

Re-imagining Application Lifecycle Management: SAP's Cloud ALM, Solution Manager, and Focused Run

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The Application Lifecycle Management Product Portfolio of SAP





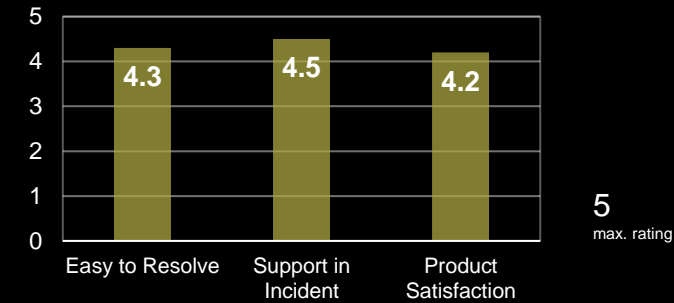
SAP Solution Manager – Happy customers

Productive Customers

All Time High

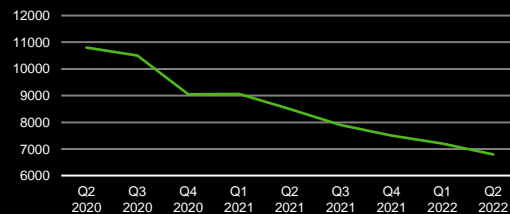
SAP Solution Manager 7.2: **12.404***
Focused Build & Insights: **1.879***

Customer Satisfaction



Quality (tickets)

Year-over-Year – 20%



Customer Connection 2021

Delivery more than 70%

Topics	Qualified	Accepted	Delivery
Change & Release Management	60	43	72%
Test Suite	50	35	70%
Process Management	38	29	76%
Overall	148	107	72%

SA POWER NETWORKS STORY

SA POWER NETWORKS STORY

Introduction to SA Power Networks

- SA Power Networks is the principal electricity distributor in South Australia, delivering reliable and safe power while leading the State's rapid transformation to meeting all our energy needs from renewable sources by 2030
- Our services include, maintaining and building a reliable distribution network, responding to outages including those caused by extreme weather, and ensuring community safety from electric shock and from bushfire.
- We are focused on using data, analytics and automation to improve our efficiency and manage a dynamic and rapidly evolving energy system.



Empowering South Australia

Our Solution Manager Journey: Leveraging Essential Features

System Monitoring

- Real-time insights into system health, availability, and performance
- Monitoring of key performance indicators, system components, and infrastructure

EarlyWatch Alerts

- Proactively detects potential system issues and security vulnerabilities
- Automatic analysis of system data and notifications to administrators

Configuration Validation

- Ensures system stability and compliance with best practices
- Verifies system configurations against recommended standards



Our Solution Manager Journey: Leveraging Essential Features

System Recommendations

- Actionable insights for optimizing performance and resource utilization
- Analysis of system data and suggestions for improvement

Data Volume Management (DVM)

- Manages data growth and optimizes database performance
- Strategies for data archiving, deletion, and compression

Focused Insights

- Deep insights into system performance, usage patterns, and key indicators
- Analytics tool for data-driven decision-making and proactive management



Our Solution Manager Journey: Leveraging Essential Features

Change Request Management (ChaRM)

