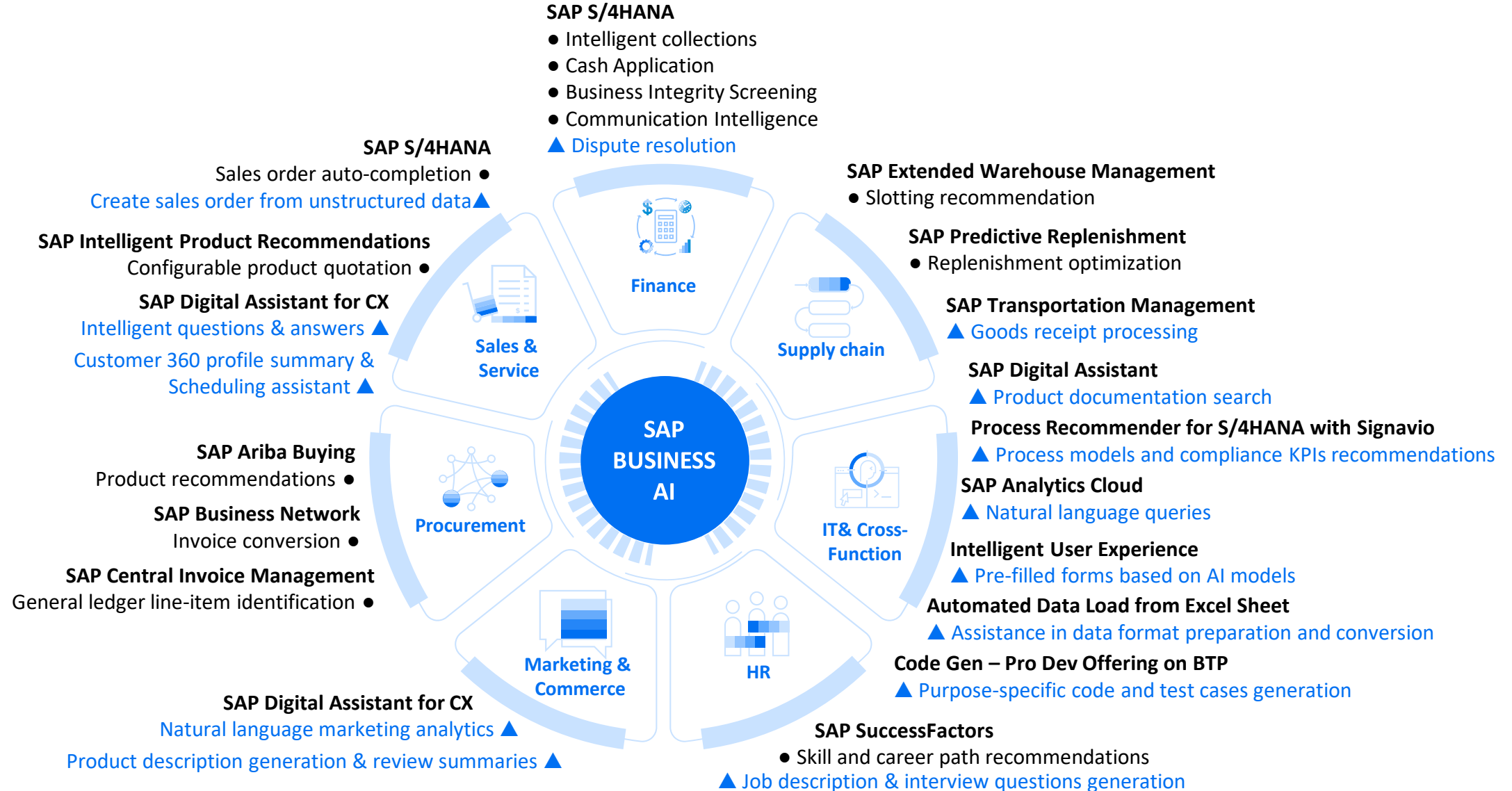


By Series

in tCO2e / Million USD



New AI capabilities

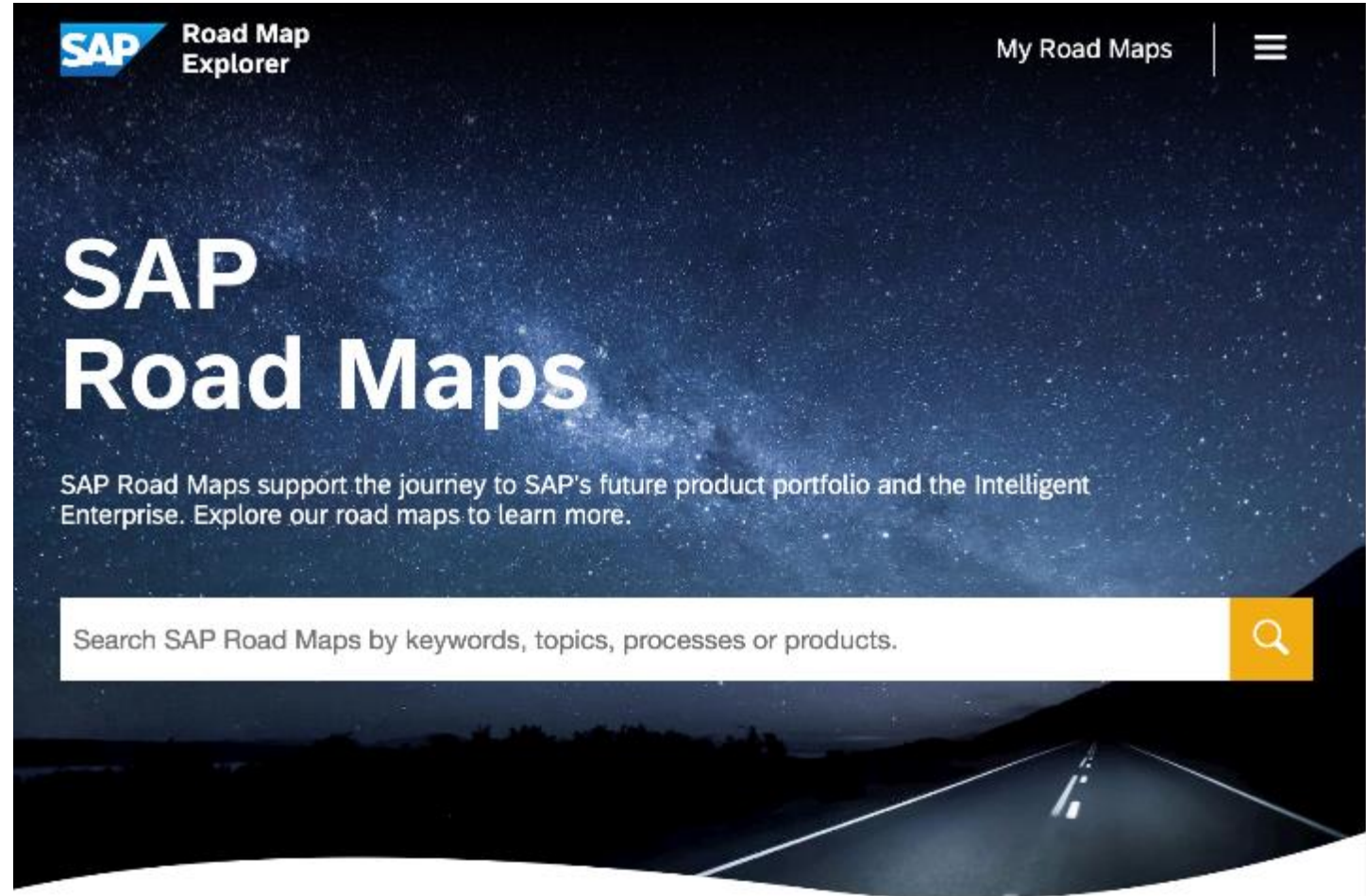


Roadmap for Finance and Accounting

Innovation Never Stops

With twice-yearly releases of innovations, SAP S/4HANA Cloud will continue to deliver better business value and excellence in core finance processes:

