# THE ART OF THE POSSIBLE BTP IN PUBLIC SECTOR

Chris Rae & Robert Spinks



A CONNECTED GOVERNMENT FOR GREATER AGILITY

# MEET YOUR SPEAKERS



**Robert Spinks** 

Head of BTP ANZ - SAP

Robert loves helping customers connect experience and operational data as an Intelligent Enterprise, turning insight into action, accelerating data-driven disruption and process automation, launching new business models, all with exceptional experiences.



**Chris Rae** 

Director - DalRae Solutions

As an SAP Mentor Chris is passionate about driving business change through technology and sees the introduction of SAP Business Technology Platform (BTP) as a game changer in enabling customers to achieve this.







### **EFFICIENCY CHALLENGE**



Efficiency



versus



Agility







# **POLICY**

Machinery of Government (MOG)





### **PEOPLE**

**Taskforce** | **Short term priority** 





# **RESOURCES**

Unplanned external factors / events





### **POLICY**

### **PEOPLE**

### **RESOURCES**

**Machinery of Government (MOG)** 

**Taskforce** | **Short term priority** 

**Unplanned external factors / events** 







**COMMON CHALLENGE:** 

LACK OF SEAMLESS VISIBILITY ACROSS THE STRUCTURE OF GOVERNMENT





### SAP BUSINESS TECHNOLOGY PLATFORM

Accelerate innovation to unlock your business potential

### What is SAP BTP?

The platform that brings together application development, data and analytics, integration, and AI capabilities into one unified environment optimized for SAP applications

#### It is a comprehensive solution with:

- An intuitive, modern development environment for both IT and citizen developers
- Prebuilt data models, integrations, workflows, app templates, and Al business services
- Self-service data discovery, modeling, planning and analytics, for business users in a governed environment
- Availability on Microsoft™ Azure™, AWS™, Google Cloud™ and Alibaba Cloud™







### Create personalized experiences

that instantly work with SAP applications

- Innovate on a platform with market-leading capabilities and native integration with SAP applications
- Enrich user interactions with embedded artificial intelligence and automation
- Get real-time, complete views of all your data no matter where it resides without moving it





### **Build faster with business context**

to meet change with agility

- Work faster no matter your skill level, with no-code to code first development tools
- Instantly use data from SAP applications without losing its business context and meaning
- Jumpstart projects using the broadest set of prebuilt industry content and use cases for SAP applications
- Analyze your data with instant access while ensuring IT peace of mind





### Run with confidence

on a trusted, enterprise-grade platform

- Deploy with trust and security in a mission-critical cloud environment managed by SAP
- Customize business processes without the maintenance headache
- Utilize your preferred cloud while interoperating with your existing IT landscape





#### Intelligent, sustainable enterprise



**Industry-specific** end-to-end processes

**Business process management** 

**Enterprise resource management Spend management Human capital management Customer relationship management** 

**Business network** 

Industry cloud Experience management

**Business technology platform** 

App dev

Integration

**Data and analytics** 

## **Enable every enterprise** to become an intelligent, sustainable enterprise



# Delivering New Payments capability to Australians when they need it the most Services Australia



#### 6677

Our new Payment Utility, based on SAP S/4HANA, simplifies the end-to-end automation of both inbound and outbound payments, and provides the ability to deliver combined, same-day payments to Australians receiving emergency payments, pensions and other social benefits.

Charles McHardie Deputy CEO Transformation Projects

#### Challenge

The legacy system (ISIS), which is integrated into finance systems and the Reserve Bank, has done an amazing job in delivering payments for many years, however Services Australia needed a more modern, extensible and agile solution. The current platform is 30 years old and constrains the government's ability to rapidly enact new policy proposals.

#### Solution

The Payment Delivery Capability project (as part of the WPIT program) is creating a new Payment Utility platform for Centrelink social welfare payments, based on SAP Public Sector Collection and Disbursement (PSCD) on SAP S/4HANA. As a payments infrastructure asset, the Payment Utility has the ability to deliver payment services on behalf of other government agencies.

#### **Outcome**

Services Australia recently achieved a landmark when it successfully migrated the Parenting Partnered Payment from the legacy system. This paved the way for Pension to be progressively migrated to SAP S/4HANA, and now Pension Payments to Australian citizens are delivered by the Payment Utility. The project will continue to migrate Centrelink payments from the legacy systems.

