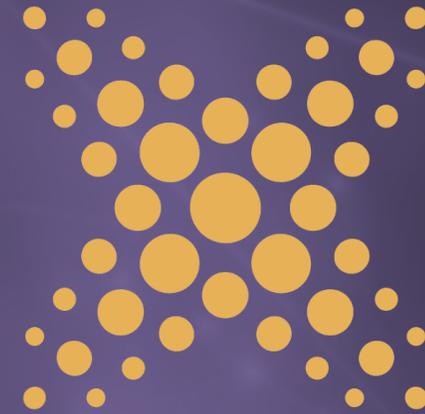


# S4HANA PUBLIC CLOUD AND BTP

Customer Case Study:  
Mayfairs Corporate Group



**DALRAE  
SOLUTIONS**

**SAP® Recognized Expertise**  
SAP HANA®

**SAP® Recognized Expertise**  
User Experience



member of the **SAP**  
**AppHaus**Network

# MEET YOUR SPEAKERS



**Andrew Long**

Senior Program Delivery Manager

*DalRae Solutions*



**Cezary Cichocki**

Senior SAP Consultant

*DalRae Solutions*



**DALRAE**  
SOLUTIONS

# MAYFAIRS GROUP

- Largest Independent Suzuki import/distributor in Australia
- Were on ECC outside current version.
- Adapting new direction for evolving Marketplace cumbersome.
- Mainstay was costly Internal development on SAP ABAP and like technologies
- A number of clunky legacy 3<sup>rd</sup> party systems



# LANDSCAPE REVIEW

DalRae Solutions wants to support Mayfairs Corporate Groups move to S/4HANA . Having the right solution and partner alignment, will be key to your success in responding rapidly to market and environmental changes.

Having stable yet predictable technology platforms, to embrace change are vital to drive innovation to meet your business needs.

At DalRae, we believe we can breathe new life into old ways of doing things - reduce complexity, improve agility and enhancing productivity whilst optimising operational costs.

## OUTCOMES

- Mayfairs' SAP Environment is stable, including server configuration and sufficient memory capacity for the next few years, providing existing functionality or data retention does not change.
- High number of active dialog users have been provided SAP\_ALL and SAP\_NEW access in Production.
- A high level of System customisation is present.
- Large number of custom programs not used or barely used in Production throughout the month of September 2022.

The commercials for initial phase to capture the business value and outcome of project.



### CLIENT DRIVEN

We bring the best out of SAP by delivering client-driven outcomes



### INDUSTRY LEADERSHIP

DalRae Solutions has been named a Leader in SAP User Experience



### REDUCING FRICTION

SAP BTP experts in workflow and automation

# Cleaning the Core



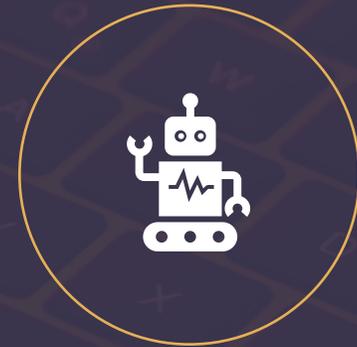
## Custom ABAP

Programs and reports to flex the process to the customer's needs



## Integration

External software integrations for asset management, mining operations and supplier invoicing



