



FrieslandCampina's Adoption of SAP Private Link for Enhanced Communication Security

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SAPinsider
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Story Line

- About Royal FrieslandCampina
- Challenges & Focal point
- Our North Star – Architecture
- Private Link
 - Problem Statement/Challenges(Tech)
 - How did we approach
 - Benefits
- Key Points to take home
- Where to find more information



Raise your hand... if you like Chocomel





FrieslandCampina 
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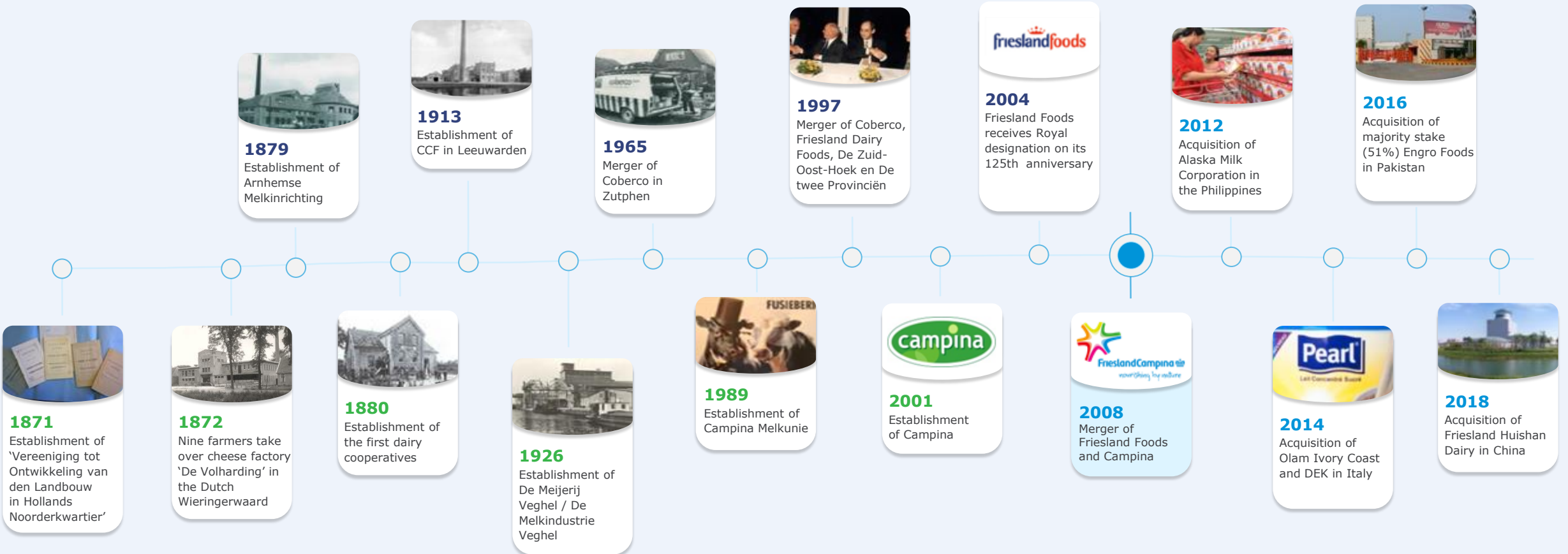
About Royal FrieslandCampina

Our cooperative heritage inspires us to continuously improve

We are proud of our history, which dates back to 1871, when a few Dutch farmers decided to combine forces to start up a cheesemaking factory. This small enterprise has grown into one of the world's leading players in the global dairy industry: FrieslandCampina.



150 years of dairy expertise



Our purpose as a starting point



**Better nutrition
for the world**



**A good living
for our farmers**



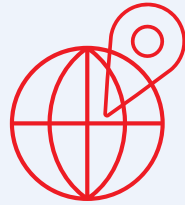
**Now and for
generations to come**

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FrieslandCampina at a glance



14.1 billion
euros revenue



Facilities in
31 countries



21,715
Employees



15,137
Member dairy
farmers



Export to
>100 countries



Every day
millions
of consumers

Passion for nutrition

Global



America



Europe

Middle East



Africa



Asia



Our world is changing across all stakeholders & domains, a big opportunity to become the leading Nutrition Company





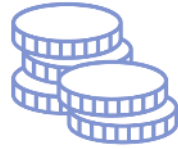
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Challenges & Focal Point

Challenges & Focal Point

Data Breach is costly



USD \$ 4.45 Million

Global average cost of a data breach in 2023
15% increase over last 3 years.