A\$137 billion

in payments transitioning to the Payment Utility

5.23 5

to process 560,000 payments, inc COVID-19 stimulus **48** 

hrs

to onboard a new agency and start making whitelabel payments

### Fighting fires with numbers

#### **Rural Fire Service**



6677

I've been asked a bit in media recently how I feel about the efforts of everyone involved. I struggle to articulate just how very proud I am of all that everyone is doing and achieving, I simply can't find the words, so – thank you.

Whether it's my partner in crime, Deputy Commissioner Rob Rogers, all our executive, IMTs, fire fighters on the front line, those behind the scenes paying invoices and keeping systems highly functioning, or anything and everything in between, every team and every individual has been amazing given the circumstances. There will be lessons and learnings after all this, there always is, but for now, please keep up the extraordinary efforts. You are all making a positive difference to the lives and livelihoods of the people of NSW.

Shane Fitzsimmons RFS Commissioner

#### Challenge

- RFS need to accurately plan, forecasts and monitor financial resources/funding allocated to deliver services to the NSW community and protect the citizens of NSW state, particularly during high fire prone seasons. Without access to accurate and real time financial reporting, this has made it challenging and an extremely manual process in the past.
- Achieve data accuracy and timeliness. Do not depend on manual data extracts from SAP to support information needs. Achieve transparency and accountability for RFS financial information.

#### Solution

Implementing SAP Analytics Cloud as an all-in-one cloud platform offered as software as a service (SaaS) for business intelligence, planning and predictive analytics providing data discovery, data visualisation, planning, simulation, what-if, forecasting and many other capabilities. Built natively on SAP Cloud Platform, it providing a complete, unified and secure cloud analytics experience to maximise data-driven decision making. SAC solution for RFS includes detailed Financial transactional data down to the GL line item. Master data is acquired into SAC via ABAP CDS and AMDP views, thus enabling SAP Analytics Cloud to serve as the single source of truth for financial and procurement operational and management reporting.

#### Outcome

RFS users trust the information gathered and maintain regular usage. Business data is used by RFS to unlock insight. Improved visibility and access to data and information. Better insight into financials and improved planning of financial resources.

**75%** 

Of our Cost Centre Managers have accessed their Financial data via SAP Analytics Cloud

5x

Faster to run a Profit and Loss report

**22%** 

Reduction in requests for manual reports in Excel format



# SAP Is the Innovation Partner for Public Sector Organizations

### Ten-year innovation vision



Deliver fully intelligent business solutions and networks that span across company boundaries and promote purpose-driven businesses. These solutions will be the most empathic symbiosis between machine intelligence and human ingenuity.

- Self-running enterprise systems
  Self-organizing business ecosystems
- New markets and business models

### Comprehensive industry coverage



SAP enables the comprehensive coverage of the complete public sector value chain across the organization. With its clear industry road map, SAP is the partner of choice for the public sector industry.

- More than 15,800 public sector institutions in 151 countries are innovating with SAP solutions
- 10 out of 10 countries with the highest quality of life in the world run SAP solutions to improve their citizens' lives\*
- All lines of business are supported on a single platform

### Proven services offering



By bringing together world-class innovators, industry and emerging technology expertise, proven use cases, and design thinking methods, we help public sector develop innovations that deliver impact at scale.

- Use proven methodologies to drive innovation, from reimagining customer experiences to enhancing operations
- Fuel your innovation through our managed innovation ecosystem
- Build your own innovation capability and culture

SAP delivers support for the intelligent enterprise for public sector organizations – providing integrated business applications that use intelligent technologies and can be extended on the Business Technology Platform to deliver breakthrough business value.



# WORK THE WAY YOU LIVE

With SAP BTP you can help your organization function in the same way you live and interact with technology outside the office.



#### **Improve Usability**

Reduced Complexity
Improve business agility
Good for business & operations



#### **Innovation Platform**

SAP's Innovation Platform
Future proof your business
Build business resilience



#### **Transform Today**

Ready to leverage today

Low cost to entry

Fast time to value



Q&A



# CONNECT WITH US



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### Take the Information With You