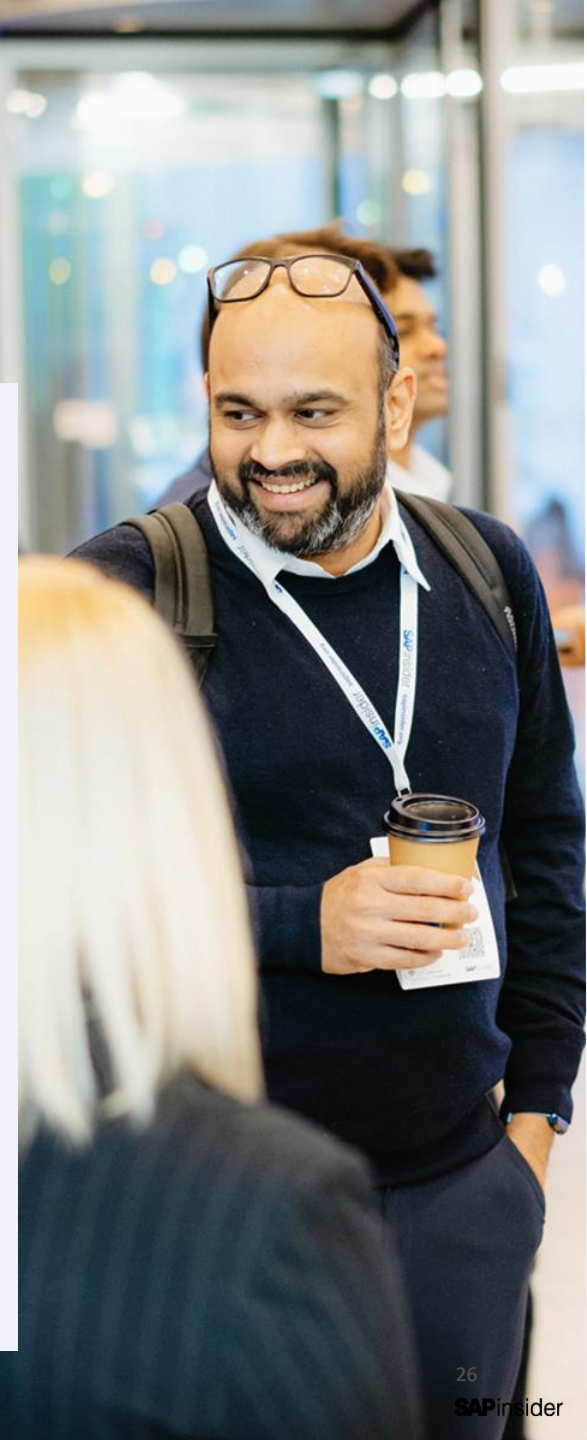
- ✓ **Better visibility** and predictability by incorporating global value-flows into entity and group accounting.
- ✓ **Hyper-automation** with autonomous processes or AI-optimized human interaction along the record-to-report process.
- ✓ **Support** for organizational changes, including accounting impact modeling.



View recent and upcoming innovations in the [SAP Road Map Explorer](#).

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GROW with SAP S/4HANA Cloud, public edition | Package Portfolio

Provide compelling S/4HANA Cloud, public edition offerings that reflect the different customer profiles:

SAP S/4HANA Cloud, Public Edition, base

Mid/lower, mid-market customers at lower price point/emerging economies



SAP S/4HANA Cloud | Public Edition, base



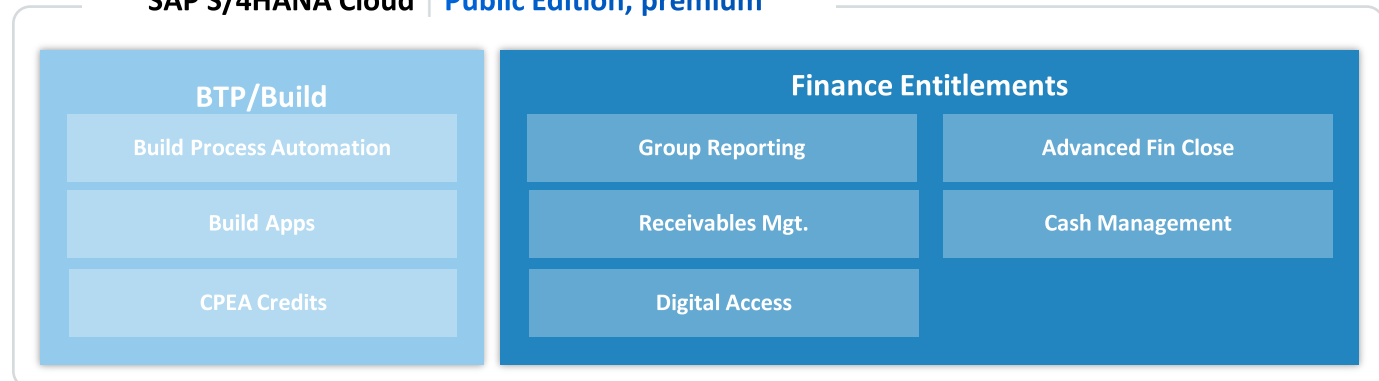
OR

SAP S/4HANA Cloud, Public Edition, premium

Mid/upper, mid-market and large enterprises customers seeing the value of enhanced finance capabilities