Copy of the IBM report - 2023

Current connectivity solutions
are
COMPLEX & UNSATISFYING

Complexity

- Traditionally ways to connect is complex in nature
 - via gateways, NAT devices, s2s peering, ExpressRoute or VPN connections or public IP addresses
- For Royal Frieslandcampina a network peering or gateway set-up, would take on average **2 weeks**
- Additional access controls to be managed via permission or roles

Data exposure in public internet

- Have to setup Public peering or use public endpoint when connecting SAP BTP and hyperscaler account



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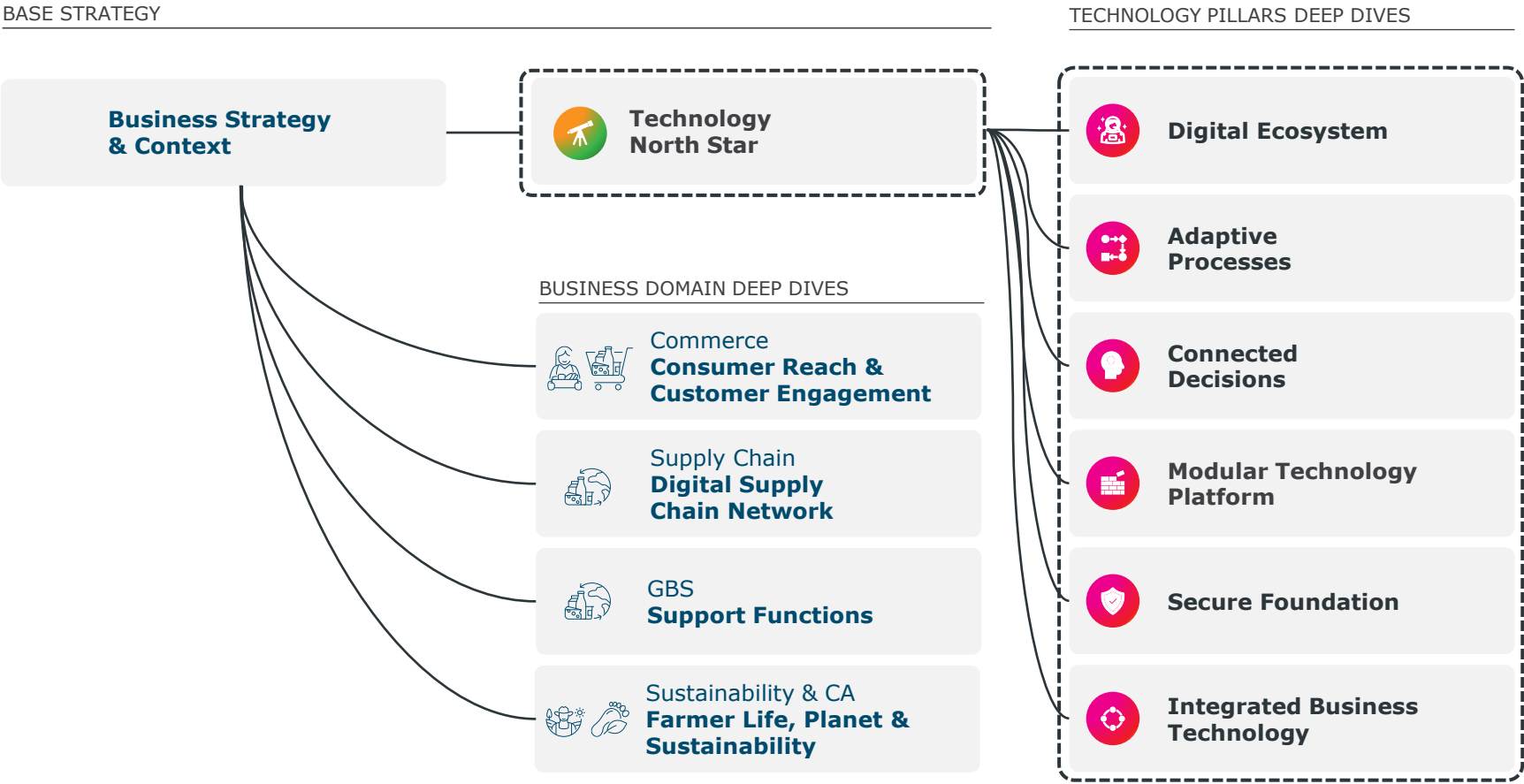


