



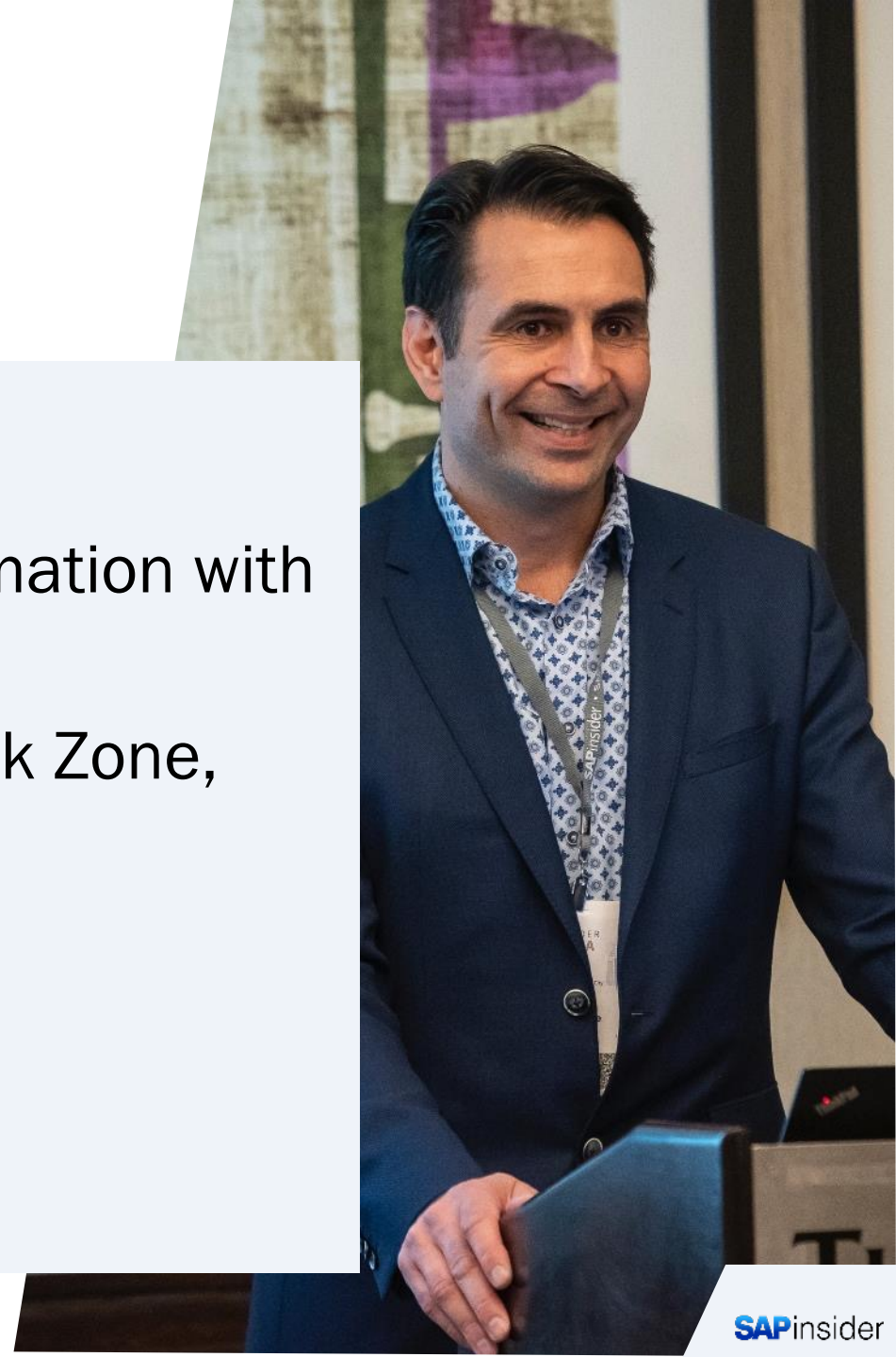
Understand the Potential of SAP Build Apps and SAP Build Work Zone

Vanessa Micelli-Schmidt, Chief Product Manager SAP Build, SAP

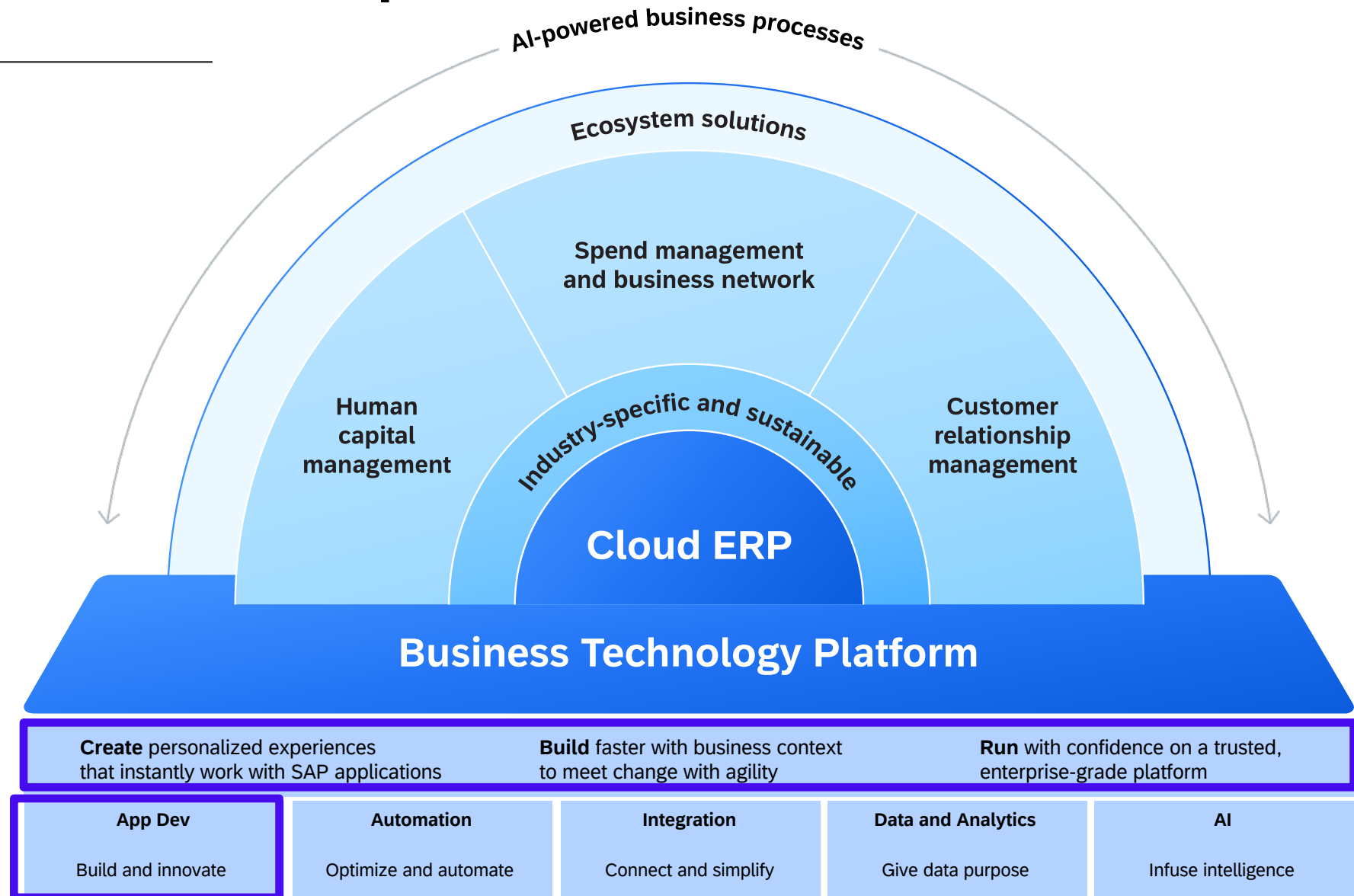
SAPinsider
2023

Agenda

- How to speed up your transformation with low-code tools
- Overview SAP Build : Apps, Work Zone, Process Automation
- SAP Build interplay
- Wrap up



SAP BTP: Foundation of the Intelligent Sustainable Enterprise



Why low-code?