SAP S/4HANA Cloud | Public Edition, premium

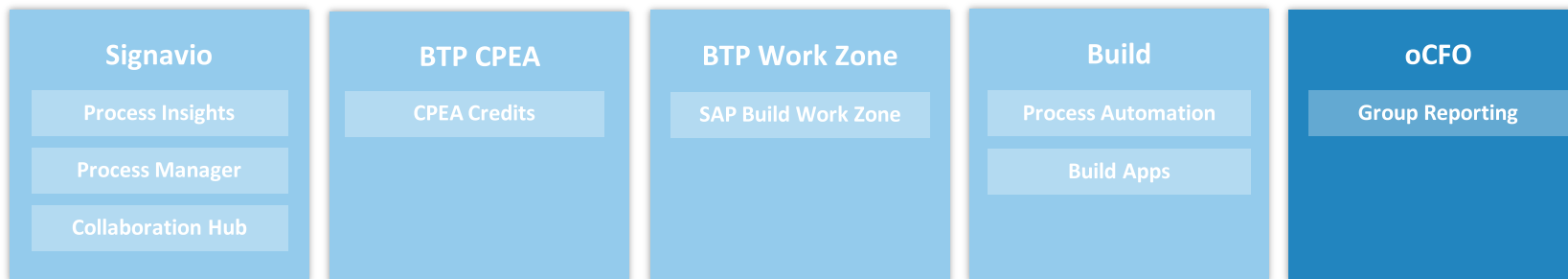


RISE with SAP S/4HANA Cloud, private edition | Package Portfolio

RISE with SAP S/4HANA Cloud, private edition, **base**



RISE with SAP S/4HANA Cloud, private edition, **premium**

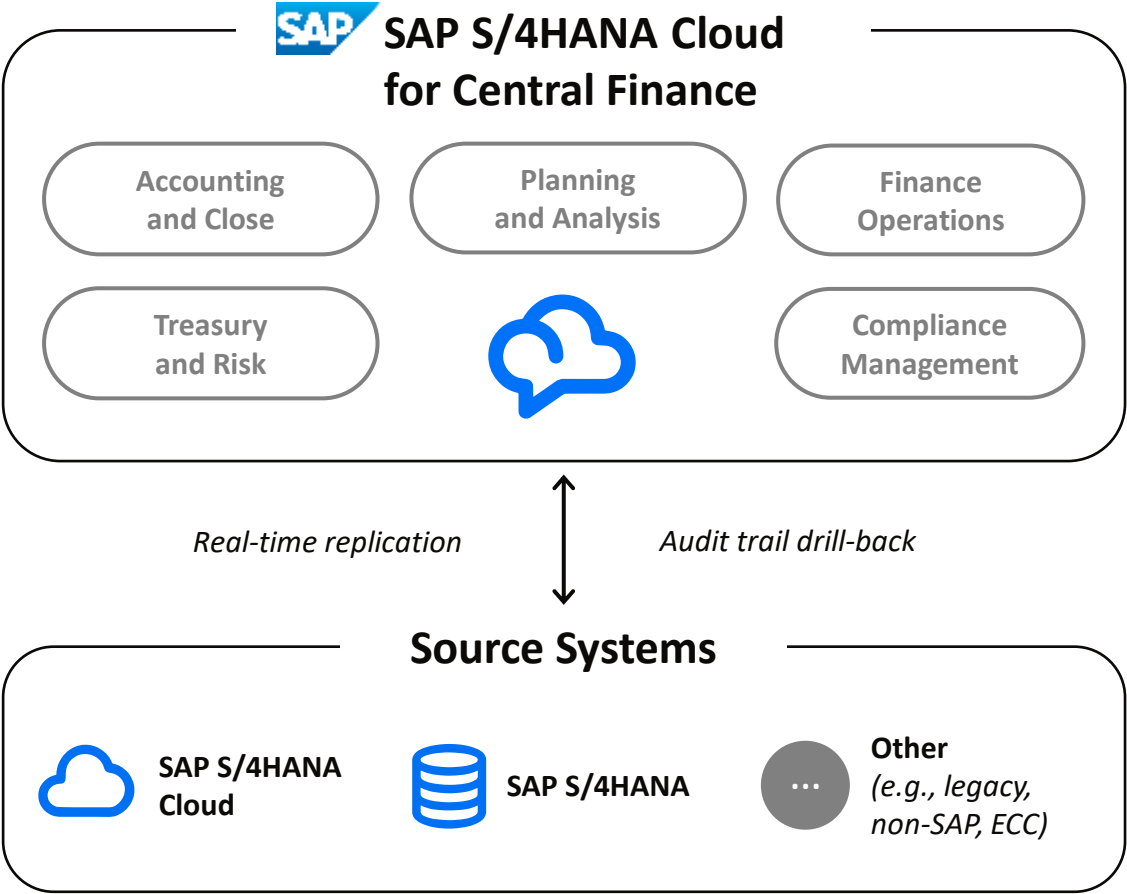


RISE with SAP S/4HANA Cloud, private edition, **premium plus**



Holistic View in Multi-System Landscape with Central Finance

The *non-disruptive* step towards SAP S/4HANA Finance



Advanced Segment, Entity, and Group Reporting

- All documents from source systems available in the Universal Journal in Central Finance in real-time
- Integrated financial data on the most granular level
- Consistent internal and external reporting

