

Turning SAP S/4 HANA into Digital Transformation with the Right Mindset

Henrik Secher Jarlskov, Gavdi

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In This Session

- Identify the key aspects that prevents value realization in SAP S/4 HANA transitions
- Challenge the approach to SAP S/4 HANA and the mindset around it
- Contextualize the tools and platforms to support a stronger transformation
- Discover the real transformation potential of SAP S/4 HANA in the long term

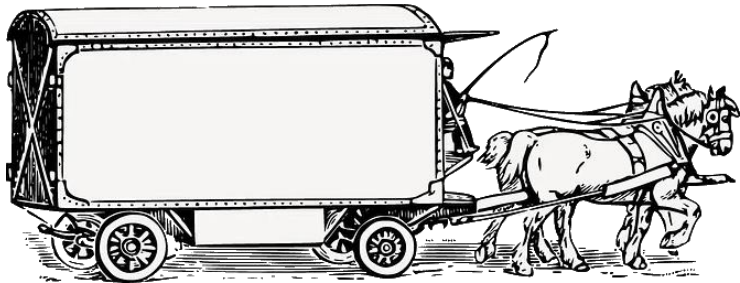
Turning SAP S/4 HANA into Digital Transformation with the right Mindset

- The Expectations of SAP S/4 HANA
- The Failed Value Realization
- The Core Issue
- Changing the Premise
- The Tools of Real Change
- The Impact of Mindset
- Wrap-Up

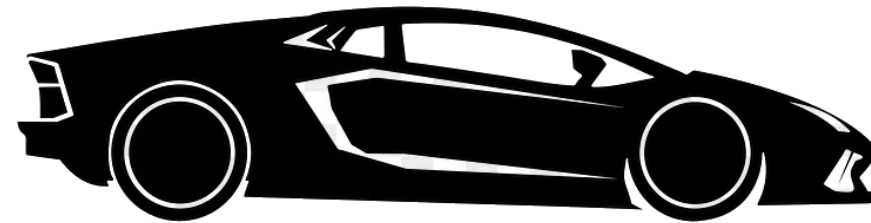


The Expectations of SAP S/4 HANA

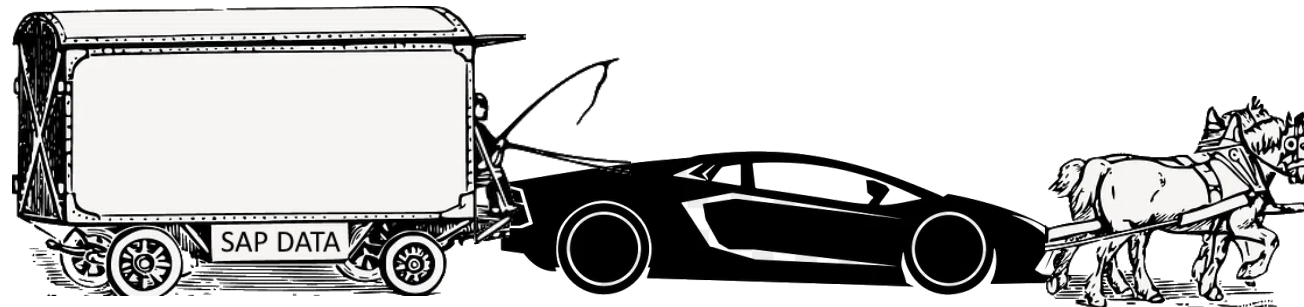
*The True Impact
of the massive
investment*



