

Pizza and Public Cloud: leveraging SaaS to manage aggressive growth and continuing changing times

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#MasteringSAP

Who/What is MOD Pizza?

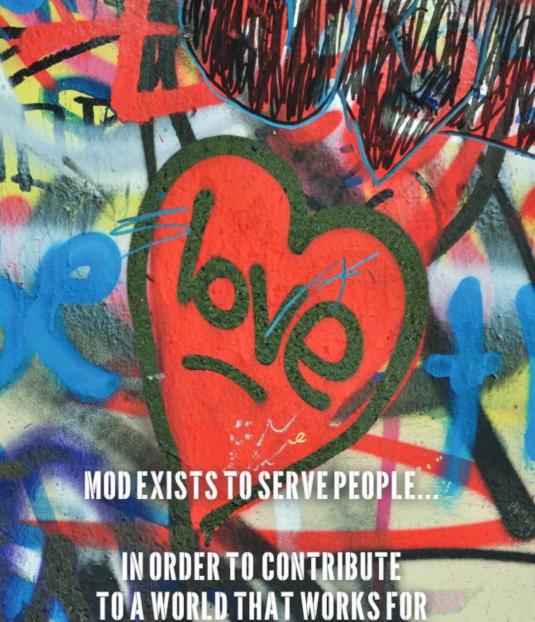
With a mission to use the business as a platform to make a **positive impact**, we are focused on **providing opportunities** to people who face barriers to steady employment, to **giving back** in big ways.

We exist to **serve people**, to contribute to a world that works for and includes everyone – by **providing community** and **meaningful work** to those who aspire to use business as a platform for changing lives and communities.

- Founded in 2008
- 500+ locations (29 US States + Canada)







AND INCLUDES EVERYONE





On a journey to find...

Scalability & Security

Support aggressive growth

Speed

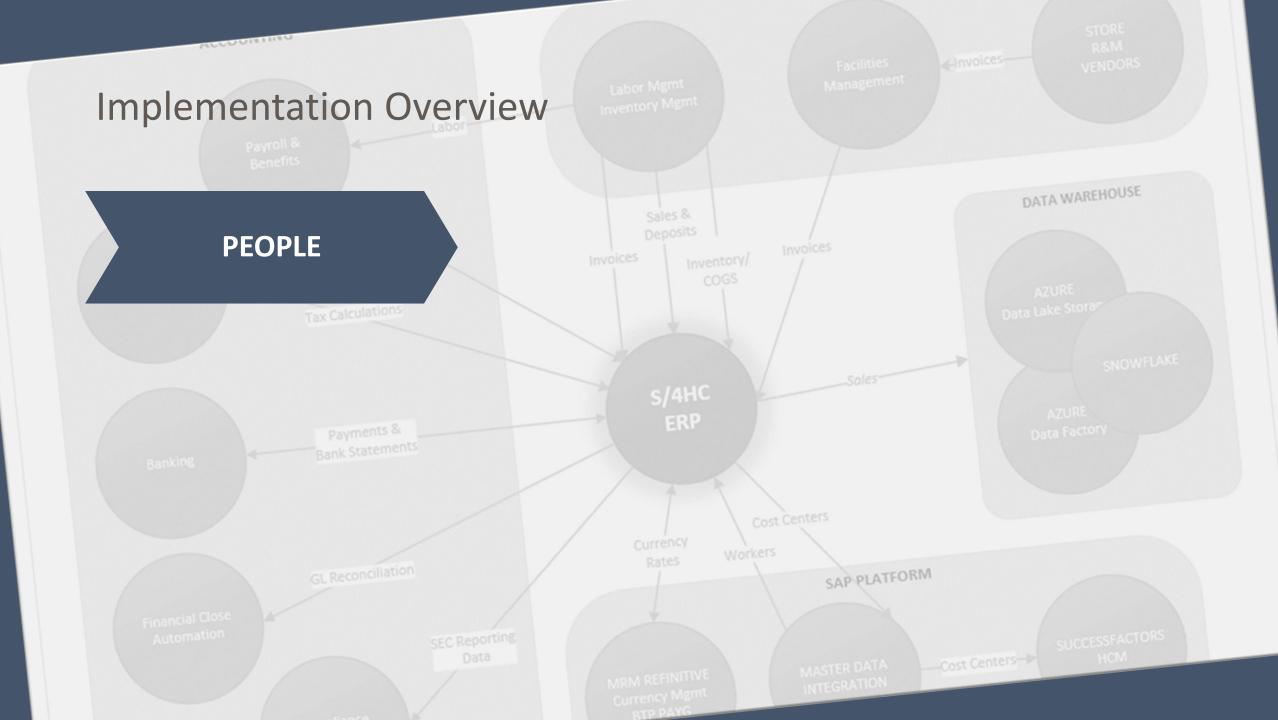
- Implementations & deployments
- Data processing
- ➢ Learning