Our North Star – Architecture

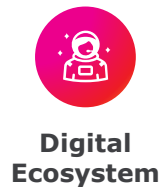
How does Technology support our Organization

- FrieslandCampina wants to **accelerate, scale and increase its value** within the business ecosystem, consisting of different stakeholders with different (changing) needs.
- Where shifts in business activities are necessary and important from a business strategy point of view, **technology** should support **any of these needs**.
- To achieve this, six ***interdependent*** Technology Pillars have been defined, translated to technology capabilities, activities to focus upon and Architecture Principles to implement them.
- The North Star is required to **guide the solutioning** of current and future business and technology priority initiatives

North Star Context

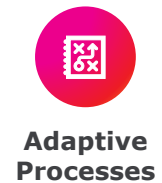
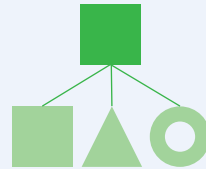


Six Technology Pillars to support any business capability



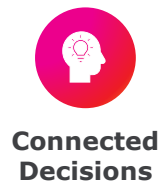
Digital Ecosystem

Enabling a technology ecosystem where farmers, customers, consumers, suppliers and employees have access to processes, data & technology they need.



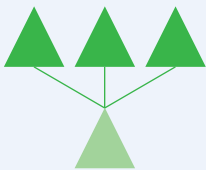
Adaptive Processes

Allowing for core, differentiating and innovative business processes – across all business domains – to run in parallel, depending on business capability needs.



Connected Decisions

Embedding trusted data in every decision, interaction & processes, augmented through advanced analytics & AI to deliver actionable insights.



Providing a technology platform for managing business processes & data in a cost-effective way (i.e., decoupled, standardized, automated and modular).



Modular Technology Platform



Embedding security in everything that's digital, verifying everything and acting when required to reduce exposure to cyber threats.