Scalable Local and Central Process Execution

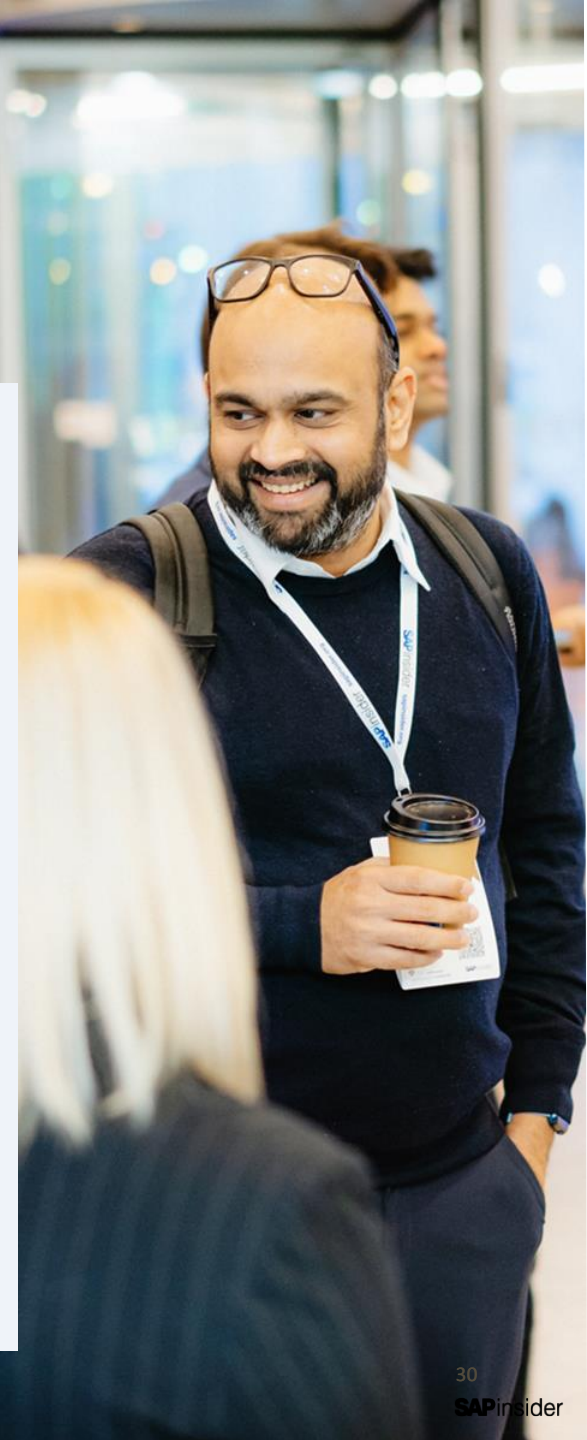
- Reduce costs and increase efficiency by centralizing financial processes
- Minimize manual and re-deploy labor to value-added activities by higher degree of automation
- Access to latest technology innovations for operational excellency at all times

Transformational Platform for the Digital Enterprise

- Future-proof harmonized data model
- Possible to keep multi pack-end environment (SAP and non-SAP)
- Zero-touch Finance, exception-based finance management

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Our Vision for Finance

SAP's Modern Finance Platform enables every organization and every industry to become a network of intelligent, sustainable enterprises.