Harness all resources to drive your transformation

Limited development resources

Shortage of developers will exceed

4,000,000
by 2025

Source: IDC Market Perspective: Quantifying the Worldwide Shortage of Full-Time Developers, #US48223621, September 2021

Low-code usage is already prevalent

66% of companies will use low-code to empower developers outside of IT by the end of 2023

Base: 2,452 Global Developers;
Source: Forrester 2022 Developer Survey, June 2022

Developers are embracing low-code

From 2022-2027 the share of low-code and no-code developers will **double**

Source: IDC Market Analysis Perspective: Worldwide Modern and Edge Application Development and Developer Trends, #US48601522, September 2022

Professional developer

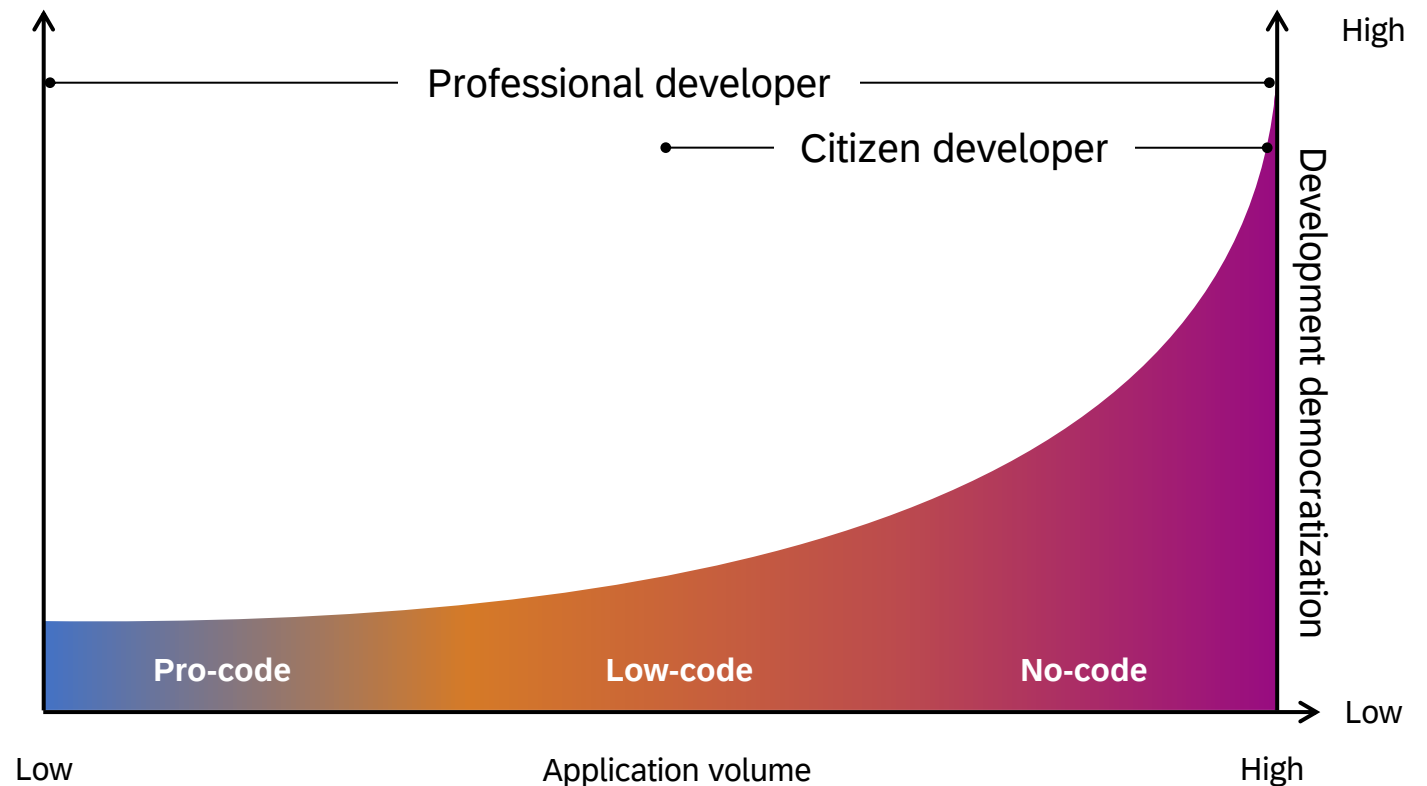
- Uses tools of choice to create cloud native applications and reusable services
- Designs, develops, deploys, tests, and hands over to production
- Understands the concept of a development lifecycle, testing, and versioning
- Ensures governance and security

Citizen developer

- Creates low-code/no-code assets and customizations with close links to business contexts
- Learns through citizen development education and does not necessarily know about testing, go-live, versioning, lifecycle management
- Ensures governance and security through IT-sanctioned tools and platform-supported processes

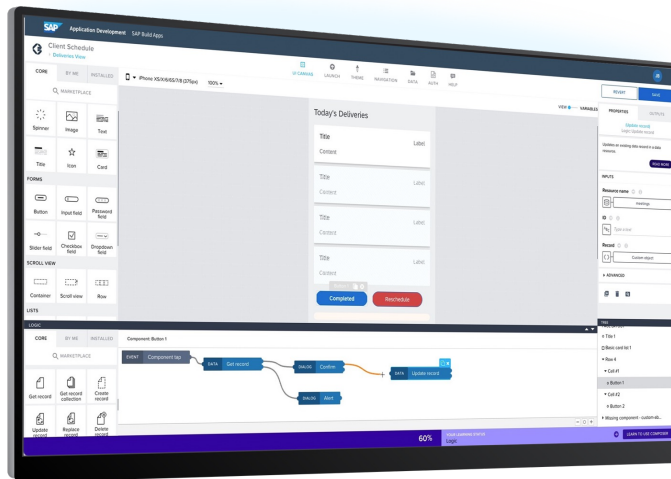
Speed up your transformation

Meet the growing application need by scaling development by empowering more employees