Simplicity

- Control Points & processes
- Easy to use
- > Deployment & maintenance

Innovation

- > Timely
- > Continuous



MOD's journey with SAP



- Finance & Accounting
- Accounts Payable
- Project Tracking
- Fixed Asset Accounting
- Cap-Ex Procurement

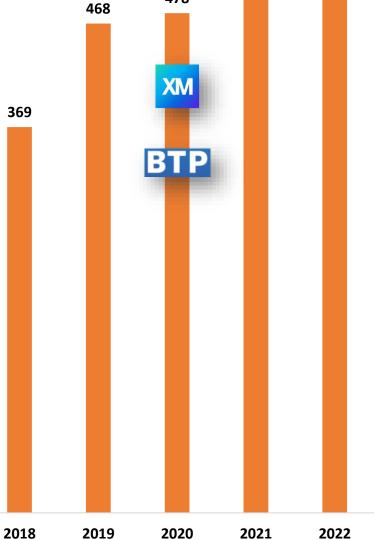






• Vaccine & Testing Manager

Core XM



Meet Melissa (Accountant)

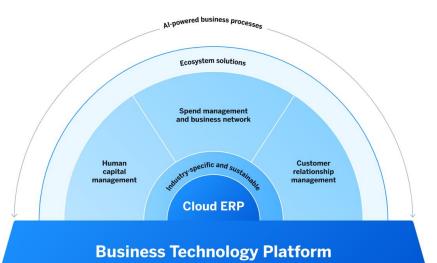




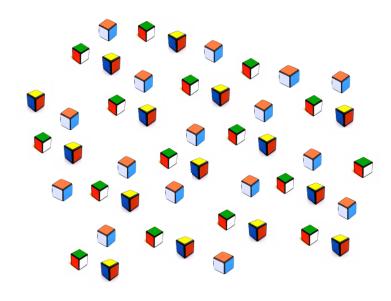








CLEAN CORE + BTP +



SAP ENABLEMENT

RISE/GROW Learning HUB Services & Support Portfolio

RASD - Release Assessment and Scope Dependency Tool 3SL - 3 System Landscape

Integration Suite MDI - Master Data Integration CBC - Central Business Configuration