Secure Foundation

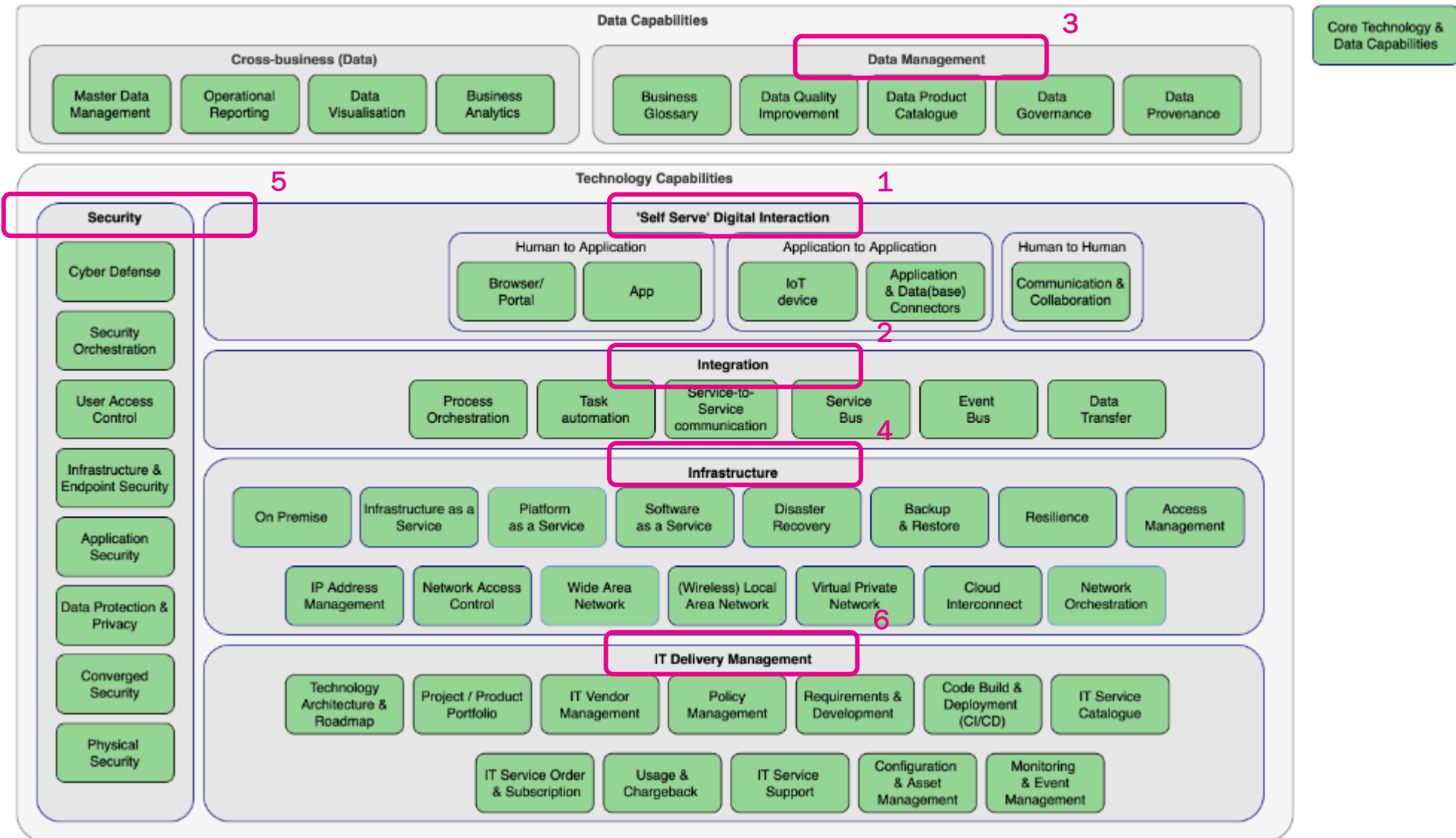


Delivering functionality & data through a fit-for-purpose, tailored platform operating model, integrating technology, data & business functions with an automate-first mindset.



Integrated Business Technology

Where to Play – Technology & Data Capabilities





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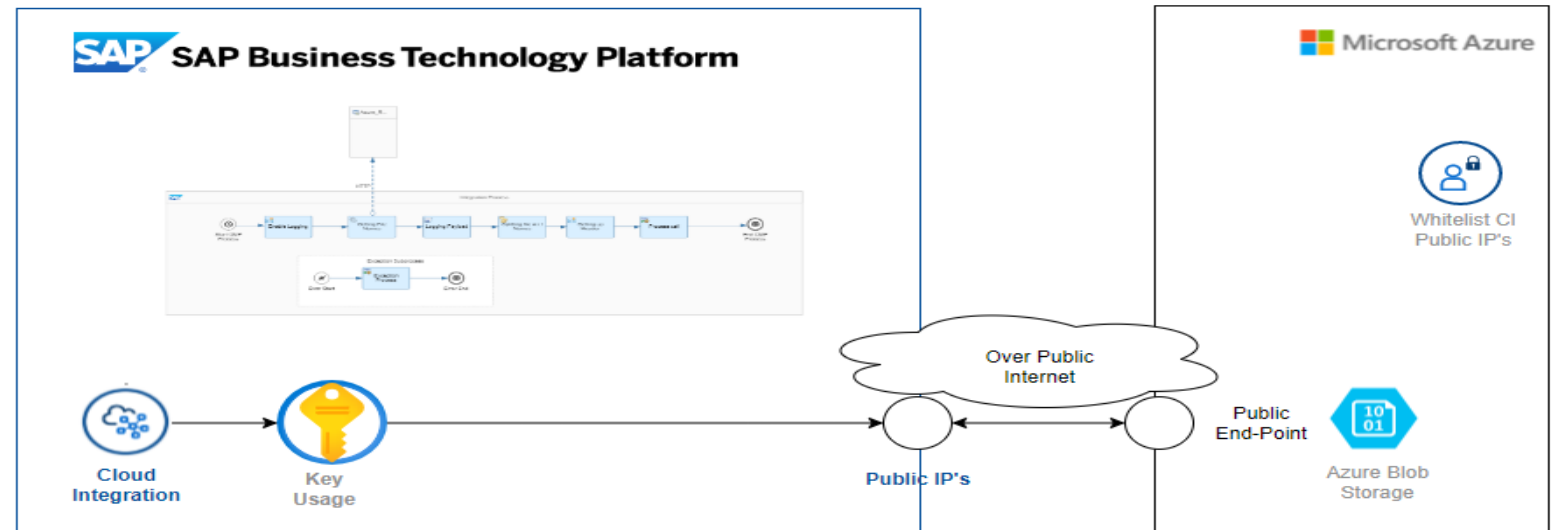


