Streamlining Business Operations: Maximizing Efficiency with SAP S/4HANA and SAP Signavio

Ian Humphries, SAP





In This Session

- You'll learn what is Signavio and its various components
- How to integrate Signavio into SAP Activate?
- What other Tools and Accelerators are available
- Q&A

Agenda

- SAP Signavio Toolset
- Pre-Project Use Cases
- Integration with SAP Activate
- Continuous Improvement
- Wrap Up



INSTAGRAM REALITY





Expectations

- Return on Investment
- Standardization
- Effective Governance
- Adopt a Cloud Mindset
- Accelerated Deployment

- What's value and did we actually get any?
- "But we NEED that change!"
- Do whatever the business needs!
- Make the product fit our requirements
- Avoid business disruption at all costs

SAP Signavio Process Transformation Suite

An SAP Signavio offering

Collaboration

Stakeholder alignment and active collaboration across departments

Process analysis and mining

Complete process analysis for enterprise transformations and operational excellence programs

Process and journey modeling

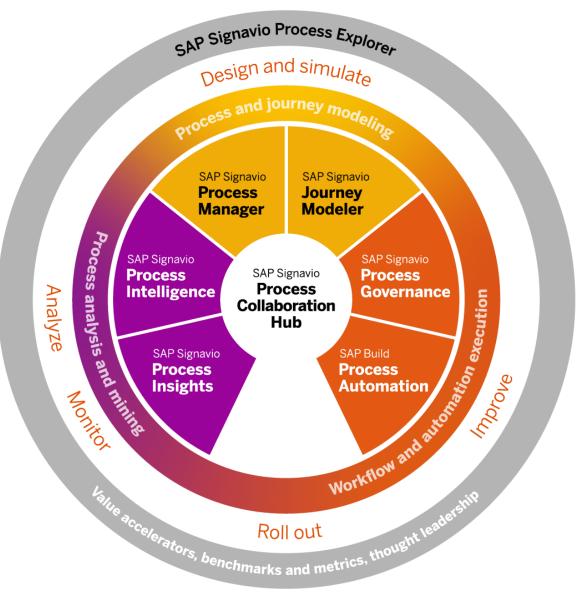
Standardized process and journey management, simulation, and modeling

Process governance and automated execution

Maintaining organizational and regulatory compliance of all documented processes

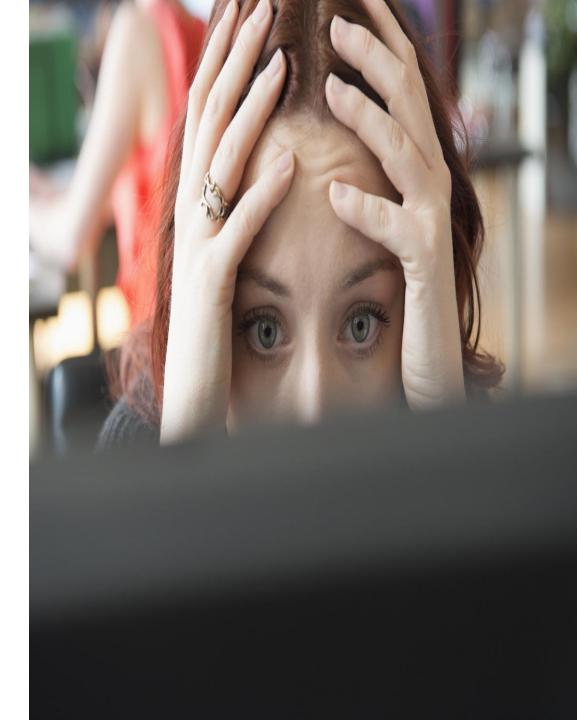
Value accelerators

Speeding up time to value with pre-configured value accelerators and resources at your fingertips



Time for some therapy

- What processes are we good at?
- What processes are we bad at?
- What processes do we need to be good/better/best at?
- If we are bad at something, is it strategic or commoditized processes?
- Do we think we are good at something but are actually bad in comparison to our peers?
- Are our processes good because of the process or the people running them?
- Are our processes bad because of the process or the people running them?