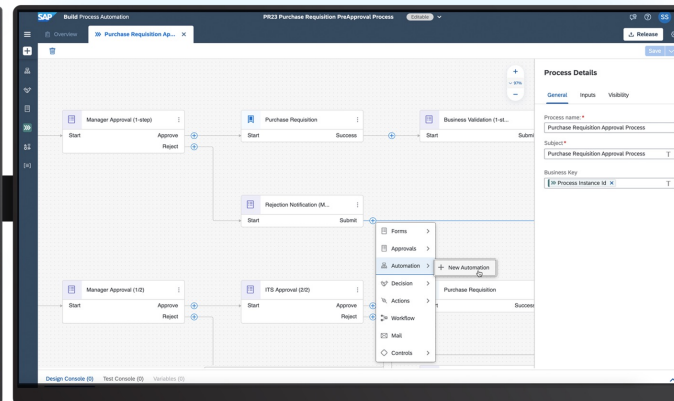


Overview SAP Build

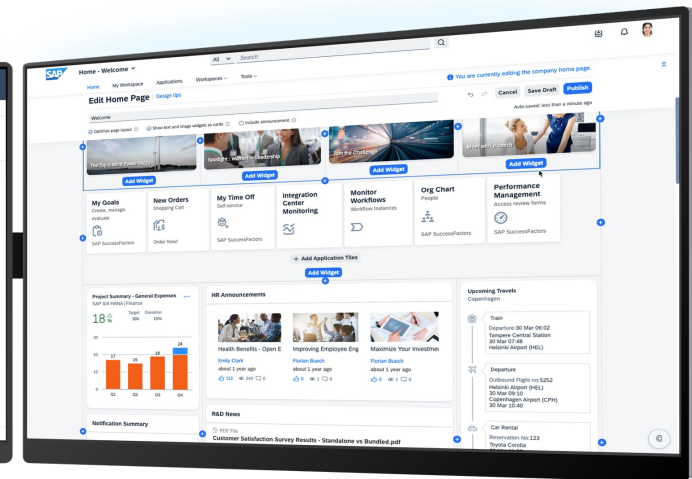
SAP Build



SAP Build Apps



SAP Build Process Automation



SAP Build Work Zone

Build Visually
Integrate Seamlessly
Collaborate in Fusion Teams

SAP Business Technology Platform

The lobby area of SAP Build facilitates fusion development

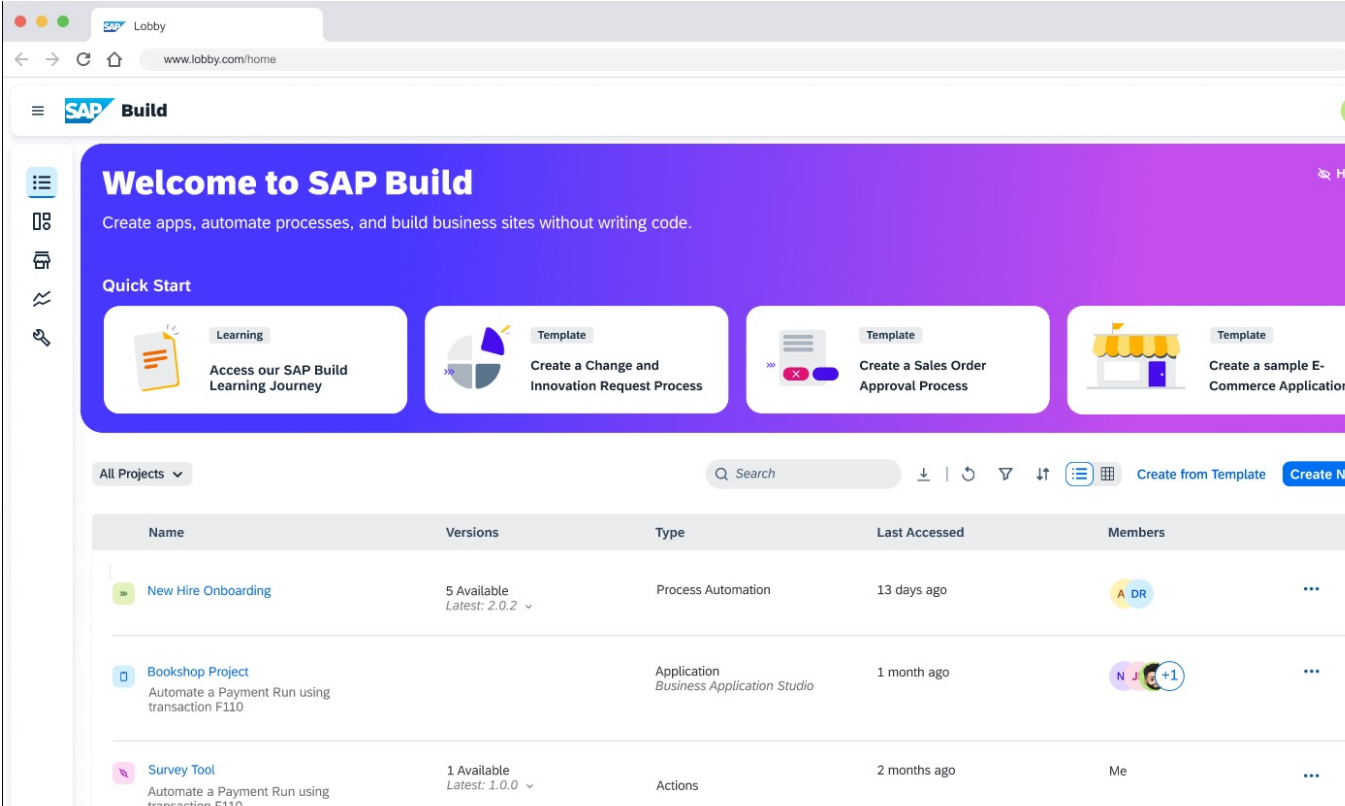
The SAP Build lobby is the **entry point for all citizen and professional developers** building on SAP Business Technology Platform (SAP BTP).

Unified lobby for app composability

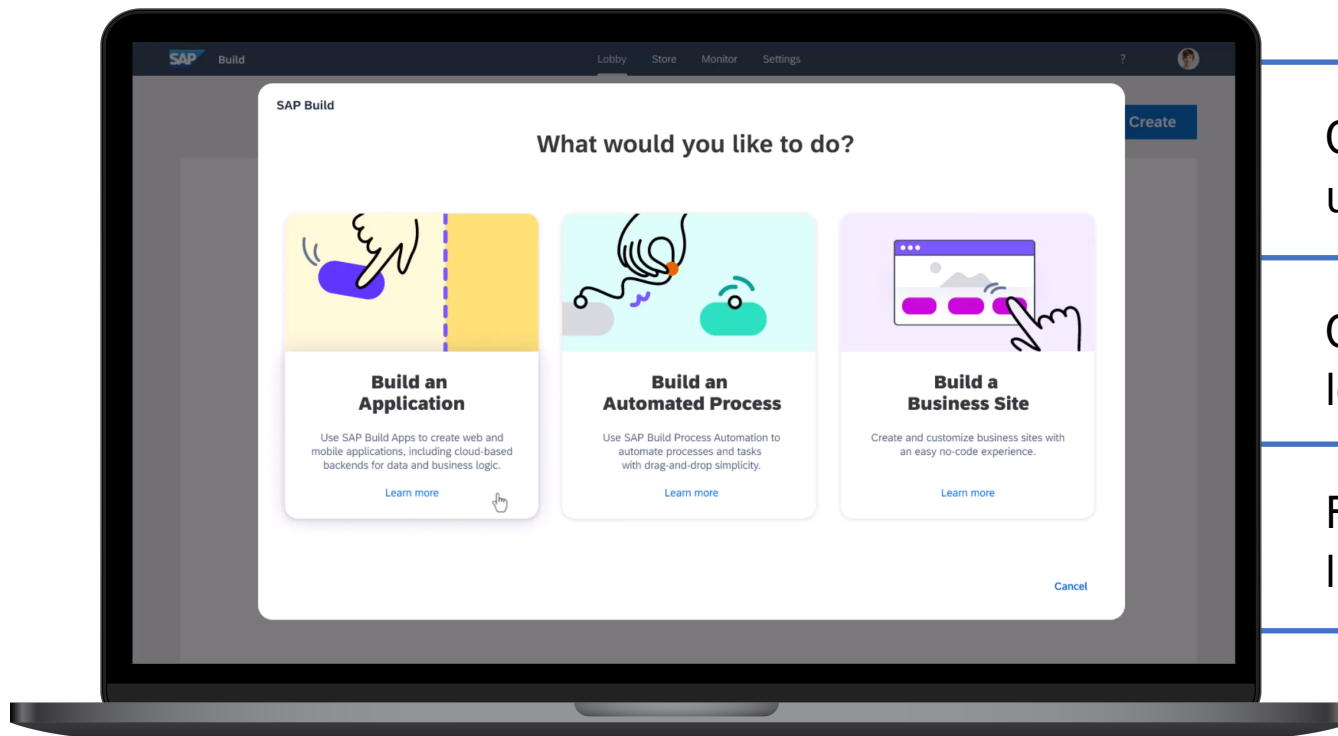
Consume components created with pro-code solutions in SAP Build Apps, SAP Build Process Automation solution, and SAP Build Work Zone.

View and manage applications pipeline status.

View and manage projects source-code activities.



Build and customize enterprise applications visually



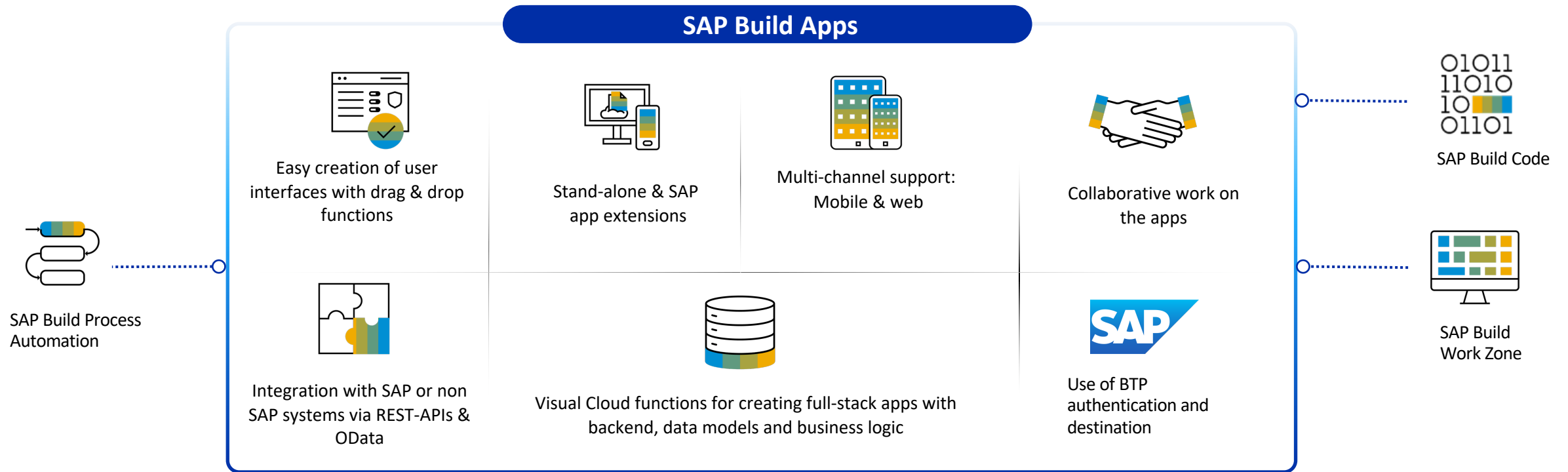
Create beautiful mobile and web user interfaces without coding