Private Link

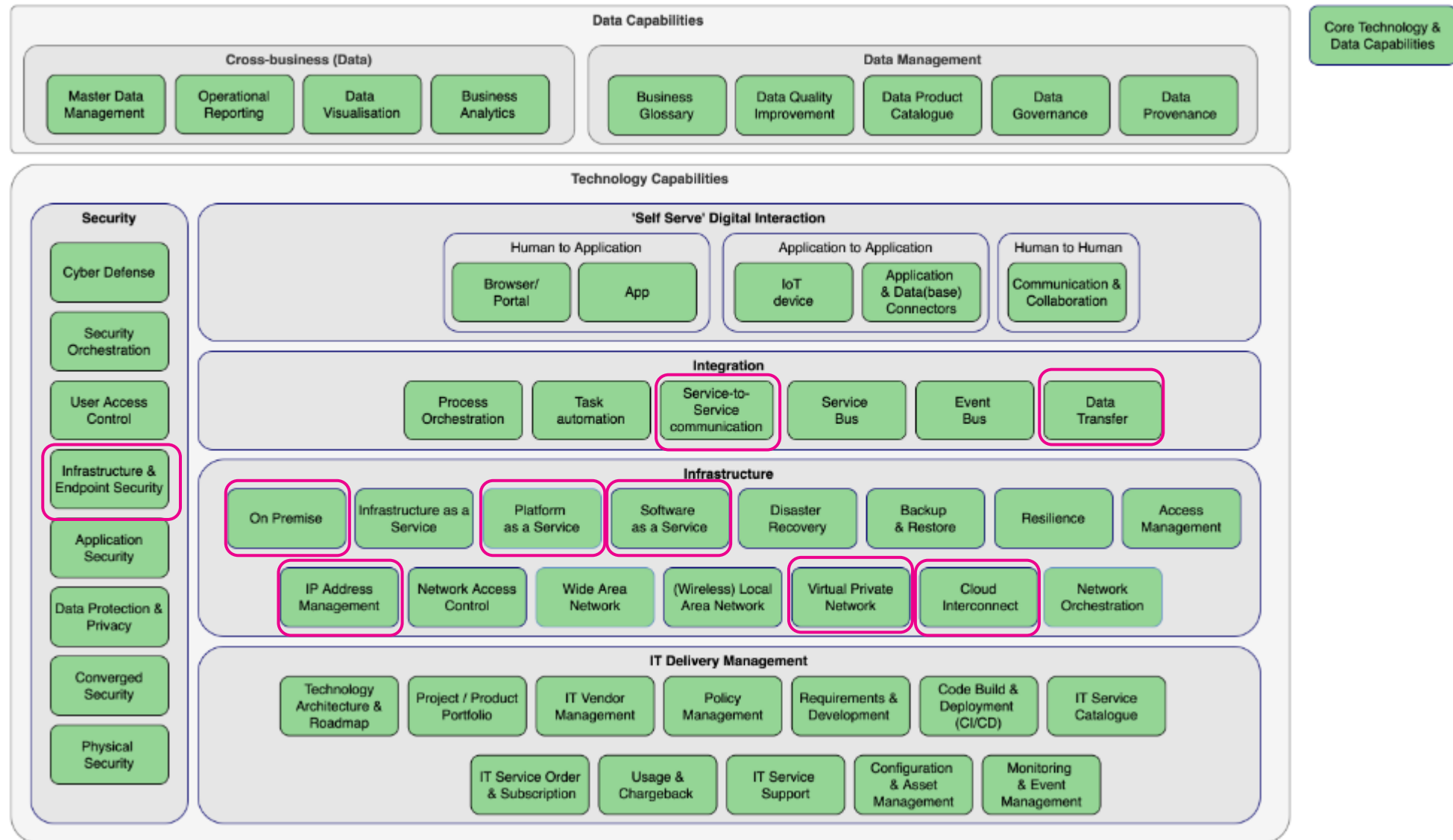
Business Scenario

- Communicate between our core backbone systems (SAP) with SaaS application in secure manner
- Availability of the connection should be 24*7 as this is business critical
- Data transfer is with high volume based and should have low latency

- Previously to Private Link we had to use traditional approach via Key usage and whitelisting of IP's
- We had hosting restrictions to services and applications due traditional usage