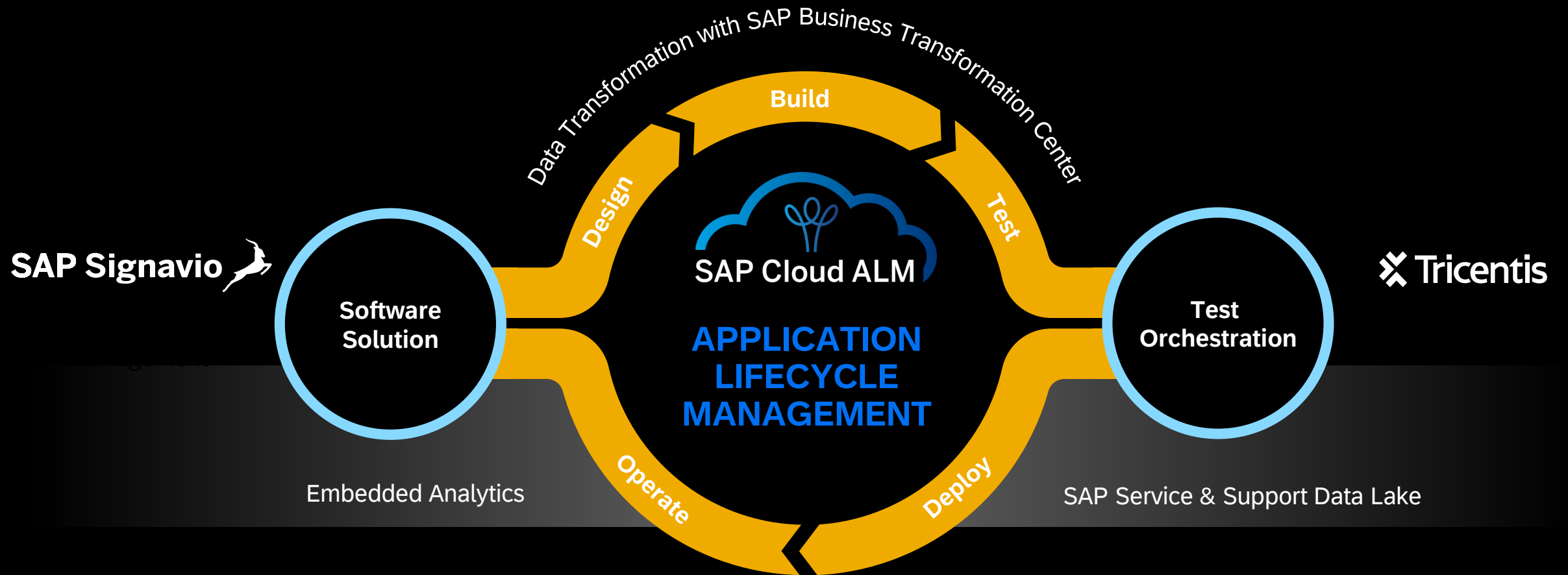
- Efficient change management processes for the SAP S/4HANA ISU system
- Request creation, approval workflows, transport management and retrofits

Solution Documentation

- Centralized repository for documenting SAP processes



Business Transformation Suite



SAP Cloud ALM: Facts and figures

License and cost

Included in SAP Enterprise Support and Subscription

- Maintenance and operations by SAP
- Included memory: 8 GB
- API usage: 8 GB outbound data transfer per month



Supported Solutions

Designed for cloud and hybrid customers

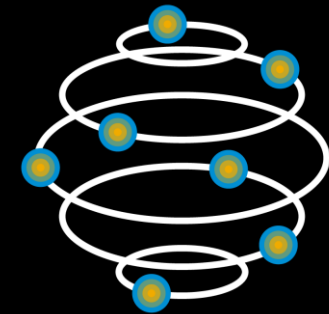
- Cloud solutions from SAP
- On-premise ABAP solutions (SAP S/4HANA, SAP Business Suite, SAP BW)
- PI/PO integration monitoring
- Non-SAP solutions