Create data models and business logic visually

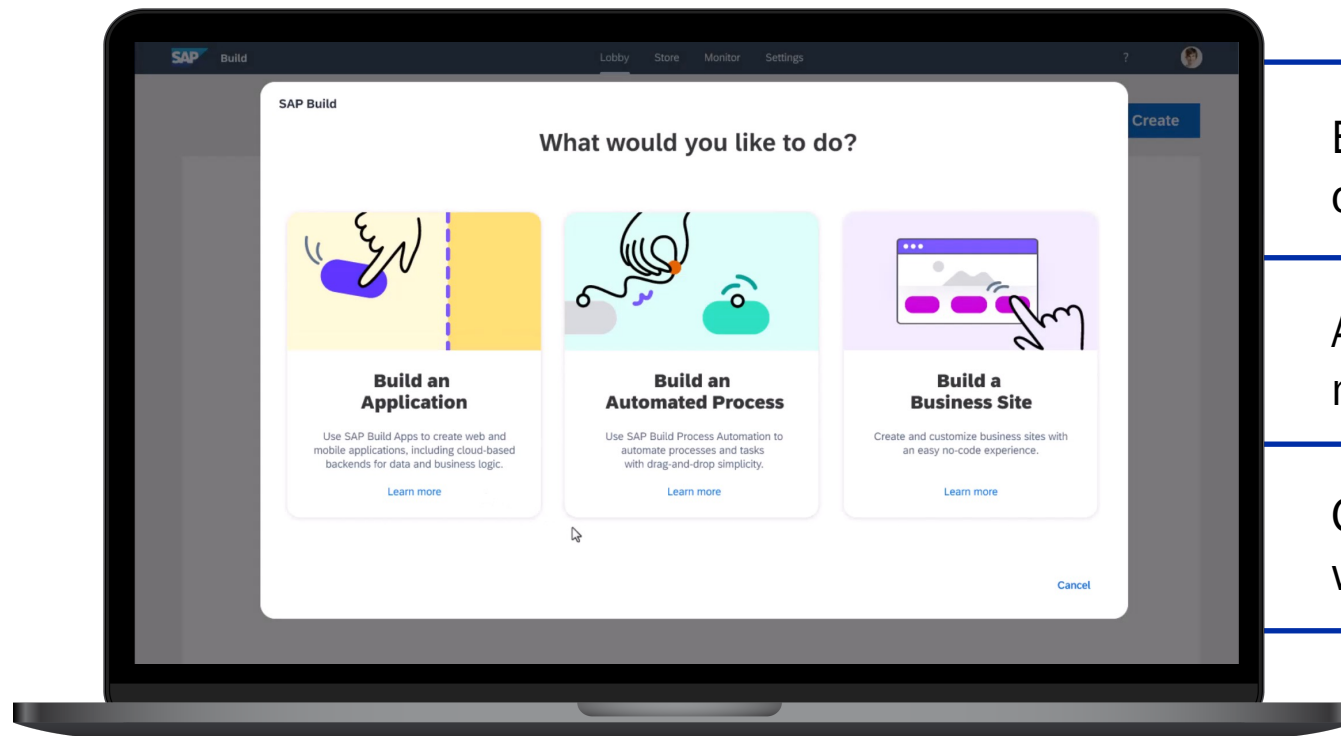
Foster fusion team development with lifecycle management & governance

SAP Build Apps

Key capabilities of SAP Build Apps



Simplify process automation



Build with ease using visual drag-and-drop tools

Automate faster with workflow management, RPA, and AI capabilities

Get started with 1,300+ industry specific workflows and automation components

SAP Build Process Automation

Key capabilities of SAP Build Process Automation

Integration, process insights
and sentiments



SAP and non-SAP
integration



Business process
transformation



Experience
management

SAP Build Process Automation



Processes and
workflows



Forms and
multistep approvals



Task
automation



Unified launchpad
and task center



Business rules
and decisions



Prebuilt
content



Document
understanding



Process visibility
and flexibility



SAP Build Work Zone



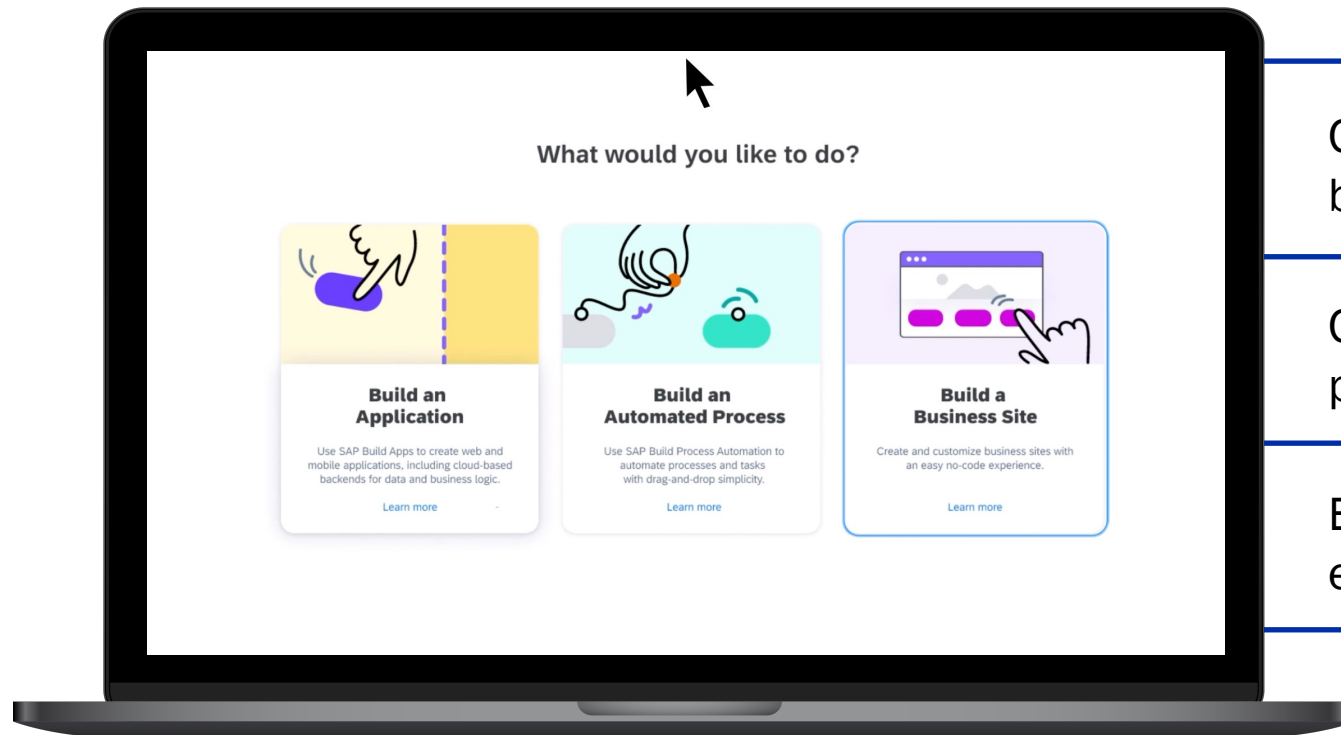
SAP Build Apps



SAP Build Code

100s of pre-built
processes and automations

Design business sites intuitively



Create personalized and engaging business sites

Connect enterprise apps with pre-built integration cards

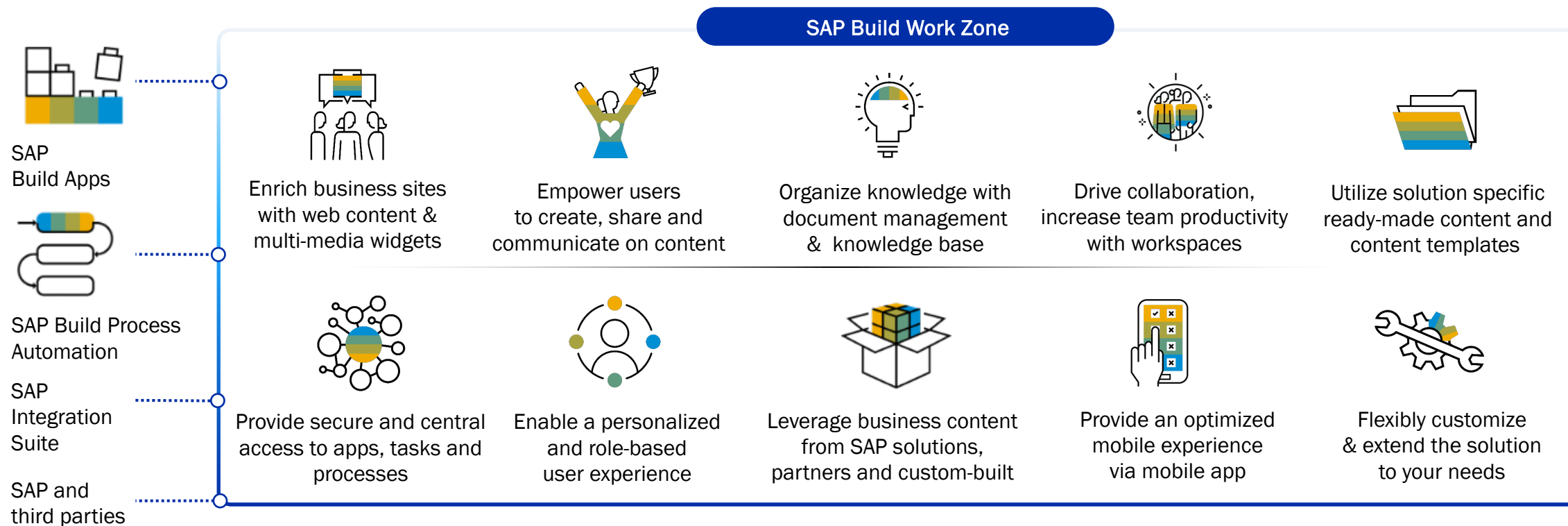
Enhance team productivity with guided experiences and knowledge sharing

