

HPE SOLUTIONS FOR MISSION-CRITICAL SAP HANA WORKLOADS

Empower your enterprise with a trusted migration partner

HPE is the market leader for SAP HANA²

Capitalize on HPE experience and infrastructure portfolio to gain advantage with SAP HANA

HPE understands the migration journey to SAP S/4HANA

As the leading vendor and a large SAP HANA customer, HPE has unique insights to help ensure your success

HPE has delivered over 1500 SAP HANA consulting projects³

Leverage HPE services expertise to accelerate time to value and mitigate risk

HPE offers consumption-based IT with HPE GreenLake

Get cloud-like simplicity, agility, and economics in your data center with the SAP Cloud that comes to you



Like many enterprises, you rely on SAP® applications to run your business. Migrating underlying databases to SAP HANA®, SAP's revolutionary in-memory computing platform, can dramatically accelerate analytics and provide real-time insight, simplify IT, and equip lines of business with competitive advantage. SAP's next-generation ERP and business warehouse applications are also built for SAP HANA, making decisions to migrate a matter of time.

While SAP HANA is rapidly gaining market momentum, realizing its benefits is not without challenges and requires careful planning, important system investments, and mitigating risk. To help navigate your SAP HANA and SAP S/4HANA® journey, look to HPE as your migration partner. With over 34,000+ server deployments for SAP HANA, HPE is the market leader by a wide margin and brings expertise, an infrastructure portfolio, and services that are unparalleled. We run on SAP too and are one of SAP's largest HANA environments.

Moving to SAP HANA is one of the most significant events your organization will undertake. Hewlett Packard Enterprise will help you achieve success, optimize expenditures, and deliver business gains across your enterprise.

VAST EXPERIENCE TO HELP ACHIEVE YOUR BUSINESS OBJECTIVES

Our expertise is gained from a 30-year working relationship with SAP and through joint development by more than 200 dedicated HPE, SAP, and Intel® engineers in co-innovation labs focused on digital transformation and 500+ SAP HANA experts in the company.

HPE is the #1 system vendor¹ for SAP HANA with approximately 40% market share—more than the next three vendors combined—and leadership in total systems, SAP HANA appliances, tailored data center integration (TDI), SAP® BW/4HANA®, and SAP S/4HANA.

HPE is one of SAP's largest customer environments. Our IT organization has been on multi-year journey to SAP HANA as well, with nearly 50 TB in production. Part of a broad "NextGen IT" initiative, HPE IT was the first to implement SAP S/4HANA 1709 Central Finance and internally runs the world's largest instance.

¹ [How to Select Your Optimal SAP HANA Systems Vendor](#), Gartner, June 2019

² Gartner, [How to Select Your Optimal SAP HANA Systems Vendor](#), Philip Dawson, Donald Feinberg, Tony Harvey, 20 June 2019

³ Based on HPE SAP Center of excellence internal reporting 2019

Expertise

Seamlessly transformed an IT bottleneck into business agility

“As the market leader for the SAP HANA platform, HPE brought proven expertise that helps us avoid the complications that can occur when implementing new technology.”

– Alan Jensen, CIO, Salling Group

Infrastructure

HPE platform creates faster, more reliable data access

“We’re more efficient in the way we buy, sell and pay for stock, and manage the business.”

– Zhang Yan, Deputy Director, IT, NTUC FairPrice

Services

Service as important as investment in technology

“Apart from the technology, one of the main reasons for our continuing relationship with HPE is its excellent service levels”

– Deepak Gupta, Dy. General Manager (IT), JK Tyre & Industries Ltd.

34,000+

HPE servers deployed for SAP HANA worldwide⁴

#1

Among all SAP HANA server vendors and for all types of deployments⁵

#1

In scalability for scale-up or scale-out server capacity for SAP HANA⁶

^{4, 5, 6} [How to Select Your Optimal SAP HANA Systems Vendor](#), Gartner, June 2019

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With more than 25,000 customers running SAP applications on HPE, thousands of SAP HANA customers worldwide, and our own migration experience, HPE brings a unique understanding of SAP and SAP HANA environments that benefit customers of all sizes and with all types of workloads.

BROAD INFRASTRUCTURE PORTFOLIO TO MEET YOUR SPECIFIC NEEDS

Your SAP HANA system infrastructure should address a core set of requirements spanning application performance, data volume, uptime, the desired level of integration with your current IT environment, and cost parameters over the short and long term. These requirements will of course vary, driven by application use, sizing, environment consumption, and deployment, and accordingly require a different infrastructure framework.

HPE offers a differentiated infrastructure portfolio designed to address a broad range of customer needs. Beginning with production systems for small and medium businesses, HPE offers SAP Business One® powered by SAP HANA on HPE ProLiant DL360 and DL380 servers, hyperconverged infrastructure that’s also ideal for enterprise test and development environments.

For mission-critical environments, we offer the HPE ProLiant DL560 for small enterprises, the scale-up HPE Superdome Flex 280 server for small and midsize installations, and HPE Superdome Flex, featuring a unique modular architecture that delivers an unmatched combination of performance, flexibility, and availability for small to large enterprises and #1 in scalability for SAP HANA. Our leading HPE 3PAR and HPE Nimble Storage lines provide hybrid and all-flash persistent storage, and HPE Primera, a powerful new storage system, guarantees 100% availability [HPE Primera](#) and [HPE GreenLake with HPE Primera](#). And for the application tier as well as for service providers with SAP HANA offerings, HPE Synergy defines composable infrastructure.

HPE also offers innovative software, such as HPE Serviceguard for Linux® to achieve [Near-Zero Downtime for SAP HANA](#).

HPE POINTNEXT SERVICES FOR EVERY STAGE OF YOUR MIGRATION JOURNEY

Consulting services offered by HPE Pointnext Services are truly comprehensive, helping accelerate time to value and mitigate risk, and delivered with experience drawn from over 1500 SAP HANA projects. Advisory services span migration assessments to architecting HA and DR. Design and implementation services span database migration and system deployment to data protection.

HPE Support Services for SAP HANA range from 24x7x365 device-level support to personalized and comprehensive management of a multivendor environment for optimum performance and efficiency. HPE also offers the HPE COE Experience for SAP HANA, providing specialized support from HPE Center of Excellence experts.

HPE GREENLAKE—THE CLOUD THAT COMES TO YOU FOR YOUR MISSION-CRITICAL SAP WORKLOADS

And to enjoy cloud economics and agility, while maintaining on-premises performance and control, HPE offers [HPE GreenLake](#). This innovative service offering allows you to increase or decrease capacity in minutes, lets you pay as a service for only for what is used, and helps you move from capital expenditure to operating expense.

SAP S/4HANA® Cloud, Private Edition, Customer Data Center Option with HPE GreenLake

[The Private Edition, Customer Data Center Option of SAP HEC](#) is a turnkey, OPEX, cloud subscription offering from HPE GreenLake, available through SAP. This offering helps customers leverage cloud capabilities, while keeping their SAP landscape on-premises. HPE will supply, install, and manage the infrastructure, while SAP will deliver top-level operations and application management services.

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