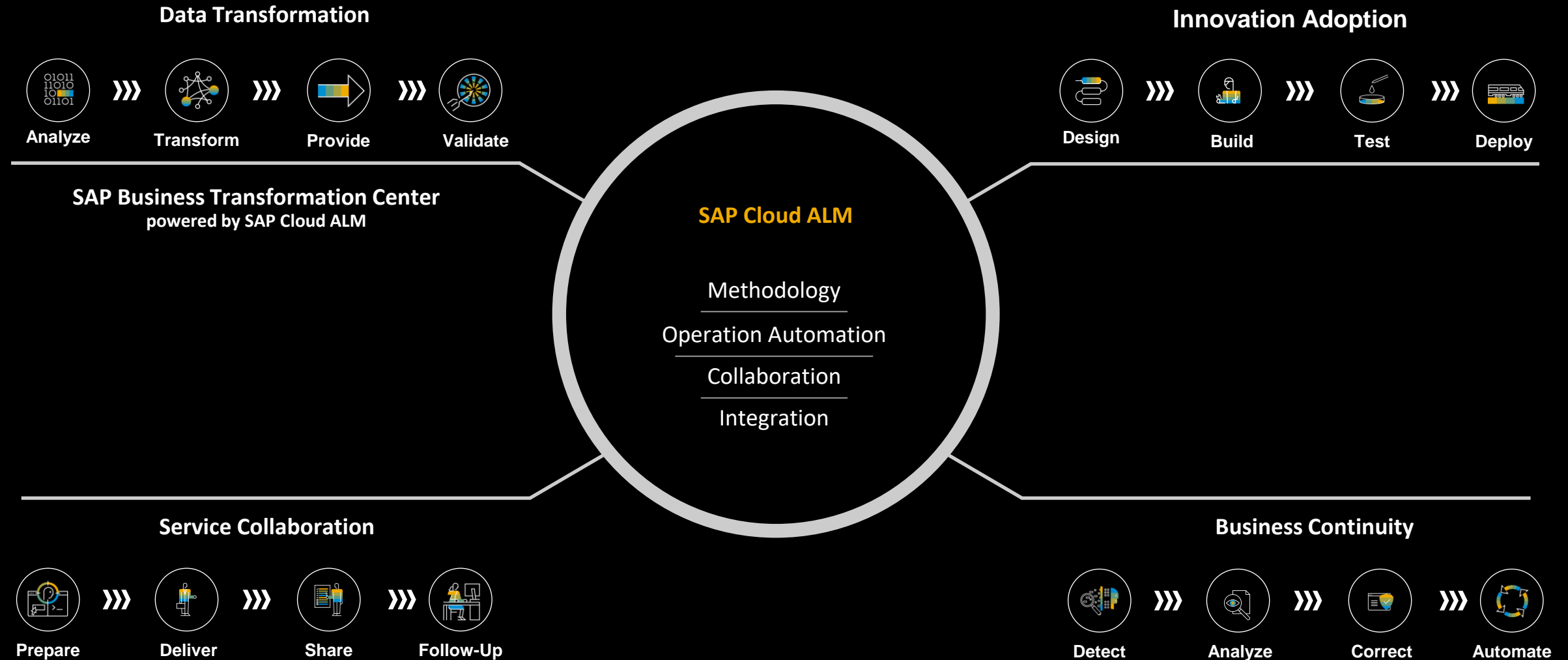
Delivery and update model

Cloud-native

- Customer owned SaaS
- Available in 15 minutes
- Daily integrated delivery
- Bi-weekly feature release



SAP Cloud ALM – Summary



SAP's ALM Strategy

SAP Cloud ALM is designed to support ALM for the **Intelligent, Sustainable Enterprise**, including SAP S/4HANA (all deployments).

SAP Cloud ALM is **attractive for SAP Solution Manager customers**: cost of operation and maintenance, functionality, ease of use and adoption, foundational support for today's customer landscape (SAP Business Suite, SAP BW, SAP PI/PO), transition support.

SAP Cloud ALM is the **next generation ALM platform** for SAP customers. SAP Cloud ALM is an independent new product line. SAP recommends SAP Cloud ALM as go-to platform for ALM.

SAP Focused Run addresses SAP-centric service providers and hybrid customers with advanced needs and/or significant on-premise footprint. **It can be used complementary to SAP Cloud ALM.**