Which Capabilities are impacting



Problem Statement/Challenges

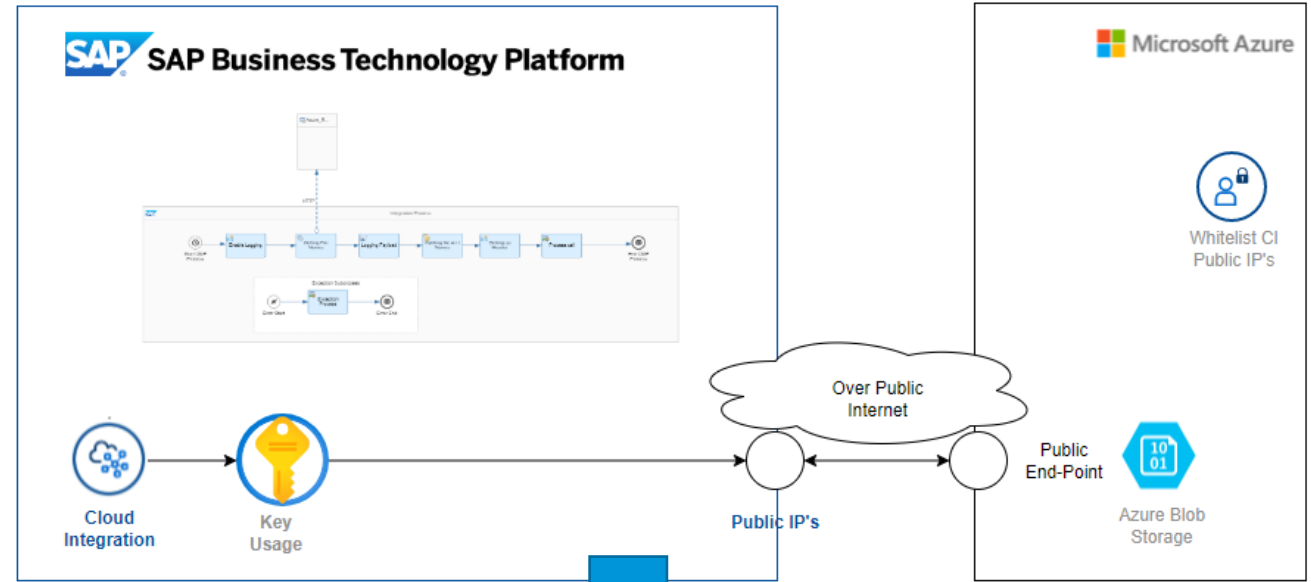
- SAP Integration Suite is connecting **critical business application processes**
- There is need of integration to be **secured, stable** and be **highly available**
- A failure in critical interface would lead to **production stoppage**
- Multiple parties involved in setting up network and firewall changes



