

# AP Automation for Two Million Invoices at Radiant Global Logistics

**Marc Rowe**, Senior Vice President for Technology,  
Radiant Global Logistics  
**Samantha Dutiel**, Customer Success Manager, xSuite  
North America Inc.

SAPinsider  
Las Vegas

---

2023

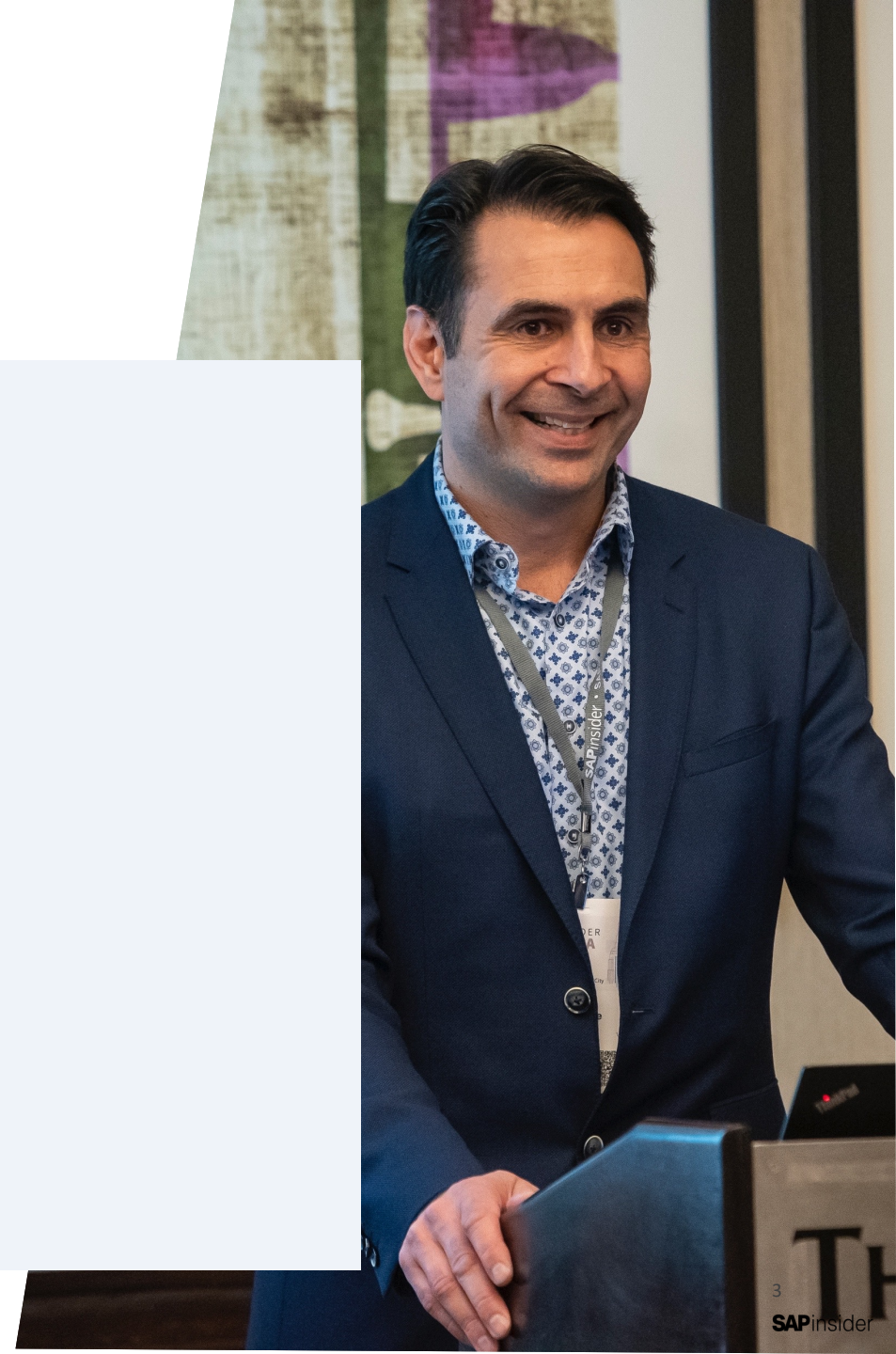
**SAP**insider



# What We'll Cover

---

- Introduction to Radiant Global Logistics
- Accounts Payable Challenges in Logistics
- Live: SAP integration and UX
- Vendor Selection Process
- Wrap-Up