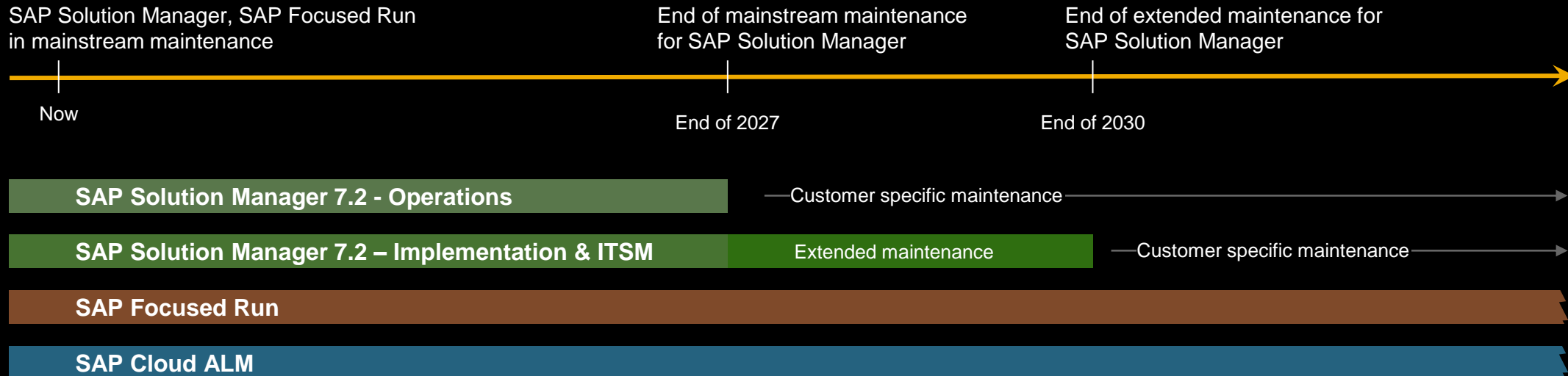


SAP ALM Platforms – Planned Product Availability Strategy

SAP Solution Manager follows the maintenance strategy of the SAP Business Suite

- Extended maintenance for process management, test suite, change & release management and ITSM in SAP Solution Manager 7.2 is automatically included in the optional extended maintenance for the SAP Business Suite 7
- SAP Solution Manager 7.2 is supported beyond 2030 in customer specific maintenance*
- There are **no plans for further releases** after SAP Solution Manager 7.2

SAP Cloud ALM and SAP Focused Run are not dependent on the SAP Business Suite, allowing mainstream maintenance beyond 2030. SAP plans no new on-premise products in the ALM portfolio.



Transition Strategy from SAP Solution Manager to SAP Cloud ALM

All SAP Solution Manager customers should plan to move to SAP Cloud ALM.



SAP Solution Manager



Adopt SAP Cloud ALM for service and operations **NOW**

- Less customer effort for updates and agent administration
- Ease of use and consumption
- Additional monitoring use cases
- SAP Service delivery only via SAP Cloud ALM

Bonus value: Use SAP Cloud ALM for fast-paced cloud implementations

Adopt SAP Cloud ALM for implementation **at your own pace**

- Complete your move to SAP S/4HANA
- More functionality for Testing, Deployment Management and Solution Documentation planned for 2023 / 2024
- Advanced functionality for Deployment Management and Solution Documentation planned for later

Re-visit your operations needs

SAP Focused Run can complement SAP Cloud ALM for advanced operations use cases.



Reasons to add SAP Focused Run:

- Dedicated system management required
- Large on-premise landscapes and high-volume application monitoring
- Multiple customer enablement
- Embedded operation automation & cross use-case analytics

Guidance and Support for the Transition to SAP Cloud ALM

SAP supports you with

- Readiness Check for SAP Cloud ALM
- Transition methodology to SAP Cloud ALM *
- Roadmap and Implementation Services
- Tools for selected data transfer of solution documentation and test cases *
- APIs for data transfer and 3rd-party integration
- Guidance for typical customer situations
- All you need to know in the SAP Support Portal

