

Unleashing Success: Navigating the Future of Automation for Business Innovation

Julian Bond, Head of ICT at Hillarys

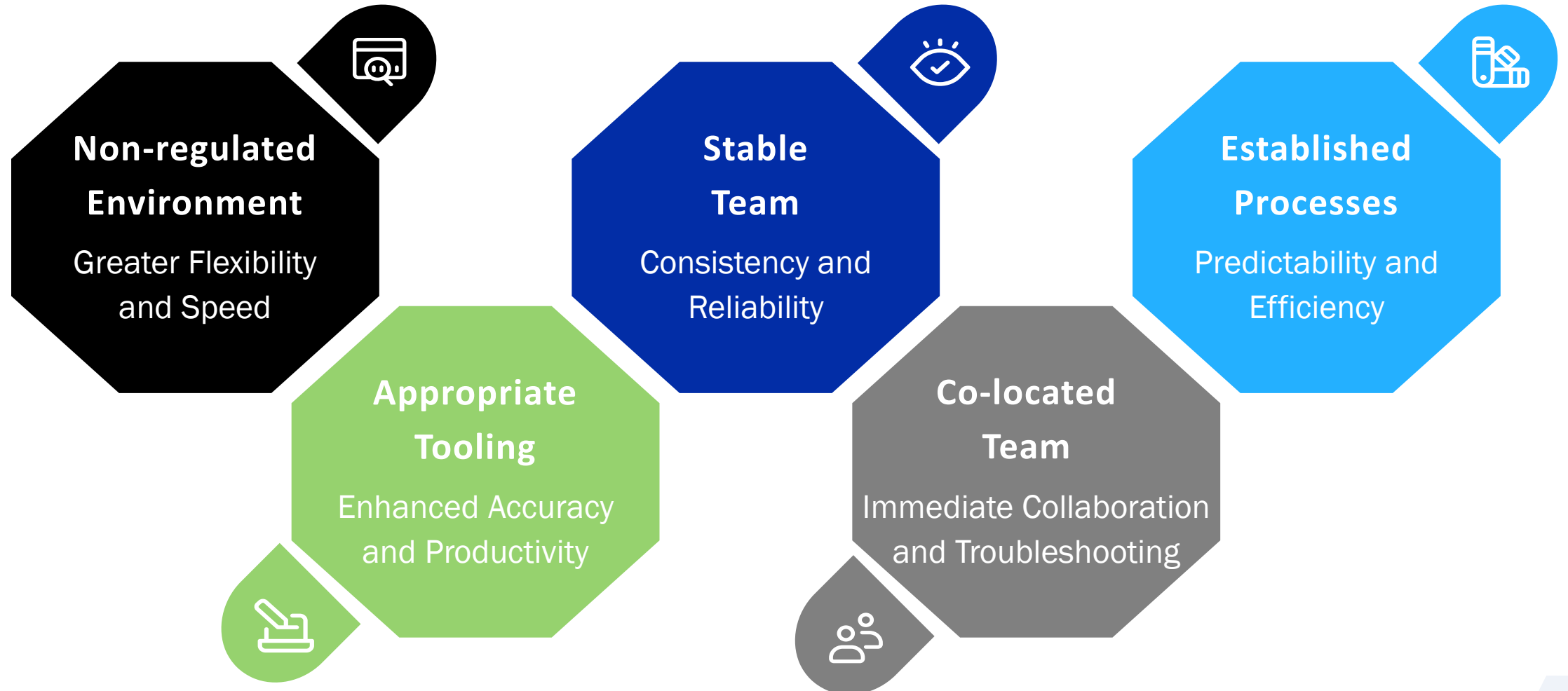


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SAPinsider
2023

Optimal Conditions for Confident Systems Testing: Harmony in Approach and Environment



THINGS

happen



Guided Transformation: Embracing Change... ...While Preserving Your Core Values

01

Hybrid Work Is Now Standard,
Diminishing The Inherent
Advantages Of Co-Location.

Future US Listing Requires
SOX Compliance.

04

02

IT Culture Shift: New PE Owner
Aims To Quickly Integrate Diverse
Global Businesses.

Hot tech market and remote
work fuel intense resource
competition.

05

03

New Leadership Needs Swift UK
Integration And Global Technical
Oversight.

**Change is the very essence of
nature, yet nature always
remains true to itself.**

REVOLUTIONARY
Cultural

Shift



Imposing Radical Cultural Shifts: The Perils of Forced Transformation

Abrupt cultural shifts can hinder project success; Gradual change fosters sustainability and adaptability.



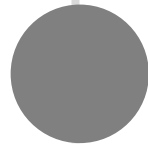
Resistance and Uncertainty:

A revolutionary shift can lead to significant resistance from stakeholders, creating barriers to adoption and success.



