Emphasys' key role in delivering the global sales order solution for Schneider Electric

Challenges

In 2012 Schneider Electric, implemented a single global SAP template across more than 50 countries.

They required a solution to enable their customers and partners across the globe to place sales orders through an online portal.

The solution was required to be robust and extensible to cater to multiple currencies and languages, whilst integrating sales orders per corresponding country.

Additionally the solution had to integrate and use the backend validations and workflow processes, whilst still ensuring master data and business process integrity.

About the Customer

Schneider Electric SE is a 28.9B EUR French multinational company that specialises in digital automation and energy management. It addresses homes, buildings, data centers, infrastructure and industries, by combining energy technologies, real-time automation, software, and services.

Solution

Schneider Electric selected a 3rd party online store which provided the engine for sales capture and shopping cart processing. With a customer facing front end now in place the requirement was to ensure the data and processes were integrated with the SAP back-end in a robust manner.

We designed the suite of interfaces and the data model for each of them, ensuring the correct information was sent and received.

We additionally designed the timing of the communications and the back end SAP processing to ensure the sales orders were captured and processed on time, with timely delivery updates to the customer after integrating with the relevant distribution centres.

The solution included interfaces to the SAP backend to obtain customer specific pricing, inventory restrictions and product features.

The solution was designed, developed and implemented in a pilot site within 10 weeks. It was then rolled out to more than 50 countries and remained the Global Platform for more than 7 years.

Working with emphasys

"Glynn (emphasys Principal) led the SAP integration with Schneider Electric's ecommerce solution "MySE" which has now become our Global platform with over 50 Countries implemented and close to 2B Euros in Sales Orders.

Glynn provided a very balanced approach to our solutions with the Technical strengths and leadership with a very hands on practical approach, and managed a cross functional off shore development team."

Chris Edmonds eCommerce Business Manager – Schneider Electric

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