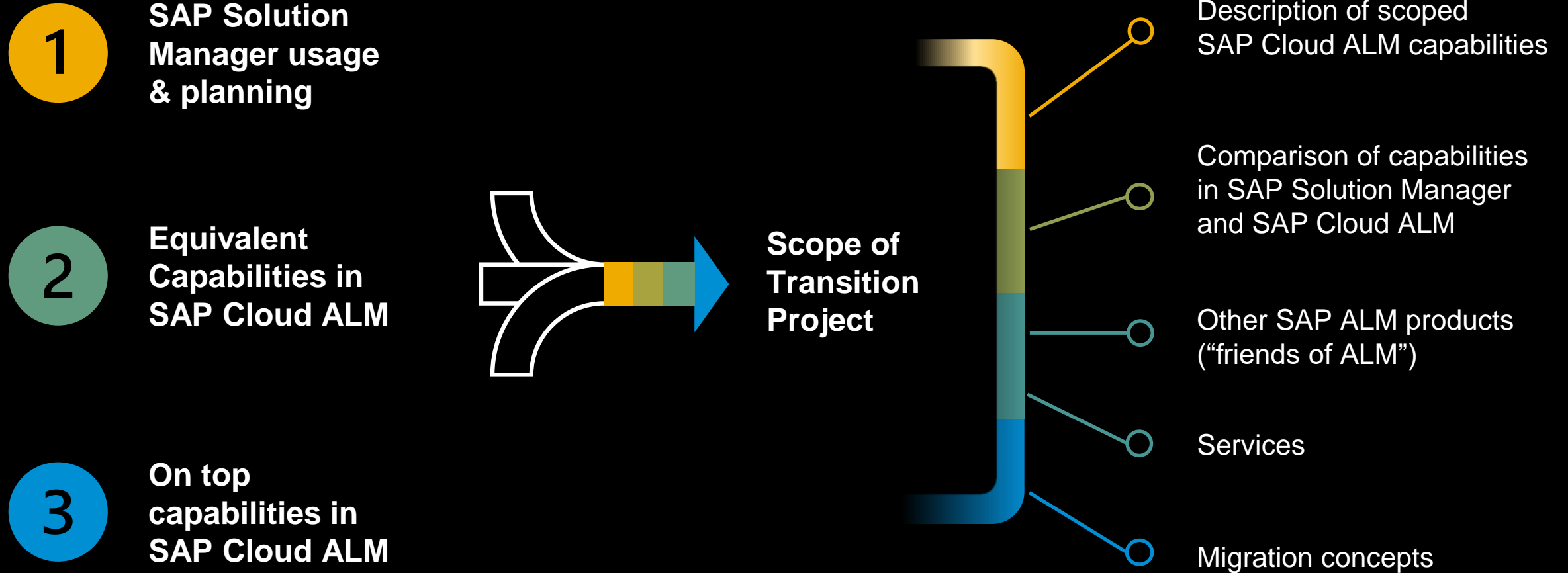


Use your transition to SAP Cloud ALM to rethink and simplify your ALM processes

SAP Readiness Check for SAP Cloud ALM

Planning a Transition Project

SAP Readiness Check for SAP Cloud ALM



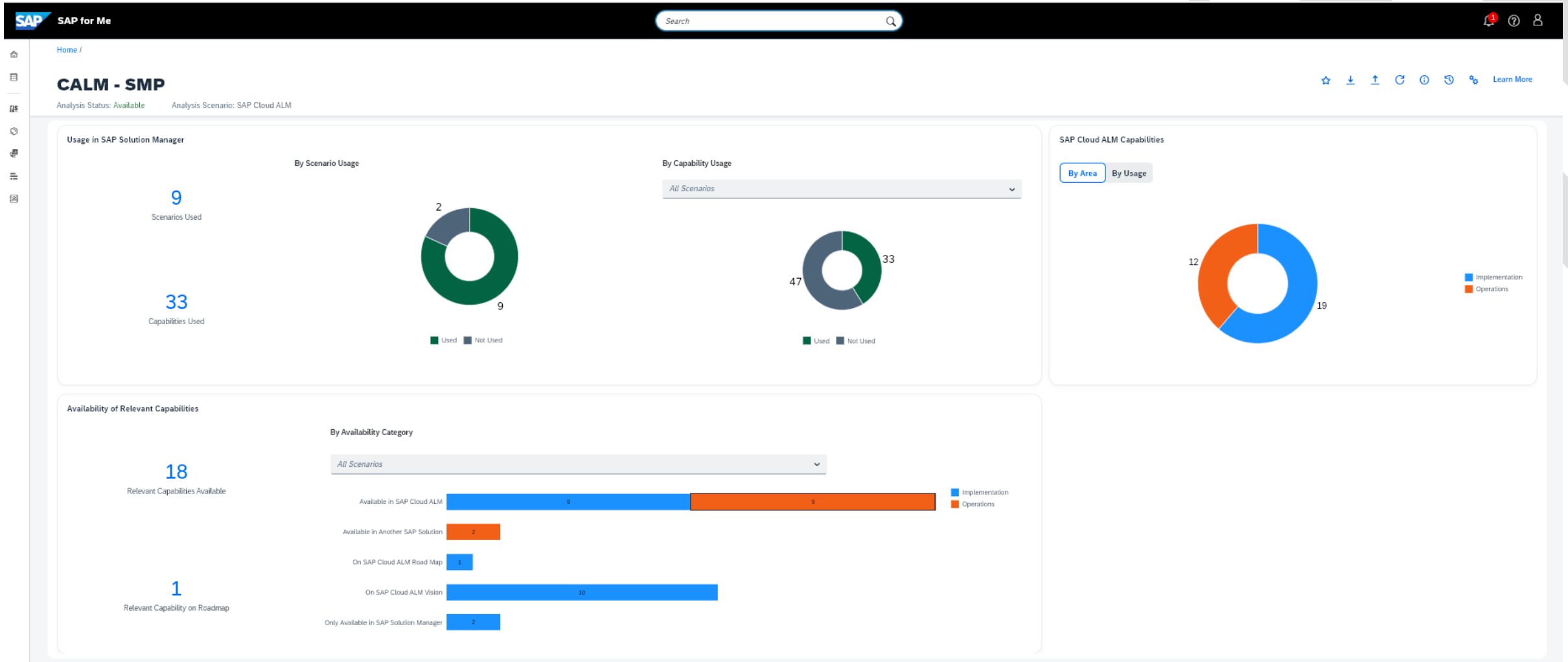
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Our Solution Manager Journey: The Need for a Successor