# Introducing Radiant Global Logistics

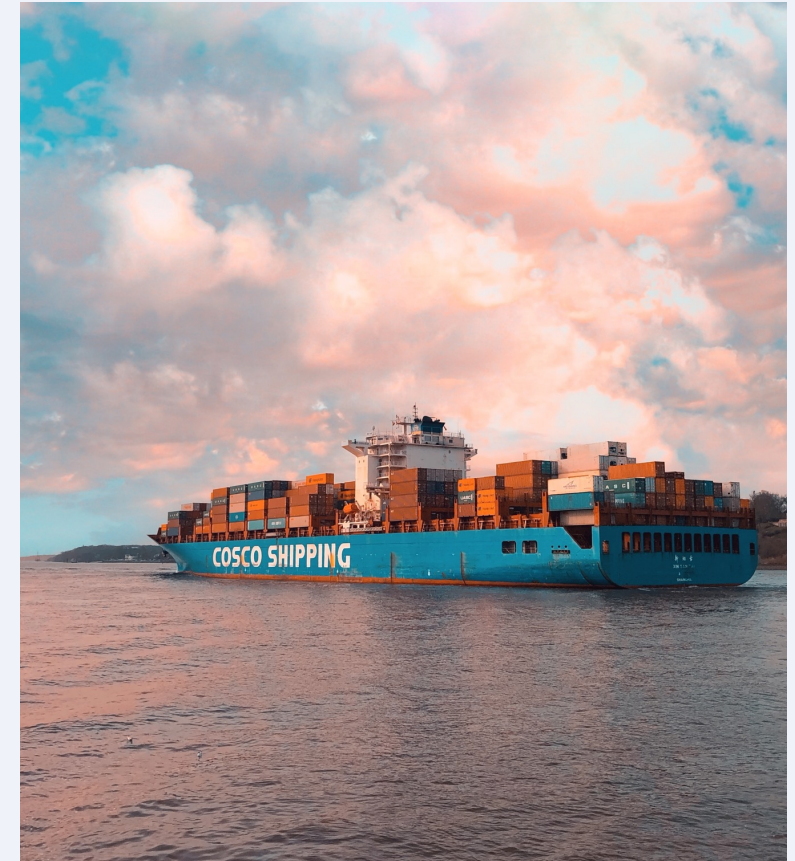
---



# Introducing Radiant Global Logistics

---

- Radiant Global Logistics was launched in October of 2005 to build a global transportation and supply chain management company through organic growth and the strategic acquisition of best-of-breed, non-asset-based transportation, and logistics providers
- Radiant's network brands and associated strategic operating partners have storied legacies embodying decades of experience and service in the transportation and logistics industry
- Radiant leverages our status as a public company to provide network participants with a framework to share in the value that they help create





# AP Challenges in Logistics

---



# AP Challenges in Logistics

---

- Radiant's AP team is a shared service center for all Radiant companies with 40 full-time employees and is responsible for over 2.5 million invoices
- Typical of the logistics industry, our incoming invoices are highly complex and always tied to a chain of many pieces of information
- Our employees need to understand complex relationships and should not spend time with data entry





# SAP Integration and UX

---



# SAP Integration and UX

---

- Data capturing/OCR for incoming invoices
- Validation inside SAP
- Park – Approve – Post
- Search and retrieval of documents





# Vendor Selection Process

---



# Vendor Selection Process

---

- The first choice was another vendor close to SAP®. After the blueprinting phase, we realized we needed a different partner and a different solution!
- We needed a partner willing to become a logistics AP expert to understand our challenge and a tool flexible enough to forget the standard SAP® FI billing concept