The Classic ECC



The Modern SAP S/4 HANA

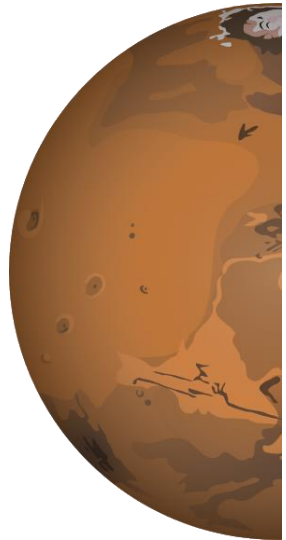


A Hybrid Mix of SAP S/4 HANA and SAP ECC

The Failed Value Realization

*Taking full
investments without
getting the return*

The Worst of Both Worlds



High Upgrade Cost



Same User Experience



High Maintenance Cost



Low Change Agility

High Upgrade Speed



Massive Investment in UX



Clean Core Enablement



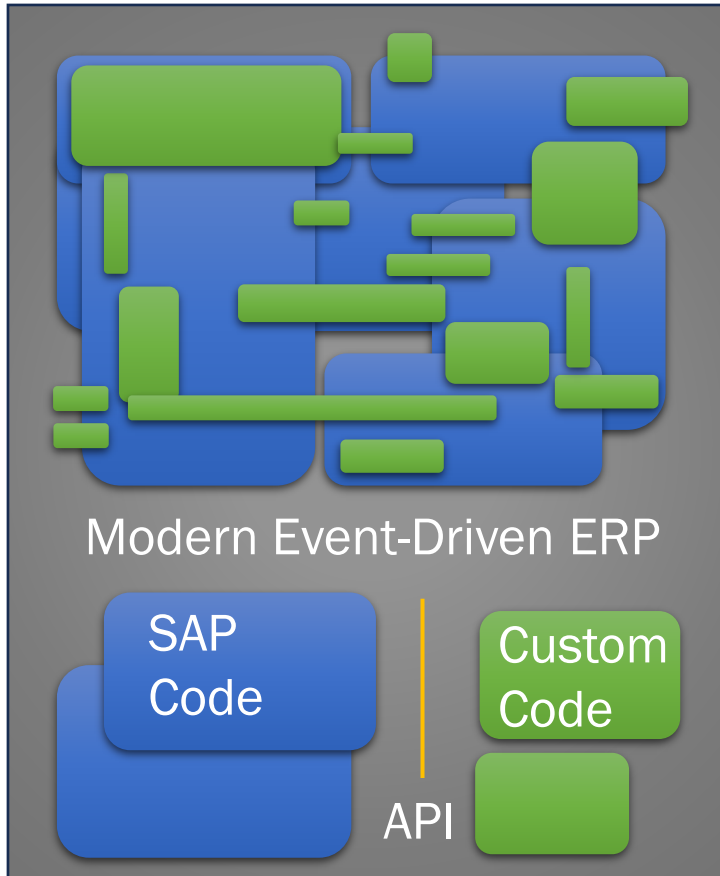
Flexibility in Change



The Core Issues

*The foundation of
Stability and Agility*

Managing the Code



Making Changes



Improving Processes



The Core Issues

Business Solution



Off-the-Shelf
No Differentiation
Cost of Integration

Business Platform



Extend & Adapt
Differentiation & Competitive
Cost of Maintenance

The Core Issues

*Daring to change
the standard?*

If you build it ...



You need to understand
and support the business
and build something great
... and they might come!