Business Process Segmentation

		Enterprise transactions	Business specific	Competitive adva	vantage	
Operations	Logistic	Industrial Operations				
	Warehouse and Logistics	Integrated Business Planning	Production		Manufacturing	
	Logistic Planning	Sales & Operations Planning	Production Planning	Production Execution	Quality Control Plaint Maintenance	
	Inbound Logistic	Third Party Operations Services			Inventory Management	
	Outbound Logistic	Services			Warehouse	
	Logistic Support & Control	Logistic Services	Warehouse Services	Tolling Services	Warehouse & Inventory Management	

Back office	F	Human Resource			Master Data							Legal & Regulatory	
		HR			Data			_				Legal	
		Personnel Administration	Payroll	Travel & Expenses Management	General	Supplier	Material	Blocking	_	Data Load	Customer	Legal & Regulatory: : Trading & Financial	
		Benefits	Occupational Health & Safety		Technology Infrastructure & ca	anahilitios			Internal C IT Secur			reporting Legal & Regulatory:	
		Remuneration	Talent Management		EA CoE	Infra	Governance		Access &	•		Regulatory (Labor, EHS, Security, Supply chain)	

Finance Finance Тах Controlling Record to report Treasury FP&A Тах Retention & Fiscal Book Procurement To Pay (Ptp) Credit Management Accounting Fixed Assets Treasury & Cash Information Agent Routine Management Management Logistic Processing Center Costing Order To Cash (Otc) Closing Investments

8

Process Insights

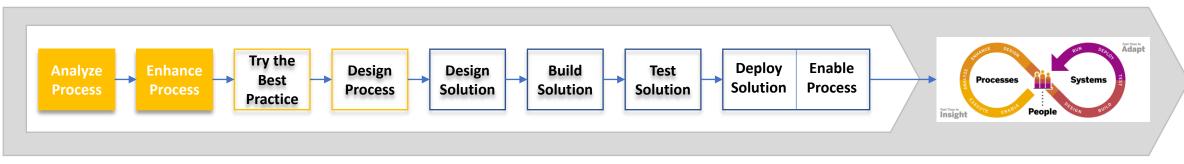
SAP Signavio	Process Insights - End-to-End	Processes > Lead to Cash - > All Modular P	rocesses 👻			(© 0 G	DU
â	Process Flows Performance Indicators	Correction Recommendations Innovati	on Recommendations				
Ð	Sales billing document creation to FI-AR clear	aring 13.4K Documents 💌	Show Monetary Value 🔵		G 10 Jul 2023 V	30 Mar 2022 - 20 Apr 2022 🏹 Filter	
≜ ⊛	SALES / FINANCE Sales Billing Document			FINANCE Accounting Document			
	Process Flow Performance of 13.4K documents created between 30 Ma	ar 2022 - 20 Apr 2022					
	Sales billing documents created			FI-AR items created		FI-AR items cleared	
	4 Blockers 100% 13.4K Documents			2 Blockers 86% 11.5K Documents Average Days Taken: 1		3 Blockers 87% 11.7K Documents Average Days Taken: 27	
			Day		27 Days		
	Most Frequent Blockers and Other In	formation Hide					
	Sales billing documents manually created using transaction VF04	Sales billing documents created from delivery-related billing	Sales billing documents not yet transferred to FI	FI-AR document reversed	Open FI-AR items already dunned	FI-AR items previously dunned are cleared	FI-AR ite applied
	2% 226	43% 5.8K	14% 1.9K	3% 414	2% 265	15% 2K	<1% 30
	Sales billing documents manually created	Sales billing documents created from order-related billing	Sales billing documents canceled and FI- AR item not cleared	Sales billing documents manually released to FI	Open and overdue FI-AR items	FI-AR items cleared after net due date	FI-AR cle clearing
	26% 3.5K	24% 3.2K	<1% 58	19% 2.6K	2% 265	8% 1.1K	0% 0
	Sales billing documents manually created using transaction VF01	Sales billing documents created from periodic billing	Sales billing documents canceled	Payment terms different in billing document and FI-AR	Open and overdue FI-AR items despite offered discount	FI-AR items cleared with account maintenance transaction FB1D	FI-AR cle clearing
> BST 910	10% 1.3K	0% 0	29% 3.8K	9% 1.2K	1% 178	<1% 31	2% 275