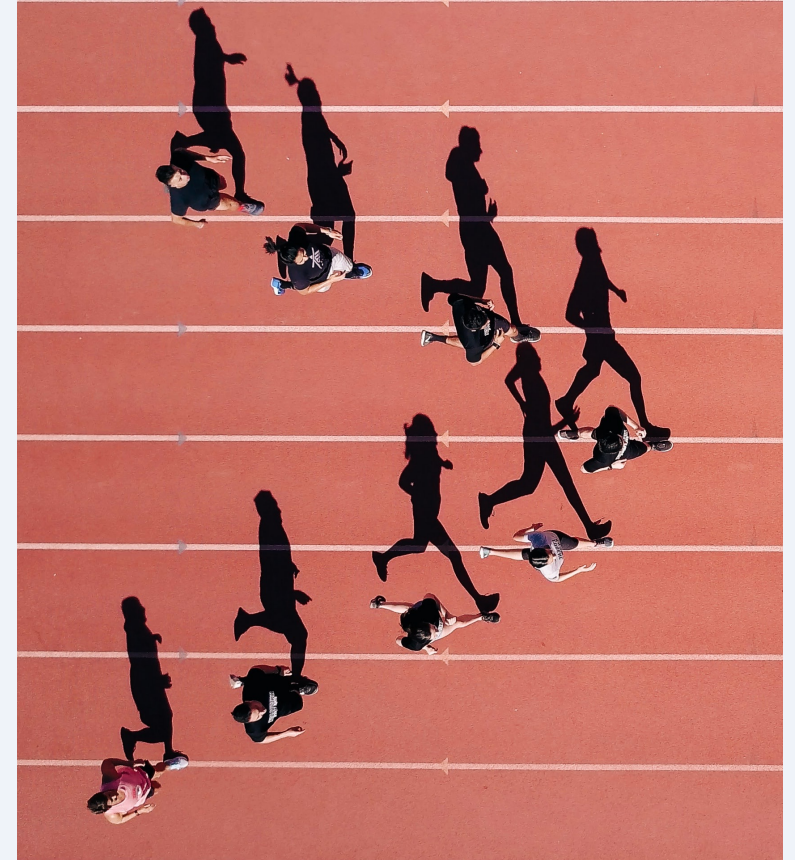




# Project Summary

---

- Since we implemented AP automation, we have been faster and more accurate in data entry. Instead of using more people, we are now scaling via technology.
- Our processes are definitely better in terms of transparency and security. We always know where our invoices are and have everything digitally available.



# Find out more in our xSuite resource center

---

- **Case Studies**
- **White Papers**
- **Flyers**
- **Blog Articles**



# Where to Find More Information

---

## xSuite Case Studies

[www.news.xsuite.com/en/customer-success-story-dole](http://www.news.xsuite.com/en/customer-success-story-dole)

[www.news.xsuite.com/en/customer-success-story-boralex](http://www.news.xsuite.com/en/customer-success-story-boralex)

## xSuite White Paper

[www.news.xsuite.com/benefits-of-automation-wp](http://www.news.xsuite.com/benefits-of-automation-wp)

## xSuite Blog Articles

[www.xsuite.com/en/blog/should-ap-automation-be-standardized/](http://www.xsuite.com/en/blog/should-ap-automation-be-standardized/)

[www.xsuite.com/en/blog/considering-a-legacy-system-replacement-for-your-ap-automation-solution/](http://www.xsuite.com/en/blog/considering-a-legacy-system-replacement-for-your-ap-automation-solution/)

[www.xsuite.com/en/blog/why-your-sap-system-of-the-future-requires-a-clean-core/](http://www.xsuite.com/en/blog/why-your-sap-system-of-the-future-requires-a-clean-core/)



# Wrap Up

---

In this session you learned...

- ... About current challenges in logistics
- ... How a SAP integration and UX looks like live
- ... How to select a vendor
- ... and how the project implementation with xSuite and Radiant Global Logistics was



# Key Points to Take Home

---

- Automation in AP is not a tool, but rather a question of the right partner
- Automation is key for growth
- Some automation in AP is often worse than no automation
- No industry or process is too complicated
- Automation brings transparency and standards to your processes



# Thank you! Any Questions?

---

**Mark Rowe**

Senior Vice President for Technology at Radiant Global  
Logistics // [mrowe@radiantdelivers.com](mailto:mrowe@radiantdelivers.com)

**Samatha Dutiel**

Customer Success Manager at xSuite North America Inc. //  
[Samantha.dutiel@xsuite.com](mailto:Samantha.dutiel@xsuite.com)

Please remember to complete  
your session evaluation.



# SAPinsider



**SAPinsider.org**

PO Box 982Hampstead, NH 03841  
Copyright © 2023 Wellesley Information Services.  
All rights reserved.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies. Wellesley Information Services is neither owned nor controlled by SAP SE.

---

SAPinsider comprises the largest and fastest growing SAP membership group worldwide, with more than 600,000 members across 205 countries.

---