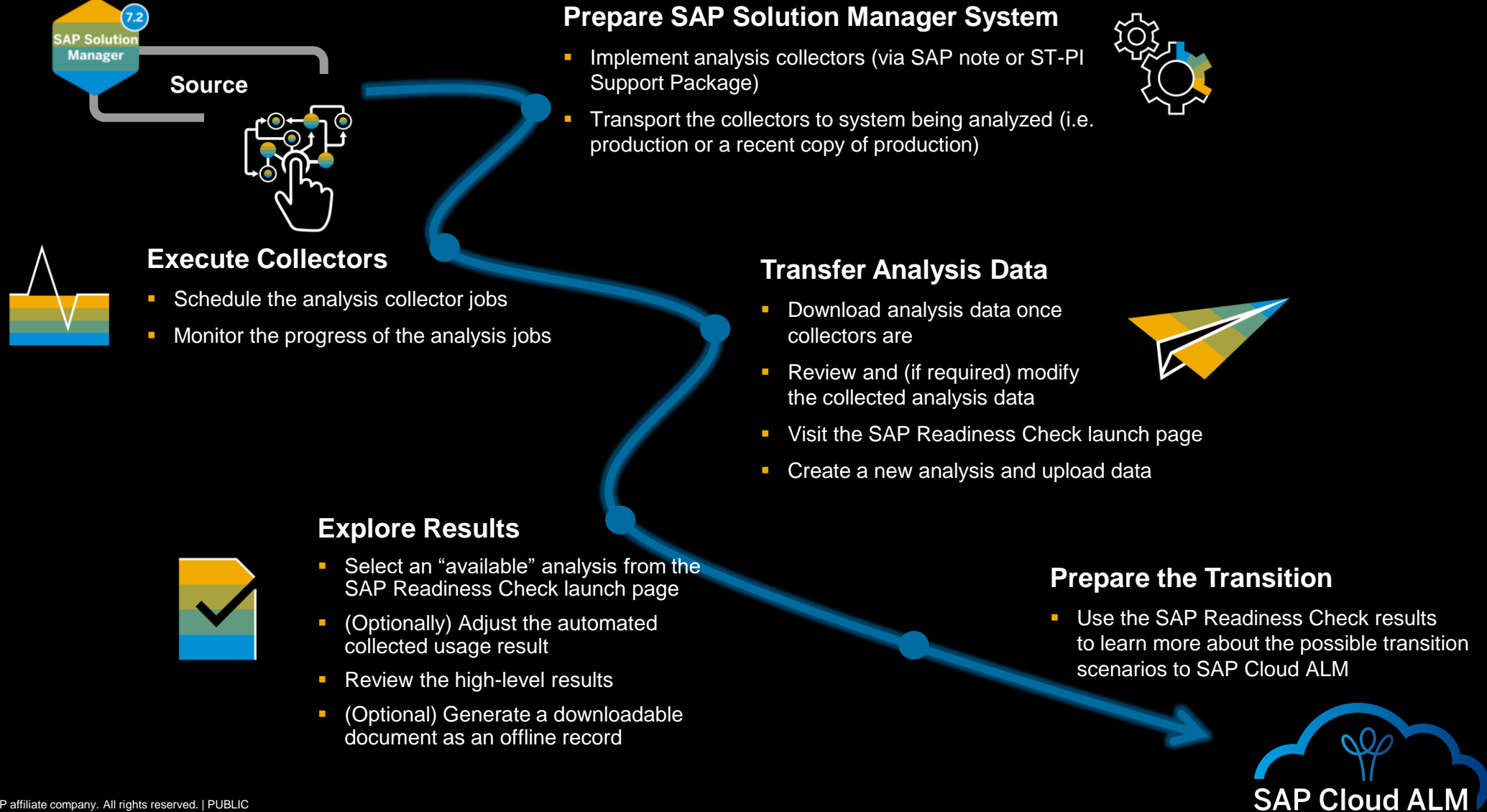
- Solution Manager follows the maintenance strategy of SAP Business Suite, so by end of 2027 it will be out of mainstream maintenance
- Limited capability in Solution Manager for monitoring SAP's SaaS solutions
- Cloud ALM is its natural successor however it's not meant to have feature parity with Solution Manager
- Cloud ALM will have new features which were not available in Solution Manager like Real User Monitoring
- We have run the Readiness Check report for Cloud ALM which will be used for planning our roadmap
- Currently Cloud ALM is not available for deployment in Australia. It is currently on the SAP Roadmap Q3 2023.

