

# S/4HANA CLOUD PROVIDES MANUFACTURING COMPANIES SOLUTIONS TO IMPROVE KEY BUSINESS PROCESSES



## Industry

Biotechnology

## Revenue

30+ Million

## Employees

50 - 100 employees

## Solution

SAP Multi-Tenant S/4HANA Cloud

**Cerapedics** is an orthobiologics company focused on developing and commercializing its proprietary synthetic small peptide (P-15) technology platform. i-FACTOR Peptide Enhanced Bone Graft is the only biologic bone graft in orthopedics that incorporates a small peptide as an attachment factor to stimulate the natural bone healing process.

### The Challenges

Cerapedics was using an outdated ERP that was supported remotely through a third party. Expecting major growth over the next 3 to 5 years, Cerapedics needed a solution that would accommodate their skinny IT footprint, allow them to bring their warehouse operations inhouse, be scalable and located in the cloud.

In this, Cerapedics' General Manager, Edward Sawyer, was looking for a solution that improved business processes but also remained in their budget, "For us, [we were looking to improve] almost everything under our operations. It was the Finance – that's always a big area of any ERP system. But for us it also the manufacturing – being able to track production orders and really being able to understand our costs and our costing. A big area for us was [also] our sales order processing and utilizing [a] system that connects us with our clients so that we could process orders, invoice and collect. Being funded by venture capital [we needed a] platform that is cost effective."

### The Solution

Cerapedics partnered with NIMBL to implement SAP S/4HANA Cloud Multi-Tenant Edition, allowing the company to take advantage of the "Best Practices" principle to support their lean IT-approach, improve their operational processes and take advantage of real-time analytics.

## Why Cerapedics Chose NIMBL

Karen Minniear, Cerapedics' Director of Customer Service and Logistics states "It wasn't even close". "We chose NIMBL because in our due diligence we found NIMBL was consistently mentioned and referenced. We were told by multiple reputable sources that NIMBL was the solution provider that was best suited to handle implementation of this new solution."

## The Benefits

With S/4HANA Cloud, Cerapedics now has the stability and functionality to scale with rapid growth. In addition, the company now enjoys easier access to sales order information, real time analytics for informed decision making and improved financial reporting – all in an industry standard solution that has been created specifically for easy adoption.

Apart from the improved overall functionality, Sawyer states that one of the major benefits of S/4HANA Cloud was the actual speed of the successful implementation, "I was amazed at how quickly we were able to implement this platform. From starting a 5-month development process to then going live; we were able to close the books within a few weeks. We had very limited downtime in terms of reporting; the actual interruption to our business was limited.

Minniear cites the opportunity to utilize SAP Best Practices as a distinct advantage as well, "You ask yourself, 'Is this a better way to do it? And in a lot of cases, it is. And it can actually benefit you not only in terms of how you interact with this new system, but also in improving the efficiency of your existing process."

"To support our growth [and] provide us valuable tools, we found S/4HANA Cloud to be our best option. It is a robust offering. We're a manufacturer of a unique medical device and with the experience of SAP historically, in the manufacturing space, it was a great fit for us to utilize the software package really built for manufacturers that was economically viable to us."

**- Edward Sawyer, Cerapedics' General Manager**



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