## Automations

Automated intercompany billing and document processing



**Weighbridge**

**ERP S/4HANA  
CORE**



**Supplier  
Invoice  
Automation**



**MEX Asset  
Management  
integration**

# ROADMAP TO S/4HANA

**Address Landscape Review Recommendations**

November 2022  
to March 2022

**Implement BTP**

November / December  
2022

**Migrate Portal Content & Custom Code**

February 2023

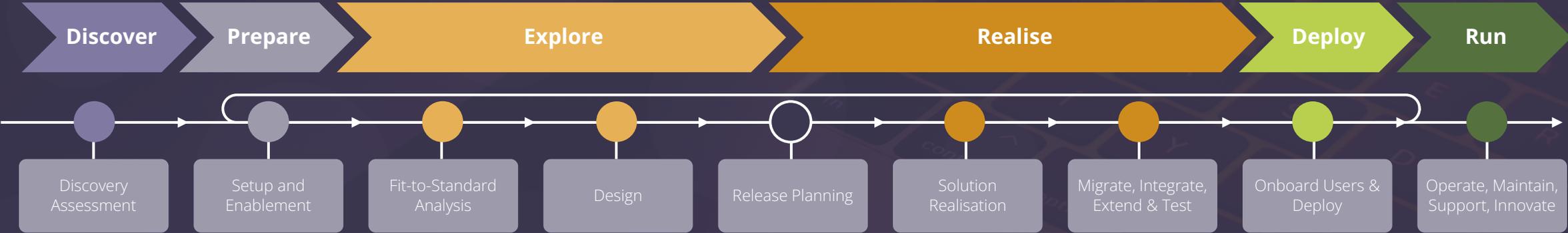
**Implement S/4HANA Cloud**

March 2023 to June  
2023

# LEVERAGING ALM (Application Lifecycle Management)



# ACTIVATE METHODOLOGY



Prepare

Explore

Setup and  
Enablement

Fit-to-Standard  
Analysis

Design

Release Planning

# The Art of the Possible



Automate Business Document Processing



Achieve Seamless Integration



Create Simple Custom UI Applications



Artificial Intelligence



Data & Analytics





# Weighbridge

User-friendly and augmented by a live stream of data (weight) entry point to processing goods issue process.

Data is accurate and requires minimum typing.

Once the data reaches the system, relevant documents are posted, updated and automated billing and intercompany billing flow are triggered.

Weighbridge  
Data



Update and  
creation of  
transactional data  
(Sales order, Goods  
movement, billing)



Intercompany  
billing  
(Sales company and  
Operations company)

# Supplier Invoice Automation

- Suppliers push their invoices to a particular location – comes via email
- PDFs are open and read by automation
- Posted to the ERP
- Matched to the POs in the system
  - or just posted if no PO
- Staged Workflow Approval



**Data  
Extraction**



**Processing**

# MEX Asset Management integration



Preventive and Reactive maintenance work scheduling and ordering



Maintenance execution and status reporting



Maintenance order confirmation and invoice processing

Idea

Data analysis  
and tracking  
from plant  
machinery



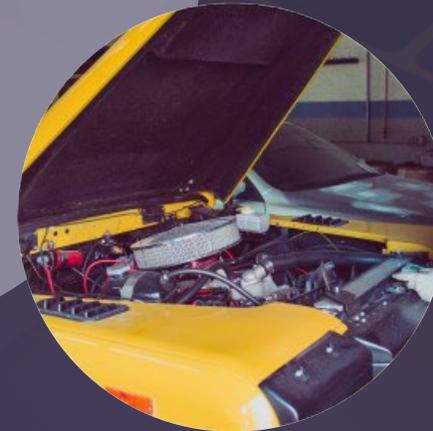
Weighbridge



Supplier  
Invoice  
Automation

ERP S/4HANA  
CORE

Delivery



MEX Asset  
Management  
integration



Belt Scale  
Production  
Weights



# Q&A



**Andrew Long**

Senior Program Delivery Manager  
*DalRae Solutions*

[Andrew.long@dalraesolutions.com.au](mailto:Andrew.long@dalraesolutions.com.au)  
<https://www.linkedin.com/in/andrewlong-coo/>

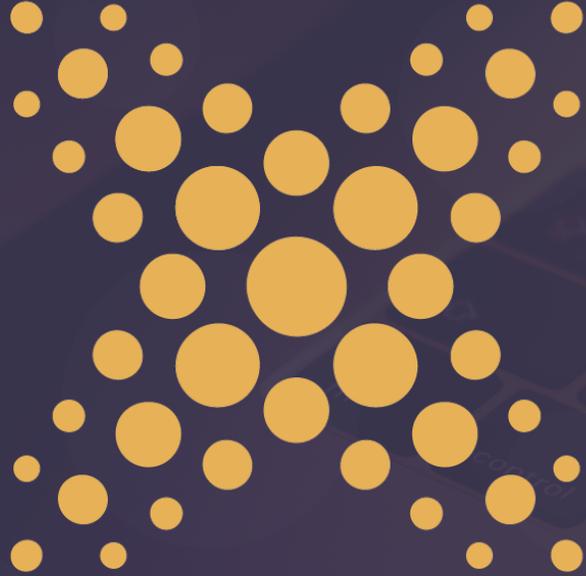


**Cezary Cichocki**

Senior SAP Consultant  
*DalRae Solutions*

[cezary@dalraesolutions.com.au](mailto:cezary@dalraesolutions.com.au)  
<https://www.linkedin.com/in/cezary-cichocki-sap-apics/>





**DALRAE  
SOLUTIONS**