Process Intelligence

Processes / Make to Order 🗸 / Curren	state Analysis 🗸				
Current State An	alysis			®	🛱 Q 🕞 Duplicate 🚥
Benchmark: DE01 Hamb	urg vs DE02 Stuttgart			Material Process [B047] Raymond Po [as-ls] Make-to-0	33% Drder ∇+ 7,634
Process Discovery - Plant: DE01	lamburg I Material: B047	③ ₫ ² ♀ :	Process Discovery - P	Plant: DE02 Stuttgart I Material: B047	③ ₫ ² ♀
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Process Driven SAP S/4HANA Transformation with SAP Signavio

Speed time to value | Accelerate Design | Improve Fit-to-Standard

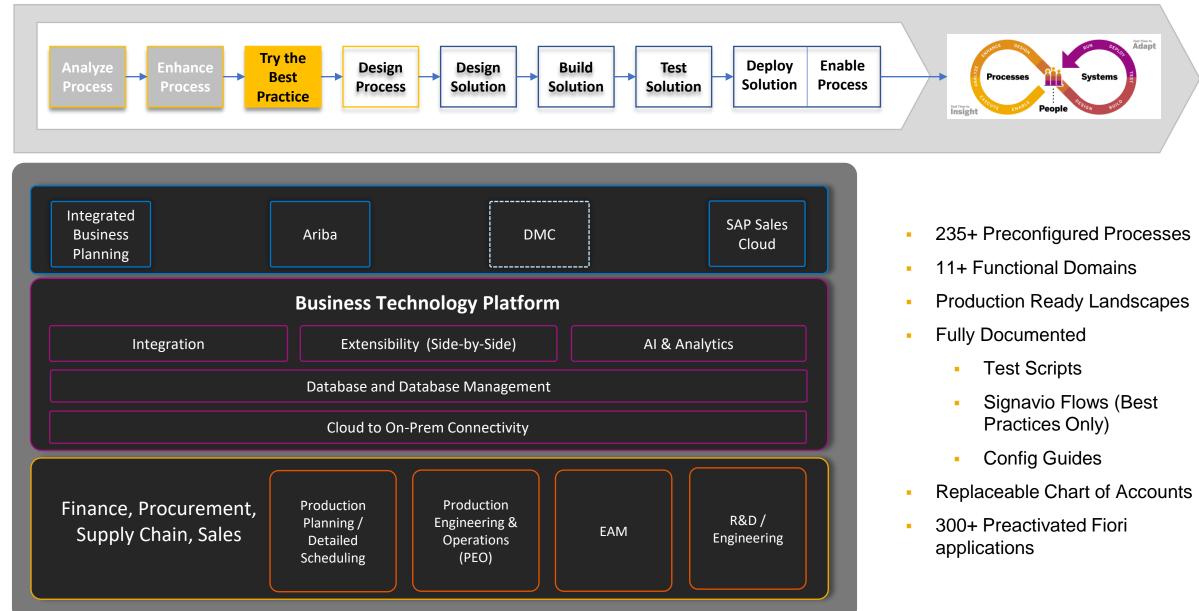


- Get fast and deep insights into current process execution
 - KPIs measurement & benchmarking
 - Data-driven process flow visualization
 - As-is process analysis (expert exploration)
- Derive data driven optimization potentials
 - Implement correction recommendations already in current environment ("quick fixes")
 - Clean up of the master data
 - Leave business process variants behind that are not used
- Determine business value and improvement potentials
 - Explore innovation recommendations
 - Prioritize optimization opportunities
- Explore best practice processes and reference architectures
- Design optimized future state design

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a Place Performance D documents created between I ing decements created	ter 30, 2022 - Ager 20, 2022	PL-Mit terms grauted		PLAR terms cleaned	
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Signav				Customer	Cash