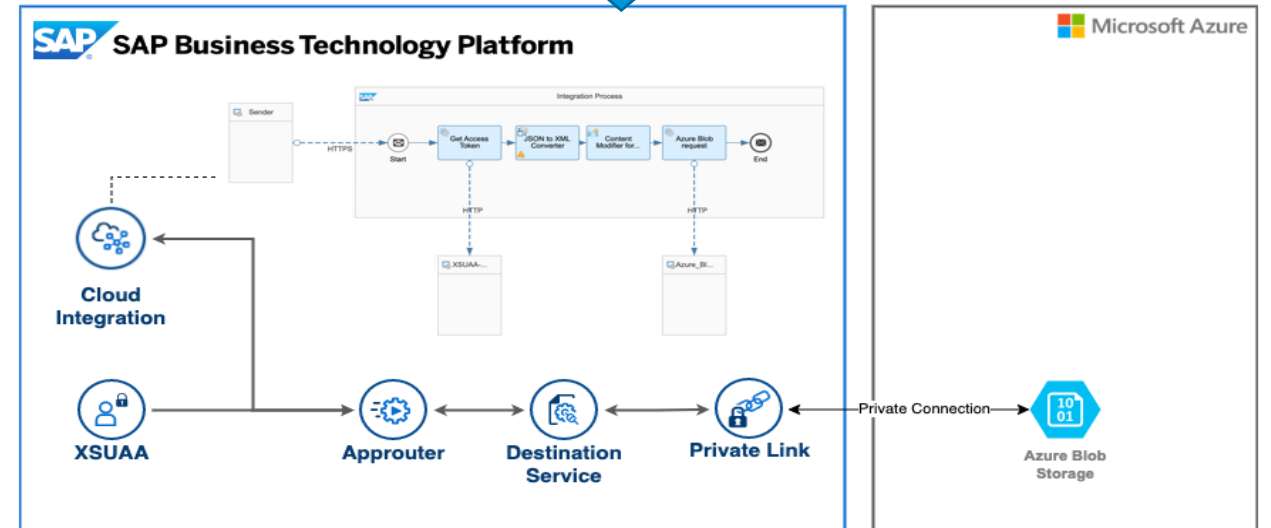
How did we Approach

- Activated Private Link Service
- Brought back Application to Target Architecture
- Connection achieved via Backbone (internal network)