Readiness Check for Cloud ALM



SAP Readiness Check for SAP Cloud ALM – Available NOW

Process Steps



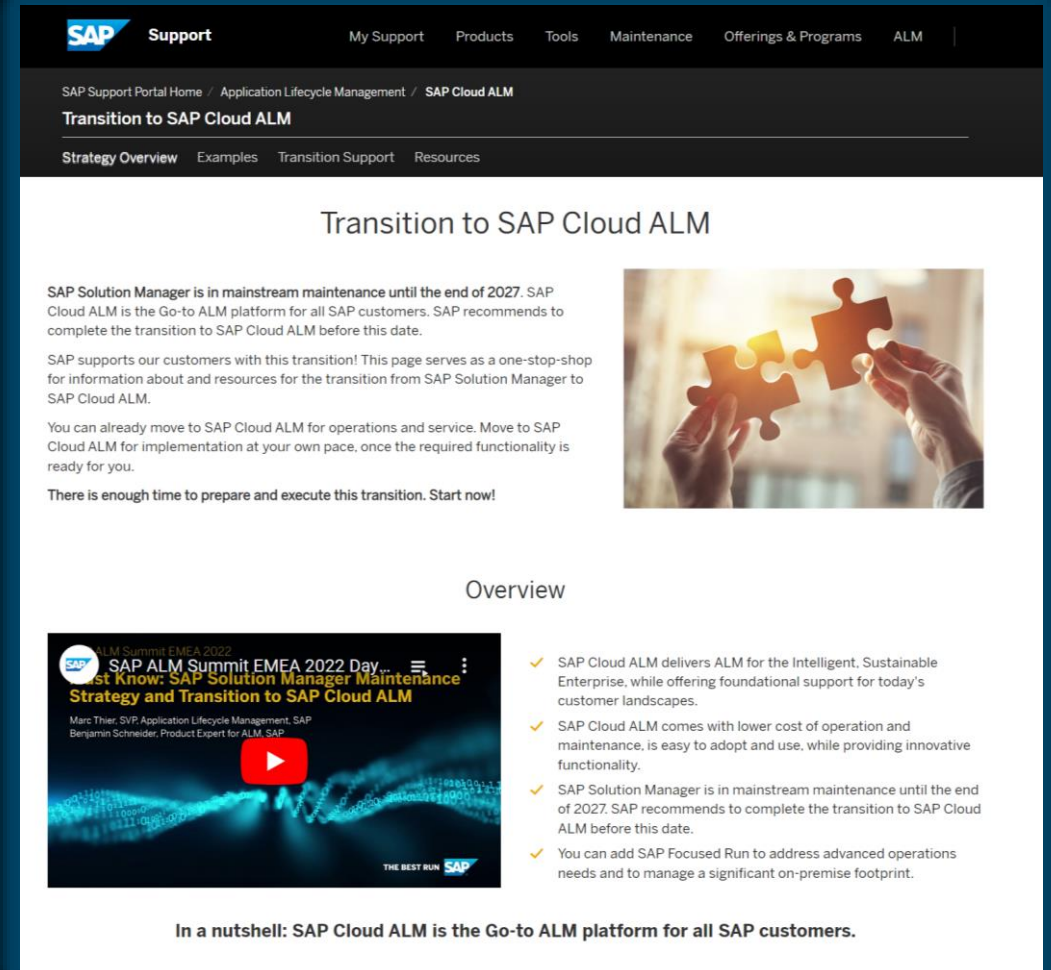
Transition Center in SAP Support Portal

Transition Center in SAP Support Portal

Your one-stop spot for all the information around the transition to SAP Cloud ALM!

- General information
- Functional comparison and transition guidance
- Transition recommendations and strategy
- Additional resources, videos and documents

Transition Center



The screenshot shows the SAP Support Portal interface. The top navigation bar includes the SAP logo, 'Support', and links for 'My Support', 'Products', 'Tools', 'Maintenance', 'Offerings & Programs', and 'ALM'. Below this, a breadcrumb trail reads 'SAP Support Portal Home / Application Lifecycle Management / SAP Cloud ALM'. The main heading is 'Transition to SAP Cloud ALM', with sub-links for 'Strategy Overview', 'Examples', 'Transition Support', and 'Resources'. The content area features a large image of hands assembling puzzle pieces. Text on the page states: 'SAP Solution Manager is in mainstream maintenance until the end of 2027. SAP Cloud ALM is the Go-to ALM platform for all SAP customers. SAP recommends to complete the transition to SAP Cloud ALM before this date.' It further explains that SAP supports the transition and provides a one-stop-shop for information and resources. A call to action says: 'You can already move to SAP Cloud ALM for operations and service. Move to SAP Cloud ALM for implementation at your own pace, once the required functionality is ready for you. There is enough time to prepare and execute this transition. Start now!'. An 'Overview' section includes a video player for 'SAP ALM Summit EMEA 2022 Day 1: What You Need to Know: SAP Solution Manager Maintenance Strategy and Transition to SAP Cloud ALM' by Marc Thier and Benjamin Schneider. To the right of the video, four bullet points highlight key benefits: 1) SAP Cloud ALM delivers ALM for the Intelligent, Sustainable Enterprise with foundational support. 