Advanced Manufacturing - Reference Architecture

Industry /////



SAP EnableNOW

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USD

164,719.56

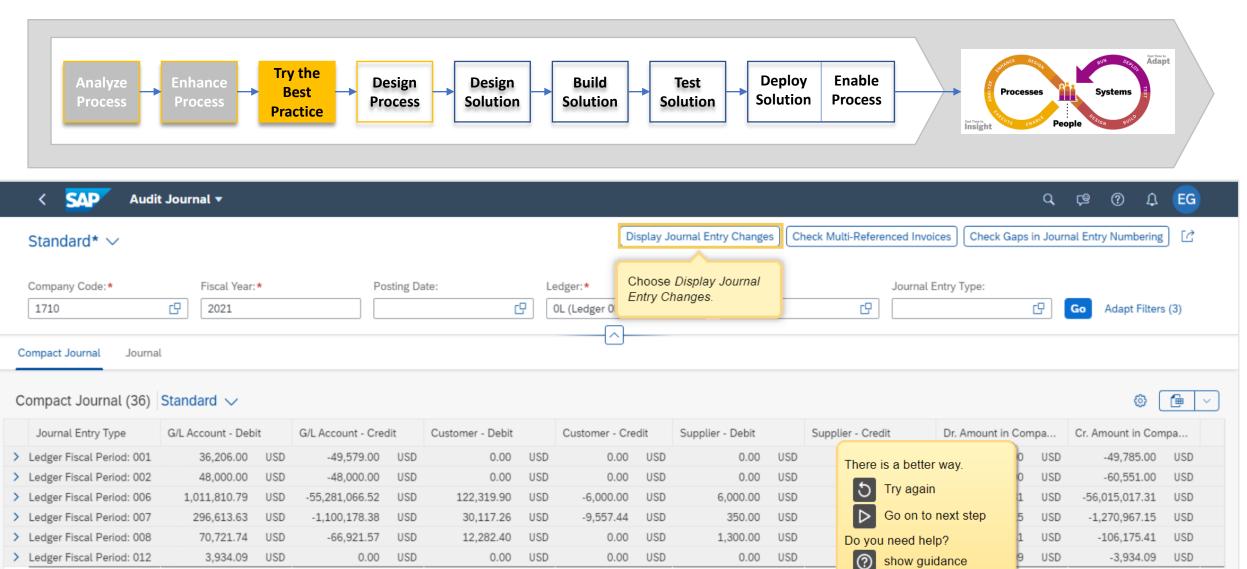
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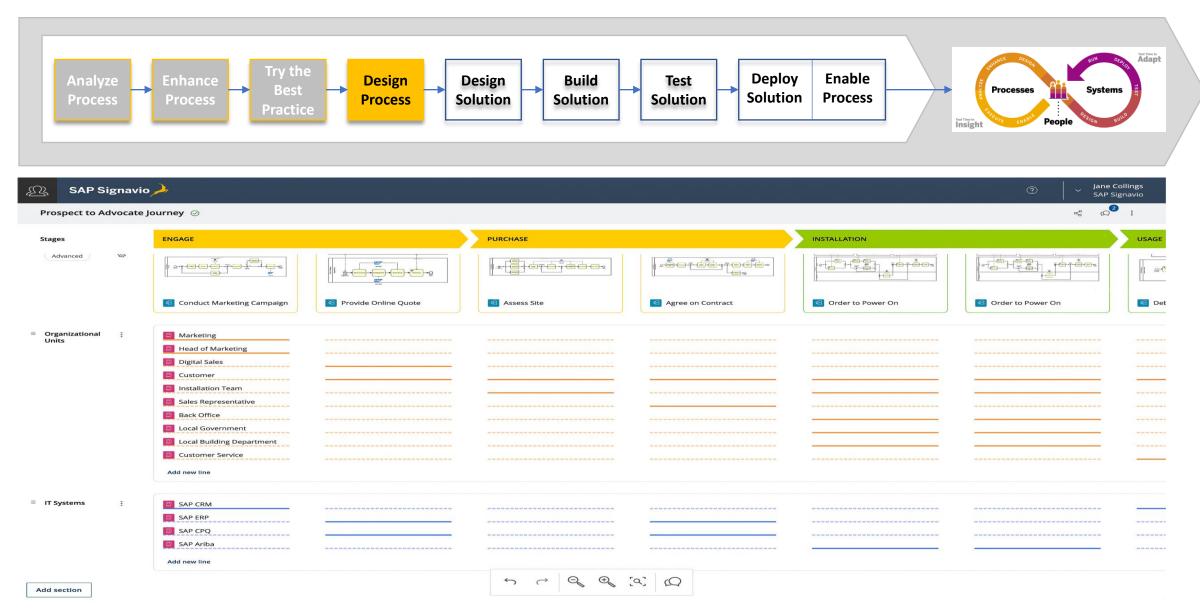