SAP Build Work Zone

Key capabilities of SAP Build Work Zone



Advanced Edition



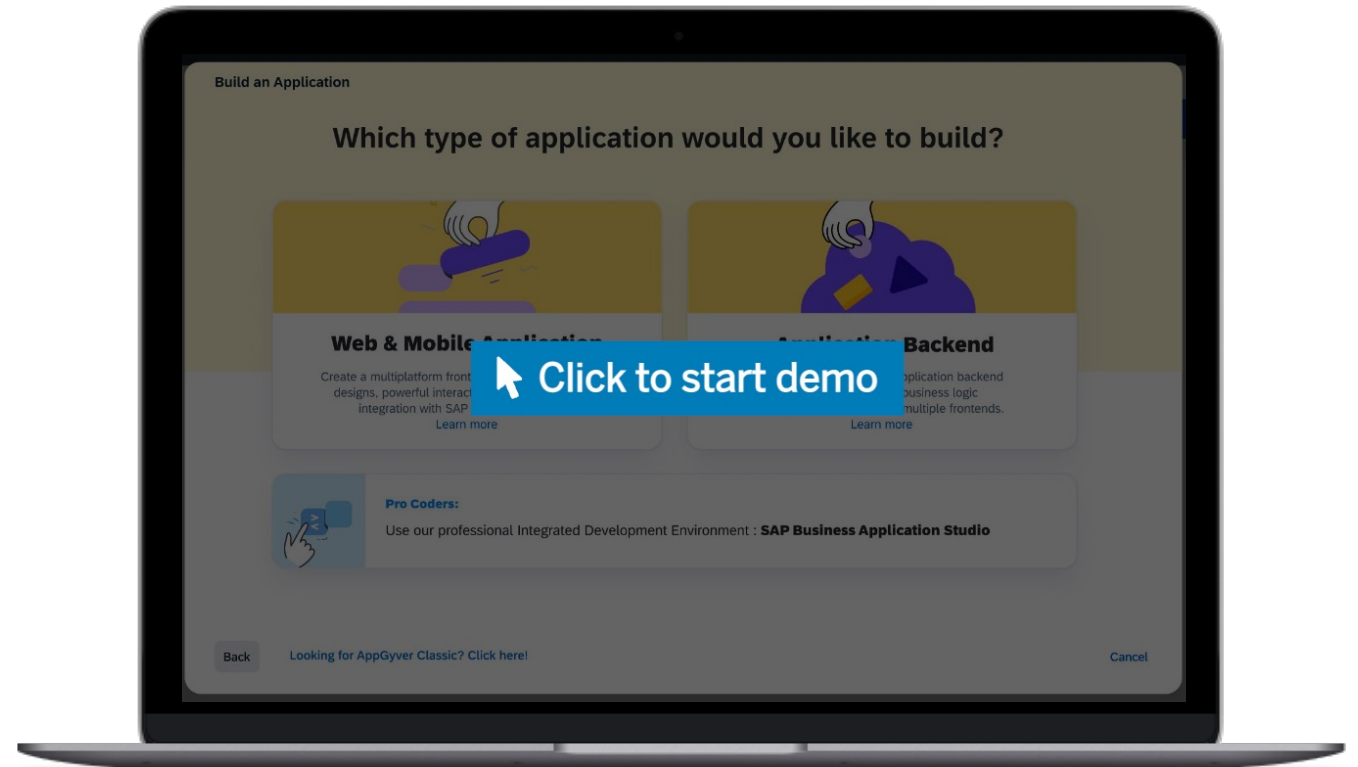
Standard Edition

SAP Build Apps

SAP Build Apps Demo

See how you can quickly build quality apps with absolutely zero coding required.

Click to check the [demo](#) yourself



Customer stories

Pif Paf Alimentos, Ernst & Young, Qualtrics



Extend business processes with mobile apps

Challenge:

Manual tasks and error prone procedures resulting in inefficient data gathering, poor user experience and poor business results

Solution:

Empower users with the tools to take actions on site and gather the right information to improve processes and business results.

Example:

Pif Paf built a mobile solution to help their field technicians to execute maintenance work at their production plants.

[Read the customer story](#)



Innovate securely in a collaborative and reliable platform

Challenge:

Create a mobile first and user-friendly user interface to foster engagement and adoption quickly.

Solution:

Build beautiful native apps for different platforms leveraging hundreds of ready to use UI, logic and data components.

Example:

EY built ERA, a mobile-first pro-bono app that acts as a conduit to match people with resources during humanitarian crisis.

[Read the customer story](#)



Creating a Better Customer Advocacy Experience

Challenge:

Create a mobile app to encourage customers to join the XM Advocates program and provide easy access to support.

Solution:

Built an app providing excellent user experience for customers while dramatically reducing development costs.

Example:

Qualtrics built a comprehensive and user-friendly customer reference and support app with zero lines of code.

[Read the customer story](#)



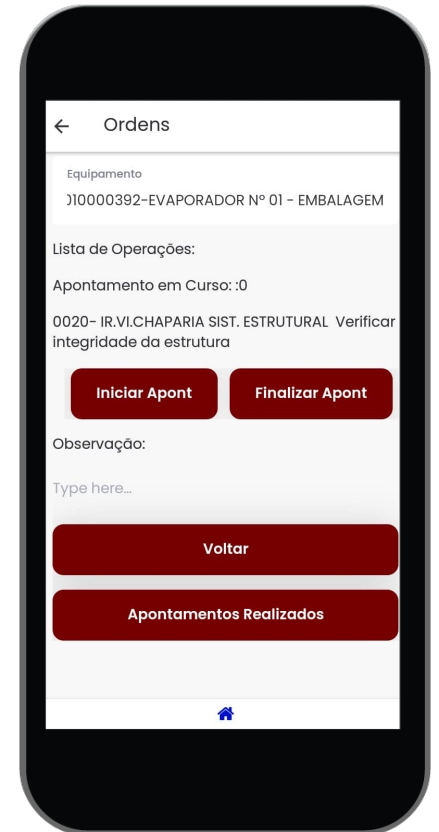
- Manual and error prone paper-based process to support technicians to execute machine maintenance tasks, including detailed service orders data entry.
- Negative impact to sustainability indicators with large amount of paper waste.



- Enterprise-grade app integrated seamlessly with SAP BTP
- Mobile app that provides ERP's list of service orders and allow technicians to enter the data about the executed tasks
- Offline capabilities to save the data locally and synchronize later



- **30%** reduction in maintenance order handling time
- **10%** reduction in paper waste
- **3 weeks** to deploy an app that would certainly take longer without the low code tool



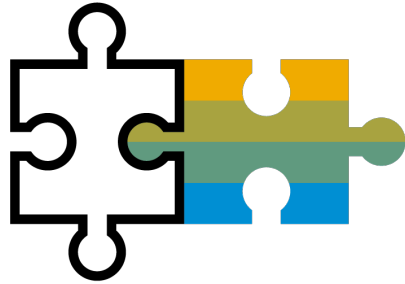
[Read the customer story](#)

SAP Build Work Zone

Facing the reality of a diverse and complex enterprise IT landscape



various **systems**
and **repositories**



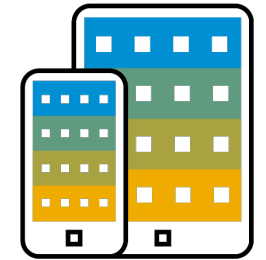
heterogenous
(SAP and third-
party)



various content
types and
UI technologies



hybrid setup
cloud + on premise



multi-channel
(internal,
external, mobile)

Our Vision

Increase **user productivity** by intelligently providing access to
applications, processes, and **information**
anywhere on any device

Vision: modular offering for **central entry point**



¹ see roadmap for planned enhancements

A Modular Offering for the Central Entry Point from SAP

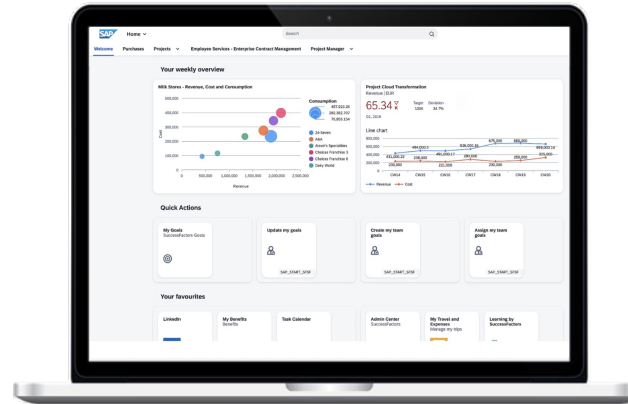
SAP Start



Pre-packaged Entry Point

- Search, to do's & interest cards
- Content from SAP Cloud LoBs (SAP S/4HANA & SAP SuccessFactors for now)
- Zero configuration costs

SAP Build Work Zone *standard edition*



Application Sites

- Central access to SAP cloud, on-prem, custom and 3rd party applications
- Multiple pages, drag/drop page editor & business data visualization cards
- Custom branding and extensions

SAP Build Work Zone *advanced edition*



Business Sites

- Optimize business processes with employees, partners, customers & suppliers
- Pre-packaged line-of-business workspaces & guided experiences
- Content management, knowledge management, Q&A, ideas, polls

SAP Start: Roadmap

Generally available (GA) since Aug 27th, 2023, for selected customers

Customers with a GROW or RISE SAP S/4HANA Cloud, public edition, subscription

Customers with a SAP Build Work Zone, standard edition, subscription

Further customer rollout in Q4 2023

All customers with a subscription for at least two SAP cloud business solutions integrated with SAP Start