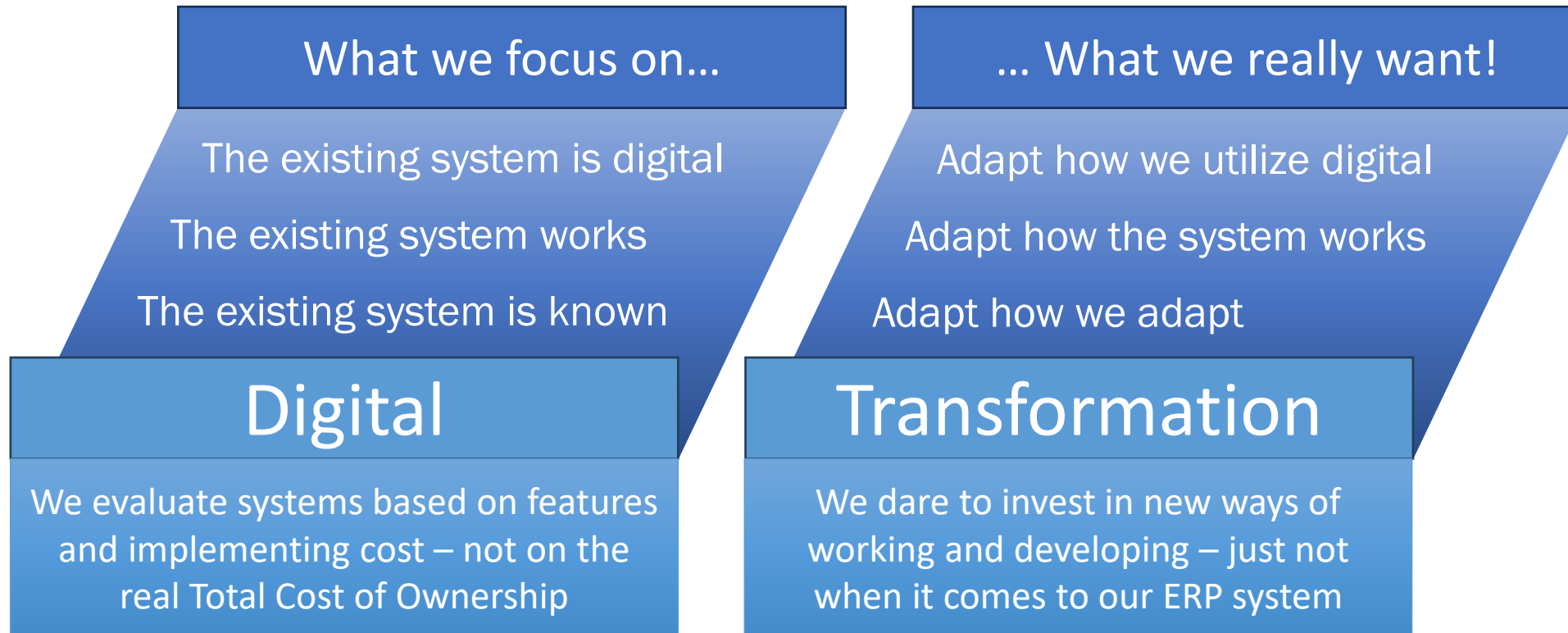
... and if you don't



... and claim that this is not
"Standard" or "Easy"
... They will find something
else (and you'll still support
it)

