

## Case Study

# Transforming financial reporting and related operations with SAP for an American multinational corporation

## About the Client

The client is one of the world's largest pumps, valves, and seal manufacturers, with over 19,000 employees in over 60 countries. The business is built on more than 50 world-renowned heritage brands, with a legacy of over two centuries as the foundation of its global leadership position.

## Engagement Snapshot

**Industry:** Mechanical or Industrial Engineering

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**Technology:** SAP

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**Solution:** SAP P&L Reporting



## Business Need

Recognizing the imperative of effective financial analysis and management, the client, operating across Germany, France, and Spain, identified a pressing business need for a comprehensive Profit and Loss (P&L) reporting solution leveraging SAP's power. This solution aimed to empower key stakeholders with accurate, timely financial data, enabling informed decision-making and strategic planning.

The client faced several challenges in their P&L reporting process, hindering their ability to understand their financial performance holistically. These challenges included:

- **Fragmented Reporting Landscape:** The absence of a centralized and standardized P&L reporting solution resulted in fragmented financial reports across various entities and departments.
- **Limited Scope of Financial Insights:** The existing reporting framework must have captured critical financial metrics.
- **Time-Intensive Manual Processes:** Manual data extraction, consolidation, and analysis further exacerbate the challenges faced by the client.

## Solution

YASH Technologies conducted a thorough analysis of their requirements. It proposed the implementation of Controlling Profitability Analysis (COPA), one of the most vital and valuable functionalities provided by the SAP Controlling module. We devised a robust solution encompassing the client's legal entities in Germany, France, and Spain.

**COPA Implementation:** We implemented the COPA functionality, enabling the client to generate accurate and insightful P&L reports. COPA provided a structured framework to capture and analyze profitability-related data, facilitating wide-ranging financial analysis across the client's entities.

**Tailored Reporting Suite:** Our team created a total of seven tailored reports specifically designed to meet the unique requirements of the client's operations in Germany (five reports), France (one report), and Spain (one report). These reports offered comprehensive insights into the client's financial performance, enabling them to identify key profitability drivers and make informed strategic decisions.



## Business Benefits

With the implementation of COPA and the tailored reporting suite, the client gained a holistic understanding of their financial performance. They were equipped with the necessary insights to identify profitability drivers, assess cost structures, and optimize resource allocation across their operations in Germany, France, and Spain.

Automating data extraction, consolidation, analysis processes, and the SAP P&L reporting solution reduced the client's reliance on manual efforts. This automation streamlined reporting cycles, minimized errors, and freed up valuable resources, allowing the client's teams to focus on more value-added tasks. Other benefits the client realized included:

- Streamlined monitoring of business performance, enabling easier measurement and tracking of key metrics
- Enhanced understanding of sales order completion on a margin basis, providing critical insights into revenue and profitability
- Improved visibility into the costing and profitability of various product lines, facilitating informed decision-making and driving business growth

For more information contact YASH today at [info@yash.com](mailto:info@yash.com) or visit [www.yash.com](http://www.yash.com)

### About YASH Technologies

YASH Technologies focuses on customer success. As a leading technology services and outsourcing partner for large and fast growing global customers, the company leverages technology and flexible business models to drive innovation and value throughout its customer's enterprise. YASH customer centric engagement and delivery framework integrates specialized domain and consulting capabilities with proprietary methodologies and solution offerings to provision application, infrastructure and end user focused Right-Sourcing services. YASH is a SEI CMMI (Level 5) and an ISO 9001:2015 certified company with U.S. and India headquarters and regional sales and development offices globally with customers spread across 6 continents.

### Global Presence

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