Operational Disruption:

Rapid, radical changes can inadvertently introduce errors and inefficiencies, compromising the integrity of the project.



Sustainability Concerns:

Gradual evolution, rather than abrupt change, tends to be more sustainable, as it allows for continuous learning and adjustment.



Selecting a Collaborator: Essential Criteria for Our Journey

01

A Partner Who Could Adapt To Our Size, Scale And Evolve With Us At Our Speed.

A Partner Dedicated To Accelerating Our Learning Journey.

04

02

A Partner Providing A Robust But Highly Flexible Solution.

A Partner Committed To Genuine Long-Term Collaboration Over Quick Wins / Churning Licenses.

05

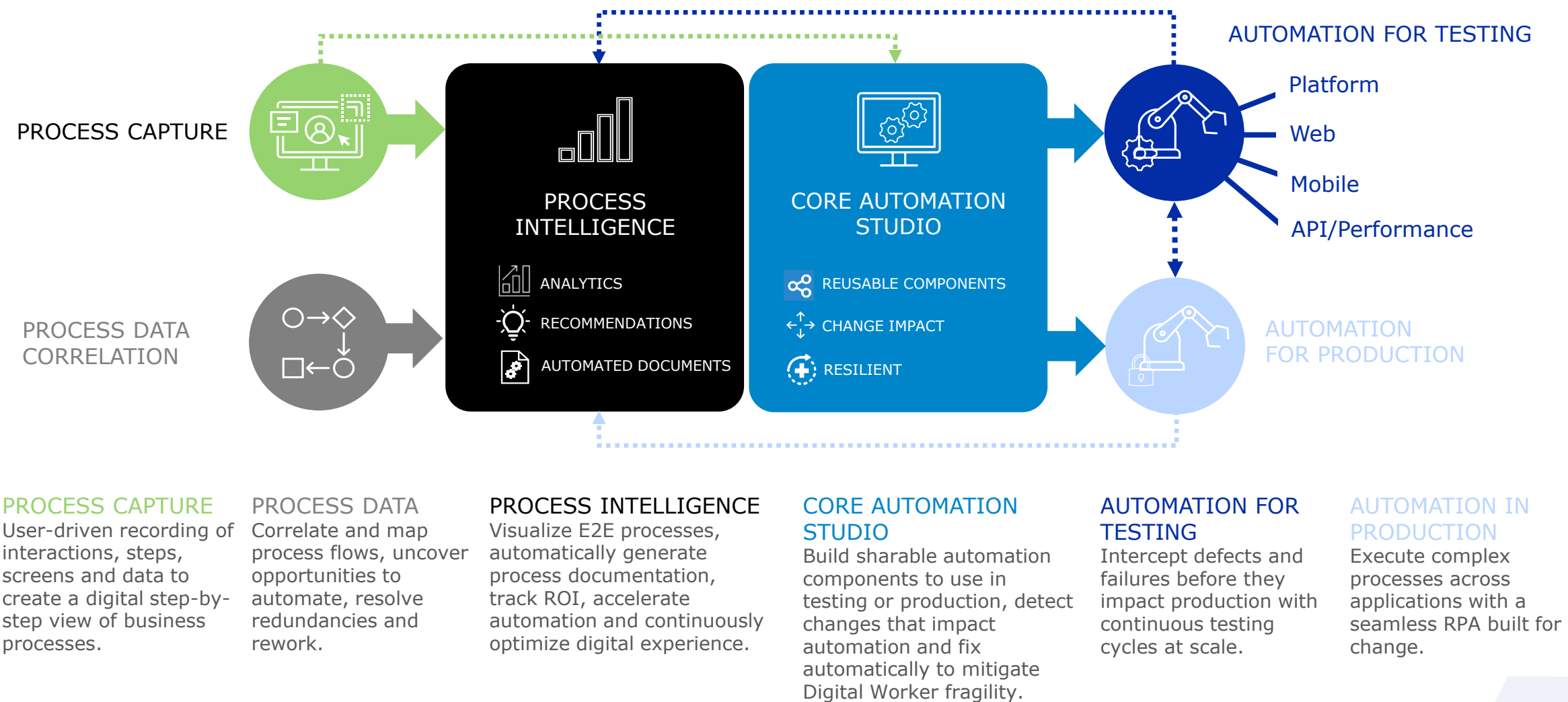
03

A Partner Committed To Guiding And Engaging Closely Throughout The Project.