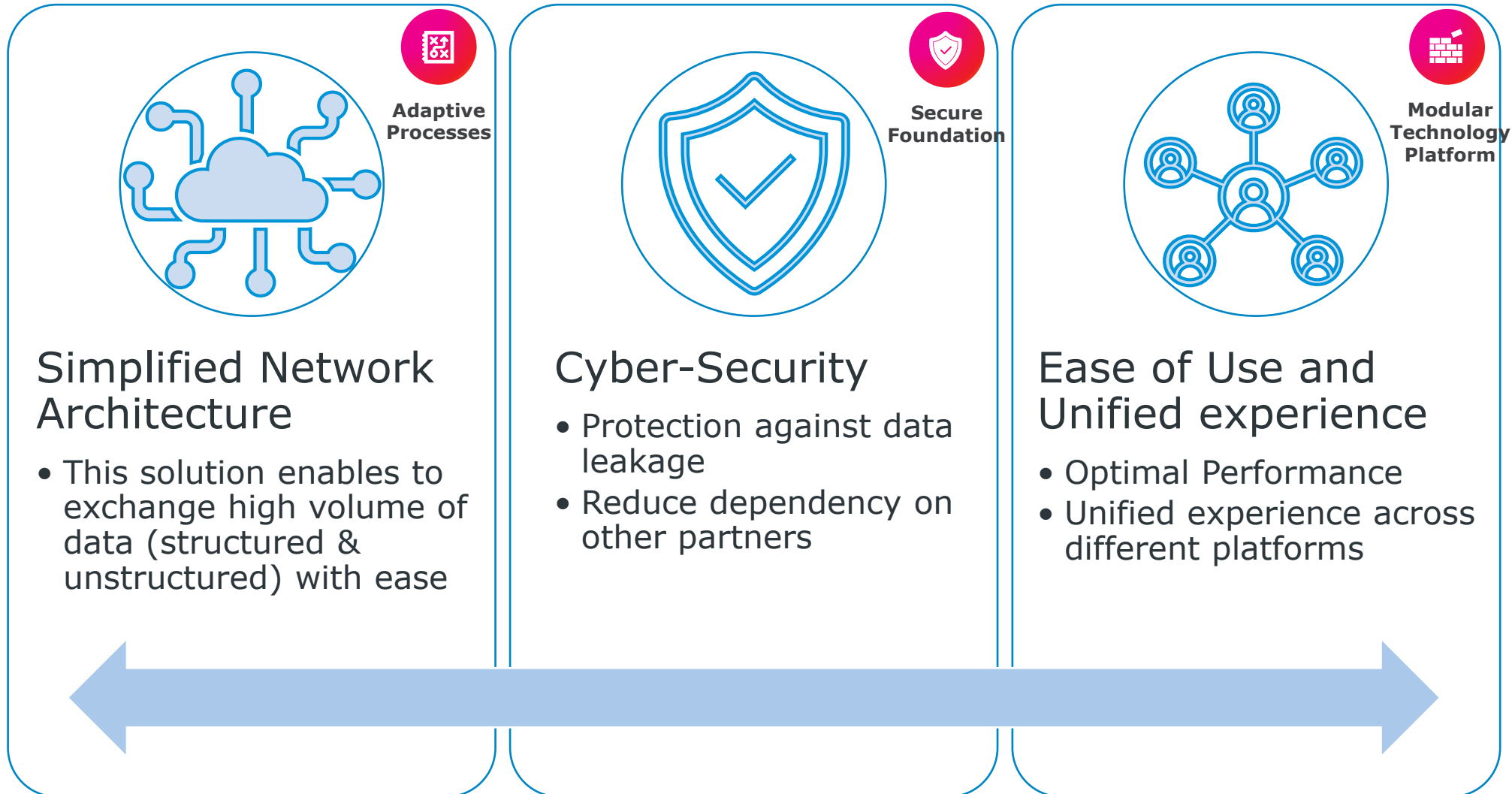
Before



After



Benefits



Key Points to take away

- Safeguarding our Data is No.1 Priority as Data Breach is costly

USD \$ 4.45 Million



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15% increase over last 3 years.

Copy of the IBM report - 2023

- Simplified Network Architecture is sustainable
- Unified experience can be achieved between different platforms (PaaS and other IaaS)



Where to Find More Information



Source : SAP

Thank You ! Questions ?

Hiren Asher

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Please remember to complete
your session evaluation.

Additional Usage and Scenario information

SAP Private Link Service



Supported scenarios

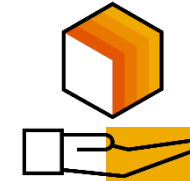
Consume service from customer's IaaS account in SAP BTP (forward direction)

- Consume hyperscaler-native services in SAP BTP
- Consume S/4HANA service in SAP BTP
- Consume 3rd party service in SAP BTP



Supported Services

- **Azure:** Azure Database for MariaDB, Azure Database for MySQL, Azure Storage Account, Azure Machine Learning, and [more](#)
- **AWS:** Amazon Simple Queue Service, Amazon Relational Database Service – Aurora Data API, Amazon IoT Core, and [more](#)
- SAP Commerce Cloud (Azure Only)



What comes next?

- Support for Kyma runtime ([Q4/2023](#))
- Support on GCP (2024)
- Support for SAP HANA Cloud ([2025](#))
- Support for ABAP Cloud runtime
- Support for many SAAS solutions (ex., SAC, DataSphere, etc.)
- Support for additional IaaS services (On-Demand)
- Support for SAP Cloud connector (2024)
- Support for reverse direction: consuming SAP BTP services in customer's IaaS account

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