2) SAP Cloud ALM has a lower cost of operation and maintenance, is easy to adopt, and provides innovative functionality. 3) SAP Solution Manager is in mainstream maintenance until the end of 2027, with a recommendation to transition to SAP Cloud ALM before then. 4) SAP Focused Run can be added to address advanced operations needs and manage a significant on-premise footprint. At the bottom, a summary states: 'In a nutshell: SAP Cloud ALM is the Go-to ALM platform for all SAP customers.'

Your next steps

SAP Cloud ALM – start your journey TODAY!

Included with your cloud subscription



Learn

Browse presentations and watch recorded demos on the SAP Cloud ALM [home page](#)



Try

Access the [public demo system](#).



Request

Request SAP Cloud ALM in [SAP for Me](#).

It's usually available within 15 minutes!

Just do a few [setup](#) steps.



Use

[Invite](#) your SAP Cloud ALM users.

Network with other customers in the [ALM Community](#).

SAP Cloud ALM - where can I learn more?



Product information

- [SAP Cloud ALM overview](#)
- [SAP Cloud ALM for Implementation](#)
- [SAP Cloud ALM for Operations](#)
- [SAP Cloud ALM for Service](#)

Onboarding

- [How to request SAP Cloud ALM?](#)
- [How to setup SAP Cloud ALM?](#)

Stay current

- [Events](#)
- [Newsletter](#)
- [Community](#)

Additional information

- [Documentation](#)
- [Supported Solutions](#)
- [SAP Cloud ALM usage rights](#)
- [Product Road Map](#)

Training

- Learning Journey: [SAP Cloud ALM for Implementation](#)
- Learning Journey: [SAP Cloud ALM for Operations](#)
- Expert Guided Implementation services ([register](#))
- SAP Discovery Center missions ([start](#))



How to Connect with Me

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