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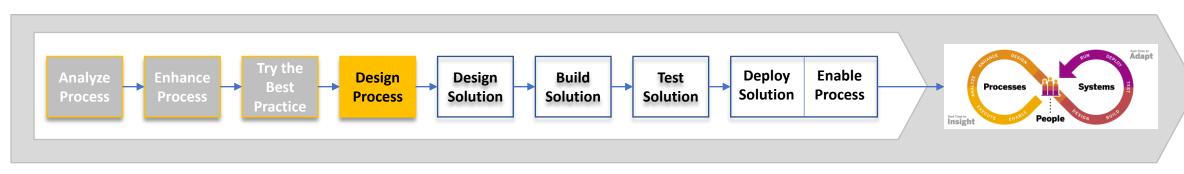
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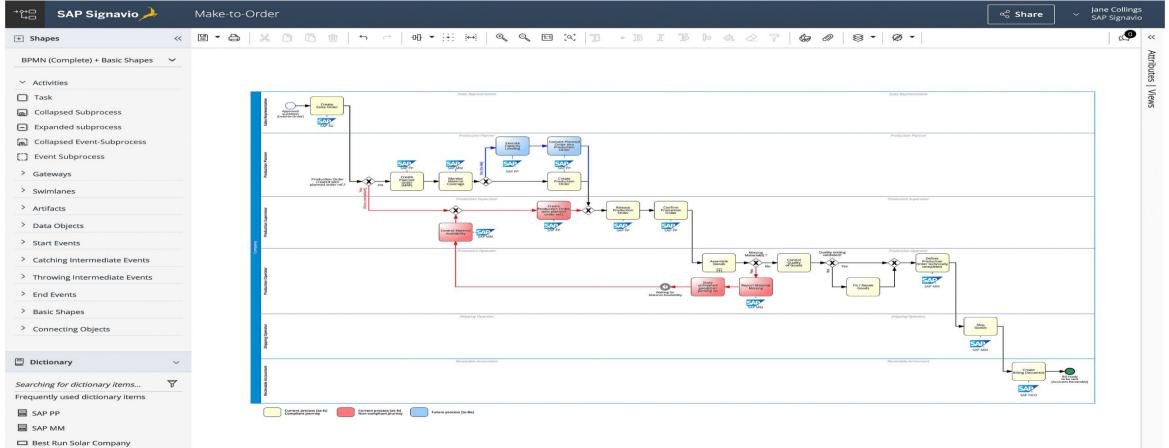
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Design with Empathy