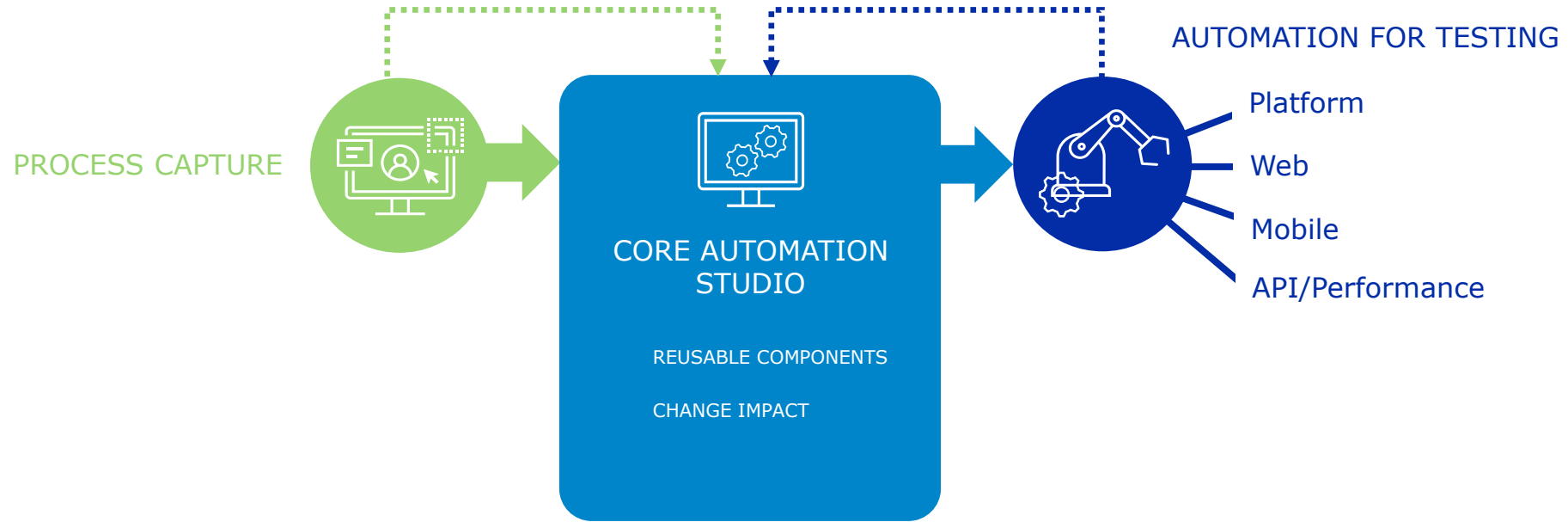
A Partner Offering Adaptable Support, Maintenance, and Transparent Pricing.

06

Embarking Together: The Next Chapter in Our Journey



Embarking Together: The Next Chapter in Our Journey – The Scope



PROCESS CAPTURE

User-driven recording of interactions, steps, screens and data to create a digital step-by-step view of business processes.

CORE AUTOMATION STUDIO

Build sharable automation components to use in testing or production, detect changes that impact automation and fix automatically to mitigate Digital Worker fragility.

AUTOMATION FOR TESTING

Intercept defects and failures before they impact production with continuous testing cycles at scale.

Demo: Discover – Document – Automate – Scale

WORKSOFT®

Key Points To take Home: Navigating the Future of Automation for Business Innovation



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**Talk With An
Automation Expert**

BOOTH 1105

1

Integrated Tech-Business Strategy:

Successful organizations intertwine technology with business functions, fueling innovation and operational efficiency.

2

Empowered Testing Teams:

Autonomous teams capable of crafting and maintaining comprehensive test scenarios bolster the reliability of automation initiatives.

3

End-to-End Test Coverage:

Comprehensive testing protocols minimize defect risks and accelerate software delivery timelines.

4

Scalability is Key:

Implementing robust, scalable solutions is crucial for meeting the challenges of organizational growth and complex automation needs.

5

Increased ROI through Adaptability:

Adaptable automation strategies lead to significant ROI boosts, quicker time-to-value, and readiness for future expansion and complexity.

Where To find More Information

Worksoft Connective Automation Platform

It's time to think differently about the connective platform automation, shifting both right and left, simultaneously.

<https://www.worksoft.com/connective-automation-platform-overview>

Worksoft Solutions Overview

Ensure your success with comprehensive solutions spanning all three stages of automation—discovery, testing, RPA—in one codeless platform.

<https://www.worksoft.com/solutions>

Success Stories

Explore how some of the world's leading enterprises are using the Worksoft to boost efficiency, liberate resources & reduce risk.

<https://www.worksoft.com/customer-success-stories>

Request a Demo

See first-hand how the industry's leading continuous automation platform can seamlessly integrate the full lifecycle of your business processes from discovery to testing to RPA.

<https://www.worksoft.com/speak-with-worksoft-expert>

Thank You! Questions?

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