SAP Enterprise Architecture Certification

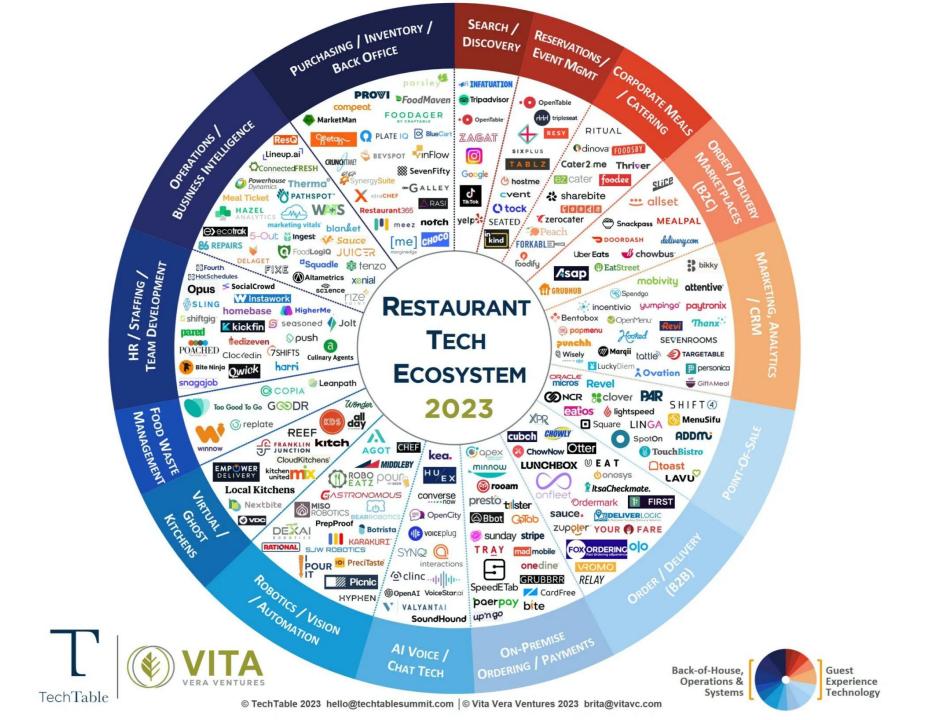




- ~30,000 SaaS companies
- Globally, ~14 billion SaaS customers
- The **US** has the largest proportion of SaaS companies (around **60%**)
- **Salesforce** has the largest SaaS market share at just under **10%**
- Predicted to reach a valuation of \$307 billion by 2026
- Currently responsible for around 70% of company software use. This figure is forecast to rise to 85% by 2025

SaaS by the numbers

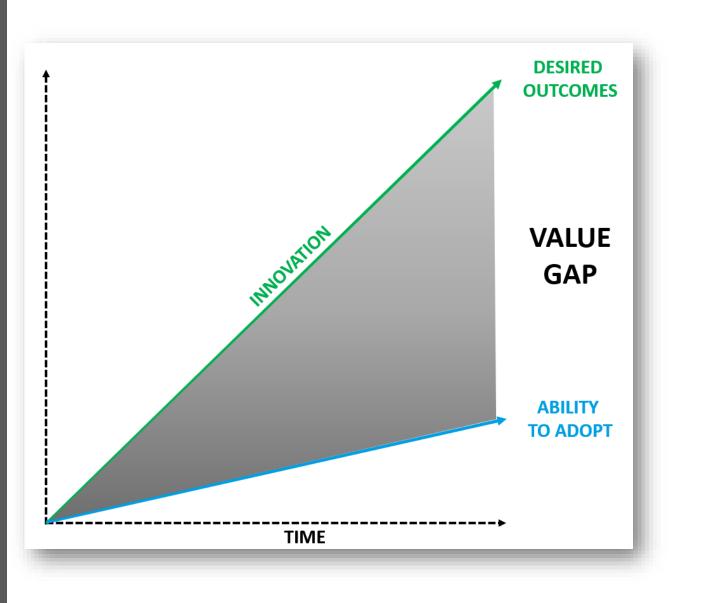




Pace of innovation is accelerating

Gap between desired innovation and ability to ADOPT/ABSORB innovation is growing over time

Tech debt and talent shortage are impeding ROI



Managing the 'Value Gap'

Where & how MOD is focusing on our enterprise architecture foundation

Identity Strategy



EATS STRATEGY FOR BREAKEAST

MASTERINGSAP An SAPinsider Company

7 - 8 June, 2023 **Crown Promenade, Melbourne**

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