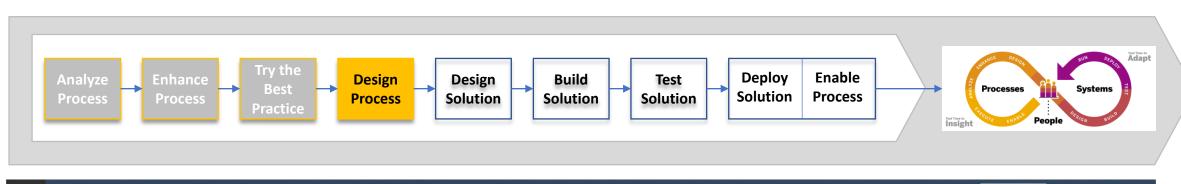


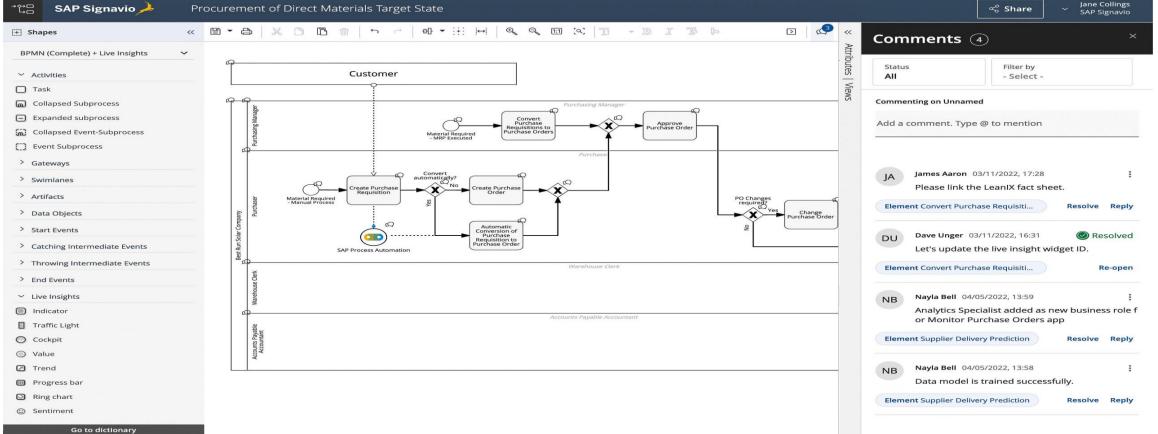
Design Target Process Model



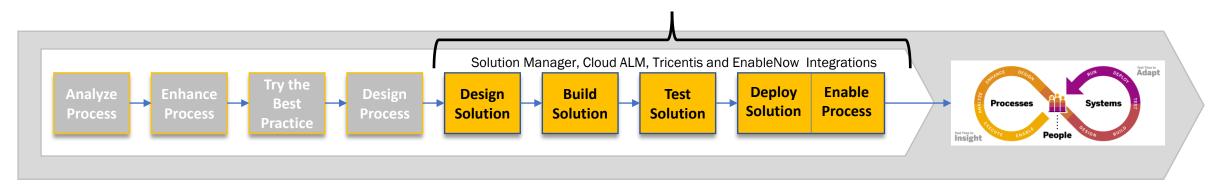


Share and Collaborate – Significant OCM and Quality Benefits

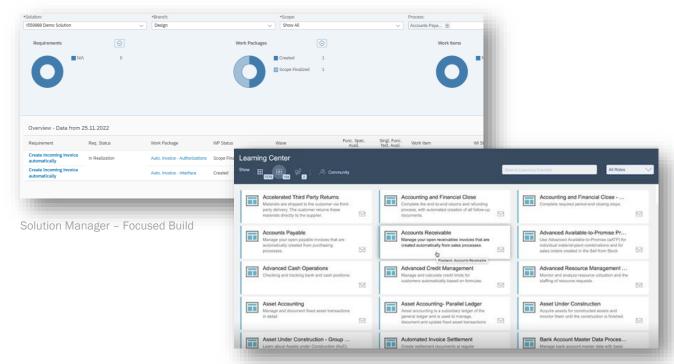




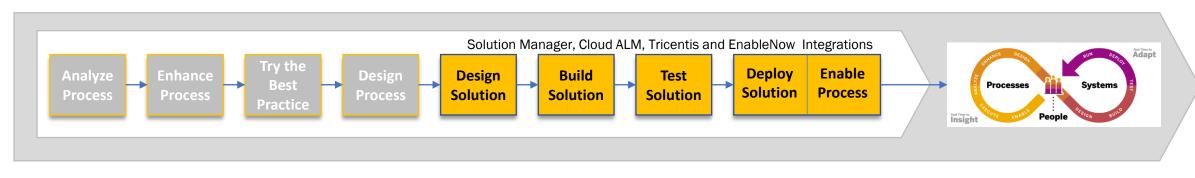
Share and Collaborate – Significant OCM and Quality Benefits



