MASTERING SAP

Gold Coast, QLD 14 - 15 November, 2022

Leading the Great Reconnection

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ENTERPRISE ASSET MANAGEMENT + SUPPLY CHAIN & PROCUREMENT

What do we most fear?

UNCHARAGETY

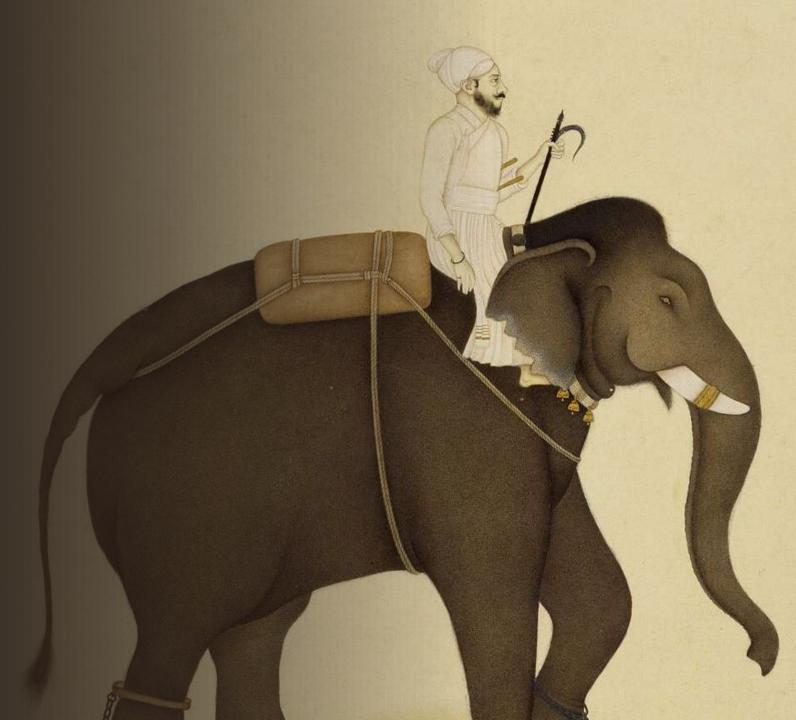
Fear & uncertainty don't have to make sense

Who controls your actions?



For people, emotions matter

The Rider & The Elephant



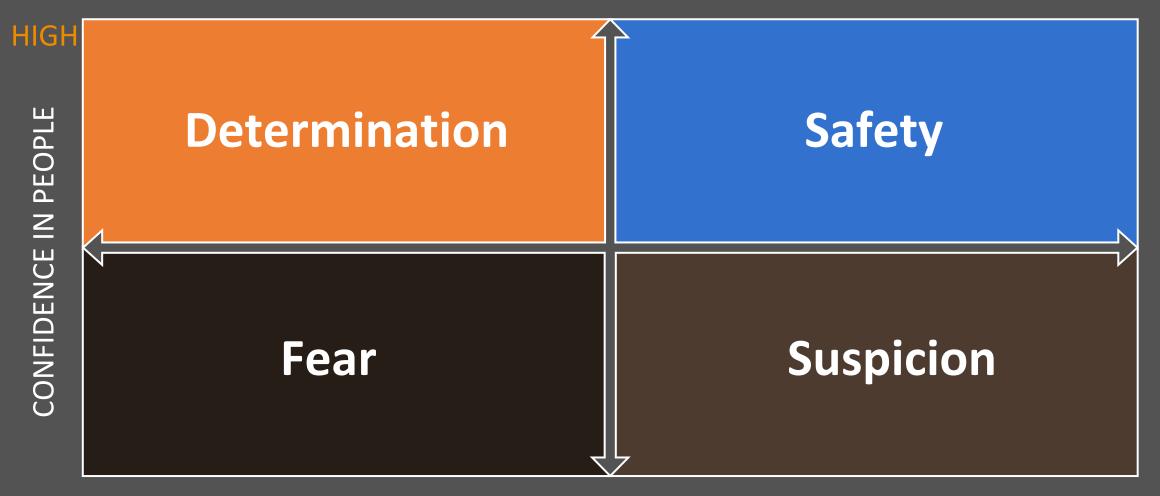
Uncertainty gives elephants anxiety

As a leader it is your job to lead your team to safety

Stop trying to get people on the bus!

How do we rebuild the elephant's Confidence?

Confidence Matrix



LOW

CONFIDENCE OF STRATEGY



During uncertainty, we find confidence in connection with other people

Riders must get the strategy

Elephants need to feel safe

Leading out of the woods...

A great team needs both...

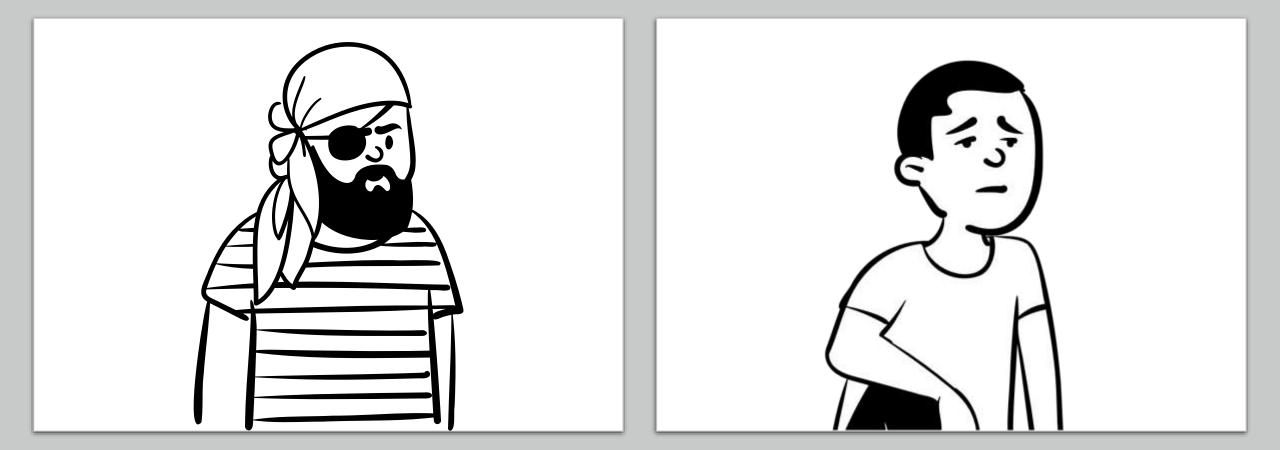
Direction

Dedication

Conviction to the cause

Commitment to the team

Watch out or Pirates & Passengers



Pirates pull in a different direction



It is okay & sometimes critical to part ways

Passengers sit down...

Accepting bad behaviour

destroys group performance

Giving Feedback



The Motivation Ladder



They are committed to the group success

They believe in the mission

They have the skills needed to succeed

They have the tools needed to succeed

They know what is required



Where might you need more focus?



Today is your chance to rebuild connection... What will you do?

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