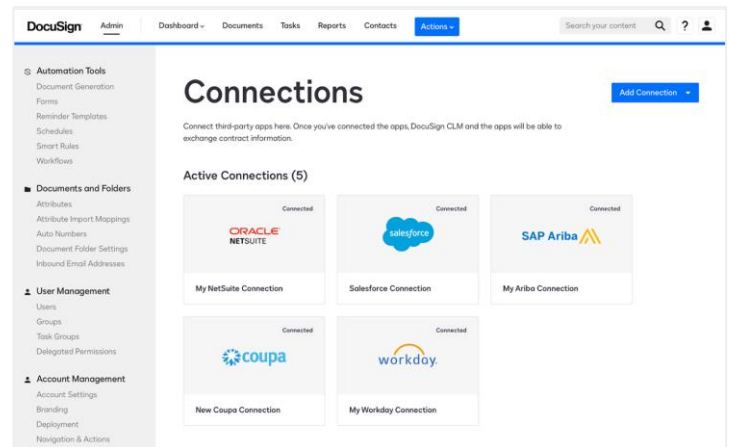


# Transform Procurement Processes with an End-to-End Digital Solution


Save time, reduce errors and eliminate friction

Contracting processes can be complex, inefficient, and costly. Organizations that have disparate systems risk their teams wasting time with manual data entry, resulting in errors or out-of-date information. Connecting DocuSign and SAP Ariba streamlines the source-to-pay process by seamlessly sharing data across systems to accelerate transaction times, increase satisfaction, slash costs, and reduce supply chain risk.



With DocuSign for Ariba, customers can now keep documents 100% digital and send them for signature directly from within their Ariba contract workspace. Contracts are automatically returned to the same workspace for a seamless, end-to-end electronic contracting process.

“*DocuSign has made it easier to do business with HP. Documents that used to take five to six weeks now can take just a few hours. It is probably the fastest ROI of any software we've rolled out.*”

 **John Hinshaw**  
EVP of Technology Operations

## Simplify processes

From purchase orders to MSAs and RFPs, DocuSign helps companies simplify purchasing with pre-set routing and approval workflows that accelerate the speed of business.

## Execute contracts faster

DocuSign makes it easy, fast, and secure to get documents routed, signed, and returned online in minutes — anytime, anywhere, on any device.

## Reduce costs

Eliminate printing, faxing, scanning, overnighting, and time chasing down contracts to get information and signatures.

## Increase compliance

Get a complete, legally binding audit trail that helps businesses comply with internal policies, signing levels and authority, and document retention to reduce risk.

**Ready for the next step?** 

For more information reach out to [sap@docusign.com](mailto:sap@docusign.com) or visit, [www.docusign.com/sap](http://www.docusign.com/sap).

# Key Use Cases

## Vendor contracting

Save time and money throughout vendor contracting from the RFx process to pre-and post-execution contract analysis with an end-to-end cloud solution.

## Vendor management

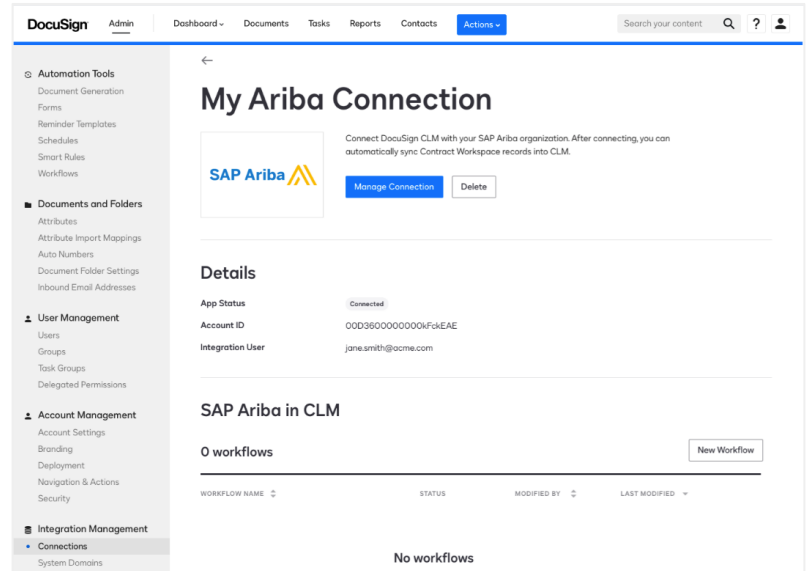
Discover and report on agreements per party, prioritize actions based on contract requirements and vendor and renewal modeling—and manage expiring contracts.

## Vendor negotiations and contract execution

Eliminate errors and re-work by automatically ingesting 3rd-party contracts and ensuring favorable terms (i.e. force majeure provisions).

## Contract analytics

Maximize contract data by combining the text of a contract with metadata from SAP Ariba to form an analysis profile, enriched with information derived by CLM+ AI capabilities.



“ Since we started using DocuSign in McKesson Specialty Health’s procurement process, our team has become significantly more efficient – now most contracts are signed almost instantaneously.



Jiji John

Senior Director of Strategic Sourcing



DocuSign named a Leader in Gartner’s 2022 Magic Quadrant for Contract Lifecycle Management



DocuSign CLM is a leader in the Forrester Wave for CLM



DocuSign leads the way in helping the world replace resource-intensive processes with eco-friendly digital transformation, collectively saving

Ready for the next step?

For more information reach out to [sap@docuSign.com](mailto:sap@docuSign.com) or visit, [www.docuSign.com/sap](http://www.docuSign.com/sap).