# CASE STUDY

# Business Transformation Intelligent ERP with SAP S/4HANA, EWM, SAC & Fiori Apps

Location: Waltham MA

Industry: eCommerce / Consumer Products

Employees: 5100

Annual Revenue: \$786 M





Vistaprint, a Cimpress company, is a global, e-commerce company that produces physical and digital marketing products for small and micro businesses. It was one of the first businesses to offer its customers the capabilities of desktop publishing through the internet when it launched in 1999.



## **Business Challenges**

With annual revenues of around US\$2.5 billion made up of relatively small order values, we have vast amounts of individual revenue transactions that must be reported on. And with rapidly changing markets increasingly impacted by COVID-19, it is vital that our employees can quickly access reporting and analysis on these transactions to detect trends and fulfill customer demand efficiently.

However, the use of different reporting formats for each region meant that reports were not standardized and compiling reports was time-consuming, requiring specialist IT expertise. This resulted in delays in providing employees with the information they needed, when they needed it. Furthermore, a lack of mobile access to data led to process delays when people worked remotely.





## Solutions & Project Scope

Global **migration to SAP S/4HANA 2020 with eWM**, providing a single source of truth across the organization and enabling consistent, real-time reporting across 6 manufacturing plants.

#### **Business Transformation Initiatives for Incremental Benefits**

- Modules Migrated: FI, CO, MM, PP, QM, WM, RAR, BW, BOBJ, and PIPO
- Focus on 100+ legal entities
- 4B+ Finance documents converted into ADCOCA tables
- Deployed over 500+ SAP Fiori apps to provide convenient on-the-go access to ERP processes and self-service functionality using mobile devices
- Use the SAP Analytics Cloud solution to provide easily accessible, real-time reporting
- Increased adoption of eWM with Embedded Analytics
- Cost Center & Profit center Reorganization
- COA Re-Organization
- Group Reporting (Potential Hyperion Replacement)
- Created Datacenter Migration to SAP HEC

#### Add EWM

Minutes to run self-service reports, instead of a two-week wait for a report prepared by IT

4%

Fewer inventory costs, with real-time updates on requirements enabling a reduction in safety stock

4

Hours to complete one of the financial closing steps each month, processing millions of transactions instead 12 hours



### **Business Benefits**

- Downtime was optimized
- Infrastructure dependency, bandwidth during transfer
- New security policies/SOP related to Cloud Hosting
- The Bank account determinations (eliminates multiple GL accounts for every bank account)
- New Financial Statement Version maintenance for alternative / business managed statement versions to simplify reporting
- GL account cleanups / retirements / name changes as part of business cleanup, balance transfers with assistance from technical custom solutions.
- · Leverage reporting out of Embedded Analytics (BW decommissioning) and SAC
- RAR Upgrade was done post S/4 Migration

Add FWM Solution Here



By helping us optimize our data organization in a way that makes analysis easy for the business, SAP S/4HANA is enabling us to create value across our operations with real-time access to insights and self-service control."



Mukul Agrawal
Global Head of ERP and IT,
Vistaprint

## About GyanSys

## **Enterprise Innovation Powered by Knowledge.**

GyanSys is a leading global mid-tier systems integrator supporting global enterprise customers. As a recognized innovator in digital and process transformation, we specialize in SAP and Salesforce implementations, managed services, and analytics. We integrate cutting-edge solutions in complex multi-cloud environments to optimize operations and to maximize return on investment. At over 1,500 consultants, we are headquartered in Indianapolis, USA, with delivery centers in Bengaluru, India, and Manila, Philippines.