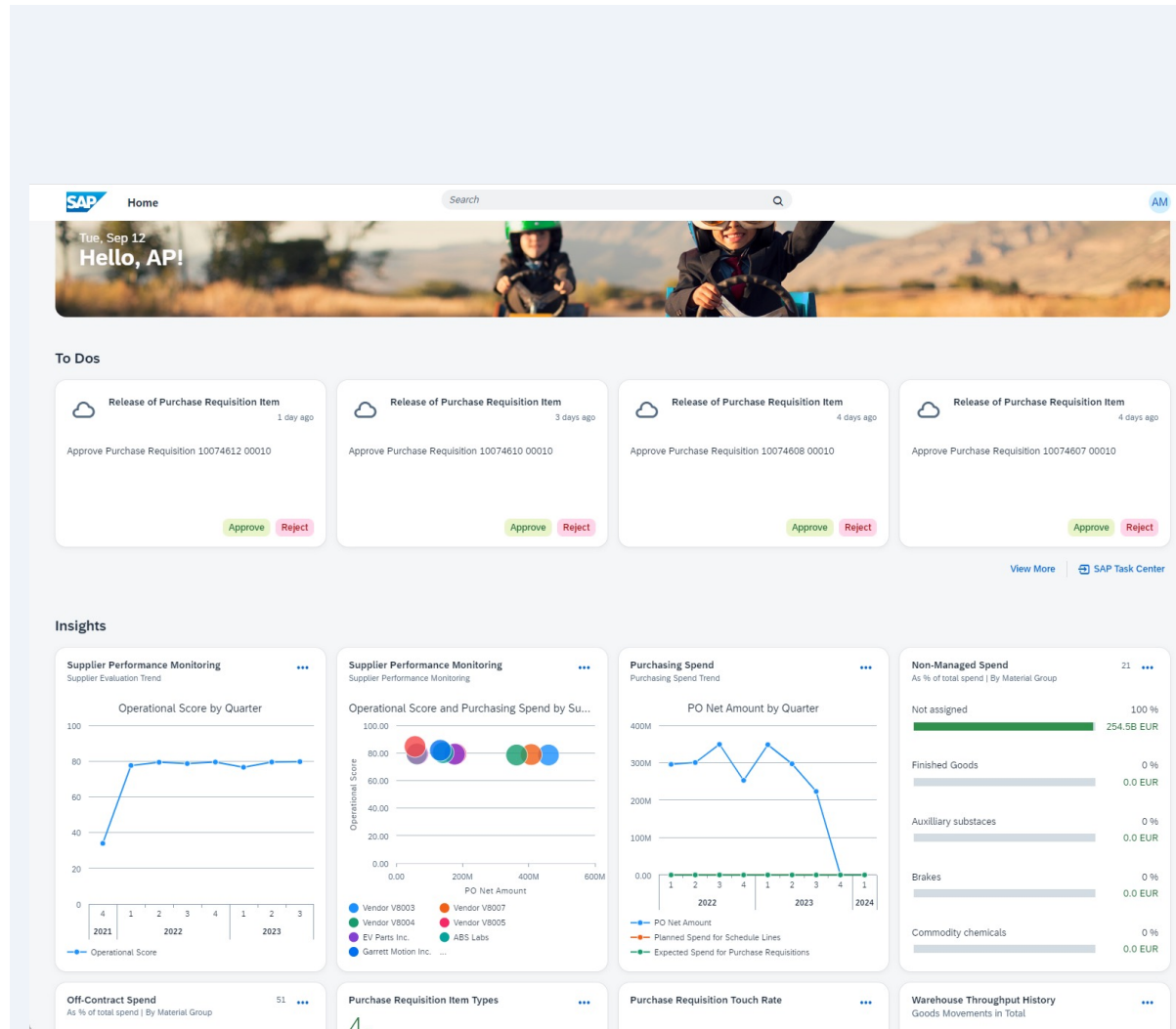
Roadmap

Fieldglass content planned for Q4/2023

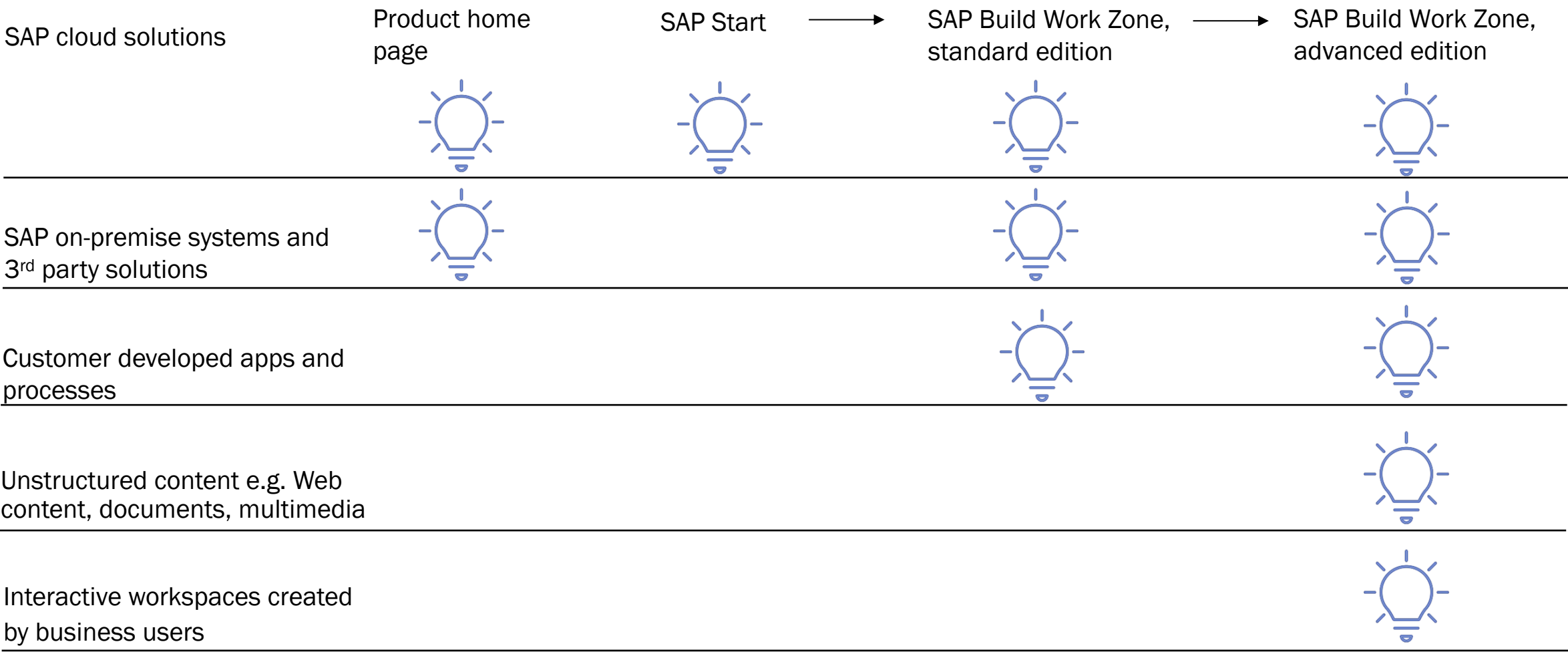
SAP S/4HANA Cloud, private edition, planned for Q1/2024

All other major SAP Cloud business solutions (CX, Ariba, Concur) will add content to SAP Start over their next releases