Increase agility to drive growth

Optimize financial processes with cost-saving automation, and use insights to maximize business performance and scale effectively.



- Augmented business steering along the value chain
- Streamline entity and group close
- Intelligent automation embedded in processes
- Support centralized financial operations and reporting

Boost financial resilience

Respond quickly and effectively to business challenges and growth opportunities.



- Predictive insights into anomalies and potential risks
- Holistic tax & trade management
- Control working capital and financial risk
- Optimize strategy to tackle inflation

Prioritize sustainable outcomes

Proactively manage risk and compliance while uniting carbon and financial accounting.



- Report financial results including sustainability impact
- Green Journal for Carbon Accounting
- Manage sustainability risks, policies and standards
- Carbon trading

Wrap up

Most **powerful finance suite** from the trusted market leader

Includes **additional finance capabilities** in premium packages

Highest coverage for language and country specific regulatory requirements

Industry best-practices built-in

Modular add-ons for extended finance scenarios



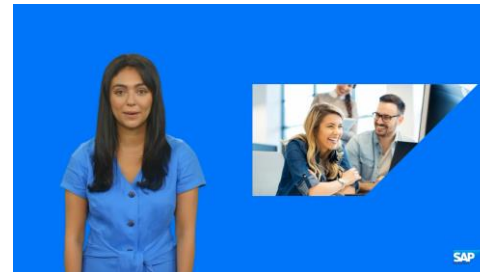
Where to Find More Information

Solution Overview

	Accounting and financial close Automate and streamline financial close – from reconciliation and control to closing and reporting.
	<ul style="list-style-type: none">Streamline financial close processFull integration to financial consolidationReduce volatility and volatility of closeSeamless dataCompliance to global standardsStreamline reporting
	Consolidate Streamline financial consolidation and close process by linking companies and group reporting.
	Automate Customize close with specific sub-processes to lower governance and close costs, drive efficiency and gain transparency.
	Comply Efficient financial reporting and compliance with global standards, simplify ERP legacy systems.
	Car products: SAP S/4HANA Financial Reporting 2
	Car products: SAP S/4HANA Cloud for advanced financial closing 1
	Car products: SAP S/4HANA Cloud for advanced financial closing 1
	Car products: SAP S/4HANA Cloud for advanced financial closing 1

Website: [Financial Management](#)

User Experience



Video: [Why Finance Teams love S/4HANA Cloud](#)

SAP Communities:

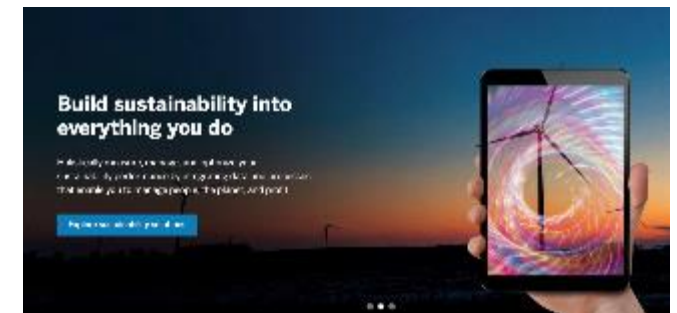
[Financial Closing](#)

[Document and Reporting Compliance](#)

Additional Resources



Website: [AI in Finance](#)



Website: [Explore Sustainability Solutions](#)

Key Points to Take Home

- ✓ SAP solution portfolio for finance and risks supports companies to proactively adjust or adopt new business models (agility), to cope with changing conditions (resilience) and to proactively manage carbon compliance (sustainability)
- ✓ Finance departments benefit from finance entitlements in SAP S/4HANA Cloud, enterprise management license
- ✓ SAP will leverage AI to further automate financial process



Thank You! Questions?

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Please remember to complete
your session evaluation.

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