- Handover of business requirement to solution architects, translate changes into Solution Design
- Perform solution changes trough Backlog and DevOps pipeline:
 - Implement new processes, perform system changes (e.g. customizing)
 - Prepare user acceptance testing and execute processoriented testing
 - Approve solution
- Enable the business in executing the new process in an efficient way running on the new solution (Change Management)
- Perform go-live



Integrate and Extend Value



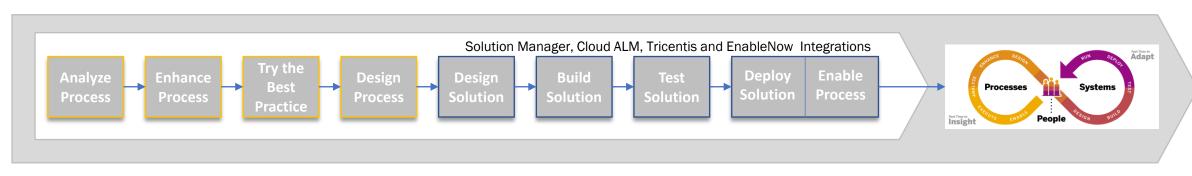


Overall Status i Project Lead: Project Lead	Next Q-Gate Due In 👔	Work Packages	Work Items	Functional Gaps 👔	Requirements Backlog 🗉
Current Phase: Build					Unassigned 300
					300 In progress
	iiii 183d	1367	% 4134	176	Completed 60
A Red	Days until next q-gate	No. of work packages	No. of work items	No. of reported gaps	70
Schedule (1) Completed vs. Planned tasks	Current Wave Progress i	Risks	Issues	Scope Change i	Functional I Specification
					Completed 79%
2 82%	兰 12%	18	♦ 12	12%	To be done 21% Overdue
Percentage compliant to plan	Percentage of actual completion	No. of identified project risks	No. of identified project issues	Scope extension during build	0%
Technical Design	Development i	Unit Test i			
Completed	Completed				
61%	45%				
To be done 37%	To be done 50%				

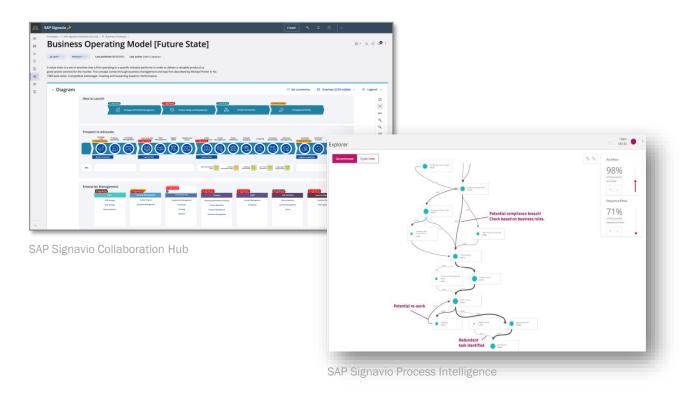
System Configuration

SAPinsider

Close the loop!



- Continuously optimize your new processes by ...
 - getting fast and deep insights into new process execution
 - collaboratively rethink and redesign your business processes
 - defining new **business requirements** and **innovating solutions**



Wrap up

- Only scratched the surface of what is possible with the SAP Signavio toolsets
- The question is "What kind of BPM organization do you want to be?" and use the tools and methodologies appropriately for your value needs
- Be cautious of non-SAP generated content as some process models are not SAP specific and can result in significant development effort and cost

Where to Find More Information

- Transforming Your Business with SAP Signavio
- <u>SAP Signavio in a SAP S/4HANA Transition</u>
- Analyze Your Business Processes with SAP Process Insights
- <u>SAP Signavio Services Overview</u>
- <u>SAP Signavio Blogs (100s)</u>

Key Points to Take Home

- In order to properly design and build for the future you must understand the present by using Process Insights and Process Intelligence to turn emotion into facts
- Use Collaboration Hub to encourage feedback, involvement, and completeness of your processes
- Considering making Process Management the Start and End of the IT lifecycle
- Follow up for more!

Key Points to Take Home



Ian Humphries

Please remember to complete your session evaluation.



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Icons