See [SAP roadmap explorer](#) for details



Best practice: choosing the right solution for your business

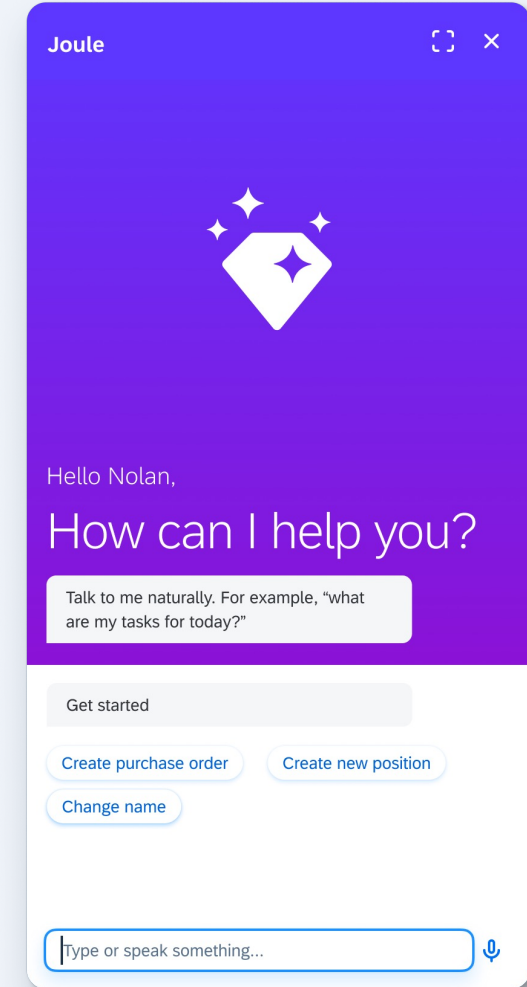


AI in SAP Build Solutions

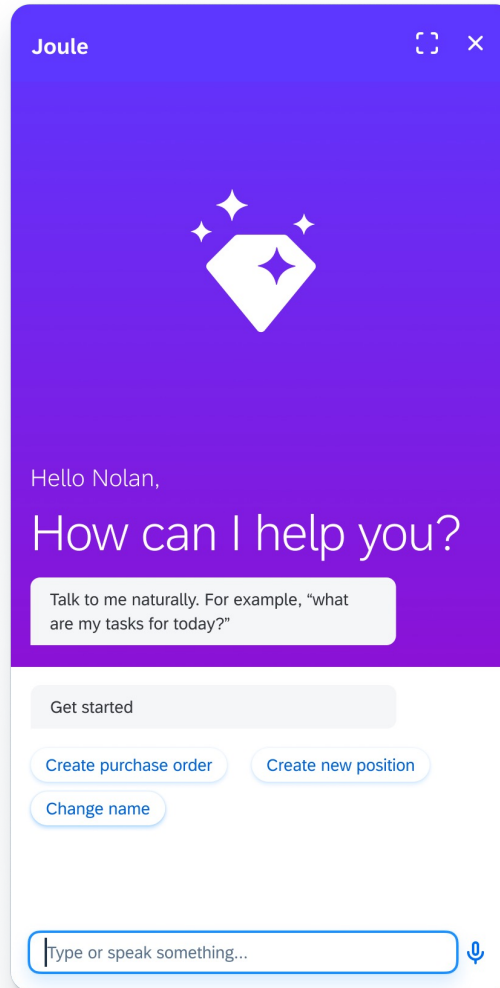
Joule – SAP's AI copilot understanding your business

- **Use** natural language to interact with your SAP Applications in one out of the box unified experience
- **Get** relevant responses, tailored to the context of your role and business process
- **Leverage** the power of Generative AI while maintaining data privacy and control

Note: planned availability in SAP business application at different times starting with SuccessFactors and SAP Start in Q4 2023



Joule in your SAP applications



SAP Start

Access SAP SuccessFactors and SAP S/4HANA Cloud, public edition from Joule in SAP Start

SAP SuccessFactors

Give employees and managers an AI assistant that enhances their experience while reducing manual HR efforts

More to come...

Faster work

Streamline tasks with an AI assistant that knows your unique role and acts as your work copilot across SAP applications.

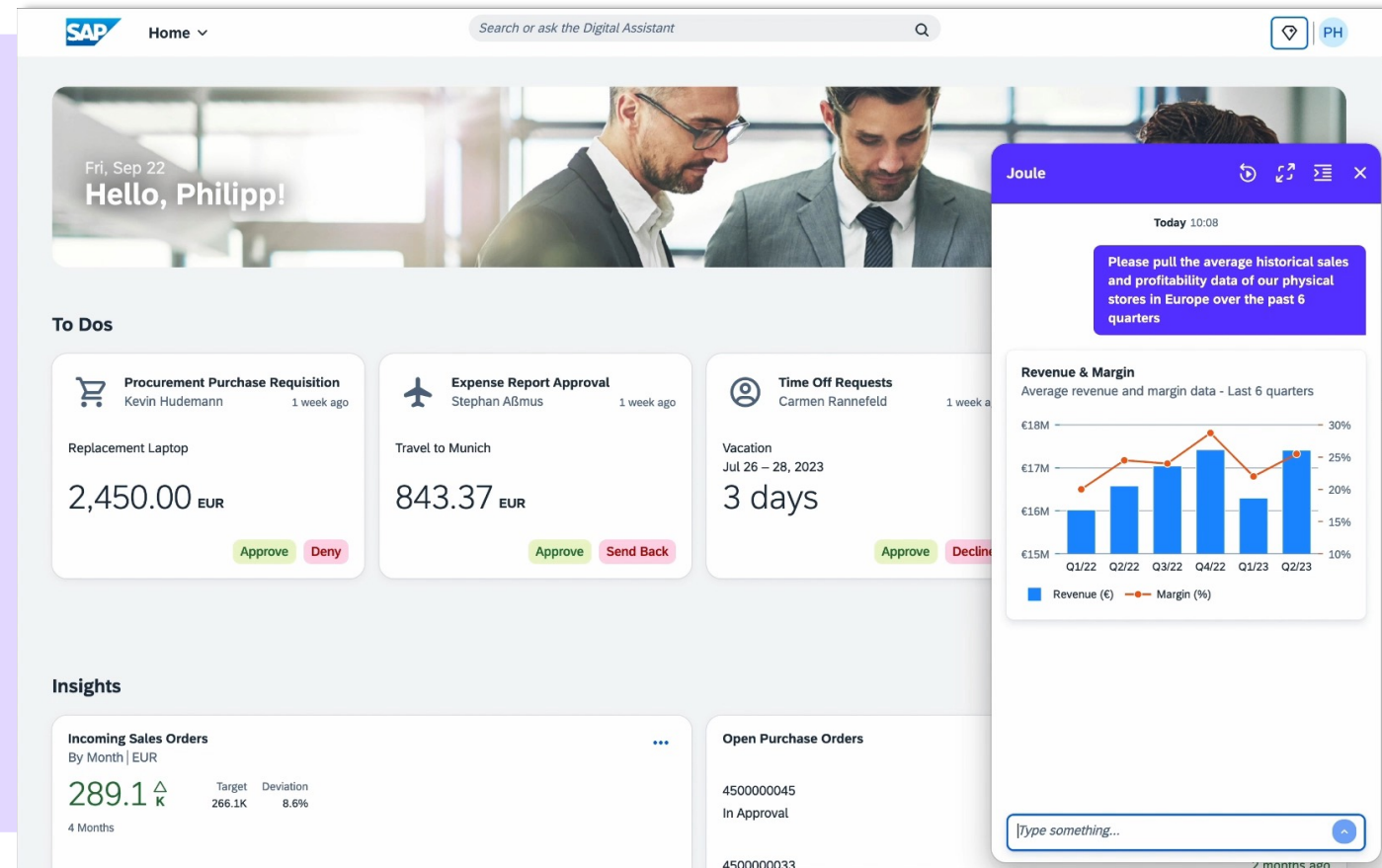
The screenshot displays the SAP Fiori home page for a user named Philipp. The interface includes a top navigation bar with the SAP logo, a 'Home' dropdown, a search bar labeled 'Search or ask the Digital Assistant', and user profile icons. The main content area is divided into several sections:

- Greeting:** 'Fri, Sep 22 Hello, Philipp!' with a background image of two men in business attire.
- To Dos:** A section with three task cards:
 - Procurement Purchase Requisition:** Kevin Hudemann, 1 week ago. Item: Replacement Laptop, Amount: 2,450.00 EUR. Actions: Approve, Deny.
 - Expense Report Approval:** Stephan Aßmus, 1 week ago. Item: Travel to Munich, Amount: 843.37 EUR. Actions: Approve, Send Back.
 - Time Off Requests:** Carmen Rannefeld, 1 week ago. Item: Vacation, Dates: Jul 26 – 28, 2023, Duration: 3 days. Actions: Approve, Decline.
- Insights:** Two summary cards:
 - Incoming Sales Orders:** By Month | EUR. Value: 289.1 K (up arrow). Target: 266.1K, Deviation: 8.6%. Period: 4 Months.
 - Open Purchase Orders:** Value: 4500000045. Status: In Approval. Period: 4500000033, 2 months ago.

Overlaid on the right side is the 'AI assistant' window, which features a purple header with a diamond icon and the text 'Hello Philipp, How can I assist you?'. It includes a text input field with the prompt 'Talk to me naturally. For example, 'Show the weather''. Below the input are buttons for 'Create Position', 'Give Feedback', 'Leave Request', and 'Sales Reporting'. At the bottom, a chat bubble contains the text: 'Please pull the average historical sales and profitability data of our physical stores in Europe over the past 6 quarters'.

