

aquaservice
lo tienes o lo quieres



AQUASERVICE

Quenching growing thirst for home water delivery with help from Lenovo and SAP.

Lenovo and Aquaservice join forces to meet growing demand for water delivery services in Spain. More and more homes and businesses want the convenience of having mineral water and purified water delivered to their doorstep. To meet this growing demand, Aquaservice is refreshing its enterprise resource planning capabilities with SAP S/4HANA on Lenovo systems.

Lenovo





Aquaservice is the leading distributor of bottled water in Spain. The company delivers both natural mineral water and purified water to more than 350,000 customers. Aquaservice offers national coverage, with more than 35 branches, and employs more than 1,700 people.

To ensure the punctual delivery of reusable and recyclable water bottles and dispensers, Aquaservice operates warehouses and distribution centers throughout mainland Spain and on the island of Mallorca, and the largest fleet of hybrid, environmentally friendly delivery vehicles in Europe.

Coordinating and tracking the movement of millions of liters of water each year takes a great deal of careful planning. With its customer base growing steadily, Aquaservice recognized that the software it used to manage sales and distribution was no longer fit for purpose.

Andrés Jiménez, CIO of Aquaservice, takes up the story: “Our distribution system wasn’t integrated with our sales, customer relationship management or finance systems, which made life harder than it needed to be. The software was outdated, slow and offered limited visibility into operations, which hampered productivity. The more that demand for our services grew, the more of a problem this became—enough was enough.”

Aquaservice looked for an intelligent, integrated enterprise resource planning (ERP) solution capable of supporting its growing business, and selected SAP S/4HANA for the job. Based on the SAP HANA in-memory data platform, SAP S/4HANA delivers real-time insight into operational data from across the business.

To underpin the SAP S/4HANA environment, Aquaservice engaged iTRESIT Soluciones Informáticas to install two Lenovo ThinkSystem SR950 servers with a total of 1.5 TB of memory at its production data center and one Lenovo ThinkSystem SR630 server at its backup site, configured as an active/active cluster for seamless recovery of its ERP workloads in the event of an unplanned outage at one location. Infrastructure management is made easy with the Lenovo XClarity tool.

Equipped with latest-generation Intel® Xeon® Scalable CPUs, the Lenovo infrastructure delivers the performance required to support in-memory analytics. High availability and reliability make the Lenovo ThinkSystem SR950 the perfect fit for SAP S/4HANA application workloads.

Andrés Jiménez recalls: “What impressed us most about Lenovo was that they offer pre-configured server models specially certified for SAP S/4HANA, with integrated all-flash storage. Because all the hardware components came packaged as a single solution, it took a lot of complexity out of what is a major business transformation project.”

He adds: “The advice and support that we received from iTRESIT throughout the project has been excellent. They helped us choose the right hardware for our needs, install it, get everything set up properly. The iTRESIT team is always ready to lend a hand and we consider them a true partner.”



Currently in the final stages of provisioning the solution, Aquaservice plans to manage all core business processes using SAP S/4HANA, covering everything from sales and finance to distribution and logistics.

The strong scalability of the Lenovo ThinkSystem SR950 servers is another plus point for Aquaservice, giving the company a rock-solid platform to support business growth.

“Our customer base is expanding all the time, and Lenovo systems make it easy to scale up to accommodate growing data volumes and business demands,” remarks Andrés Jiménez.

He concludes: “SAP S/4HANA on Lenovo systems provides us with an innovative, high-performance platform to support smarter, more efficient operations, which will help us to drive our business forward in the future.”

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