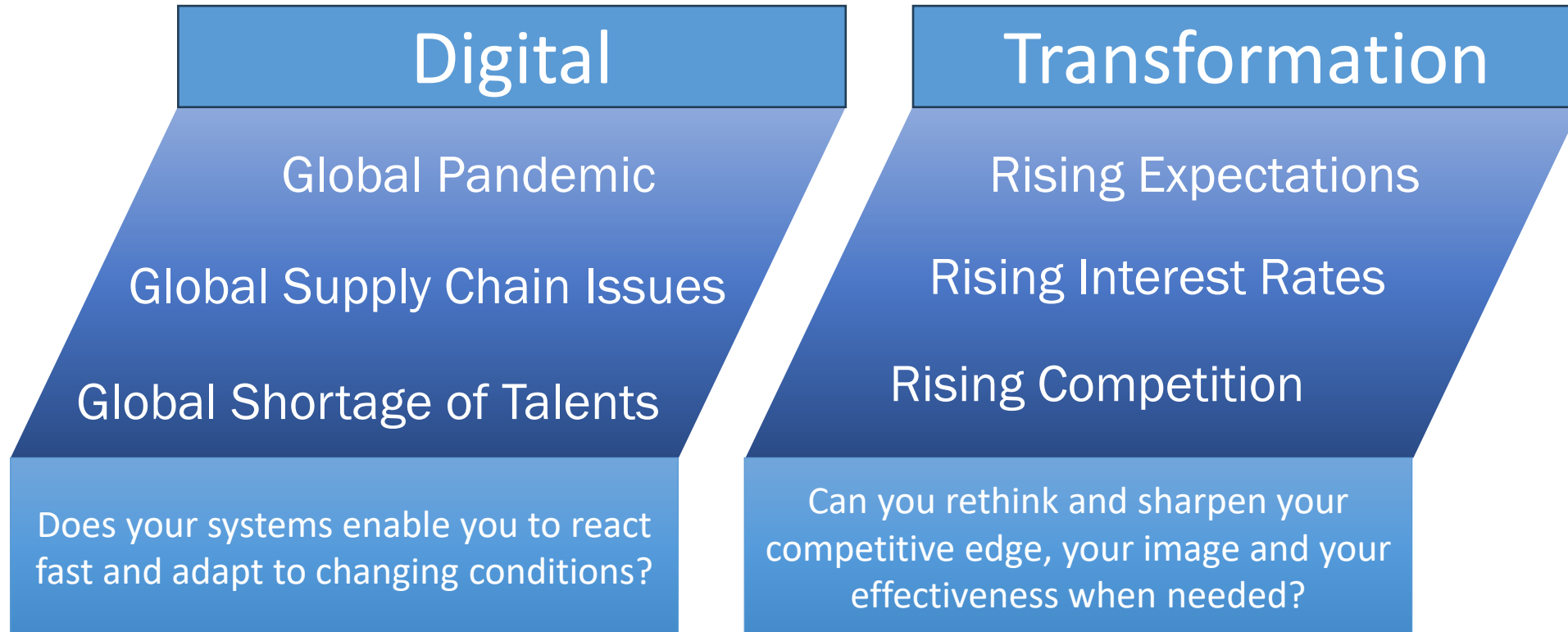
Changing the Premise

*How do you
prepare a platform
for the future?*



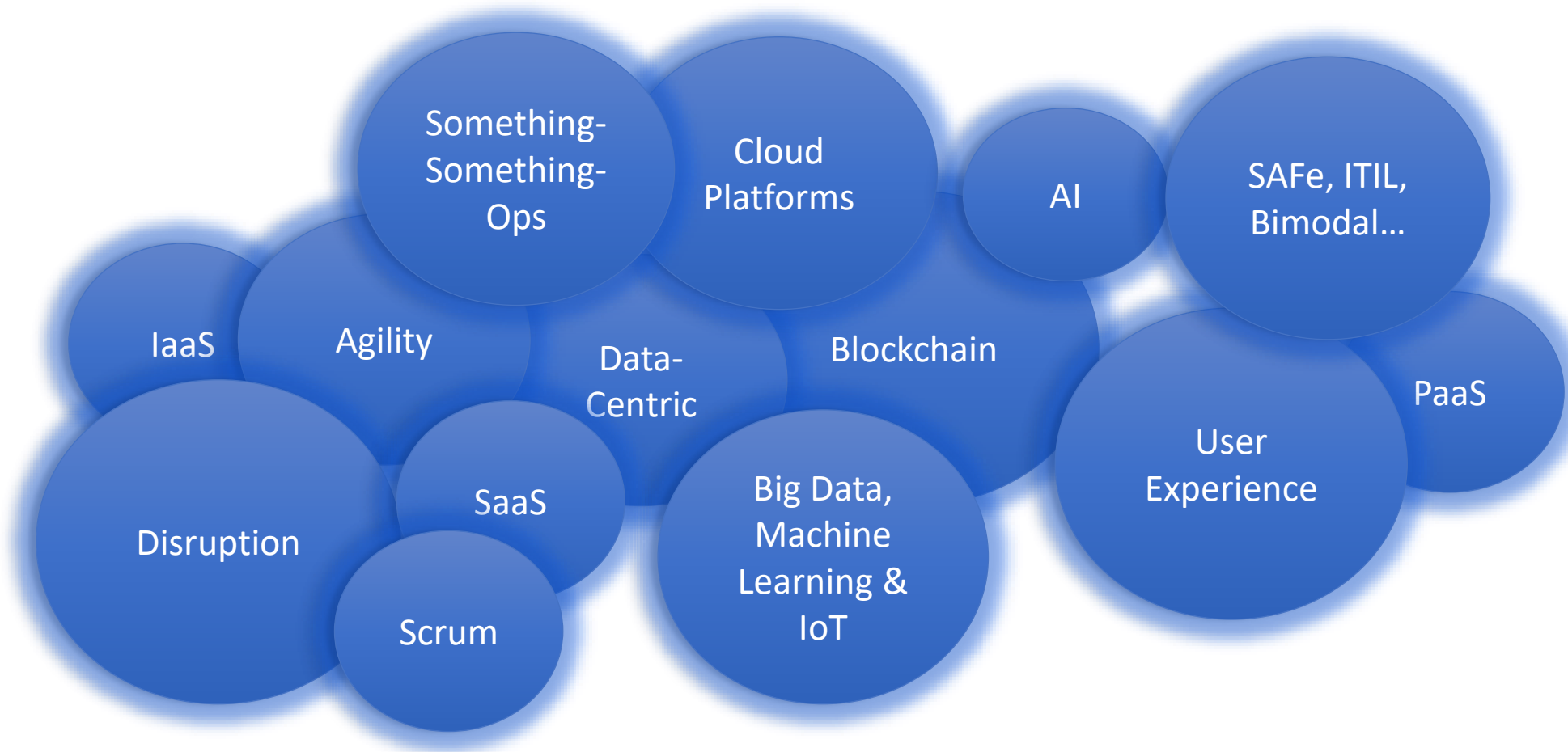
Changing the Premise

*Why do you need
to adapt your
platform?*



The Tools of Real Change

*Moving beyond
Buzzword Bingo!*



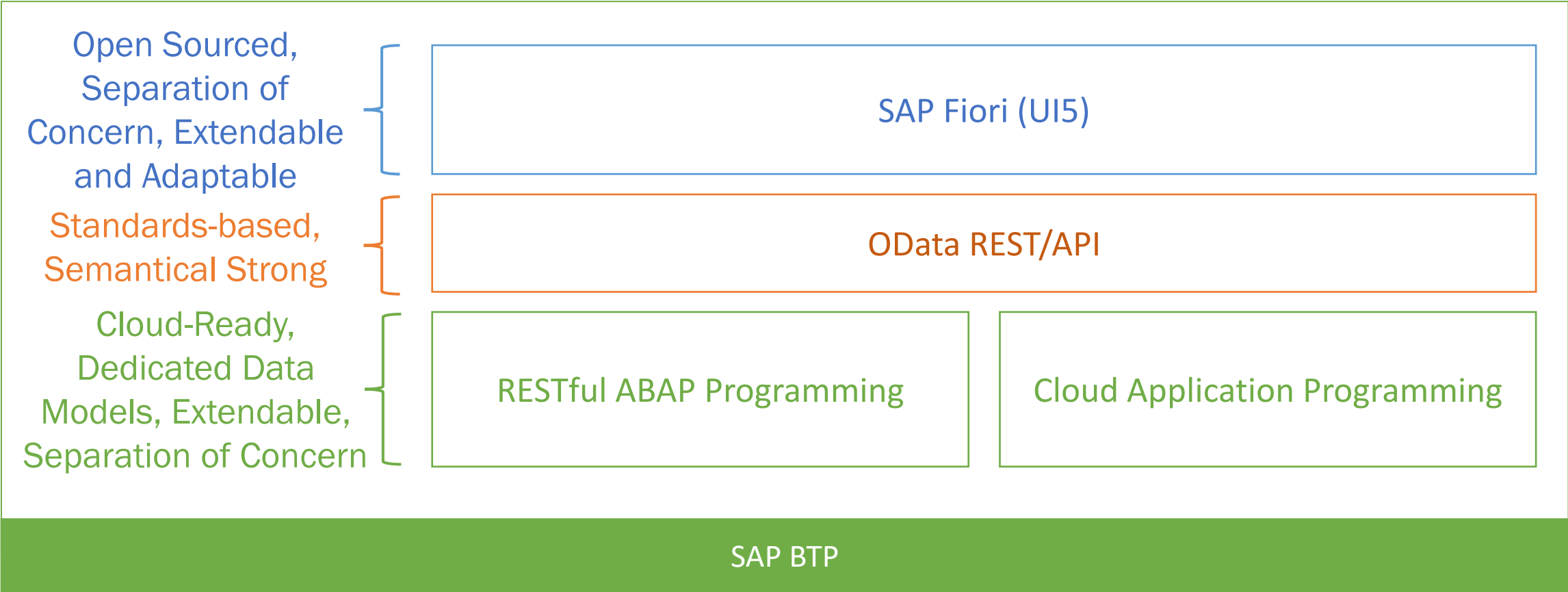
The Tools of Real Change

Preparing a Business Platform for the agility of constant change

Your Key Differentiation	Custom Extensions	Cloud-Ready Development	Using Cloud-Native Platforms for supporting the Clean Core with SAP BTP, along with modern CI/CD and Monitoring	Beyond Vendor Lock
Clear Interface	API	Stable Separation	Using stable APIs to enable simplification and automation of the Business Core with clear boundaries and versioning	Consistent across Platforms
Business Best Practices	SAP S/4 HANA	Upgrade-Ready Platform	Using the Business Core as a Service with SAP to serve and support in clear boundaries, without fearing upgrades	Single Vendor Responsibility