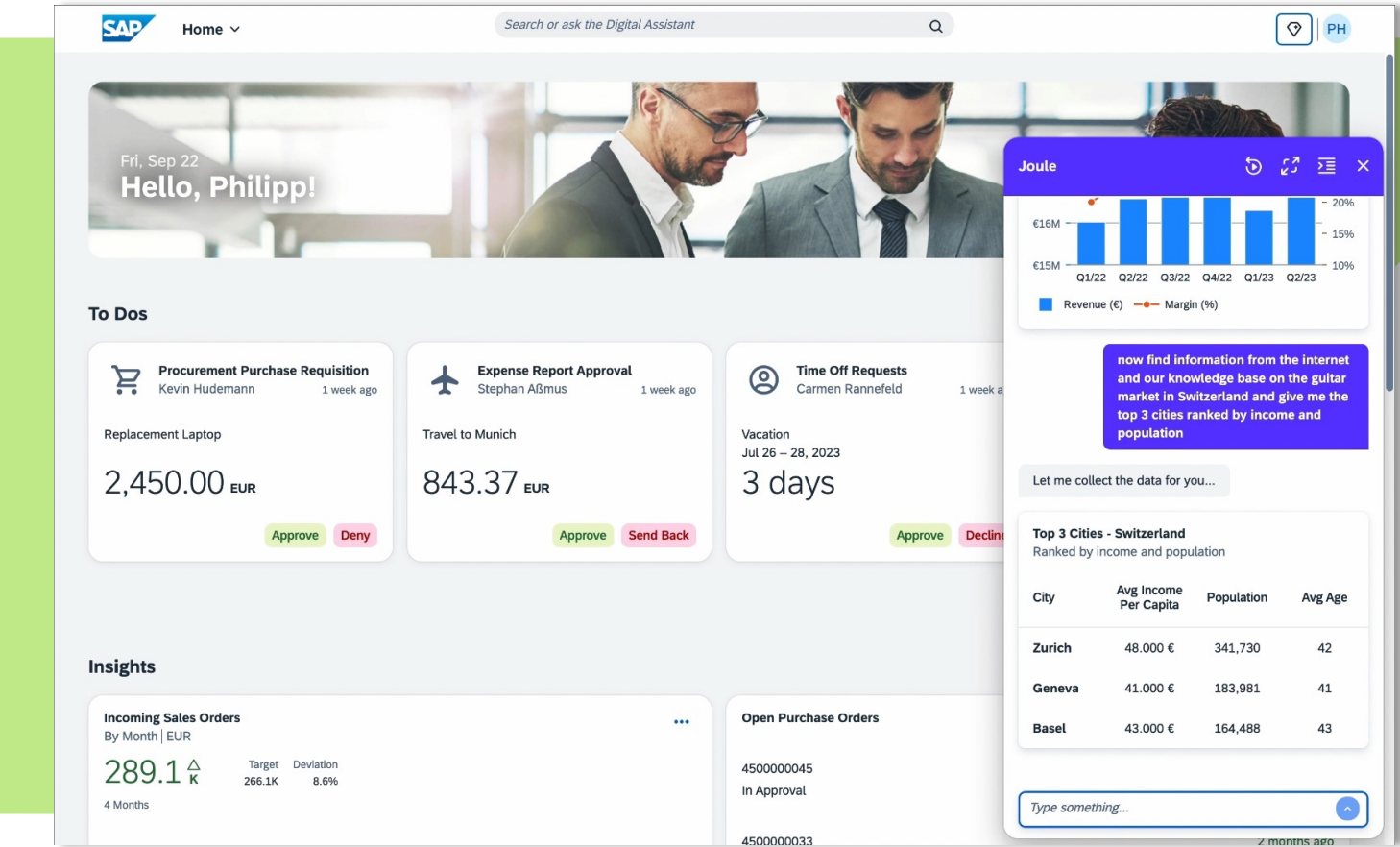
Smarter Insights

Get quick answers and smart insights on-demand, facilitating faster decision-making without bottlenecks.



Better Outcomes

Just ask and get excellent content for job descriptions, coding assistance, and more...



Full Control

Maintain full control over decision-making and your data privacy while accessing generative AI in a safe environment.

The screenshot displays the SAP S/4HANA user interface. At the top, there is a navigation bar with the SAP logo, a 'Home' dropdown, a search bar labeled 'Search or ask the Digital Assistant', and user profile icons. Below the navigation bar is a header image with the date 'Fri, Sep 22' and a personalized greeting 'Hello, Philipp!'. The main content area is divided into two primary sections: 'To Dos' and 'Insights'.

To Dos Section:

- Procurement Purchase Requisition:** Initiated by Kevin Hudemann 1 week ago. Item: Replacement Laptop. Amount: 2,450.00 EUR. Actions: Approve, Deny.
- Expense Report Approval:** Initiated by Stephan Aßmus 1 week ago. Item: Travel to Munich. Amount: 843.37 EUR. Actions: Approve, Send Back.
- Time Off Requests:** Initiated by Carmen Rannefeld 1 week ago. Item: Vacation Jul 26 – 28, 2023. Duration: 3 days. Actions: Approve, Decline.

Insights Section:

- Incoming Sales Orders:** By Month | EUR. Current value: 289.1 K. Target: 266.1K. Deviation: 8.6%. Period: 4 Months.
- Open Purchase Orders:** In Approval. Order numbers: 4500000045, 4500000033.

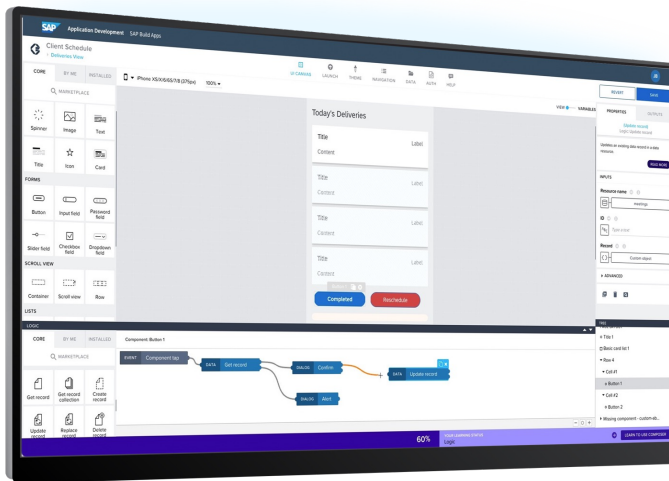
Chat Window (Joule):

The chat window on the right is titled 'Joule' and shows a conversation with a digital assistant. The messages are as follows:

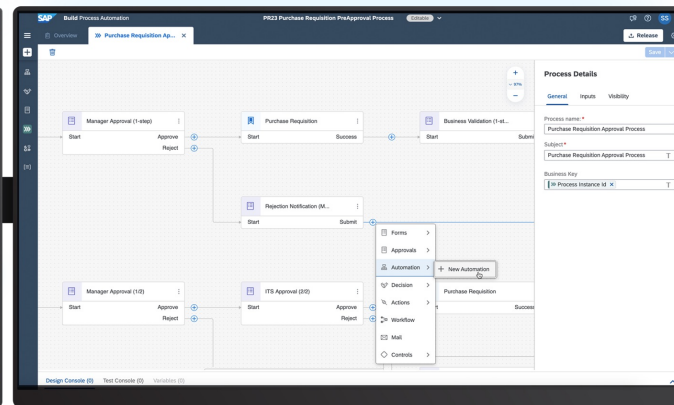
- User: What is the new Location?
- Assistant: Geneva
- User: Okay.
- User: Any other changes?
- Assistant: no
- User: Got it. Would you like the position to be effective starting today?
- Assistant: No, I'll pick a date
- User: Please select the effective date.
- Assistant: 2023-09-26
- User: Here are the details of your new position effective Sep 26, 2023. Would you like to submit for approval?
- Assistant: Key Position Details
- User: Type something...

Wrap up

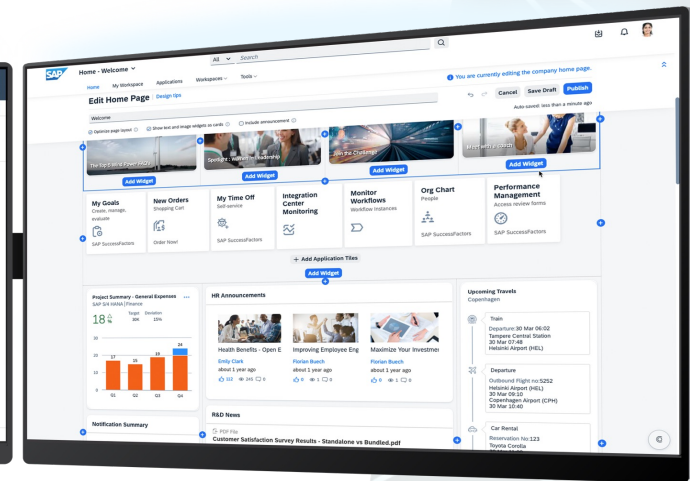
SAP Build – SAP’s Low-Code Solution Offering to Build Applications, Automate Processes, and Create Business Sites



SAP Build Apps



SAP Build Process Automation



SAP Build Work Zone

Build Visually
Integrate Seamlessly
Collaborate in Fusion Teams

Where to Find More Information

- SAPinsider.org
- Sign up to SAP BTP Free Tier and activate Service Boosters
- [SAP Build Apps](#) [SAP Build Process Automation](#) [SAP Build Work Zone](#)
- Learning and get certified
- [Citizen Developer](#), [Certification Exam](#)
- Join our Communities
- [SAP Build Apps](#) [SAP Build Process Automation](#) [SAP Build Work Zone](#)

Key Points to Take Home

- SAP Build is SAP's low-code development platform with SAP Build Apps to create applications and SAP Build Work Zone to create engaging business sites
- SAP Build Apps: The application development environment to design user-centric and feature-rich solutions for web and mobile platforms
- SAP Build Work Zone comes with three editions:
 - SAP Start: The SAP-managed homepage for SAP Cloud solutions to access apps and tasks from connected systems
 - SAP Build Work Zone Standard for your personal productivity
 - SAP Build Work Zone Advanced for team productivity

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your session evaluation.

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