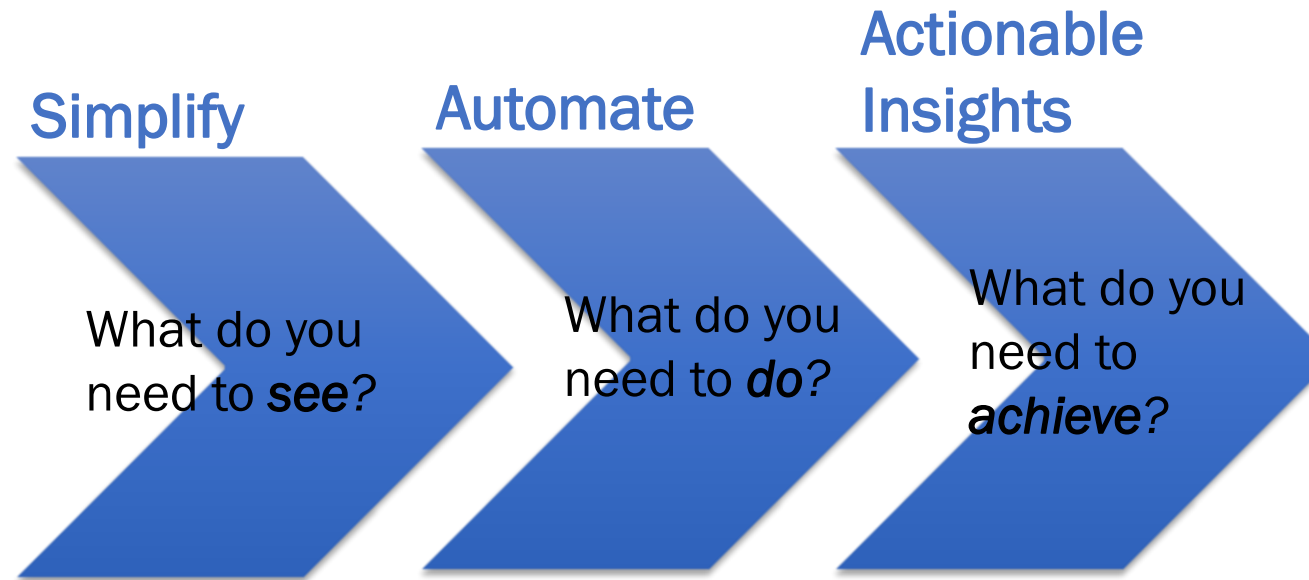
The Tools of Real Change

*The Value of the
New Generation of
Development
Models*



The Tools of Real Change

*Applying the tools
for real change
and impact*



SAP S/4 HANA

The Impact of Mindset

*The Change
Fatigue*



New User Experience

SAP Fiori UX

New Business Suite

SAP S/4 HANA

New Technology
Platform

SAP Business
Technology Platform



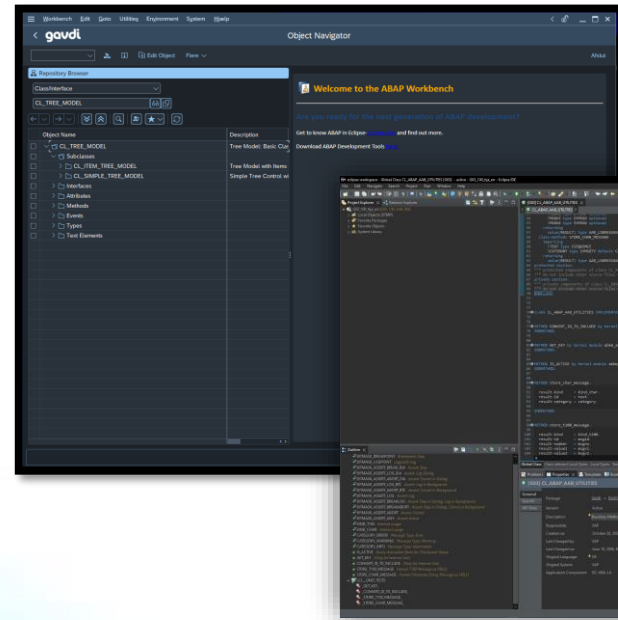
The Impact of Mindset

ABAP is not
the tool for
every problem

Life-Cycle
Starts at
Production

SAP is not an
island in your
IT Landscape

Learning never
stops in
Technology

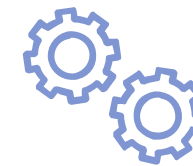


Deprecated in 2011



Wrap up

- Value Realization doesn't come by “upgrading” the system to look, work and feel the same
- The impact comes when the people using it and adapting it apply a mindset that matches the system
- The cost of implementation is insignificant compared to the running cost of a bad system
- If you cannot change your ERP at will and without risk you have a major risk



Where to Find More Information

- <https://news.sap.com/2023/06/sap-btp-gavdi-group-solve-business-issues>
- <https://www.sap.com/documents/2020/03/ceeea71f-8a7d-0010-87a3-c30de2ffd8ff.html>
- https://learning.sap.com/learning-journey/practicing-clean-core-extensibility-for-sap-s-4hana-cloud/introducing-the-clean-core-approach_fcb6c662-7041-4c99-88bd-345636fae7f3
- <https://www.sap.com/documents/2022/10/52e0cd9b-497e-0010-bca6-c68f7e60039b.html>
- <https://help.sap.com/docs/btp>

Key Points to Take Home

- Dare to limit your legacy and make the decisions that lowers your running costs
- The Clean Core is the key to value, but you need to prioritize it
- Don't start a transition based on the mindset of the old system
- SAP BTP is not just a new platform – it is the enabler for change and agility
- Make sure the people you want to lead your transition learns the new technologies
- Have a clear strategy on how you want to deliver changes in your new system
- Dare to challenge the status quo – you won't know when you get the chance again!

Henrik Secher Jarlskov

hja@gavdi.com

<https://www.linkedin.com/in/henrikjarlskov/>



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